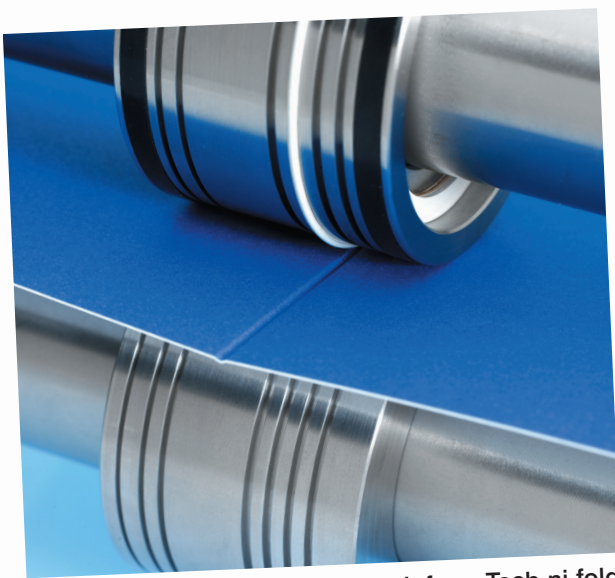


press coverage...

INDUSTRY NEWS

Tech-ni-fold Scores a hit at Linney Print

One of the UK's sheet-fed printers, Linney Print in Nottinghamshire, is providing its customers with an even better finishing service following the implementation of a range of equipment from Leicester manufacturer, Tech-ni-fold.



The Tri-creaser and multi-tool unit from Tech-ni-fold

Linney Print is not only providing a better service to its customers, but has significantly increased efficiency throughout the department, as operator Simon Young explains.

"It really began a year ago when we fitted a Tech-ni-fold Tri-Creaser to one of our Stahl folders," says Mr Young, who has more than 20 years experience in trade finishing. "The results were so dramatic that within a few weeks we had purchased two more Tri-Creasers. The Tech-ni-fold

units are very quick to fit, allowing us to easily have them all on one folder or on three separate machines. Creasing used to be a separate process on the press but this is now carried out as the job goes through the folder. This has eliminated an operation, while the greater accuracy offered by the Tri-Creaser enables a more accurate fold."

The relationship between the two companies continued with the installation of a Tech-ni-fold micro perforating unit. "We don't use this as regularly

but when we need it the micro-perforating unit is extremely effective," says Mr Young. "Again, we previously had to handle this process on the press and the results were not as good as those that we now achieve using the Tech-ni-fold unit fitted to a folder. It also means the printed sheets delivered to the finishing section are flat on the pallet, aiding increased accuracy during the guillotine process."

Linney Print's finishing department is equipped to handle a hugely diverse range of printed work, which is produced on the company's multi-unit sheet-fed presses. "Jobs change on an hourly basis in terms of run lengths, stock, pagination and size, while the work itself can be anything from a perfect bound book to a mailer. The department needs to be flexible and incorporating the Tech-ni-fold units has improved the efficiency of some quite sophisticated finishing equipment."

Linney Print has now fitted a Tri-Creaser to the cover feeder on its two Muller Martini saddle stitching lines, removing the need to crease covers separately on a press or

platen, and has just purchased a Tech-ni-fold Multi Tool unit, which allows double micro perforation, kiss-cut, double-cut and edge trimming to be carried out on a folder.

"The Tech-ni-fold units are constantly in use," says Simon Young. "We recently produced a leaflet, printed two-up on 170 gsm stock. The job didn't look as if it would need creasing prior to folding, but there was a fair amount of black ink and the first few copies cracked badly. We simply put the Tri-Creaser and Multi Tool units on the Stahl machine, then creased, slit and folded in one pass. The result was perfect."

"The other benefit we've found with Tech-ni-fold is that we get excellent technical support and advice when we need it. Our operators have come to trust what the Tech-ni-fold engineers tell them. At the end of the day we have reduced costs in the department, while producing better finished products and give our customers a higher level of service."

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Tech-ni-fold Ltd

Unit 2, St John's Business Park, Lutterworth, Leicestershire, LE17 4JL, England

Tel +44 (0) 1455 554 491

Fax +44 (0) 1455 554 526

Email info@technifold.co.uk

www.technifold.co.uk