

DATA-321

Exam II

Exam Instructions

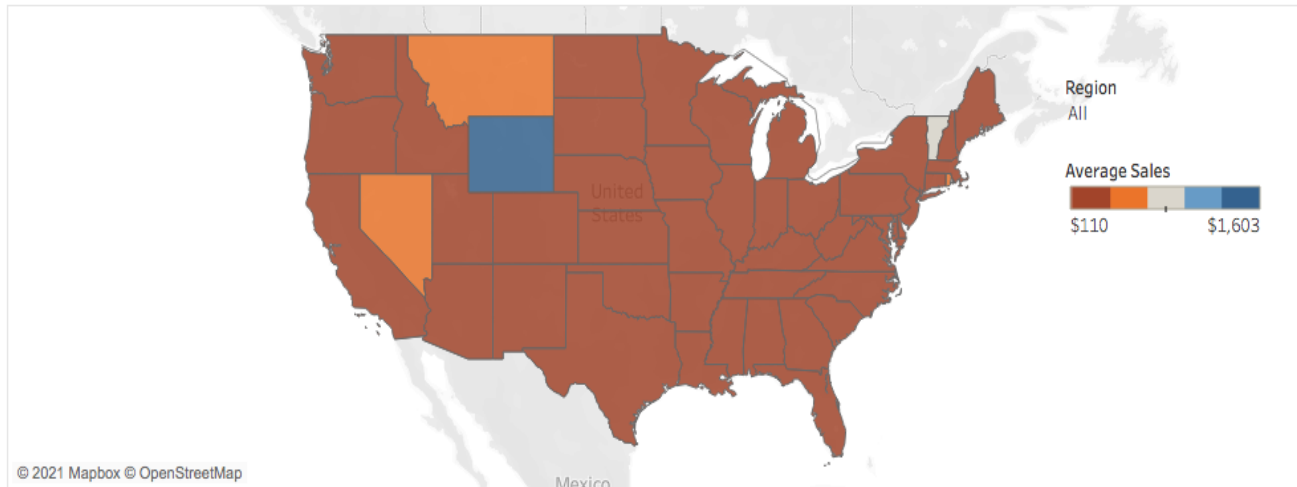
1. **Show all your work** and write complete and coherent answers.
2. Show all of the steps that you used to get your final answer. If you do not show your work I can not give partial credit in the case of incorrect answers.
3. **Please strive for clarity and organization.**
4. **Make sure you describe all your charts in the chart caption and answer the question.**
5. **You are not allowed to discuss any of the exercises in exam 2 with others.**
6. **Late submission will not be accepted, regardless of the circumstances.**

Take the time to carefully read all the questions on the exam. GOOD LUCK!

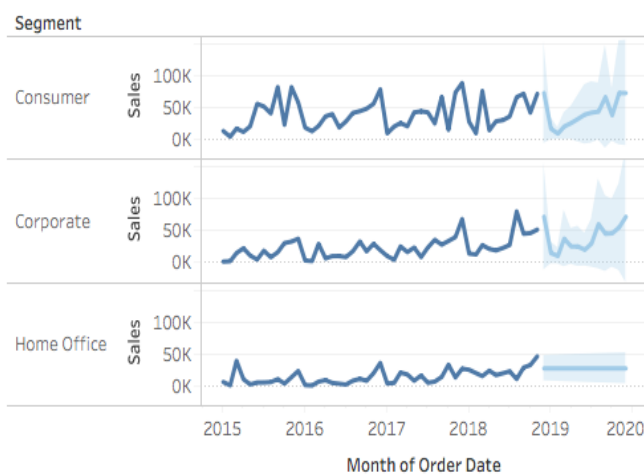
1. Using the orders data files do the following:
 - (a) (3 points) Load the `order_south_2015.csv` to tableau prep.
 - (b) (4 points) Using the Wildcard union option in tableau prep, take the union of `order_south_2015.csv`, `order_south_2016.csv`, `order_south_2017.csv`, and `order_south_2018.csv`
 - (c) (3 points) Load the `Orders_Central.csv` to tableau prep.
 - (d) (10 points) In `Orders_Central.csv`, you will notice the issue of the separated fields for `Order Date` and `Ship Date`. First, change the name of the fields `Product` and `Discounts`, call them `Product Name` and `Discount`, respectively. After that, using the `MAKEDATE` function, create two new fields: `Order Date` and `Ship Date`. Then, remove `Order Year`, `Order Month`, `Order Day`, `Ship Year`, `Ship Month`, `Ship Day`. After that, create a new field, call it `Region` and enter "Central" in the formula box. Finally, in the `Discounts`, change `None` to 0 and then change `Discounts` from a string to a number (decimal).
 - (e) (3 points) Load the `Orders_West.csv` to tableau prep.
 - (f) (5 points) In `Orders_West.csv`, remove all the fields that start with `Right_`. Then
 - (g) (3 points) Load the `Orders_East.xlsx` to tableau prep.
 - (h) (4 points) In `Orders_East.xlsx`, you will notice that `Sales` field has `USD` on each sale value. First, remove `USD` from the sales value, and then change `Sales` to number (decimal).
 - (i) (6 points) Take the union of all the orders and export it to as `.csv` file, call it `Orders_All_US_Regions.csv`. Make sure to remove the `Table Names` and `File Paths` columns before you export the data to the `.csv` file.
 - (j) (3 points) Load the `Orders_All_US_Regions.csv` to tableau desktop.
 - (k) (30 points) Duplicate the dashboard shown below. Make sure the filters apply to the all the charts presented in the dashboard.

