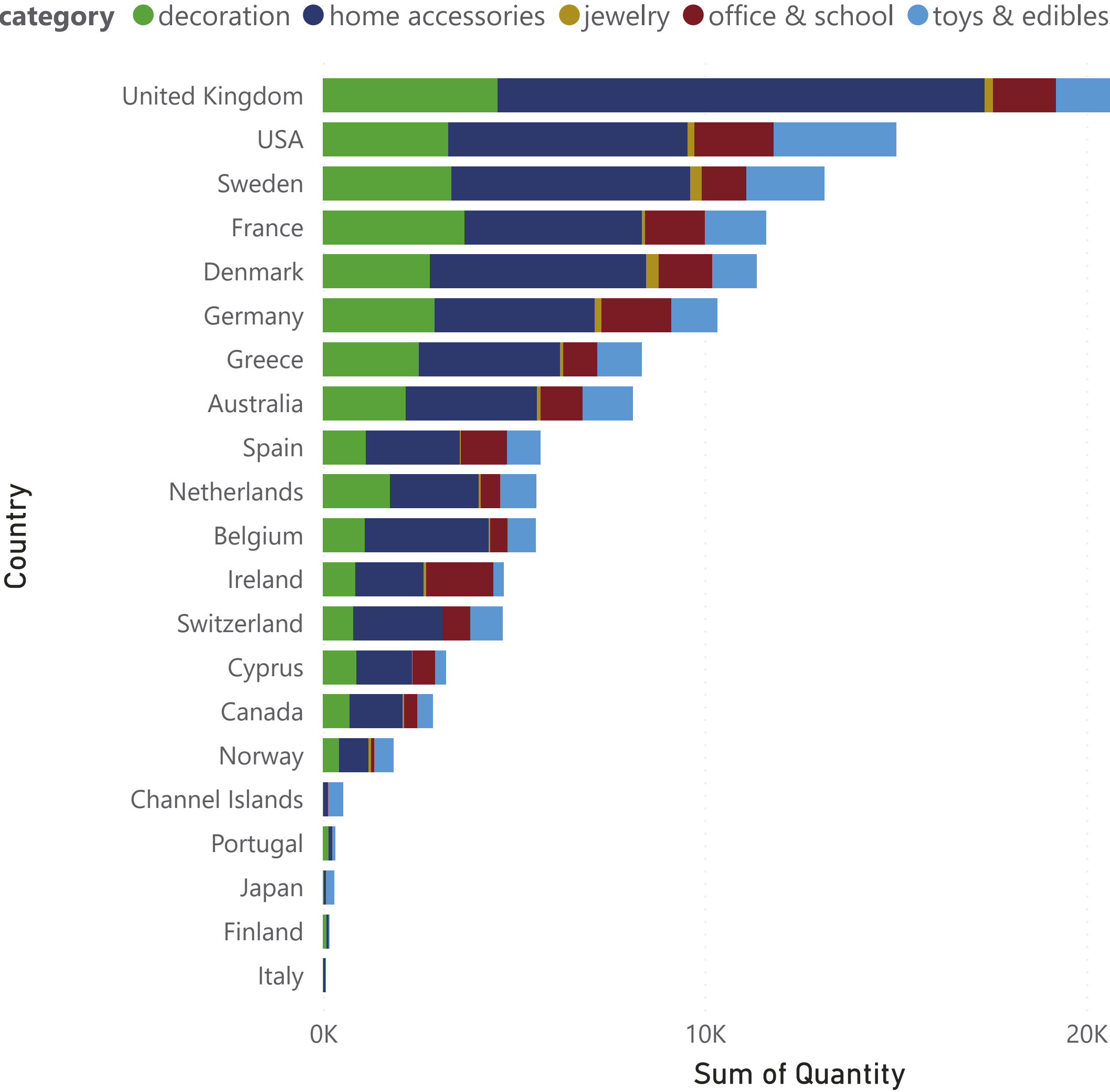
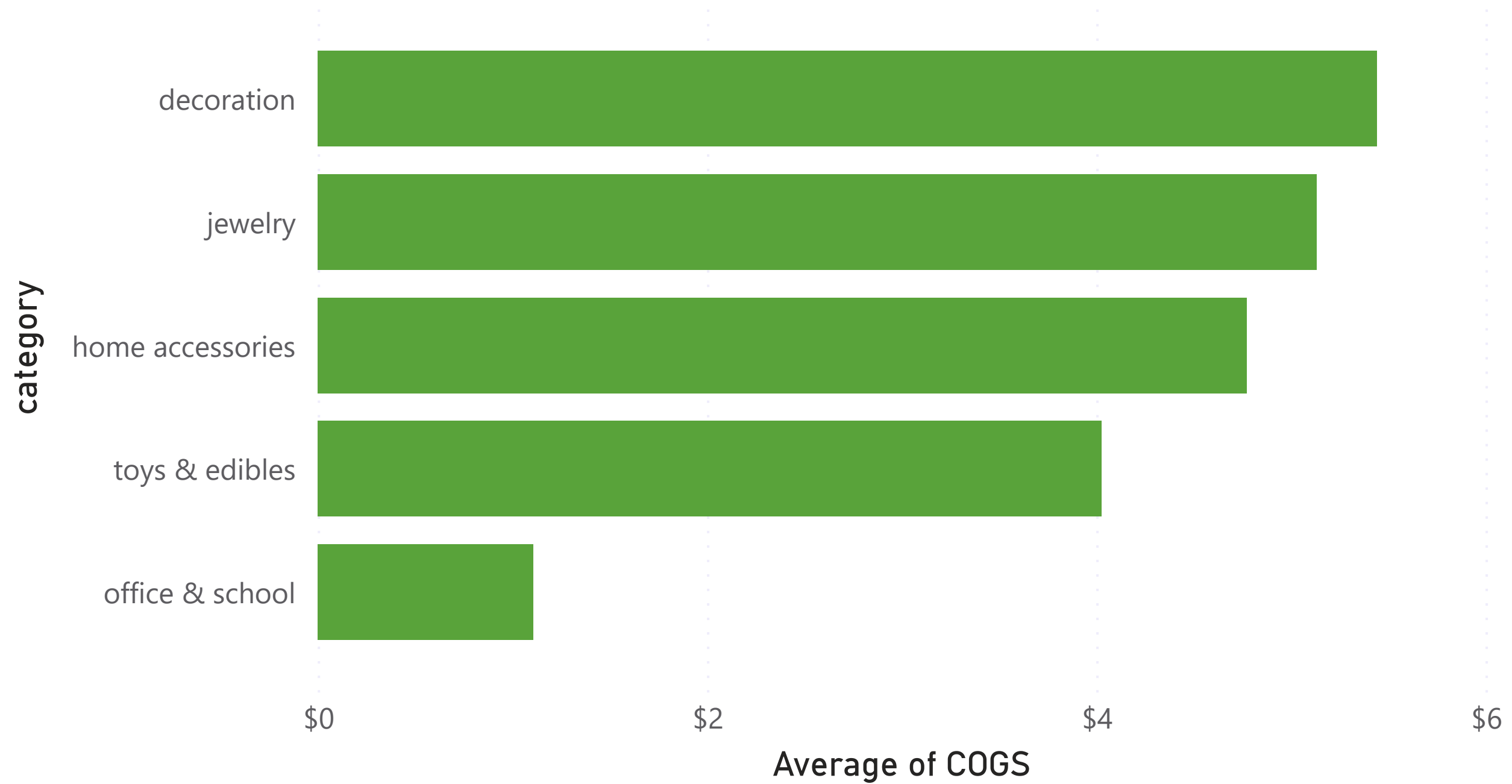


