



Living the dream with Paul, I have loved our journey so far

From the early stages of the formation of Tech-ni-Fold Ltd to the present day, Sue and I have relied on the professionalism, support and amazing contribution of a certain person who we feel can never be replaced. I am of course talking about Paul Barrett, who as you are all aware, has retired from his full time position. Paul has written some words below that touch on his new part time role with us; please make a point to read them.

Life will certainly be different without Paul being with us on a day to day basis, not only will we miss his expertise and willingness to solve technical issues and problems; we will miss his fun loving character and positivity.

I have personally loved the times I spent with Paul, travelling the world, living the dream, and both remaining forever grateful that we made the decision to change our careers (and our lives) doing something we love so much. We often used to talk about life working for our previous boss who made life more difficult for us and this is why our journey has been all the sweeter. Paul has lived through his full time career here with a smile on his face and an optimism that demonstrates passion and belief that everything is possible.

Sue and I and the rest of the Tech-ni-Fold / CreaseStream team would like to extend our gratitude to Paul for his immense service over the last 13 years, we hope he enjoys extra memorable days with his wife Janet and his grand children - no one deserves it more. **Written by Graham Harris**

Changing Times

For the past 14 years I have worked at Tech-ni-Fold under the guidance of Graham and Sue Harris and I can honestly say it has been an honour and pleasure working for them and also with all those people I have met during my time at Tech-ni-Fold. I will always look back and think fondly of the many fun times we have experienced together. I have seen many changes during my career in the printing industry. I remember clearly such things as compositors and letterpress, so it's not surprising to let you know I am getting closer to being a dinosaur.

As for me, I'm moving on to a more relaxed environment namely retirement, but just to let you know that you have not seen the last of me as I will still be coming back to work a couple of days a week to answer those technical questions, and don't be surprised if you see me on the future Tech-ni-Fold/CreaseStream exhibition stands.

Once again thank you all for all your generosity, help and assistance over the years.



Paul



Spring is here and Summer is on it's way

Wendy is nearing the end of her journey of competing in the London Marathon, with all her training she is as prepared as she can be at this stage and is looking forward to actually running the race. We all wish her well and have every confidence that she will complete the full 26 miles in a respectable time.



GOOD LUCK WENDY



**Before the start of the
London Marathon**



**London Marathon
Completed !**

Well done Wendy, your ambition of running the London Marathon is now complete, your dedication and hard work has really paid off, and the charities you raised so much money for will truly benefit from your gift. From someone, in your words '**who could not even run for a bus to be running the London Marathon is a miracle**' and quite frankly we think is remarkable.

WE ARE ALL SO VERY PROUD OF YOU.....

Finished



If you have anything to add to the next issue or would like to discuss anything about the contents of this news letter please phone +44 (0) 1455 554491 or email vivienne.edwards@technifold.co.uk

Important Notices:

Discontinued Inserts

Moulds with Lugs for the following Fast-Fit Devices are now discontinued, should you have a requirement for the inserts for these devices you will need to order the SB version with no lugs and a lug filler.

FF-GU/35-FP	M-104, M-113 & M-114
FF-HH/35-FP	M-119, M-120 &

Muller Drum Tape



I would like to thank all the distributors who have spoken to their customers regarding the use of the special drum tape which was featured in the summer 2014 newsletter. The tape has enabled operators to overcome a problem when feeding thin covers smoothly on their Muller Martini stitching line cover feeder drum. I know in the UK we have sold several rolls of the tape to grateful customers and although the cost of the tape is low the results have made our customers very happy which in turn has led to more Tech-ni-Fold tool sales.



Changing Times

For many years we have used TNT as our preferred courier, it is essential that in this ever so competitive market we continue to look at ways to help reduce the costs for our distributors wherever possible, so for those of you that are not already receiving your shipments from DHL or you have not already expressed a desire to stay with your own preferred courier, we will look at despatching your next shipment using this courier (DHL.)

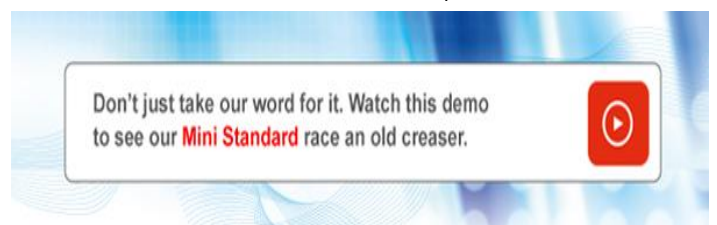


Marketing

Some of you may know already that here in England Tech-ni-Fold and CreaseStream have recently been running a successful campaign, using eBlasts through the magazine Print Monthly and now due to its success we are offering to help you as a distributors to run the same campaign. Please do not hesitate to contact me if you would like to know more or if you prefer to email Steve then he can talk you through the whole process on: Steve.Humphreys@Technifold.Co.uk

It has been the most successful campaign in recent years and has resulted in many sales of machines and tools, it has generated many, many leads, and we have not finished yet!

