

- -- 1. Explore All Objects In The Database
- SELECT * FROM INFORMATION_SCHEMA.TABLES

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	TABLE_CATALOG	TABLE_SCHEMA	TABLE_NAME	TABLE_TYPE
1	DataWarehouseAnalytics	gold	dim_customers	BASE TABLE
2	DataWarehouseAnalytics	gold	dim_products	BASE TABLE
3	DataWarehouseAnalytics	gold	fact_sales	BASE TABLE

-- 2. Explore All Columns In The Database SELECT * FROM INFORMATION_SCHEMA.COLUMNS

WHERE TABLE_NAME = 'dim_customers';

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■ Results								
TABLE_CATALOG	TABLE_SCHEMA	TABLE_NAME	COLUMN_NAME	ORDINAL_POSITION	COLUMN_DEFAULT	IS_NULLABLE	DATA_TYPE	CHARACTER_MAXIMUM_LENGT
DataWarehouseAnalytics	gold	dim_customers	customer_key	1	NULL	YES	int	NULL
DataWarehouseAnalytics	gold	dim_customers	customer_id	2	NULL	YES	int	NULL
DataWarehouseAnalytics	gold	dim_customers	customer_number	3	NULL	YES	nvarchar	50
DataWarehouseAnalytics	gold	dim_customers	first_name	4	NULL	YES	nvarchar	50
DataWarehouseAnalytics	gold	dim_customers	last_name	5	NULL	YES	nvarchar	50
DataWarehouseAnalytics	gold	dim_customers	country	6	NULL	YES	nvarchar	50
DataWarehouseAnalytics	gold	dim_customers	marital_status	7	NULL	YES	nvarchar	50
DataWarehouseAnalytics	gold	dim_customers	gender	8	NULL	YES	nvarchar	50
DataWarehouseAnalytics	gold	dim_customers	birthdate	9	NULL	YES	date	NULL
DataWarehouseAnalytics	gold	dim_customers	create_date	10	NULL	YES	date	NULL
	TABLE_CATALOG DataWarehouseAnalytics	TABLE_CATALOG TABLE_SCHEMA DataWarehouseAnalytics gold DataWarehouseAnalytics gold	TABLE_CATALOG TABLE_SCHEMA TABLE_NAME DataWarehouseAnalytics gold dim_customers	TABLE_CATALOG TABLE_SCHEMA TABLE_NAME COLUMN_NAME DataWarehouseAnalytics gold dim_customers customer_key DataWarehouseAnalytics gold dim_customers customer_id DataWarehouseAnalytics gold dim_customers customer_number DataWarehouseAnalytics gold dim_customers first_name DataWarehouseAnalytics gold dim_customers last_name DataWarehouseAnalytics gold dim_customers country DataWarehouseAnalytics gold dim_customers gold matawarehouseAnalytics gold dim_customers gender DataWarehouseAnalytics gold dim_customers gender DataWarehouseAnalytics gold dim_customers birthdate	TABLE_CATALOG TABLE_SCHEMA TABLE_NAME DataWarehouseAnalytics DataWarehouse	TABLE_CATALOG TABLE_SCHEMA TABLE_NAME COLUMN_NAME ORDINAL_POSITION COLUMN_DEFAULT DataWarehouseAnalytics gold dim_customers customer_key 1 NULL DataWarehouseAnalytics gold dim_customers customer_id 2 NULL DataWarehouseAnalytics gold dim_customers customer_number 3 NULL DataWarehouseAnalytics gold dim_customers first_name 4 NULL DataWarehouseAnalytics gold dim_customers last_name 5 NULL DataWarehouseAnalytics gold dim_customers country 6 NULL DataWarehouseAnalytics gold dim_customers marital_status 7 NULL DataWarehouseAnalytics gold dim_customers gender 8 NULL DataWarehouseAnalytics gold dim_customers birthdate 9 NULL	TABLE_CATALOG TABLE_SCHEMA TABLE_NAME COLUMN_NAME ORDINAL_POSITION COLUMN_DEFAULT IS_NULLABLE DataWarehouseAnalytics gold dim_customers customer_key 1 NULL YES DataWarehouseAnalytics gold dim_customers customer_id 2 NULL YES DataWarehouseAnalytics gold dim_customers customer_number 3 NULL YES DataWarehouseAnalytics gold dim_customers first_name 4 NULL YES DataWarehouseAnalytics gold dim_customers last_name 5 NULL YES DataWarehouseAnalytics gold dim_customers country 6 NULL YES DataWarehouseAnalytics gold dim_customers marital_status 7 NULL YES DataWarehouseAnalytics gold dim_customers gender 8 NULL YES DataWarehouseAnalytics gold dim_customers gender 8 NULL YES DataWarehouseAnalytics gold dim_customers birthdate 9 NULL YES	TABLE_CATALOG TABLE_SCHEMA TABLE_NAME COLUMN_NAME ORDINAL_POSITION COLUMN_DEFAULT IS_NULLABLE DATA_TYPE DataWarehouseAnalytics gold dim_customers customer_key 1 NULL YES int DataWarehouseAnalytics gold dim_customers customer_id 2 NULL YES int DataWarehouseAnalytics gold dim_customers customer_number 3 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers first_name 4 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers last_name 5 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers country 6 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers country 6 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers marital_status 7 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers gender 8 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers gender 8 NULL YES nvarchar DataWarehouseAnalytics gold dim_customers birthdate 9 NULL YES date