Description	Sum of Quantity	Sum of Retail_Price
GROW A FLYTRAP OR SUNFLOWER IN TIN	16244	\$2.47
WOODLAND CHARLOTTE BAG	13310	\$1.9
STRAWBERRY CERAMIC TRINKET BOX	10484	\$2.47
DOUGHNUT LIP GLOSS	10415	\$2.17
WHITE SPOT RED CERAMIC DRAWER KNOB	5022	\$2.47
HAND WARMER UNION JACK	4867	\$3.31
CHRISTMAS TOILET ROLL	3731	\$2.47
JUMBO BAG DOLLY GIRL DESIGN	3420	\$4.17
JAZZ HEARTS ADDRESS BOOK	3194	\$0.97
REGENCY MILK JUG PINK	3164	\$5.29
PACK OF 12 VINTAGE CHRISTMAS TISSUE	3051	\$1.25
VICTORIAN METAL POSTCARD SPRING	2870	\$3.09
CHRISTMAS CRAFT TREE TOP ANGEL	2796	\$3.31
PIGGY BANK RETROSPOT	2766	\$4.3
SET OF 6 SOLDIER SKITTLES	2570	\$11.22
MULTICOLOUR SPRING FLOWER MUG	2544	\$1.25
DOLLY GIRL BEAKER	2455	\$4.17
SET OF 4 KNICK KNACK TINS DOILY	2360	\$6.56
WOODEN HAPPY BIRTHDAY GARLAND	2168	\$4.86
FAIRY CAKES NOTEBOOK A7 SIZE	2107	\$1.3
CHILDRENS CUTLERY POLKADOT GREEN	1829	\$12.39
POLYESTER FILLER PAD 45x45cm	1701	\$2.89
PORCELAIN BUDAH INCENSE HOLDER	1525	\$0.8
Total	135787	\$709.5