Sales Overview

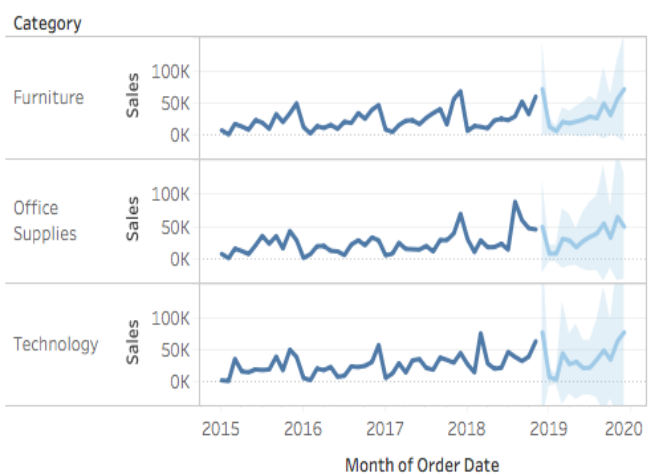
Average Sales by State & Region



Forecast Sales by Segment



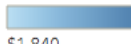

Forecast Sales by Product Category



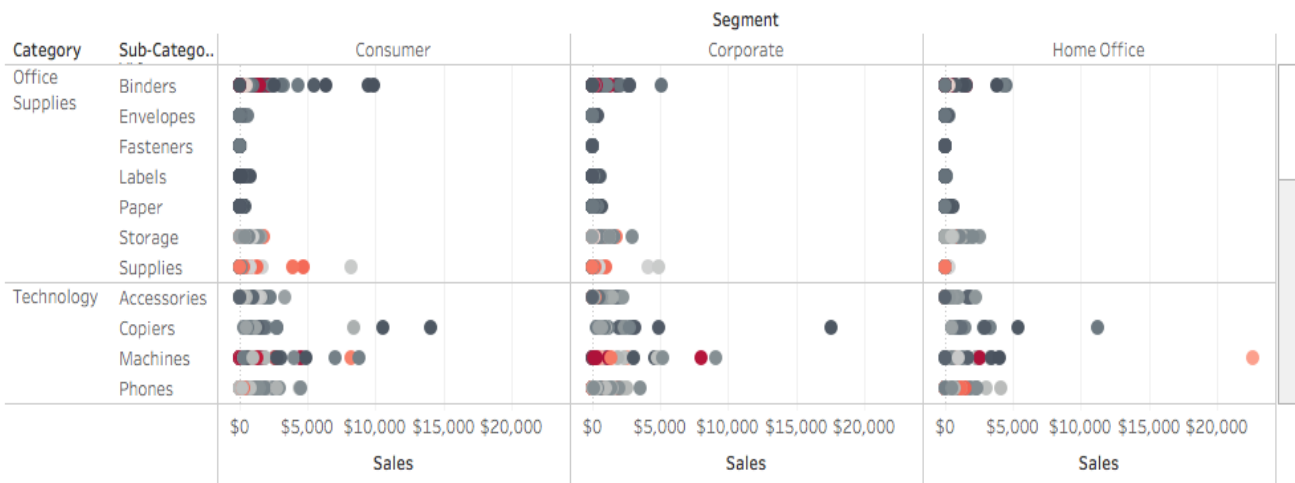
- (1) (30 points) Duplicate the dashboard shown below. Make sure the filters apply to the all the charts presented in the dashboard.

