# Charles Schwab: Reddit Analysis



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# charles SCHWAB

# **Purpose of Analysis**

#### Why is this important?

- ✓ Real-time feedback
- √ Customer needs and preferences
- ✓ Public perception
- √ Crisis management
- ✓ Target marketing
- √ Community engagement
- √ Competitive analysis
- ✓ Product development
- √ Sentiment analysis



# **Subreddits Utilized**

| General Finance:   | General Investing:   |
|--|--|
| <ul> <li>r/PersonalFinance - 19M</li> <li>r/amex - 444k</li> <li>r/Fire - 451k</li> <li>r/digitalnomad - 2.2M</li> </ul>   | <ul> <li>r/investing - 2.6M</li> <li>r/InvestmentClub - 97K</li> <li>r/investingforbeginners - 47k</li> <li>r/boggleheads - 3.5k</li> <li>r/schwab - 33k</li> <li>r/charlesschwab - 2.6k</li> <li>r/fidelityinvestments - 119k</li> <li>r/tastytrade - 5.6k</li> </ul> |
| Stock Trading:   | Financial Planning:  |
| <ul> <li>r/Stockmarket - 3M</li> <li>r/Stocks - 6.9M</li> <li>r/Robinhood - 1M</li> <li>r/Robinhoodtrade - 31k</li> <li>r/WallStreetBets - 15M</li> <li>r/superstonk - 935k</li> </ul> | <ul> <li>r/FinancialPlanning – 837k</li> <li>r/cfp – 24k</li> <li>r/jpmorganchase – 371</li> <li>r/tdameritrade 24k</li> </ul>   |



# Data Processing & Schwab Analysis

### **Software Utilized**



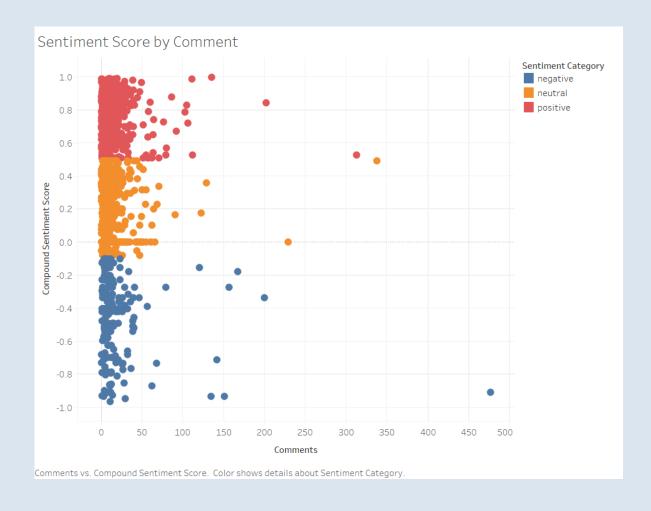






# Sentiment Analysis on Schwab





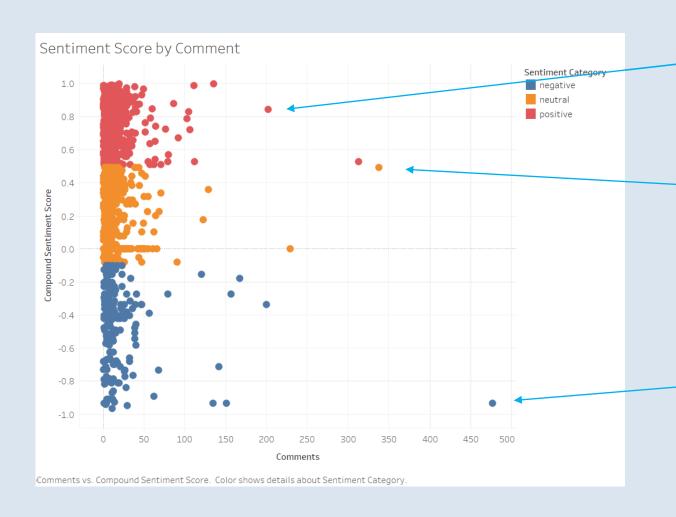
Positive, negative, and neutral sentiment score indicates the amount of text that expresses that kind of emotion

These scores combined will always equal 1

The Compound Sentiment score is the most relevant, representing the overall sentiment polarity of the text

The Compound Sentiment score is used to create buckets for positive, negative and neutral comments

# Sentiment Analysis: Schwab



This was a large and complex undertaking and I'll give Schwab's transition team credit here. my information and positions moved over with minimal issue. There were some oddities in the way that ledger reflected the move and for some reason my beneficiaries on one of my accounts didn't move over. all and all it could have been 1,000x worse so credit where credit is due.