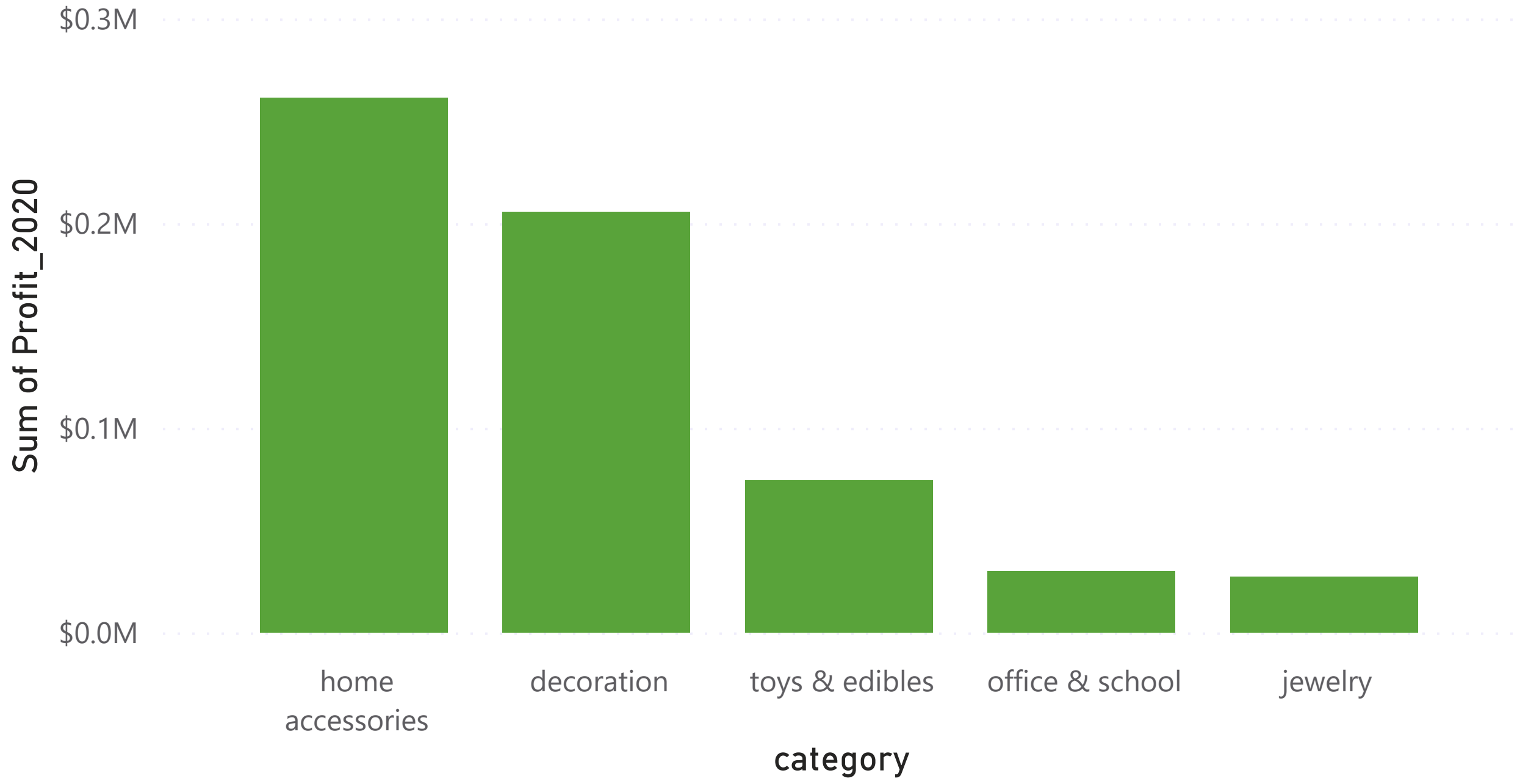
Sum of Quantity by Country and category



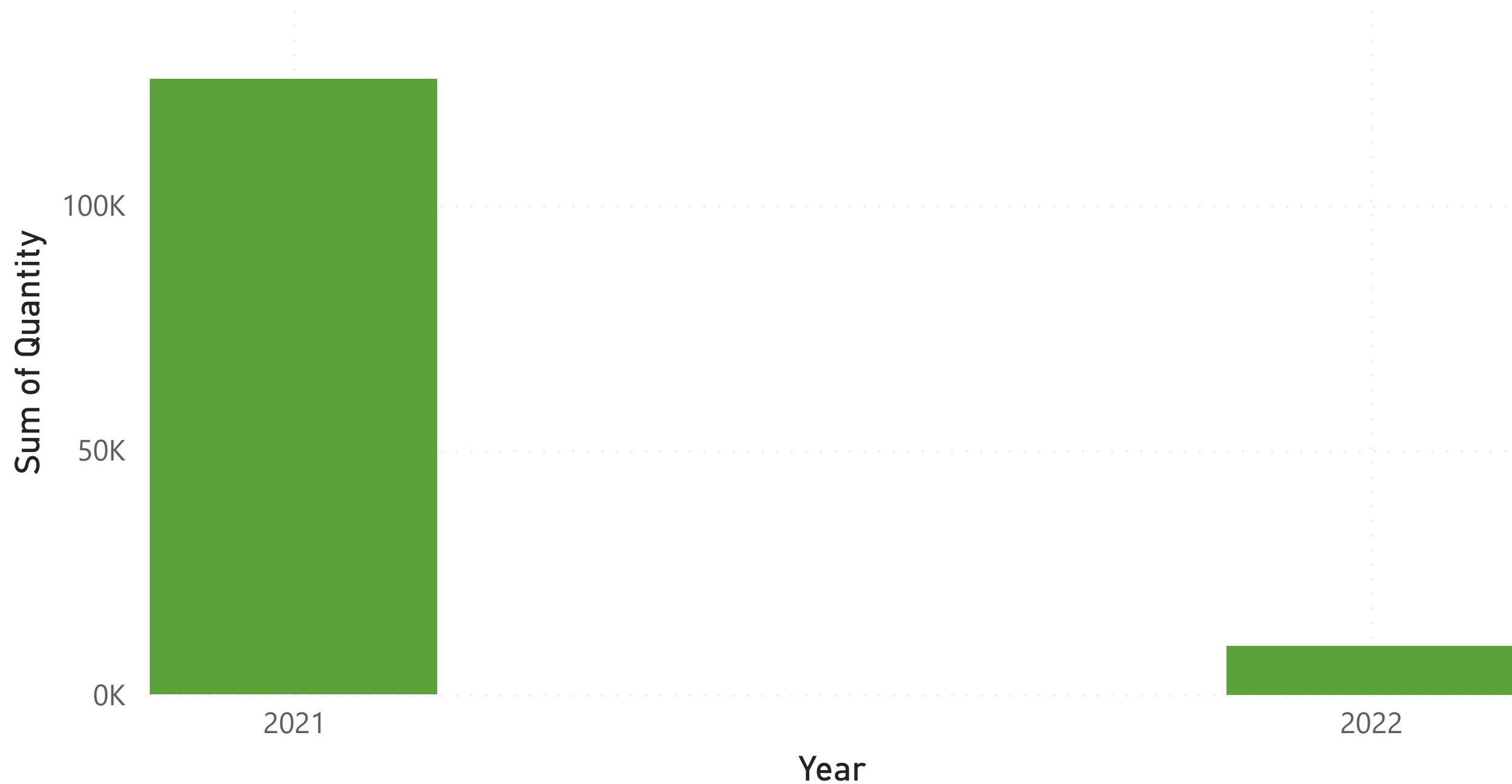
Average of COGS by category



Sum of Profit_2020 by category



Sum of Quantity by Year

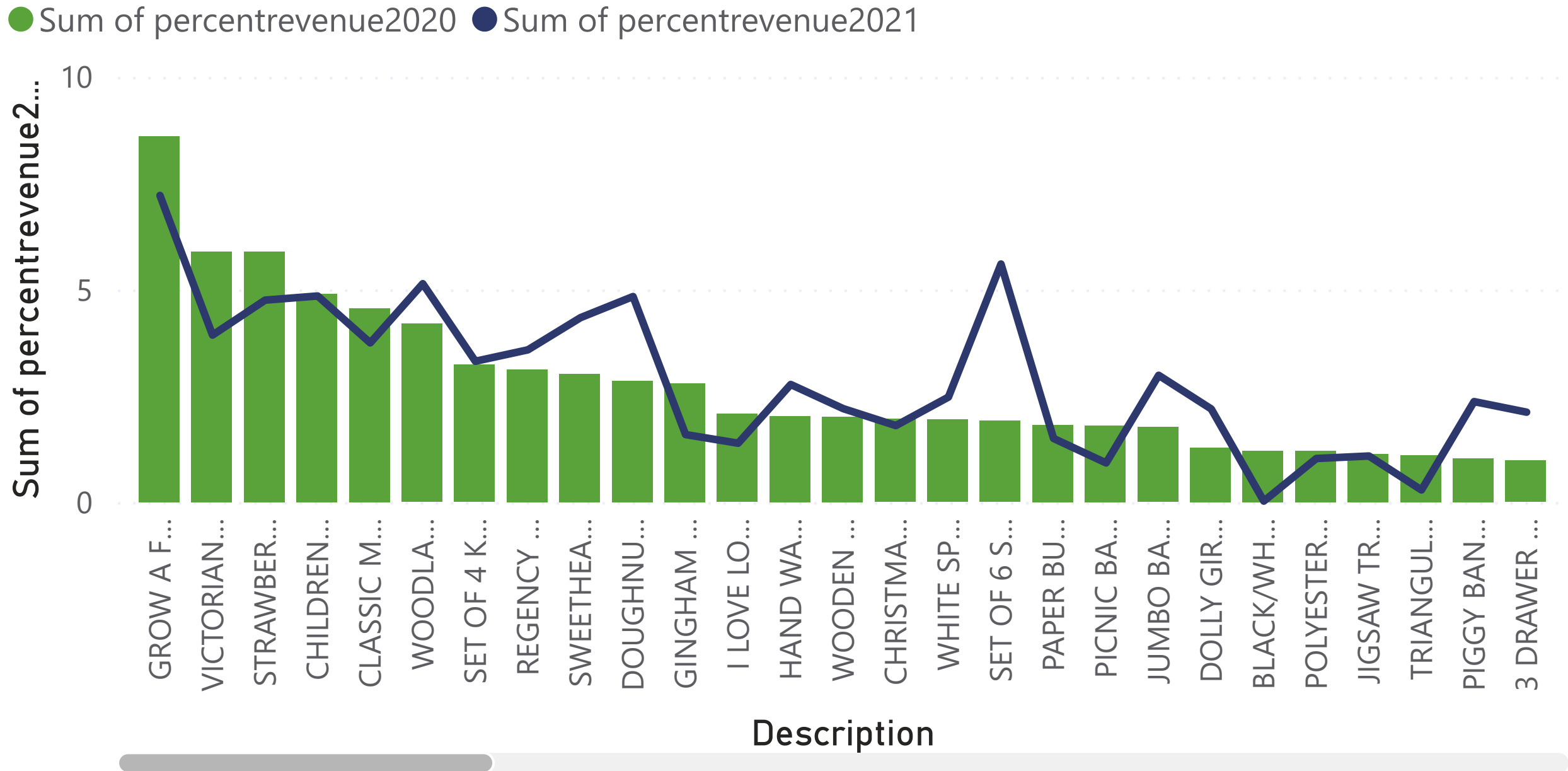


%GT Sum of Quantity_2021 by Description



Inventory_turnover	Description
\$1.97	DOUGHNUT LIP GLOSS
\$1.91	DOLLY GIRL BEAKER
\$1.88	JAZZ HEARTS ADDRESS BOOK
\$1.87	REGENCY MILK JUG PINK
\$1.84	PAPER BUNTING VINTAGE PAISLEY
\$1.82	SET OF 4 KNICK KNACK TINS DOILY
\$1.78	CHILDRENS CUTLERY POLKADOT GREEN
\$1.76	JUMBO BAG DOLLY GIRL DESIGN
\$1.76	WOODLAND CHARLOTTE BAG
\$1.75	PACK OF 12 VINTAGE CHRISTMAS TISSUE
\$1.74	TREASURE TIN BUFFALO BILL
\$1.74	VICTORIAN METAL POSTCARD SPRING
\$1.74	WHITE WICKER STAR
\$1.71	WHITE SPOT RED CERAMIC DRAWER KNOB
\$1.67	incorrectly credited C550456 see 47

