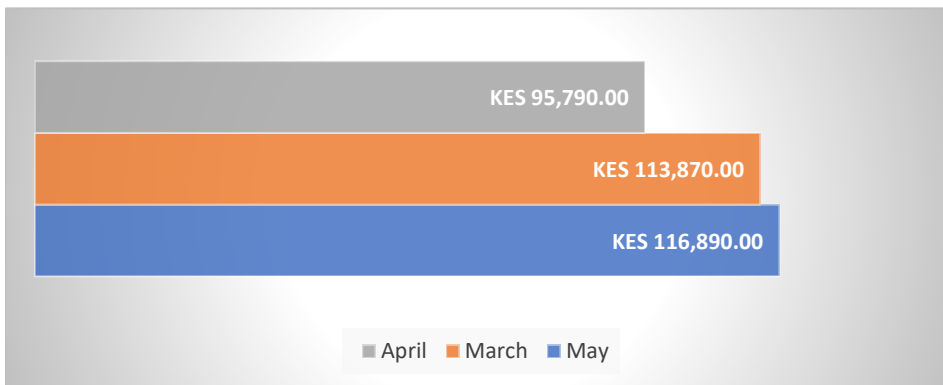


OSPF SALES REPORT

Which month had the highest sales?

Month	Sales (Ksh)
May	KES 116,890.00
March	KES 113,870.00
April	KES 95,790.00

From the data above we see that May had the highest sales, followed by March then April.



Which clients did not purchase in May?

In May there were 50 clients who did not purchase chicken. Their names are listed below:

Client
Abel Ongaga
Alice K
Alice Mong'are
Anastacia
Annita CCC
Aquinata Agonga
Beatrice KLC
Caroline Njeri
Charlotte Abuoga
Chege
Christine Mugambi
Cyprian
Daniel Gachuche
Doreen
Doris
Edgar Muganda
Elijah Mwangi
Elisha Arasa
Enock Otieno
Esther Mburu
Eunice Mayaka
Eunice Mwathi

Fidelis Gitau
Fidelis Karungu
Filder Nyambok
Gerishon Njeru
Grace Hosea
John Macheche
Kathurima
Kihara Alex
Kweyu & Adam
Lauryne Akinyi
Liz Kasila
Lucy
Lynnet Kenani
Mercy Kandou
Mercy M Omukhango
Milkah Kagia
Mutheu
Nelius Njoroge
Rebecca
Richard Ondoro
Samuel Njuguna
Sandrine Gichana
Silvia Mutuku
Triza
Vera Nyagothii
Walter Machuchu
Wilson Gitonga
Wivine Mutoba

Which clients did not purchase in both April and May?

The following clients listed below didn't purchase chicken in both April and May:

Client
Abel Ongaga
Anastacia
Annita CCC
Beatrice KLC
Caroline Njeri
Charlotte Abuoga
Christine Mugambi
Cyprian
Daniel Gachuche
Doreen
Elijah Mwangi
Esther Mburu
Fidelis Gitau
Fidelis Karungu
Gerishon Njeru
Grace Hosea
Kathurima

Lucy
Lynnet Kenani
Mercy M Omukhango
Milkah Kagia
Mutheu
Nelius Njoroge
Richard Ondoro
Triza
Vera Nyagothii
Walter Machuchu

How do the sales stack up for the commercial and private clients?

Type	Quantity	Sales	Quantity %	Sales %
Commercial	125	54550	18.68%	16.70%
Private	544	272000	81.32%	83.30%

We see that the private clients bring in roughly four fifths of the entire revenue.

Who were the top clients in May?

The top clients in May are listed below:

Client	Sales	Type
Greentag Foods	KES 9,890.00	Commercial
Winnie Muriithi	KES 5,500.00	Private
Edinah Momanyi	KES 4,500.00	Commercial
Alice Mugo	KES 4,000.00	Private
Emmy	KES 4,000.00	Private
Francis Mwaura	KES 4,000.00	Private

FINDINGS

1. May was the best month in terms of sales.
2. Greentag Foods had the highest sales among commercial clients.
3. Winnie Muriithi had the highest sales among private clients.
4. There are 27 clients who did not purchase chicken in both April and May.

RECOMMENDATIONS

1. Follow up should be made on the clients who have not bought for the past months.
Especially for the clients who have failed to purchase in both April and May.