女士们、先生们、尊敬的福特代表领导以及Aptiv团队：

大家下午好！

今天很高兴与我们的客户及APTIV团队在此相聚。首先，请让我们用热烈的掌声欢迎我们尊贵的客户--福特领导的莅临。同时，也感谢我们APTIV团队的辛勤付出。

2020年已经过去大半，相信在座大家对今年的上半年都有非常深刻的感触。在COVID19全球的肆虐以及汽车行业震荡的情况下，客户和我们都遭受到了前所未有的挑战，然而，即使面对如此严峻的形势，我们最亲爱的客户--福特，依旧给予我们一惯强有力的支持与信任，给予我们很多新车型，再次，我们用掌声向我们的客户致以最诚挚的感谢，感谢你对我们的信任。同时，我认为此掌声也应该送给我们APTIV团队的成员们，是你们大家的坚持不懈、团结一心与艰苦奋斗才让我们在这艰难的时间里依旧取得了不平凡的成绩，CX482也顺利在重庆工厂实现量产。

一直以来，是长安福特给予了我们APTIV强有力的支持与信任，我们和客户也建立了长久的良好关系，虽然中途有些许波澜，但是我深刻地相信我们长期的合作也让我们有了更强稳固的感情。我希望并坚信，我们和福特的良好关系会发展得更好。我们一直努力，并且坚信我们会成为客户心中最佳的供应商。

我相信在我们客户的强有力的支持与信任下，在我们自己团队的同心与努力下，我们的前景会更好，我也相信我们的CX482将会迎来广阔的市场。

接下来，由请重庆工厂总经理给大家发言。

Ladies and gentlemen, distinguished leaders of Ford and our Aptiv team:

Good afternoon!

I am very happy to be here today with our customers and the APTIV team. At the very beginning, please let us give our most warm welcome to our esteemed customer-the leaders of Ford. At the same time, I’d also give thanks to our APTIV team for your hard work.

Most of the year 2020 has passed, and I think that everyone of us has a very deep feeling about the first half year. Under the circumstance of the COVID19 worldwide spreading and the shakeout of the automotive industry, both our customers and us have encountered unprecedented challenges. However, even in the face of such situation, our dearest customer- Changan Ford, still gives us a strong support and trust with giving us many new projects. Again, I propose to express our most sincere gratitude to our customers with applause, thank you for your trust in us. At the same time, I think this applause should also be given to our APTIV team members. It is your perseverance, unity and hard working that allowed us to achieve extraordinary results during such difficult time, and CX482 is also smoothly achieved **MP1** in Chongqing plant.

Changan Ford has always been giving APTIV's strong support and trust. We have been established a long-term good relationship with Changan Ford (for xx years). Although there were some episodes experienced, I deeply believe that our long-term cooperation also makes our relationship stronger and more solid. I hope and firmly believe that our good relationship with Ford will be better. We have been working hard and firmly believe that we will become the best Q1 supplier of our customer.

I believe that with the strong support and trust of our customer, and the concerted efforts of our APTIV team, our prospects will be better. I also believe that the CX482 will usher in a broader market.

Now, I invite CQ plant MD Chen Tianping to give us a speech.