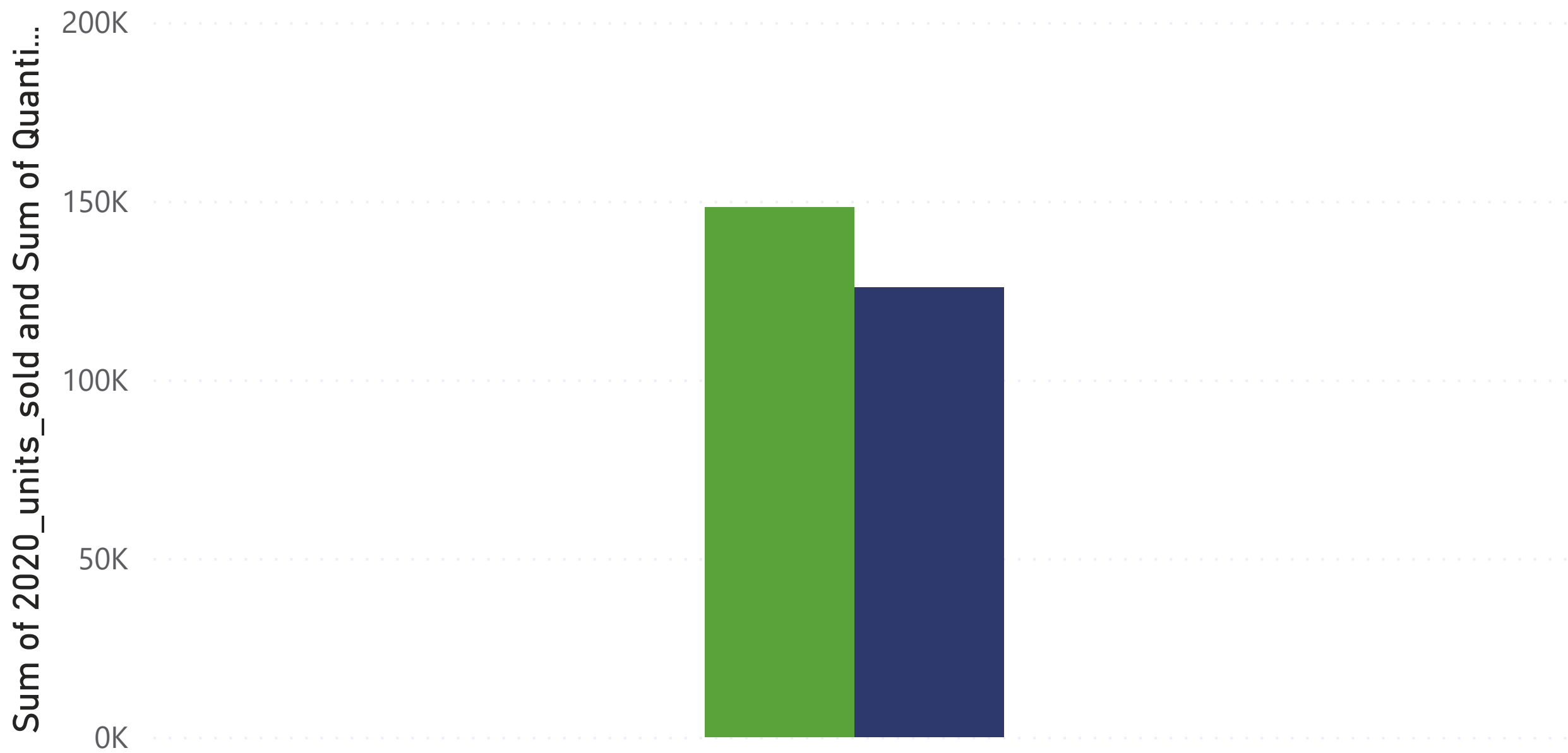
Sum of percentrevenue2020 and Sum of percentrevenue2021 by Description



Sum of Revenue_2021	Sum of percent_revenue_2021	Description	Sum of CP_revenue	ABC_class
\$33,717.97	7.21	GROW A FLYTRAP OR SUNFLOWER IN TIN	7.21	A [High Value]
\$26,176.26	5.60	SET OF 6 SOLDIER SKITTLES	12.81	A [High Value]
\$24,014.1	5.14	WOODLAND CHARLOTTE BAG	17.95	A [High Value]
\$22,661.31	4.85	CHILDRENS CUTLERY POLKADOT GREEN	22.80	A [High Value]
\$22,600.55	4.83	DOUGHNUT LIP GLOSS	27.63	A [High Value]
\$22,205.3	4.75	STRAWBERRY CERAMIC TRINKET BOX	32.38	A [High Value]
\$20,275.92	4.34	SWEETHEART RECIPE BOOK STAND	36.72	A [High Value]
\$18,360.4	3.93	VICTORIAN SEWING BOX SMALL	40.65	A [High Value]
\$17,503.16	3.74	CLASSIC METAL BIRDCAGE PLANT HOLDER	44.39	A [High Value]
\$16,737.56	3.58	REGENCY MILK JUG PINK	47.97	A [High Value]
\$15,481.6	3.31	SET OF 4 KNICK KNACK TINS DOILY	51.28	A [High Value]
\$13,940.31	2.98	JUMBO BAG DOLLY GIRL DESIGN	54.26	A [High Value]
\$12,928.86	2.77	HAND WARMER UNION JACK	57.03	A [High Value]
\$11,539.84	2.47	WHITE SPOT RED CERAMIC DRAWER KNOB	59.50	A [High Value]
\$467,486.81	100.00		8,905.86	

Inventory stock by year

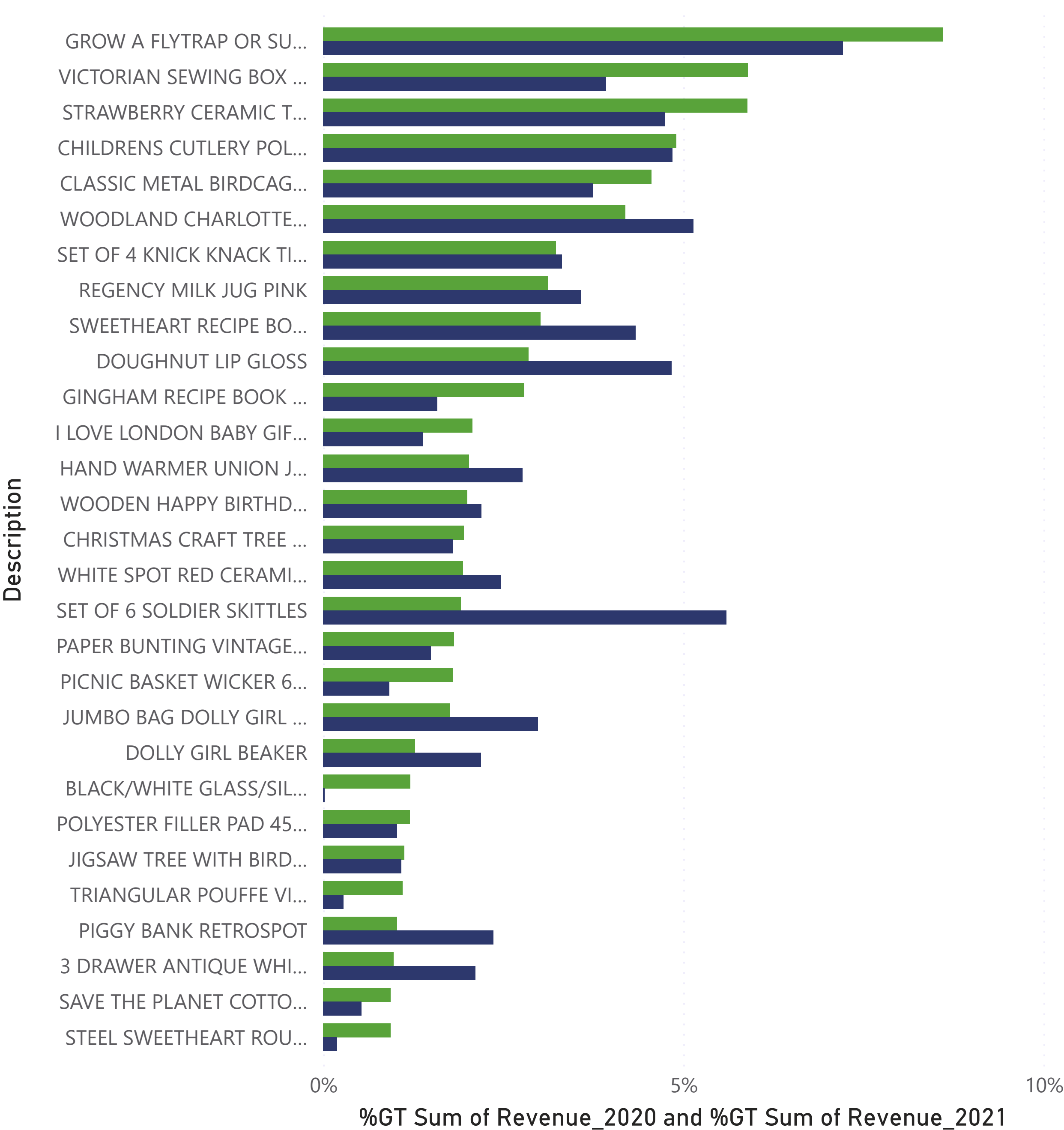
Sum of 2020_units_sold Sum of Quantity_2021



