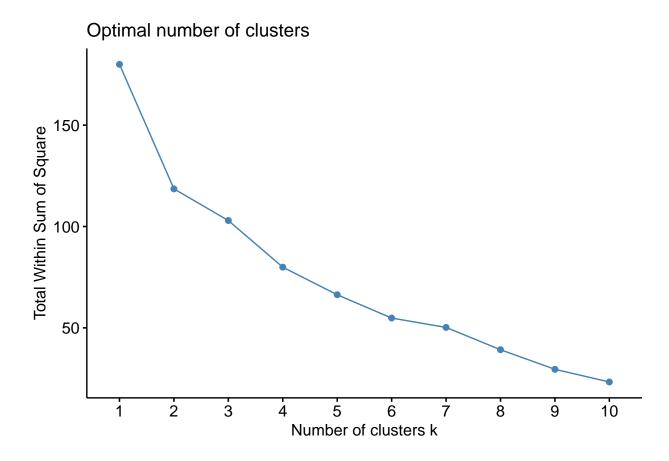
Assignment 04

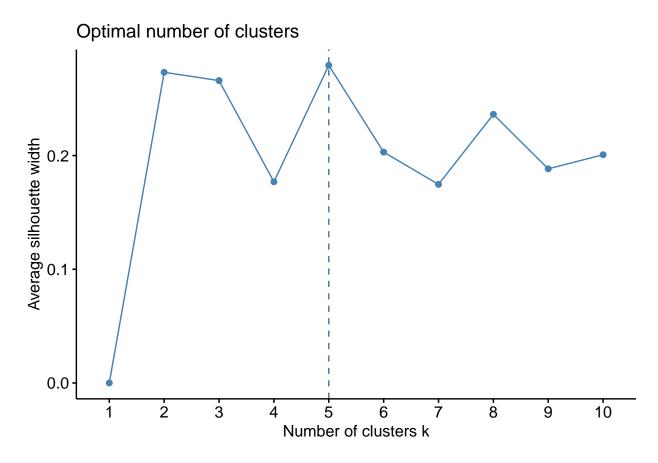
Jovan Zivak

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```
# Standard set-up: libraries and data import
library(caret)
## Loading required package: ggplot2
## Loading required package: lattice
library(tidyverse)
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
## v dplyr 1.1.4 v readr
                                  2.1.5
## v forcats 1.0.1
                      v stringr 1.5.2
## v lubridate 1.9.4 v tibble 3.3.0
## v purrr 1.1.0 v tidyr
                                  1.3.1
## -- Conflicts ----- tidyverse conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
## x purrr::lift() masks caret::lift()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to become error
library(factoextra)
## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
library(flexclust)
library(readxl)
Pharmaceuticals <- read_excel("C:/Users/jovan/Downloads/Pharmaceuticals.xlsx")
#View(Pharmaceuticals)
PharmaClusterData <- Pharmaceuticals[, c(3:11)]
# Data normalization
PharmaScaled <- scale(PharmaClusterData)</pre>
# Cluster optimization via wss method
fviz_nbclust(PharmaScaled, kmeans, method = "wss")
```

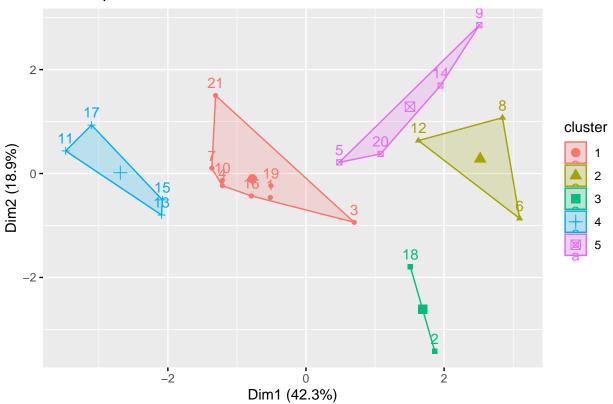


Cluster optimization via silhouette method for comparison
fviz_nbclust(PharmaScaled, kmeans, method = "silhouette")



```
set.seed(123)
kmeans_result <- kmeans(PharmaScaled, centers = 5, nstart = 25)
fviz_cluster(kmeans_result, data = PharmaScaled)</pre>
```

Cluster plot



Responses and justification

```
#A) Z-score was used to normalize data due to the variation in value
# multiple orders of magnitude. After running both WSS and silhouette,
# 5 clusters were determined to be the optimal quantity. K-means itself was
# used because of the relative regularity of the data, falling into distinct
# clusters.

#B) The five-cluster solution reveals clear segmentation among the 21
# pharmaceutical firms. Each polygon in the two-dimensional projection
# represents a financially distinct group. Cluster 4 (blue) contains
# closely related, low-risk firms with similar balance-sheet strength,
# while Cluster 2 (olive) stands out for its high-growth or high-profit
# profile. Cluster 3 (teal) is composed of a few small, specialized companies
# with distinctive financial ratios, and Cluster 1 (red) represents
# mid-performing firms with average profitability and size. Cluster 5 (purple)
# displays greater internal variability, suggesting firms with mixed strategies
# or transitional performance levels.
```

```
#C) Patterns were evident when comparing the clusters against qualitative firm # characteristics. The most profitable and high-growth clusters # (e.g., Cluster 2) tended to include firms with Buy or Strong Buy # recommendations and were primarily listed on the NYSE, while smaller or # lower-performing clusters had more diverse recommendations and exchange # listings. This suggests that the financial performance-based clustering is # consistent with analyst sentiment and firm size as reflected in exchange and
```

location.

```
#D) Cluster 1: Average Performers
# Cluster 2: Fast-Growing Companies
# Cluster 3: Large, Stable Firms
# Cluster 4: Highly-Borrowing Firms
# Cluster 5: Smaller or Unpredictable Firms
```