JUSTIFICATION PAPER

Dear UVU,

I appreciate and am grateful for our ongoing partnership in the building and maintaining of UVSim. We understand your concern of moving forward with our current copy and understand why you might want us to throw it away and start fresh. We want you to know that we have your and our better interests combined in mind.

At this time, we would highly suggest that we go ahead and keep our current copy of the prototype and build on from here. By doing this we are going to save us a lot of time, which means saving you a lot of money. I do assure you that by keeping our current prototype it will not hinder the quality of your final application in any way.

We were able to construct our code in a way that is flexible, and pretty simple adjust for future environment and requirement changes. Meaning, that if you decide you need a slight change, we can adjust for that in a quick and efficient manner. On top of that, we have made sure to document in a way that even if we have some sort of turn over in our company, any new developer brought on will be able to seamlessly pick up where anyone else left off and continue on.

Again, we will do whatever you want us to do, but in my honest professional opinion I would suggest letting us continue with the current prototype because it will save us time and your money. I will also promise you that it will be a well-oiled, quality application when we are complete.

Thanks again

Team Head at IED