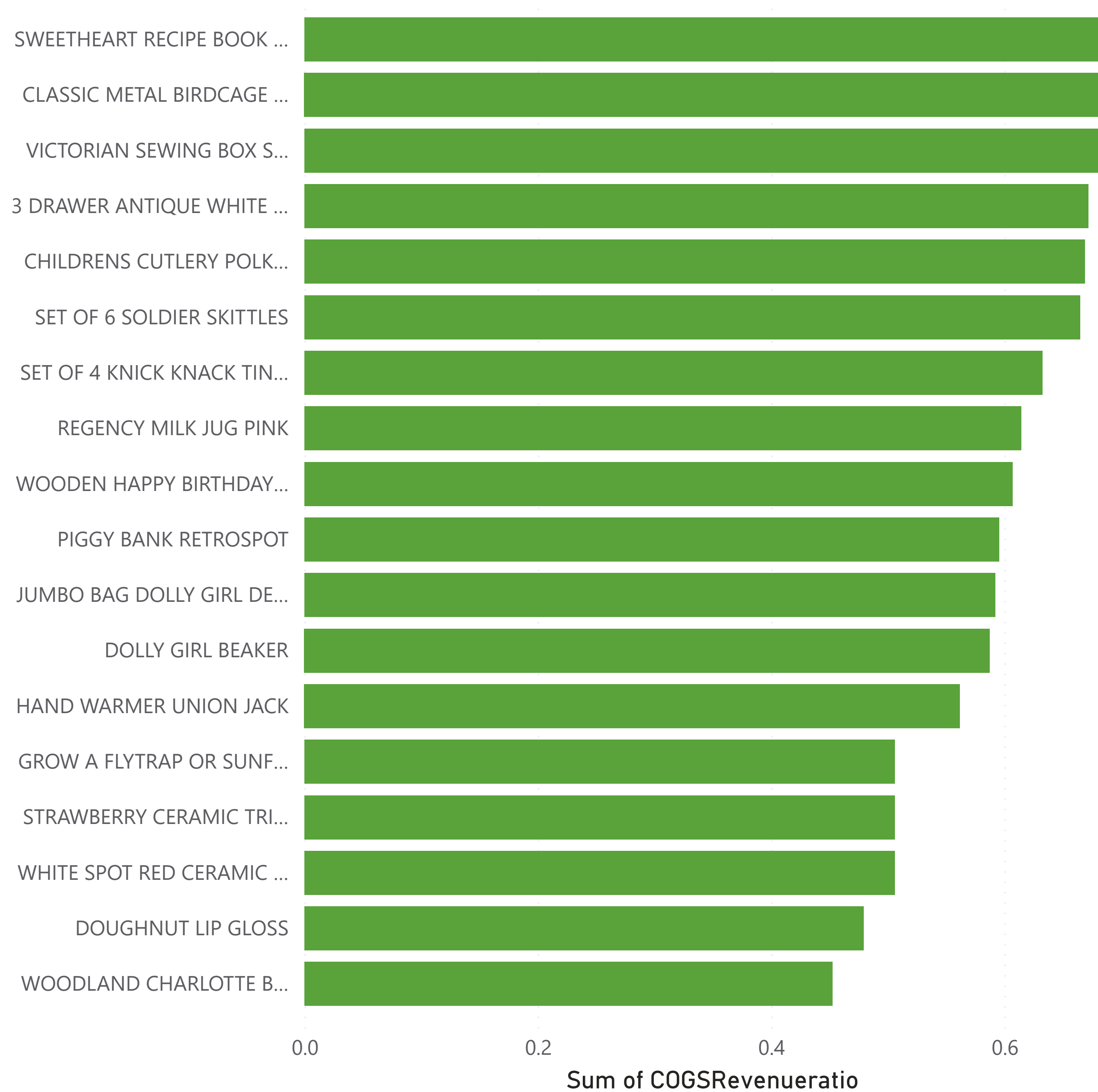
Description	Sum of Inventory_turnover	ABC_class
DOUGHNUT LIP GLOSS	\$1.97	A [High Value]
DOLLY GIRL BEAKER	\$1.91	A [High Value]
JAZZ HEARTS ADDRESS BOOK	\$1.88	C [Low Value]
REGENCY MILK JUG PINK	\$1.87	A [High Value]
PAPER BUNTING VINTAGE PAISLEY	\$1.84	B [Medium Value]
SET OF 4 KNICK KNACK TINS DOILY	\$1.82	A [High Value]
CHILDRENS CUTLERY POLKADOT GREEN	\$1.78	A [High Value]
JUMBO BAG DOLLY GIRL DESIGN	\$1.76	A [High Value]
WOODLAND CHARLOTTE BAG	\$1.76	A [High Value]
PACK OF 12 VINTAGE CHRISTMAS TISSUE	\$1.75	B [Medium Value]
TREASURE TIN BUFFALO BILL	\$1.74	B [Medium Value]
VICTORIAN METAL POSTCARD SPRING	\$1.74	B [Medium Value]
WHITE WICKER STAR	\$1.74	B [Medium Value]
WHITE SPOT RED CERAMIC DRAWER KNOB	\$1.71	A [High Value]
Total	\$94.99	

