

September 2005

Tech-Ni-Tips

World Class Print Finishing Advice & Product Updates



THE BLUE SAMPLE TEST CHALLENGE

By now you should have noticed a blue A4 card enclosed with your newsletter, it is not just any card, in fact it took us a while to find such a "prone to cracking" piece of CROSS GRAINED material (FOLD IT IN HALF AND SEE FOR YOURSELF). We use this material to demonstrate some of our latest devices at exhibitions.

I challenge you to scrutinise the sample and tell us which short edge was guillotine cut and which short edge was slit using our edge-trimming option from the sensational Multi-tool (we have even left the trimmed edge inside, if you can find it?)

CALL PAUL WITH CORRECT ANSWER TO RECEIVE ONE PACKET OF FREE CREEPING INSERTS

You have a 50% chance of winning unless its blatantly obvious of course?

The material also highlights a number of other Tech-ni-fold applications such as close-proximity micro-perforating, Easy-fit creasing and kiss-cutting.

AMAZING 10% DISCOUNT OFFER

Simply take this blue card to the Bristol Open-house event and receive an instant 10% DISCOUNT on ALL of the Tech-ni-fold range of products and SEE how it is done!!

It would be great to meet you there for what may be our last chance before next Aprils IPEX exhibition.

SEE REVERSE FOR ALL THE DETAILS

Hi and welcome to September's newsletter, I hope you enjoy reading about some of our latest updates.

In June's newsletter we announced our intention to host an open house event with the focus very much on introducing an array of our latest innovations and demonstrating them to you first hand.

I am excited to announce that due to the support of Duplo International an opportunity has arisen sooner than we had anticipated. We are now able to share Duplo's venue at Gloucestershire CCC for what promises to be a fantastic chance to present an even healthier in-depth look into the future of Print finishing technology. Not only do you benefit from our ideas and creations but also those of another world leader in their field of expertise.

Seeing is believing and my promise stands - I personally guarantee our products will amaze you, see back page for all the details...

New Product Update...The Multi Tool

This product is turning out to be even hotter than the Tril-Creaser...so far we've sold out every single pre-production tool and the first production run is gone!

What's it all about?

With the Multi Tool Complete Package you can accomplish the following...all on your folding machine.

- Double Micro Perf setup from as close a 1/4" apart or vary the space up to 1 1/2" apart
- Single Micro Perf setup using micro perf blades from 12 tpi to 72 tpi
- Kiss Cut (Cut Score) setup will cut half way through the sheet
- Slitting setup delivers **Guillotine Quality Cutting** on your folder. Cutting blades **last 5 times as long as OEM blades**
- Double-Cut setup provides guillotine quality trim outs on multiple up work. **Unique Waste Stripper** reduces makeready time and increases average yield by eliminating paper jams
- Edge Trim setup gives you perfectly straight edge trims along with the quality you'd expect from the guillotine cutter

If you don't need the complete package right now and perhaps need only the cutting or the perforing option, simply purchase what you need. You can always add on at a later date.



Double Cut configuration shown above using two Long-Life cutting blades in combination with our **self-sharpening** counter knives.

The view above also shows a peek at the easy to use Waste Stripper. No tools required to mount or adjust...simply slide onto the shaft between the two counter knives.

Currently available only for 25mm and 35mm MBO and Stahl folders

Micro Perforator Owners...New Upgrades Available

If you own a Technifold Micro Perforator for MBO or Stahl 25 or 35mm shafts, you can now add Slitting, Edge Trimming and even Kiss Cutting to your existing Micro Perforator!

Slitting Option

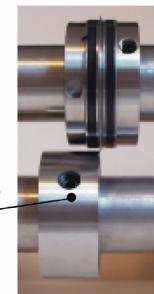
Simple purchase one blade and one Counter Knife and set up as shown in the diagram. Our Special Counter Knives will deliver guillotine quality trims and are designed to be 'self-sharpening'. These 2 sided counter knives provide a clean, scissor type cut and will last at least 5 times as long as traditional OEM devices. This option available for all 3 sizes listed.

Edge Trim Option

Requires purchase of 2 Counter Knives, 1 blade and 1 Blue Waste Gripper Band. One counter knife does the cutting and the other counter knife works along with the blue gripper band to provide a perfectly straight edge trim. This options available for only 35mm MBO/Stahl devices.

Kiss Cut Option

Simply purchase one Kiss Cut blade and set up much as you would a perf job. The difference is that you don't cut into the nylon anvil; adjust the gap to cut halfway through the sheet being run.



Tech Ni Fold

www.technifold.co.uk

Faxback to 0116 286 3353

We will provide you with a map showing directions to the event

Tech-ni-fold and Duplo Bristol Showcase Event

27th - 29th September 2005 @ Gloucester Cricket Club

The County Ground, Nevil Road, Bristol, BS7 9EJ

- Yes, I will be attending the Bristol Showcase Event (please tick)
 No, I cannot attend but please send me information on the products indicated (please tick)

1. Please complete your details:

Name
 Position
 Company
 Address

 Telephone

2. Please tick the products you are interested in:

- | | |
|---|---|
| <input type="checkbox"/> All products | <input type="checkbox"/> Spine-creaser for Saddle stitching machines
Turns your cover feeder into a Cylinder creasing machine |
| <input type="checkbox"/> Tri-creaser Easy-fit
Latest 100% colour-coding male/female set-up plus extra creasing life and improved quality results | <input type="checkbox"/> Spine/hinge creaser
Produces four close proximity creases for Perfect bound book covers |
| <input type="checkbox"/> Guillotine-style slitting
Stays sharp for millions upon millions | <input type="checkbox"/> DCM creasing machine
Impressive all purpose off-line and fully automatic crease/perf/slitting unit that incorporates all products and can also be integrated with one of your unused right-angled folding stations. |
| <input type="checkbox"/> Trouble-free edge-trimming
Specialised application made easy | <input type="checkbox"/> And much more
Including over 15 Duplo machines such as Booklet Makers, Collators, Perfect Binders, Guillotines, laminators and OCE colour printers |
| <input type="checkbox"/> Kiss-cut application
Used for greetings cards or adhesive labels | |
| <input type="checkbox"/> Micro-perforation technology
Virtually flat and almost invisible | |
| <input type="checkbox"/> Close-proximity micro-perforation/creasing application
As little as 5mm apart | |

3. Please tick the time you would like to visit:

Opening times	AM	PM	Evening
Tuesday 27th Sept 10am - 5pm	<input type="checkbox"/>	<input type="checkbox"/>	
Wednesday 28th Sept 10am - 7.30pm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Thursday 29th Sept 10am - 4pm	<input type="checkbox"/>	<input type="checkbox"/>	

Note: These appointment times will be confirmed

If these times are not convenient, please contact us and we will be happy to arrange an alternative time.



www.technifold.co.uk

Duplo

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Copies of this newsletter may be distributed to anyone in the print industry.

No part of it however can be changed unless approval is granted in writing by Tech-ni-Fold Ltd.

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