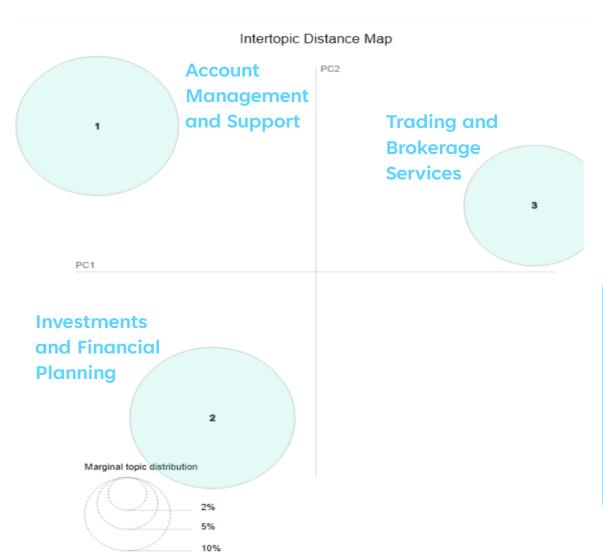
old td ameritrade website (and mobile app) was nice in that most of pages automatically enabled streaming updates so you could see real-time updates to positions. even quote "frame" at bottom of page would stream real-time updates for anything you wanted to quickly keep an eye on.

Do you hate schwab?

are you going to move your account to fidelity/etrade/ibkr and want to announce your departure?

This thread is for you! this is official thread to discuss how much you hate schwab, or you can announce your departure from schwab.