Percent of Total Revenue

%GT Sum of Revenue_2020 %GT Sum of Revenue_2021

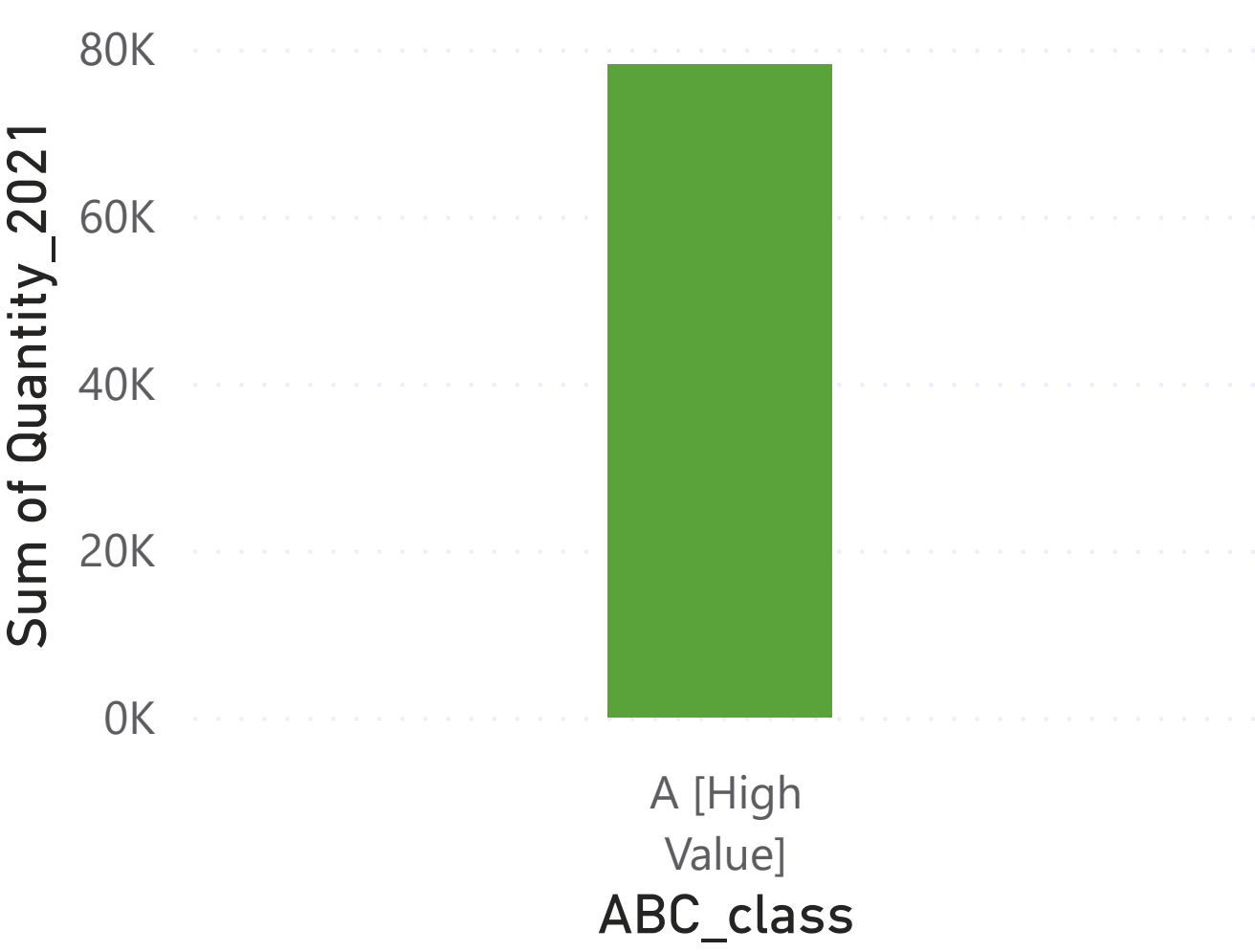


Revenue_2021	TotalCOGS2021	SKU-ID	Sum of COGSRevenue	ratio	Description
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Revenue_2021	TotalCOGS2021	SKU-ID	Sum of COGS	Revenue	ratio	Description
\$33,717.97	\$17,063.75	22693		0.51		GROW A FLYTRAP OR S
\$26,176.26	\$17,404.18	22619		0.66		SET OF 6 SOLDIER SKITT
\$24,014.1	\$10,869.54	20719		0.45		WOODLAND CHARLOT
\$22,661.31	\$15,162.41	84997a		0.67		CHILDRENS CUTLERY PO
\$22,600.55	\$10,831.6	23077		0.48		DOUGHNUT LIP GLOSS
\$22,205.3	\$11,237.5	21232		0.51		STRAWBERRY CERAMIC
\$20,275.92	\$13,851.04	22795		0.68		SWEETHEART RECIPE BO
\$18,360.4	\$12,529.2	21259		0.68		VICTORIAN SEWING BO
\$17,503.16	\$11,946.75	21340		0.68		CLASSIC METAL BIRDCA
\$16,737.56	\$10,283	23175		0.61		REGENCY MILK JUG PIN
\$15,481.6	\$9,794	23240		0.63		SET OF 4 KNICK KNACK
\$13,940.31	\$8,257.21	22663		0.59		JUMBO BAG DOLLY GIR
\$12,928.86	\$7,265.16	22633		0.56		HAND WARMER UNION
\$11,539.84	\$5,840	21672		0.51		WHITE SPOT RED CERA
\$11,046.7	\$6,576.64	22637		0.60		PIGGY BANK RETROSPC
\$10,269.18	\$6,233.35	21380		0.61		WOODEN HAPPY BIRTH
\$10,237.35	\$6,014.75	23345		0.59		DOLLY GIRL BEAKER
\$9,883.44	\$6,640.9	82486		0.67		3 DRAWER ANTIQUE W
\$8,540.76	\$4,671.16	21135		0.55		VICTORIAN METAL POS
\$8,407.4	\$4,724.4	22141		0.56		CHRISTMAS CRAFT TRE
\$7,548.32	\$3,820	21098		0.51		CHRISTMAS TOILET RO
\$7,418.72	\$5,028.14	23424		0.68		GINGHAM RECIPE BOO
\$6,993.54	\$4,230.66	22089		0.60		PAPER BUNTING VINTA
\$6,799.12	\$4,673.84	22794		0.69		SWEETHEART WIRE MA
\$6,469.8	\$4,457.85	23009		0.69		I LOVE LONDON BABY C
\$5,610.78	\$3,711.24	21115		0.66		ROSE CARAVAN DOORS
\$5,405.91	\$3,108.03	23323		0.57		WHITE WICKER STAR
\$5,372.64	\$3,070.08	23242		0.57		TREASURE TIN BUFFALO
\$5,229.32	\$3,161.66	23236C		0.60		DOILFY STORAGE TIN
Total			54.43			

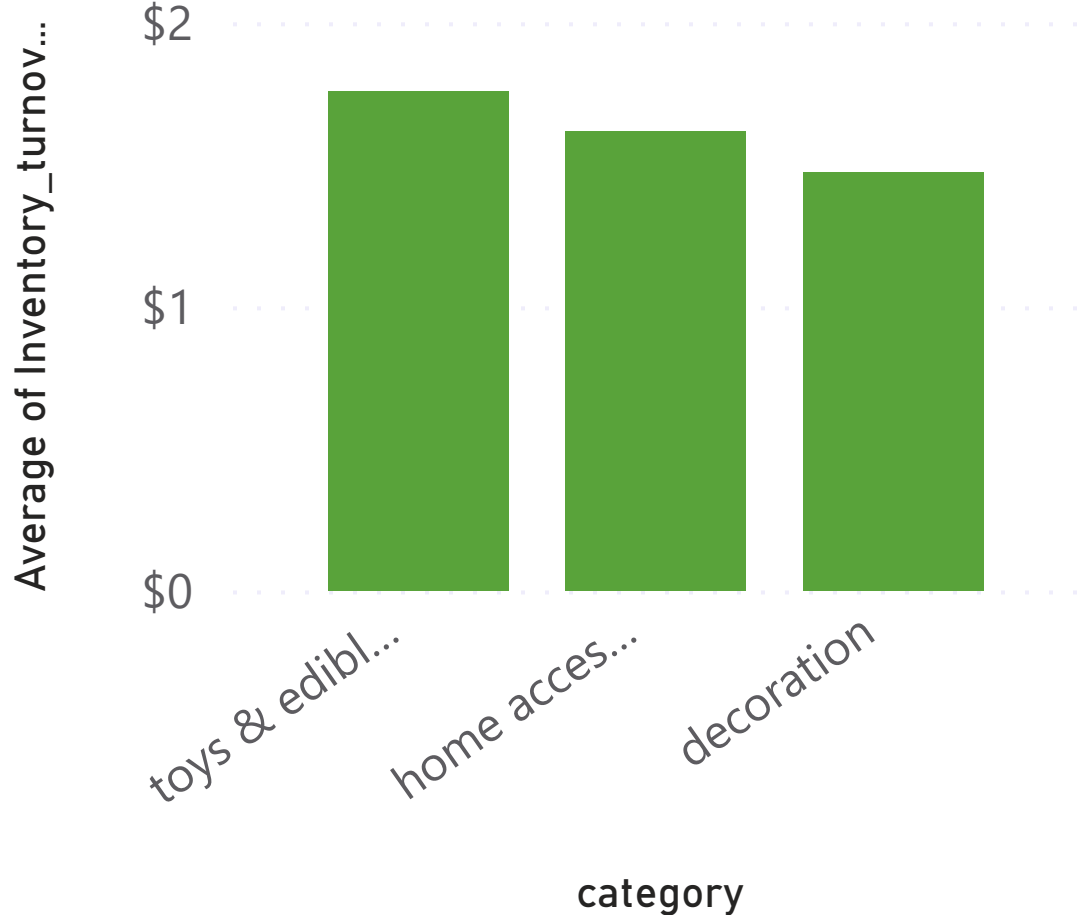
Sum of Quantity_2021 by ABC_class



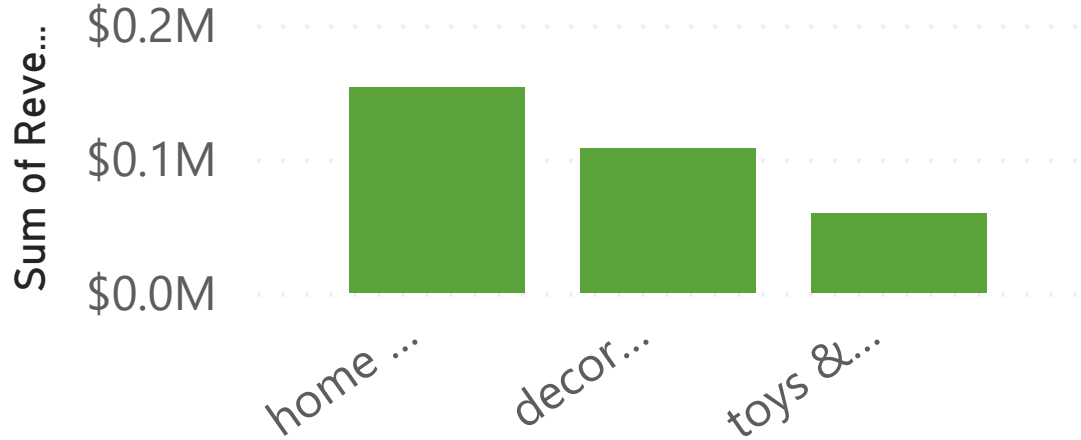
ABC_class

- A [High Value]
- B [Medium Value]
- C [Low Value]

