

28 April 2025

**The Smarter Web Company PLC  
("The Smarter Web Company" or "The Company")**

**The 10 Year Plan**

The Smarter Web Company (AQUIS: SWC), a London listed technology company, is pleased to announce "The 10 Year Plan".

**Highlights**

- A transparent plan allowing shareholders to monitor Company progress
- Consisting of shorter-term organic growth opportunities
- Alongside medium and longer-term acquisition possibilities
- With a Digital Assets Treasury Policy, including Bitcoin, to support exciting longer-term business value

The Company today sets out a clear roadmap to enable shareholders to clearly understand the Company strategy and transparently monitor progress as this strategy is executed.

The Smarter Web Company offers web design, web development and online marketing services and is focused on growth to create shareholder value. This value will be achieved through both organic growth and an acquisition strategy. The Smarter Web Company will only make acquisitions where the Directors believe the timing and opportunity is appropriate. The Company is also pioneering the adoption of a Digital Assets Treasury Policy, including Bitcoin, into its strategy.

**Shorter-Term Organic Growth**

The Smarter Web Company has over 250 active client websites and has been profitable for the last 15 years. The immediate focus is to increase the number of clients and services used per client. This will be achieved through additional marketing combined with the greater visibility the Company now has through its stock market listing.

The Company will report progress of the organic strategy with financial updates twice yearly or as appropriate.

**Medium and Longer-Term Acquisition Possibilities**

In addition to organic growth the Company is looking to grow through strategic acquisitions. There is both a medium and longer-term strategy for such acquisitions.

Due to the commercial sensitivity of the acquisition strategy the Company is restricted on the precise details that can be shared with its shareholders.

The Company will report on the acquisition strategy as appropriate.

### **A Digital Assets, Including Bitcoin, Treasury Policy**

The Smarter Web Company has recently listed on the Aquis Stock Exchange with funds raised during 2025 exceeding £2m (before expenses). As the Company progresses “The 10 Year Plan” it is pioneering the adoption of a Digital Assets Treasury Policy. This policy aligns with the Directors' views that Digital Assets, including Bitcoin, provide a means to preserve value over time and serve as a hedge against inflation. Over a longer-time period, with ambitious growth plans, this is particularly important.

The Company believes that a significant war chest for acquisitions would present a brilliant opportunity for the UK to have a large, listed technology company ranking amongst the largest listed companies in the UK.

As such the Company is focused on growing its treasury over the shorter-term whilst it delivers its organic growth strategy and then this will allow the medium to longer-term strategy of making strategic acquisitions when the timing and opportunity is appropriate. The Company will allocate its capital strategically, maintaining a treasury consisting of both traditional cash reserves and Digital Assets, including Bitcoin. The Company will only raise additional capital where market conditions are right complementing the ethos of constantly aiming to deliver shareholder value.

The Company will announce relevant material changes to its treasury holdings within the Digital Assets Treasury Policy in a timely manner.

*Andrew Webley, CEO of The Smarter Web Company said “We have a clear plan to deliver significant value for our shareholders and today document this so that our shareholders can share the exciting journey.*

*We are focused on accelerating short-term growth by scaling our proven core services, while also exploring strategic acquisitions that could unlock compelling value.*

*By taking a pioneering approach to treasury management using Digital Assets, including Bitcoin, we believe we offer investors an excellent opportunity.”*

### **About The Smarter Web Company**

The Smarter Web Company offers web design, web development and online marketing services. Clients pay an initial fee, an annual hosting charge and an optional monthly

marketing charge. Growth opportunities exist for The Smarter Web Company around these existing services.

In addition to organic growth, the Company will progress an acquisition strategy targeting other businesses with a view to growing its number of clients and / or recurring revenue. The Smarter Web Company will only make acquisitions where the Directors believe the timing and opportunity is appropriate.

Since 2023 The Smarter Web Company has adopted a policy of accepting payment in Bitcoin. The Company believes that Bitcoin forms a core part of the future of the global financial system and as the Company explores opportunities through organic growth and corporate acquisitions is pioneering the adoption of a Digital Asset Treasury Policy, including Bitcoin, into its strategy.

Visit our website: <https://www.smarterwebcompany.co.uk>

Follow us on X: <https://x.com/smarterwebuk>

<b>The Smarter Web Company</b> Andrew Webley, CEO	+44 (0) 117 313 0459
<b>Tennyson Securities (Lead Broker)</b> Peter Krens	+44(0) 207 186 9030
<b>Peterhouse Capital Limited (Aquis Stock Exchange Corporate Adviser)</b> Guy Miller	+44 (0) 207 469 0930

The Directors of the Company accept responsibility for the contents of this announcement.