



## World Class Print Finishing Advice & Product Updates

### Learn about a whole new box of **finishing tricks** from Tech-ni-Fold and **beat** the economic downturn...

Due to the present lack of sales activity on high end capital equipment via globally renowned machine manufacturers, surely there is no better time to consider how a set of **add-on devices** can help print companies to achieve the same or better results.

In this **tough economical climate**, I think you'll agree that we all need to know about the little tricks and enhancements that allow us to stay ahead of the game in the most **cost effective** way we can find. It is essential we get the very best out of our existing machinery and choose carefully what we spend our money on. In line with this more sensible outlook we at **Tech-ni-Fold** have developed an array of innovative add-on gadgets and devices that are designed to increase productivity and improve finishing quality without greatly impacting on our customer's financial reserves.

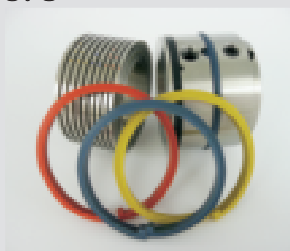
I truly hope that at the very least one thing in this newsletter prompts you enough to ask a question of us, after all we have over 300 different solutions designed by former print finishers.

Graham Harris, Managing Director, Tech-ni-Fold Ltd

#### Attention All **Old Style** Tri-Creaser Users



Old Style



New Style

#### Generous Part Exchange Deal

We are so determined to take back those early version Tri-Creasers that we are offering a **generous part exchange deal**. The Tech-ni-Fold team always works hard to improve our products in line with technological advances, including the ultimate challenge that modern day digital print brings.

#### Why take us up on our free crease comparison evaluation?

Let us personally show you the difference in crease quality. What have you got to lose? There is no obligation to purchase and you will become bang up to date with the world's leading rotary creasing technology (endorsed by Heidelberg) plus all our latest print finishing tips, tricks and enhancements.

#### Here are just a few things you will discover:

- How to successfully crease **lighter stock** without front edge ripping.
- How to produce a more **defined creasing result** on 300-350gsm stock.
- How to change crease settings in just 20 seconds.
- **Free** technical training and setting tips.
- Amazing part exchange deal, we pay generously if you upgrade.

**Call our hotline on 01455 55 44 91 to arrange your free crease comparison test - Book early as we anticipate a huge response, and we don't want you to miss out.**

#### Simple Gadget **Eliminates Jam Ups** When Trimming On A Folder

If you produce any quantity of multiple trimming on your folding machine you already know that trouble free waste extraction is a production manager's delight. When it goes wrong, it's a monstrous headache.

Here's a remarkably simple device that eradicates at least one problem area in trimming - waste removal. The original folder tools will work, but they usually rely on a few intricate setting procedures. If the lower assembly is not centered properly and adjusted to the correct height waste will jam up, or you dull the counter knife when the stripper rubs against it or you scratch the slitter shafts - a real no-no.

With the original tools make ready can also become a bit tedious. If the counter knives have to be moved then so does the stripper. Many operators simply forget to move it and are punished by an inevitable paper jam and that sickening screeching noise of steel rubbing against steel (it's happened to me!).

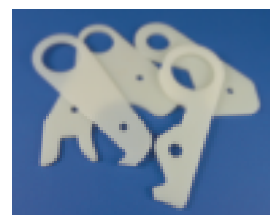
#### Enter the Tech-ni-Fold Waste Stripper

- No set-up required, just slide it on the lower shaft between the counter knives.
- It's a hardened nylon so it won't ever scratch the shafts or damage a counter knife.
- It floats freely between counter knives so there's no adjustment needed. The lower part rests against the frame.
- It eliminates paper jams - it's virtually impossible to set wrong.
- It works so well you may never even need to use your existing upper waste deflector, simplifying set-up and running further!
- Saves hours and hours of lost production.
- It is cost-effective and simple to use.

#### £25 each or £40 FOR 2

Available for these folding machines:  
Stahl, MBO, Horizon, MB, H&H, GUK

**Order your waste stripper  
by calling 01455 55 44 91**



## Clever add-on plastic score attachment creates the perfect result on laminated stock

Due to an increase in demand we have now created a split creasing ring made of a harder material that attaches to existing Tri-Creaser Fast Fit devices. The idea is for users of the Fast Fit device to incorporate the plastic score attachment when they want to produce a more defined and permanent creasing result on laminated materials. This add-on option has been very well received by a handful of our customers during ongoing trials over a period of 10 months.