Average of Inventory_turnover by category



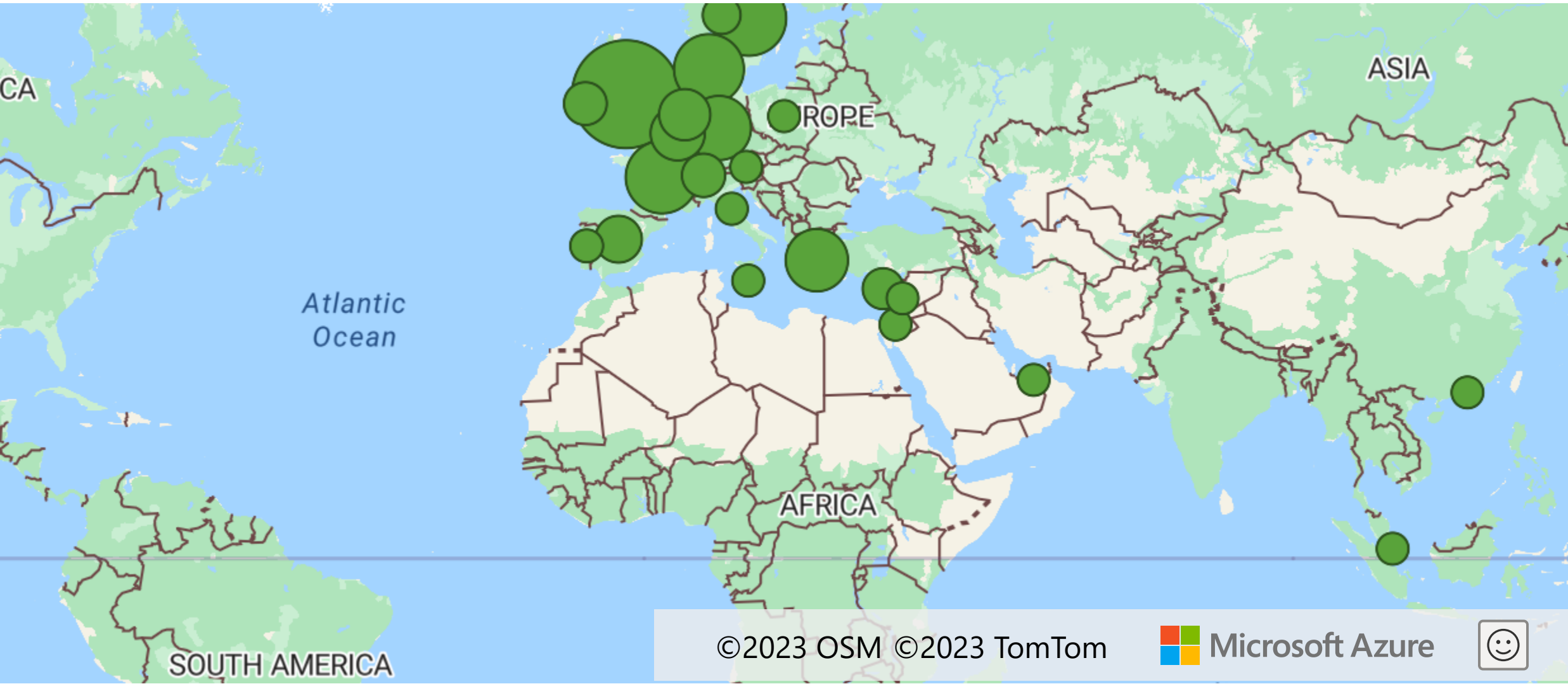
Sum of Revenue_2021 by category



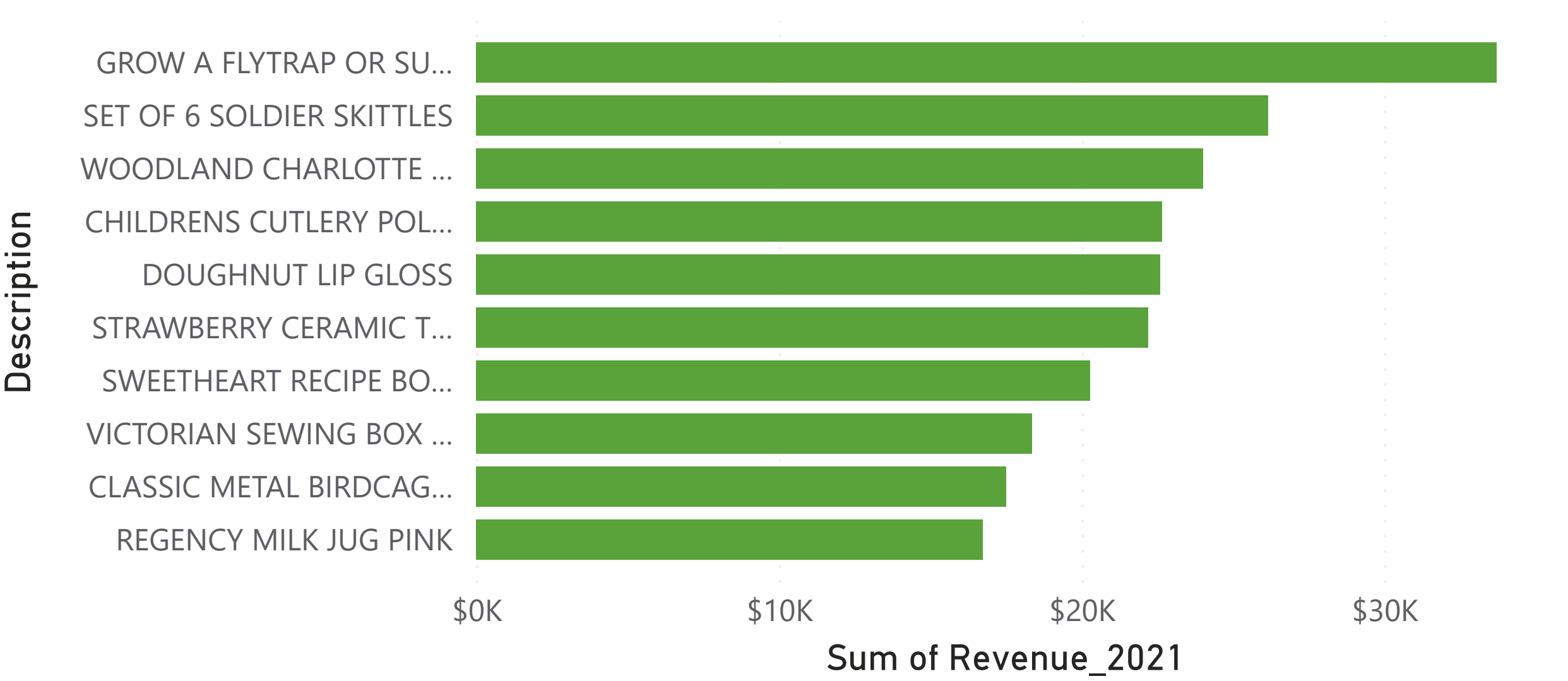
Description	Sum of Inventory_turnover	Sum of Quantity_2021
DOUGHNUT LIP GLOSS	\$1.97	10415
DOLLY GIRL BEAKER	\$1.91	2455
REGENCY MILK JUG PINK	\$1.87	3164
SET OF 4 KNICK KNACK TINS DOILY	\$1.82	2360
CHILDRENS CUTLERY POLKADOT GREEN	\$1.78	1829
JUMBO BAG DOLLY GIRL DESIGN	\$1.76	3343
WOODLAND CHARLOTTE BAG	\$1.76	12639
WHITE SPOT RED CERAMIC DRAWER KNOB	\$1.71	4672
WOODEN HAPPY BIRTHDAY GARLAND	\$1.61	2113
PIGGY BANK RETROSPOT	\$1.52	2569
SWEETHEART RECIPE BOOK STAND	\$1.49	1043
Total	\$28.53	78146