-- 1. Explore All Countries Our Customers Come From SELECT DISTINCT country FROM gold.dim_customers;

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	country
1	n/a
2	Germany
3	United States
4	Australia
5	United Kingdom
6	Canada
7	France

-- 2. Explore All Product Categories "The Major Divisions"

SELECT DISTINCT category, subcategory, product_name FROM gold.dim_products

ORDER BY 1, 2, 3;

⊞ Results ☐ Messages				
	category	subcategory	product_name	
1	NULL	NULL	HL Mountain Pedal	
2	NULL	NULL	HL Road Pedal	
3	NULL	NULL	LL Mountain Pedal	
4	NULL	NULL	LL Road Pedal	
5	NULL	NULL	ML Mountain Pedal	
6	NULL	NULL	ML Road Pedal	
7	NULL	NULL	Touring Pedal	
8	Accessories	Bike Racks	Hitch Rack - 4-Bike	
9	Accessories	Bike Stands	All-Purpose Bike Stand	
10	Accessories	Bottles and Cages	Mountain Bottle Cage	
11	Accessories	Bottles and Cages	Road Bottle Cage	
12	Accessories	Bottles and Cages	Water Bottle - 30 oz.	
13	Accessories	Cleaners	Bike Wash - Dissolver	
14	Accessories	Fenders	Fender Set - Mountain	
15	Accessories	Helmets	Sport-100 Helmet- Black	
16	Accessories	Helmets	Sport-100 Helmet- Blue	
17	Accessories	Helmets	Sport-100 Helmet- Red	
18	Accessories	Hydration Packs	Hydration Pack - 70 oz.	
19	Accessories	Lights	Headlights - Dual-Beam	
20	Accessories	Lights	Headlights - Weatherproof	
21	Accessories	Lights	Taillights - Battery-Powered	
22	Accessories	Locks	Cable Lock	
23	Accessories	Panniers	Touring-Panniers- Large	
24	Accessories	Pumps	Minipump	
25	Accessories	Pumps	Mountain Pump	

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-- DATE EXPLORATION

-- 1. Find The Date Of The First And Last Order

SELECT

MIN (order_date) AS first_order_date,

MAX (order_date) AS last_order_date

FROM gold.fact_sales;
```



```
-- 2. How Many Years Of Sales Are Available?