# **Topic Modeling on Schwab**



#### Account Management and Support

- Account
- Check
  - Transfer Records
- Issue
- Customer
- Service

408

Records

# Investments and Financial Planning

- Fund
- Invest
- Market
- Roth
- Dividend
- IRA

# Trading and Brokerage Services

Trade

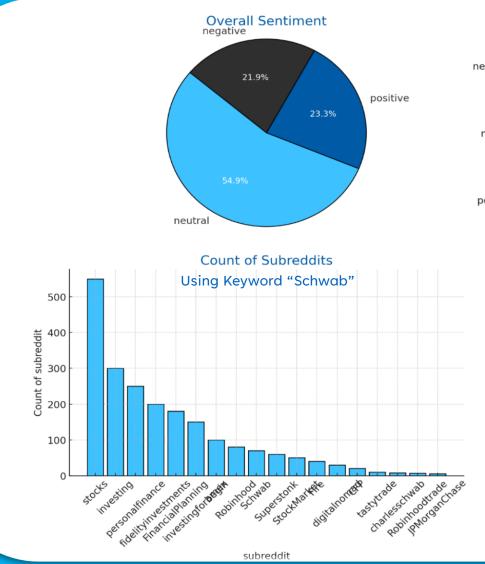
431

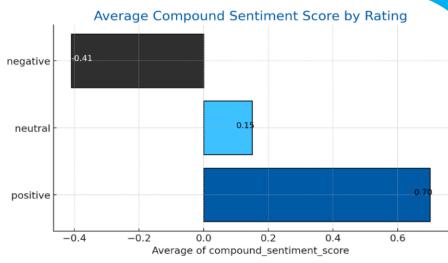
- Stock
- Order
- Records

335

- App
- TDA
- Position

# **Data Analysis: Schwab**

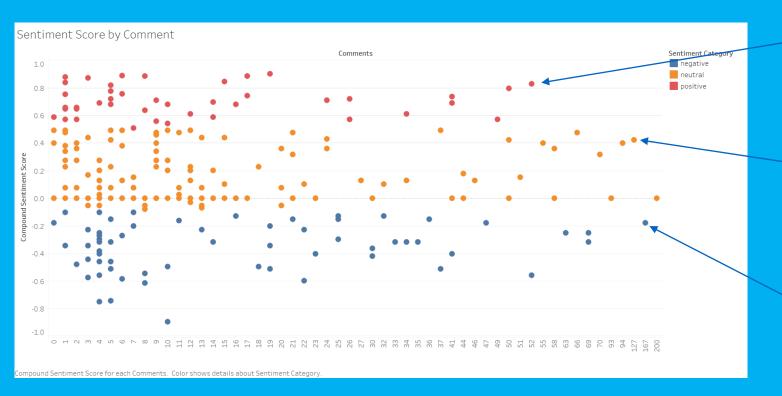




# Merger Sentiment and Competitor Comparison

# **TD Ameritrade Merger Sentiment**





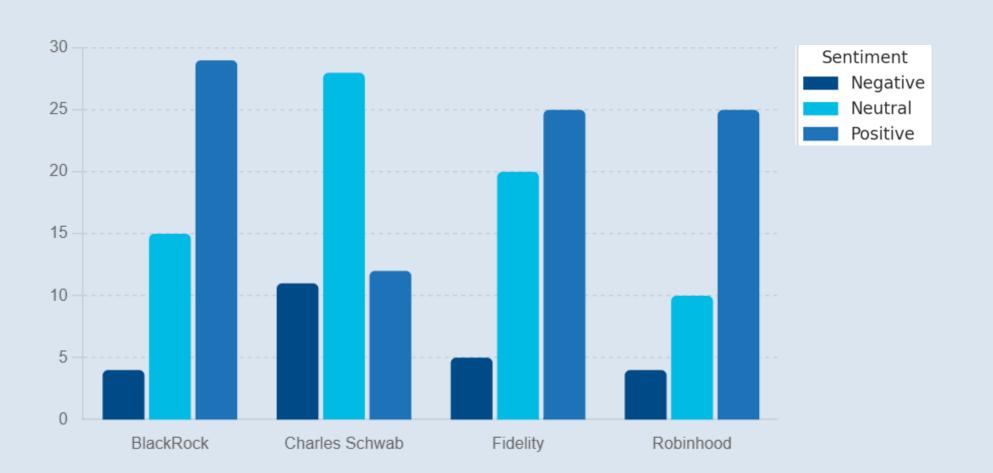
Migrate TD ameritrade and Schwab weekend use to Schwab app honestly don't think it's a learning curve thing. Good, easy, quick buying and selling.

I've had TD Ameritrade for a year, TD
Ameritrade mobile app thinkorswim is a
trade app that helps the average American
middle class stiff trade. The Schwab app is
far from perfect but I'm glad they carried
this over.

Funny how a week ago old school schwab people flame TD, the Schwab app sucks

# **Competitor Comparison**





BlackRock has the highest positive sentiment

Charles Schwab has the highest negative sentiment

#### **Overall Recommendations**



#### Charles Schwab should prioritize their social media presence

Allows for understanding of customer needs and preferences

Identify current issues and enhance loyalty

Maintain positive public perception (can be improved from current)

Helps gauge the overall opinions of customers to guide improvements



# Implementation of constructive criticism for Schwab mobile app, applying well received TD Ameritrade features

Provides a competitive advantage with adoptive feature

Smooth transition for merged customers

Shows innovation and community engagement

Real time streaming updates "frame" and automatic price alert notifications from app

# Thank you!

Any Questions?

# **Appendix**

```
#Let's get all the URLs and threads for the a certain subreddit with Schwab as a keyword over the last year, sorted by top
top_Schwab_posts <- find_thread_urls(subreddit="WallStreetBets", keywords="Schwab", sort_by="top", period="year")</pre>
threads_contents <- get_thread_content(top_Schwab_posts url[1:2]) # for the sake of simplicity, otherwise will take quite a while
str(threads_contents$threads) # thread metadata
str(threads_contents$comments)
#What if we want to see all the subreddits that have the word "Schwab"?
Schwab_subreddits <- find_subreddits("Schwab")</pre>
#Lets do some sentiment analysis now
sentimentTitle <- analyzeSentiment(top_Schwab_posts$title)</pre>
sentimentText <- analyzeSentiment(top_Schwab_posts$text)</pre>
#then let's convert the sentiment from the QDAP dictionary to a valence and plot it
freqcounts <- convertToDirection(sentimentText)$SentimentQDAP</pre>
plot(freqcounts)
#want to write your data to a .csv for analysis in another program?
#I referenced the top_Schwab_posts instead of thread_contents to make the comments be more schwab related.
write.csv(top_Schwab_posts, "WallStreet2.csv")
```