As a bonus the plastic score attachment also produces amazing results on pre-folded leaflets and section work where score definition is paramount.

Whether you have an existing Tri-Creaser Fast Fit or would like to learn more about how the plastic score can become available to you [please call our hotline 01455 55 44 91](tel:01455 55 44 91).

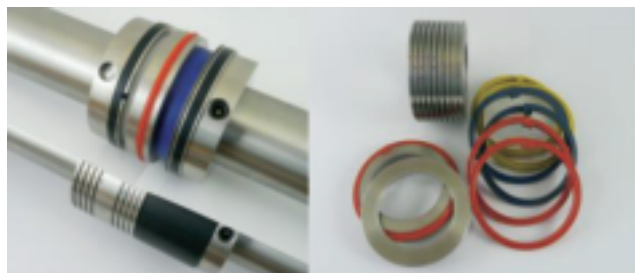


### Add Creasing Option to Your Multi-Tool

If you own a Multi-Tool you may be interested to learn about our latest creasing upgrade that simply compliments this popular micro-perf and cutting device. In the same way that the male blade holder accommodates the perf and slitters we have produced a cassette that also slides on the unit to accept Tech-ni-Fold's new split creasing rib technology. The carriage opens up and then shuts to secure one of a choice of three colour coded creasing ribs for light, medium or heavy stock ranges. The advantage of applying the split creasing rib is that operators can simply feed the chosen setting into the device without having to remove the shafts from their machine.

In order to complete the upgrade users will require an 8-crease female component. This is a cost effective way for our customers to integrate our latest Tri-Creaser Fast Fit technology.

In effect this add-on option will upgrade your Multi-Tool to the "all singing and all dancing" Micro-Perf, Cut & Crease Combo (this product can be seen in action on our website [www.technifold.com](http://www.technifold.com))



Micro-Perf, Cut & Crease Combo  
'all singing & dancing'

#### Benefits of the Micro-Perf, Cut & Crease Combo

- Produces perfect letterpress style creasing with 8 settings to stop cracking on all stock ranges from 85-350gsm.
- Produces flat and almost invisible micro-perforations to cater for a full range of material. So good that the perfed sheets can easily run through laser printers.
- Produces Razor sharp slitting, double cutting and edge-trimming that out performs other rotary methods many times over.
- Creasing and perforating can be as close as 5mm.
- Voucher books that had to be run on the cylinder now can be produced in one operation on the folding machine.
- Eliminates out-sourcing of creasing and micro-perforating.

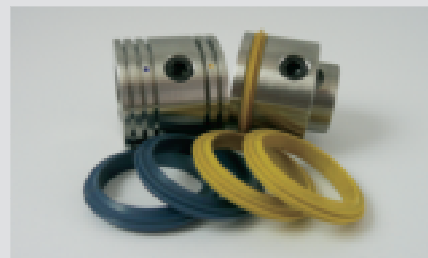
see above right for more benefits...

- Combines close proximity creasing/micro-perforating and cutting.
- Allows you to handle jobs you used to turn away.
- Saves thousands in smashed up blankets.
- Puts an end to broken perf blades.
- Simple installation and requires no special operator skills.

**For more information call Paul on 01455 55 44 91**  
**If you do not own a Multi-Tool, you can also contact us to find out more about our Micro-Perf, Cut & Crease Combo**

### Calling All Morgana Users We require your help in customer trials of latest creaser technology

We now have the very best Tri-Creaser technology available for Morgana folding and numbering machines in the form of the Tri-Creaser Fast Fit.



Tri-Creaser Fast Fit for Morgana Machines

As owners of our present Tri-Creaser version for Morgana folders will testify the existing male and female components come in two halves that screw onto the "immoveable shafts".

Now we are in a position to conduct trials with interested customers that already have the original creaser, so we can access the improvement of old versus new. Once the Tri-Creaser Fast Fit is installed the split creasing ribs can be added to the device and secured into place as it stays mounted on the machines shaft, so removal is never required **ever** again.

#### How to secure your free trial

We are looking to set up a test with two existing customers so please contact us ASAP to secure your free trial and to avoid disappointment.

**Call Paul on 01455 55 44 91**

**If you are working on a technical project and think our technology may help why not give Paul a ring and see if we can work together to design a Prototype - we are only a phone call away!**

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