SELECT

MIN (order_date) AS first_order_date,

MAX (order_date) AS last_order_date,

DATEDIFF (YEAR, MIN (order_date), MAX (order_date)) AS order_range_years

FROM gold.fact_sales;

133 %

Results Messages

first_order_date last_order_date order_range_years

1 2010-12-29 2014-01-28 4
```

```
-- 3. Find The Youngest And Oldest Customer

SELECT

MIN(birthdate) AS oldest_birthdate,
DATEDIFF(YEAR, MIN(birthdate), GETDATE()) AS oldest_age,
MAX(birthdate) AS youngest_birthdate,
DATEDIFF(YEAR, MAX(birthdate), GETDATE()) AS youngest_age
FROM gold.dim_customers;

133 %

Results Messages

oldest_birthdate oldest_age youngest_birthdate youngest_age
1 1916-02-10 109 1986-06-25 39
```

```
□ -- MEASURES EXPLORATION

-- Generate Report That Shows All Key Metrics Of The Business

□ SELECT 'Total Sales' AS measure_name, SUM(sales_amount) AS measure_value FROM gold.fact_sales

UNION ALL

SELECT 'Total Quantity', SUM(quantity) FROM gold.fact_sales

UNION ALL

SELECT 'Average Price', AVG(price) FROM gold.fact_sales

UNION ALL

SELECT 'Total Nr. Orders', COUNT(DISTINCT order_number) FROM gold.fact_sales

UNION ALL

SELECT 'Total Nr. Products', COUNT(product_name) FROM gold.dim_products

UNION ALL

SELECT 'Total Nr. Customers', COUNT(customer_key) FROM gold.dim_customers
```

133 % ▼ ■ Results ■ Messages

	measure_name	measure_value
1	Total Sales	29356250
2	Total Quantity	60423
3	Average Price	486
4	Total Nr. Orders	27659
5	Total Nr. Products	295
6	Total Nr. Customers	18484

```
-- MAGNITUDE ANALYSIS

-- 1. Find The Total Customers By Countries

SELECT
country, COUNT(customer_key) AS total_customers
FROM gold.dim_customers
GROUP BY country
ORDER BY total_customers DESC;
```

133 % ▼ ◀ ■ Results ■ Messages

country		total_customers
1	United States	7482
2	Australia	3591
3	United Kingdom	1913
4	France	1810
5	Germany	1780
6	Canada	1571
7	n/a	337

```
-- 2. Find The Total Customers By Gender
   ⊟SELECT
     gender, COUNT(customer_key) AS total_customers
     FROM gold.dim_customers
     GROUP BY gender
     ORDER BY total_customers DESC;
133 % ▼ 4
gender total_customers
   Male
         9341
1
2
   Female 9128
         15
   n/a
```

```
-- 3. Find The Total Products By Category

SELECT

category, COUNT(product_key) AS total_products

FROM gold.dim_products

GROUP BY category

ORDER BY total_products DESC;
```

133 % ▼ ◀

	category	total_products
1	Components	127
2	Bikes	97
3	Clothing	35
4	Accessories	29
5	NULL	7

```
-- 4. What Is The Average Costs In Each Category?

SELECT

category, AVG(cost) AS avg_costs

FROM gold.dim_products

GROUP BY category

ORDER BY avg_costs DESC;
```

	category	avg_costs	
1	Bikes	949	
2	Components	264	
3	NULL	28	
4	Clothing	24	
5	Accessories	13	

```
-- 5. What Is The Total Revenue Generated For Each Category?
   ⊨SELECT
     p.category, SUM(f.sales_amount) AS total_revenue
     FROM gold.fact_sales AS f
     LEFT JOIN gold.dim_products AS p
     ON p.product_key = f.product_key
     GROUP BY p.category
     ORDER BY total_revenue DESC;
133 % ▼ ◀
total_revenue
   category
           28316272
   Bikes
2
   Accessories 700262
3
   Clothing
           339716
```

```
-- 6. What Is The Total Revenue Generated By Each Customer?

SELECT

c.customer_key, c.first_name, c.last_name,

SUM(f.sales_amount) AS total_revenue

FROM gold.fact_sales AS f

LEFT JOIN gold.dim_customers AS c

ON c.customer_key = f.customer_key

GROUP BY c.customer_key, c.first_name, c.last_name

ORDER BY total revenue DESC;
```

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	customer_key	first_name	last_name	total_revenue
1	1133	Kaitlyn	Henderson	13294
2	1302	Nichole	Nara	13294
3	1309	Margaret	He	13268
4	1132	Randall	Dominguez	13265
5	1301	Adriana	Gonzalez	13242
6	1322	Rosa	Hu	13215
7	1125	Brandi	Gill	13195
8	1308	Brad	She	13172
9	1297	Francisco	Sara	13164
10	434	Maurice	Shan	12914
11	440	Janet	Munoz	12488
12	242	Lisa	Cai	11468
13	418	Lacey	Zheng	11248
14	421	Jordan	Turner	11200
15	243	Larry	Munoz	11067

```
-- 7. What Is The Distribution Of Items Sold Across Countries?

