

# JACK MONTANO



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Bonney Lake, WA 98391

## PROFESSIONAL SUMMARY

Highly accomplished young individual with a great drive to succeed in anything and everything. Highly proficient in building lasting relationships and connecting on the deepest level with people. Well-qualified in entry frontend software engineering. Exceptionally quick learner with great attention to detail. Dedicated to making the most out of every aspect of life.

## SKILLS

- Frontend Software Engineering
- HTML5
- CSS
- JavaScript
- Articulate and Persuasive
- Flexible and Adaptable
- Self-motivated professional
- Good listening skills
- Leadership
- Communication and Interpersonal Skills

## EDUCATION

### Pierce College

Puyallup, WA • 06/2020

**Associate of Arts:** Business Marketing

- Honor Roll in all quarters attended in 2018-2020

### Sumner High School

Sumner, WA • 06/2020

### GED

- Honor Roll all semesters

## ACCOMPLISHMENTS

- Generated \$90 million in new home sales thus far in 2022 as team
- Graduated high school with my AA degree.

## WORK HISTORY

### Compass - Real Estate Agent

Bellevue, WA • 11/2021 - Current

- Managed contracts, negotiations and all aspects of sales to finalize purchases and exceed customer expectations.
- Communicated with clients to understand property needs and preferences.
- Maintained connections with clients to encourage repeat business and referrals.
- Negotiated, facilitated and managed real estate transactions.
- Developed and maintained relationships with clients through networking, postcards and cold calling.
- Advertised client properties through websites, social media and real estate guides.
- Presented purchase offers to sellers for consideration.
- Wrote listings detailing and professionally highlighting property features to increase sales chances.
- Marketed and sold property for clients by hosting open houses and advertising online and in print.

from 2018-2020

- Liaised between buyers and sellers to provide positive experiences for both parties.
- Reviewed market research data and changed sales plans accordingly.
- Represented buyers and sellers of developed and undeveloped properties.

### **Target - Tech Team Member**

*Bonney Lake, United States • 10/2020 - 10/2021*

- Solved problems using my education and experience in technology and software.
- Checked pricing, scanned items, applied discounts and printed receipts to ring up customers.
- Stocked merchandise, clearly labeling items, and arranging according to size or color.
- Greeted customers and helped with product questions, selections and purchases.
- Helped customers complete purchases, locate items and join reward programs.
- Executed diagnostics, troubleshooting and evaluations on software and devices.
- Organized work to meet demanding production goals.
- Maintained quality assurance and customer satisfaction objectives.
- Read manuals and manufacturer instructions to install and troubleshoot devices.

### **HOBBIES**

- I play guitar and sing in a grunge band I made
- I like to build things such as Legos, guitars, electronic components for guitars and music equipment
- Ping pong
- Working out/lifting weights
- Designing outfits
- Art