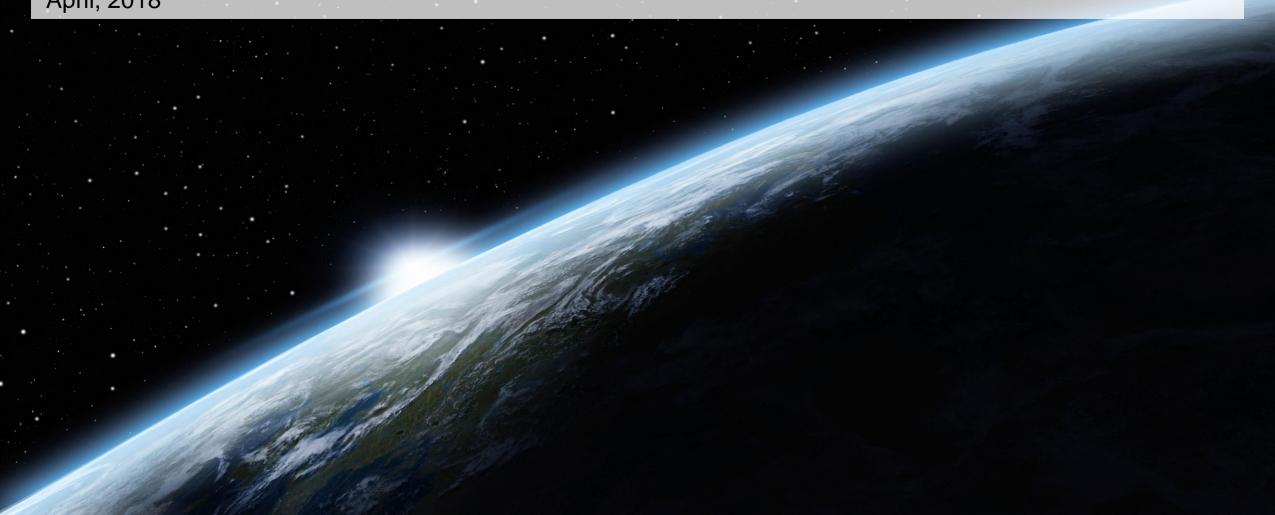
# Device management

April, 2018



## Agenda

#### Introduction

Why do we need device management?

## **Device management activities**

Operational efficiency

Compliance & security

#### **Exercises**

## Introduction

## Typical device lifecycle

#### Devices will ...

Come and go

Disappear

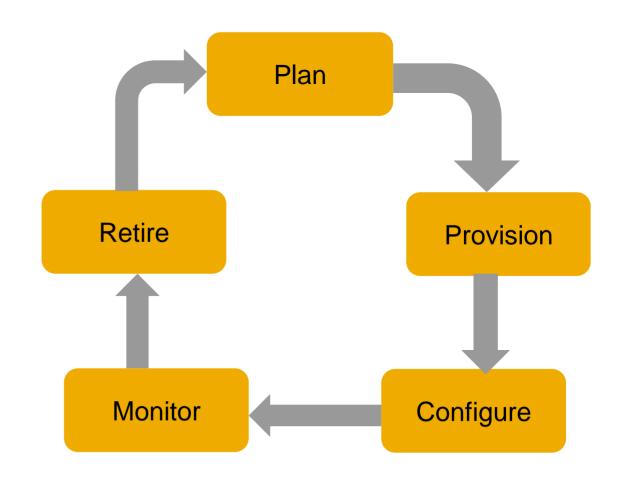
Fail

Misbehave

Get compromised

. . .

And someone has to take care of it ©



## Why device management?

## **Operational efficiency (less cost)**

Improve employees to devices ratio

Reduce travel expenses

Less damage & repair (e.g. predictive maintenance)

## **Business agility & QoS (more income)**

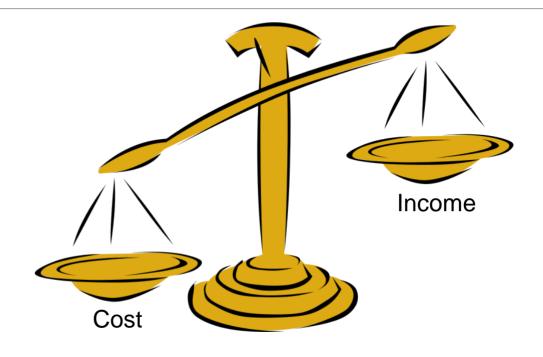
Respond to business demand

Identify & resolve issues faster

## **Compliance & Security (manage risk)**

Don't break the law

Spot and handle security incidents efficiently





## Device management activities

## Efficiency (1 of 2)

## Provisioning, replacement & retirement

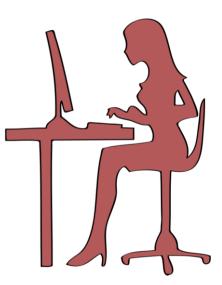
Reduce personnel cost (e.g. customer self service)

Optimize field ops schedules

Integrate with existing systems (e.g. CRM, ERP)

Handle heterogeneity (anticipate different hardware)





#### **Warranty & claims management**

Optimize device specific workflows (e.g. serial numbers ...)

Analyze statistic to identify root causes

## Efficiency (2 of 2)

## **Monitoring**

Battery, network, storage and other resources

Performance (e.g. faulty sensor)

Context awareness (geo location, environment)

#### **Maintenance**

Configurations & updates

- OTA updates (with safe mode)
- Bulk operations
- Scheduled maintenance windows (minimize downtime)
- Rolling updates

Minimize downtime (automatic failure recovery)

Smart alerting (that doesn't flood ☺)





## **Compliance & Security**

## **Compliance**

Restricted change management

Who is allowed to push an update or reconfigure a device?

Data privacy

Who is allowed to look at device/customer data?

## Auditing

Who did the above things, when and why?

## **Security**

Secure provisioning
Intrusion detection & Device blacklisting
User reset & safe update for compromised devices







# Thank you