SELECT

c.country, SUM(f.sales_amount) AS total_sold_items

FROM gold.fact_sales AS f

LEFT JOIN gold.dim_customers AS c

ON c.customer_key = f.customer_key

GROUP BY c.country

ORDER BY total_sold_items DESC;
```

133 % ▼ ◀ ■ Results ■ Messages

	country	total_sold_items
1	United States	9162327
2	Australia	9060172
3	United Kingdom	3391376
4	Germany	2894066
5	France	2643751
6	Canada	1977738
7	n/a	226820

```
-- RANKING ANALYSIS

-- 1. Which 5 Products Generate The Highest Revenue?

SELECT TOP 5

p.product_name, SUM(f.sales_amount) AS total_revenue
FROM gold.fact_sales AS f

LEFT JOIN gold.dim_products AS p

ON p.product_key = f.product_key
GROUP BY p.product_name

ORDER BY total_revenue DESC;
```

	product_name	total_revenue
1	Mountain-200 Black- 46	1373454
2	Mountain-200 Black- 42	1363128
3	Mountain-200 Silver- 38	1339394
4	Mountain-200 Silver- 46	1301029
5	Mountain-200 Black- 38	1294854

```
-- 2. What Are The 3 Worst Performing Products In Terms Of Sales?
   ≐SELECT TOP 5
     p.product_name, SUM(f.sales_amount) AS total_revenue
     FROM gold.fact_sales AS f
     LEFT JOIN gold.dim_products AS p
     ON p.product_key = f.product_key
     GROUP BY p.product_name
     ORDER BY total_revenue;
133 % ▼ ◀
product_name
                 total_revenue
    Racing Socks- L
                 2430
                 2682
    Racing Socks- M
                 6382
    Patch Kit/8 Patches
    Bike Wash - Dissolver 7272
    Touring Tire Tube
                 7440
```

```
-- 3. Find The Top 10 Customers Who Have Generated The Highest Revenue?

SELECT

c.customer_key, c.first_name, c.last_name,

SUM(f.sales_amount) AS total_revenue

FROM gold.fact_sales AS f

LEFT JOIN gold.dim_customers AS c

ON c.customer_key = f.customer_key

GROUP BY c.customer_key, c.first_name, c.last_name

ORDER BY total_revenue DESC;
```

133 % ▼ 4

	customer_key	first_name	last_name	total_revenue
1	1133	Kaitlyn	Henderson	13294
2	1302	Nichole	Nara	13294
3	1309	Margaret	He	13268
4	1132	Randall	Dominguez	13265
5	1301	Adriana	Gonzalez	13242
6	1322	Rosa	Hu	13215
7	1125	Brandi	Gill	13195
8	1308	Brad	She	13172
9	1297	Francisco	Sara	13164
10	434	Maurice	Shan	12914
11	440	Janet	Munoz	12488
12	242	Lisa	Cai	11468
13	418	Lacey	Zheng	11248
14	421	Jordan	Turner	11200
15	243	Larry	Munoz	11067

```
-- 4. Find The 3 Customers With The Lowest Orders Placed?

SELECT TOP 3

c.customer_key, c.first_name, c.last_name,

COUNT(DISTINCT order_number) AS total_orders

FROM gold.fact_sales AS f

LEFT JOIN gold.dim_customers AS c

ON c.customer_key = f.customer_key

GROUP BY c.customer_key, c.first_name, c.last_name

ORDER BY total_orders;
```

133 % ▼ ◀

	customer_key	first_name	last_name	total_orders
1	16	Chloe	Young	1
2	17	Wyatt	Hill	1
3	21	Jordan	King	1