- ABC_class
- A [High Value]
 - B [Medium Value]
 - C [Low Value]

Sum of Quantity by Country



Sum of Revenue_2021 by Description



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Number of Items

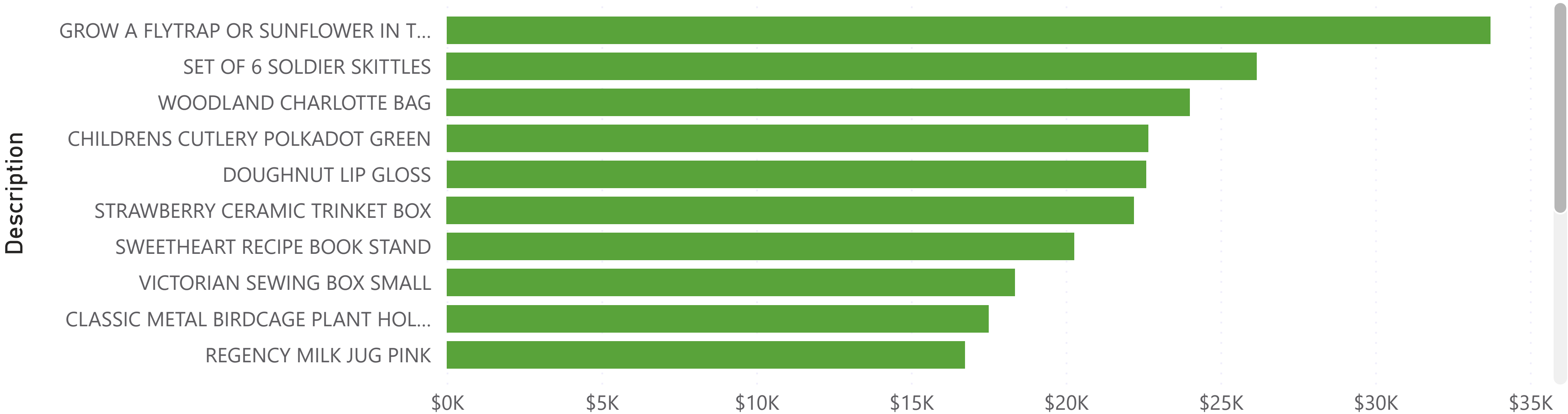
\$187.8K

Total COGS 2021

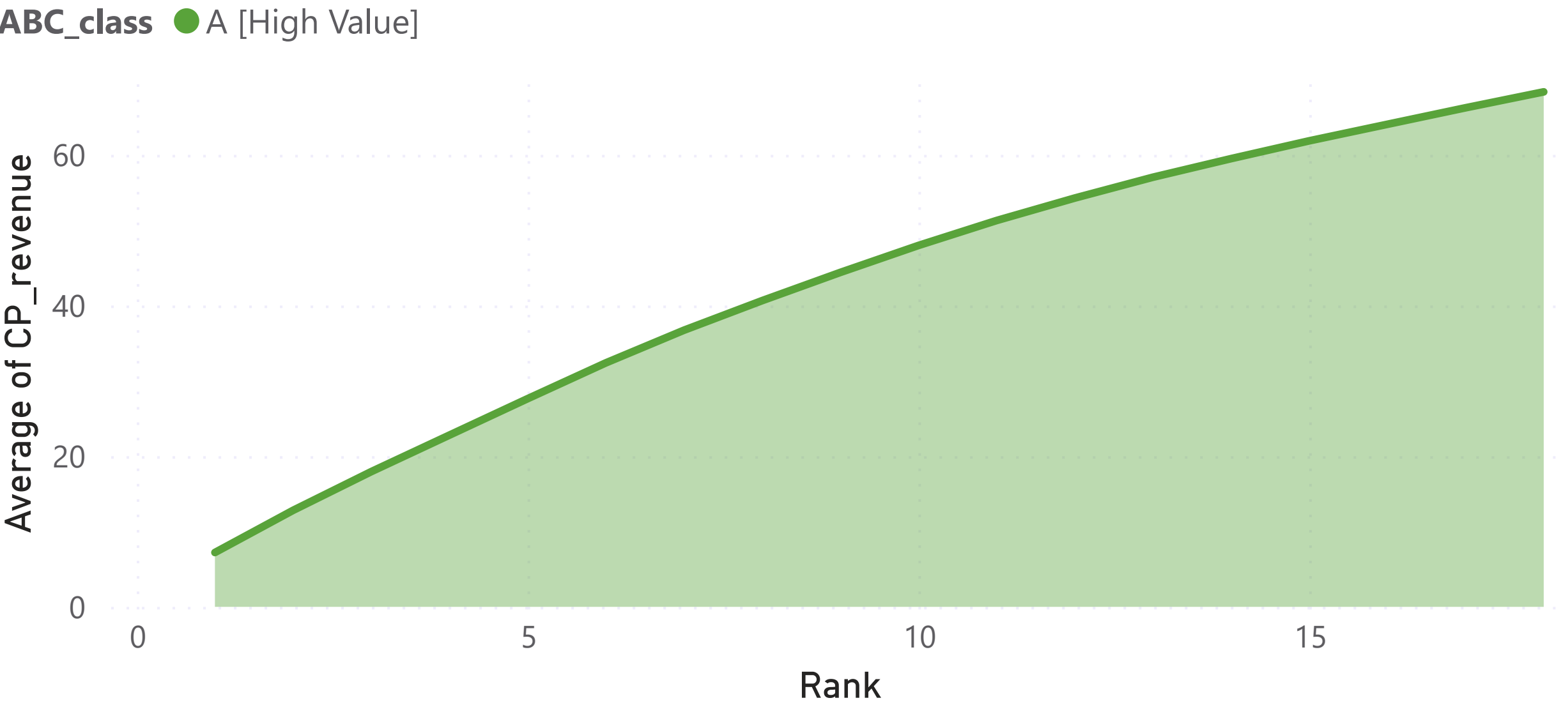
\$1.59

Average Inventory_turnover

Revenue_2021 by Description



Distribution of ABC



Description	Inventory_turnover	Quantity_2021
VICTORIAN SEWING BOX SMALL	\$1.06	985
HAND WARMER UNION JACK	\$1.27	3906
3 DRAWER ANTIQUE WHITE WOOD CABINET	\$1.36	742
CLASSIC METAL BIRDCAGE PLANT HOLDER	\$1.37	937
SET OF 6 SOLDIER SKITTLES	\$1.40	2333
GROW A FLYTRAP OR SUNFLOWER IN TIN	\$1.42	13651
STRAWBERRY CERAMIC TRINKET BOX	\$1.46	8990
SWEETHEART RECIPE BOOK STAND	\$1.49	1043
PIGGY BANK RETROSPOT	\$1.52	2569
WOODEN HAPPY BIRTHDAY GARLAND	\$1.61	2113
WHITE SPOT RED CERAMIC DRAWER KNOB	\$1.71	4672
Total	\$28.53	78146