

New subsidiary to open up in Poland

We are delighted to announce the expansion of our German Distributor, Uwe Reimold into Poland. After trying to find a suitable Partner in this area for two years it seems the answer was staring us all in the face. Uwe Reimold approached us with his idea of opening up a subsidiary office to his organisation using his Polish speaking sales representative to head up the operation.

As Uwe is one of our most successful distributors in Europe and has a dedicated Tech-ni-Fold office and training centre it seemed the natural step to take, given that he has a very good protégée that still has roots in his native country. Poland has an emerging Printing economy with over 10,000 companies registered.

We wish Uwe Reimold the very best for the future and we are certain he will continue to grow his business enterprise at a rapid pace.

Tip of the month: How to get more from your Easy Fit

Although the 8 settings on the Tri-creaser Easy Fit deal with almost any print & stock combination there is always a way to cheat in order to get even more out of the device.

Ripping at the front of a crease is a problem that has all but vanished with this upgraded version of Tri-creaser; however there is a way to eradicate any small defect on those rare occasions, here is the method:

Move the male gripper crease setting into the next narrower female channel.

For example, simply move the blue gripper crease insert from the one dot blue (female channel) to the three dot orange setting. Using the same process you can also move the yellow gripper crease insert from the one dot yellow (female channel) to the two dot blue setting.

The finished product will be enhanced as the crease will be narrower and deeper without the small tearing at the front.

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World Class Print Finishing Advice & Product Updates

Hi and welcome to this months newsletter

Rather than just tell you about the benefits of our latest products we thought we would also show you what they produce. This way you can decide if the applications are relevant to your company needs, or not. As ever don't think we have restricted these innovations to one or two machines, if you think they can be integrated into some of your existing equipment please let us know, and we will be happy to investigate the possibilities.

Having another product endorsed and purchased by a world leading manufacturer, Muller Martini

Fold this newsletter as picture indicates to form a book jacket and then read the announcement below ►



Muller Martini snap up 20 of our Spine & Hinge Creasers

We are delighted to report that after extensive trials and rigorous in-house testing over the last 12 months, Swiss Binding machine manufacturers, Muller Martini have purchased 20 of our Spine & Hinge Creasers. The Spine & Hinge Creaser fixes onto the cover feeder of Muller Martini Binding machines to produce four close- proximity creases that form the book jacket. The Swiss giants have concluded that, on most stocks the Tech-ni-Fold system gives much better results than their own

Paul Barrett, our Technical Guru came up with the clever design profile of the split creasing band and locking male/female hub. This of course enables the operator of the Binder to be able to apply a creasing



band to the device within seconds without having to remove the shafts from the machine. The split creasing band is simply wrapped around the device whilst it is mounted on the shaft and secured into place by the locking collar; you just can't see the join, its Amazing!!

This breakthrough is significant as it reinforces our belief that the Tri-creaser technology is the future of in-line creasing for any manufacturer that needs to enhance the finished work coming from their machines.

To receive a Spine & Hinge Creaser brochure or to find out about other versions that may fit your machine please call Graham on 01455 55 44 91 or email graham@technifold.co.uk

Laser technology has enhanced Tech-ni-Fold product range



New extra heavy crease setting available for Stahl, Heidelberg & MBO folders

We have successfully developed a heavier Gripper-crease for the Easy Fit that snaps onto Stahl, Heidelberg & MBO Folding machines with 35mm slitter shafts. Some customers were asking about a solution to help crease or score their folded section work. We experimented and tested a deeper crease setting on bulky section work and found it to be superior to existing scoring methods that failed to penetrate the folded stock to the required depth.

For more information or to order the new Gripper-crease call Paul on 01455 55 44 91 or email paul@technifold.co.uk



We are very happy with our new laser machine which is used to produce our website address on each of our products. It is hoped that the decision to purchase the machine will not only enhance the over all look of our devices but also help operators find out more about other Tech-ni-Fold solutions via our website www.technifold.com



Creasing solution now ready for Horizon Stitchliner



Following on from recent trends of developing creasing solutions for manufacturers of specialist machines, we now have a version of Spine-creaser that will fit the Horizon Stitchliner. The collator/Stitcher previously lacked reasonable creasing results on certain cover stocks. The new Tech-ni-Fold device is attracting attention from Horizon dealers in Europe.

If you have a Horizon Stitchliner and would like to learn more about this latest Spine-creaser version please call Paul on 01455 55 44 91 or email paul@technifold.co.uk

Perf, Crease & Perf

Imagine being able to produce vouchers, tickets and order forms using the close proximity Perf, Crease, Perf formula.

The Tech-ni-Fold CP Applicator produces the result shown on the right. The crease in the middle enables perfect fold register every time on your folding machine.

If you are impressed and would find this specialist application useful, give Paul a call on 01455 55 44 91 or email paul@technifold.co.uk



New websites launched

Our new website is bringing in plenty of enquiries and also leading to more sales. The technical information and product downloads are helping to educate our visitors and many sign up for the regular news and product updates, if you haven't already done this please log onto www.technifold.com

The website has been so successful that we have recently produced many language versions including Spanish, German, Danish, Polish and Chinese. The sites will go "live" soon. This step has been taken to lift the profile of Tech-ni-Fold throughout the world and we are hopeful it will bring maximum exposure for our brand of products.