How it works is that we send out an email to the magazine's database with a link to a webpage, which in turn then asks for the prospect's details before they can watch our latest video. By watching the video their information is then added to our database where we can follow up the lead.



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Two New Tools developed since the Winter Newsletter edition.

Stock Code: **QC-DEL-WO/98- End Flap FP**



Wohlenberg
4 crease shafts

Machine	Size
Champion	Exit Shaft
City E	Inner Diameter : 30mm
Golf	Outer Diameter: 98mm
Phoenix	

Contents of Package

- 2 x Male Components:**
holds the split creasing rib
- 2 x Female Components:**
With female groove
- 4 x Orange Gripper Crease (M-169):**
split creasing ribs will crease 100- 150gsm
- 4 x Blue Gripper Crease (M-167):**
split creasing ribs will crease 150- 280gsm
- 4 x Yellow Gripper Crease (M-170):**
split creasing ribs will crease 280- 350gsm

Optional Nylon Ribs

- Orange Dot** Black Nylon Crease Ribs
QC-DEL-WO-98/PC-O
split creasing ribs will crease 100- 170gsm
- Black** Nylon Crease Ribs
QC-DEL-WO-98/PC
split creasing ribs will crease 250-350gsm

Contents of Package

- 1 x Male Component (M):**
contains the split gripper crease ribs
- 1 x Female Component (F):**
(fixed) contains grooves in which material is pressed
- 2 x Orange Gripper Crease (M-102):**
used to crease material weight between 100-200gsm
- 2 x Blue Gripper Crease (M-117):**
used to crease material weight between 200-270gsm
- 2 x Yellow Gripper Crease (M-118):**
used to crease material weight between 250-350gsm
- 1 x Black Gripper Band (M-55):**
used to support and feed sheet through the device
- 1 x Extraction Tool:**
used to remove the inserts from Male Component
- 1 x Hexagon Key Tool:**
Used to fix the components to the exit shafts

Stock Code: **FF-HO/40.2-FP-01**



Shaft Size
Exit Shaft
Inner Diameter: **24.8mm**
Outer Diameter: **40.2mm**

From time to time we are asked if we can manufacture devices for specific jobs or for new machines. The answer is always 'we will see what can be done'. This is exactly what happened in the case of these two new devices, our German distributor asked for a Fast-Fit for the new Horizon Pharmaceutical Folding Machine and our French distributor asked for a tool to use on a Wohlenberg machine to make end flaps. So if you have a specific requirement and we do not already manufacture a device **Talk To Us** and **we will see what can be done..**

May 2015



News from Overseas



GULF PRINT & PACK 2015

Tech-ni-Fold UK and CreaseStream UK exhibited at this show and were taken aback by how successful the show was, some Tech-ni-fold tools and all the CreaseStream machines were sold directly off the stand and more have been sold as a result since, we will definitely be going back next time. Graham, Sue, Lee & Gina attended the show and were made to feel very welcome in Dubai.

When packing everything to come back to England, Graham & team were super excited as the only things they had to pack were a very small box of devices and a Tech-ni-Fold demonstration machine, everything else was sold straight off the stand!!



Tech-ni-Fold Mexico will be exhibiting at Expografica 2015 and joining the Mexican team will be Graham & Sue Harris. The exhibition will be on from 12th May to 15th May, please if you are visiting the show, why not go along to the stand and introduce yourself, you will find them on Stand Numbers 1854 for Tech-ni-fold and 1945 for CreaseStream



If you are exhibiting Tech-ni-Fold or CreaseStream products in a show, please let me know, I am always interested and happy to report the activities of our distributors.



touch the future

May 31 - June 10, 2016
Düsseldorf/Germany



It is never too early to think about Drupa,

This coming year is all about the run up to Drupa 2016, one of the biggest, if not **the** biggest print shows in Europe! Tech-ni-Fold & CreaseStream will be exhibiting at the show and would welcome a visit from any of our distributors that happen to be attending or exhibiting. please make yourself known to us so we can make time to talk to you.

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