Product Drilldown

Sales by Product Category

Category	Year of Ord..	Order Date												Region
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Furniture	2015	\$8,140	\$1,840	\$17,963	\$13,997	\$9,123	\$23,897	\$20,028	\$10,544	\$33,277	\$20,788	\$34,311	\$49,862	<input checked="" type="checkbox"/> Central <input checked="" type="checkbox"/> East <input checked="" type="checkbox"/> South <input checked="" type="checkbox"/> West
	2016	\$13,052	\$3,170	\$14,606	\$11,695	\$16,547	\$10,415	\$21,242	\$19,514	\$34,791	\$25,900	\$39,869	\$47,238	
	2017	\$9,353	\$5,599	\$16,114	\$23,009	\$23,582	\$17,643	\$27,406	\$34,751	\$40,968	\$17,212	\$56,611	\$68,577	
	2018	\$7,096	\$14,736	\$13,603	\$11,163	\$23,560	\$25,949	\$23,834	\$29,564	\$52,573	\$33,019	\$60,193	\$69,867	
Office Supplies	2015	\$8,348	\$1,983	\$16,435	\$12,835	\$8,078	\$21,402	\$35,907	\$23,872	\$35,666	\$16,730	\$43,435	\$29,397	Sales  \$1,840
	2016	\$2,167	\$8,064	\$20,219	\$20,579	\$13,171	\$12,248	\$6,628	\$22,690	\$29,195	\$21,666	\$33,516	\$29,148	
	2017	\$6,179	\$8,916	\$25,321	\$15,979	\$15,580	\$14,980	\$20,533	\$12,184	\$29,466	\$29,369	\$39,553	\$69,605	
	2018	\$31,094	\$11,253	\$29,183	\$18,617	\$18,859	\$23,855	\$14,924	\$87,942	\$59,845	\$47,589	\$45,816	\$43,116	
Technology	2015	\$3,143	\$2,088	\$36,201	\$16,724	\$15,581	\$19,875	\$19,000	\$19,823	\$39,738	\$18,584	\$50,503	\$39,275	Profit Ratio  -50%
	2016	\$6,545	\$3,449	\$21,322	\$18,712	\$23,910	\$8,535	\$10,075	\$24,609	\$23,632	\$25,437	\$31,269	\$57,698	
	2017	\$6,618	\$13,864	\$29,569	\$15,190	\$34,068	\$35,763	\$22,221	\$19,513	\$38,235	\$34,643	\$30,408	\$45,437	
	2018	\$27,977	\$15,313	\$75,729	\$28,969	\$21,138	\$22,462	\$46,932	\$39,313	\$32,936	\$39,574	\$63,303	\$44,624	

Sales and Profit by Product Names



2. (66 points) Consider the `HRDataset.csv`. The `HRDataset` was designed by Drs. Rich Huebner and Carla Patalano to accompany a case study designed for graduate HR students studying HR metrics, measurement, and analytics. A brief description of each of the variables in the dataset is shown below.

- **Employee Name:** Employee's full name.
- **EmpID:** Employee ID is unique to each employee.
- **MarriedID:** Is the person married (1 or 0 for yes or no).
- **MaritalStatusID:** Marital status code that matches the text field `MaritalDesc`.
- **EmpStatusID:** Employment status code that matches text field `EmploymentStatus`.
- **DeptID:** Department ID code that matches the department the employee works in.
- **PerfScoreID:** Performance Score code that matches the employee's most recent performance score.

- **FromDiversityJobFairID:** Was the employee sourced from the Diversity job fair? 1 or 0 for yes or no.
- **Salary:** The person's yearly salary in \$ U.S. Dollars.
- **Termd:** Has this employee been terminated - 1 or 0.
- **PositionID:** An integer indicating the person's position.
- **Position:** The text name/title of the position the person has.
- **State:** The state that the person lives in.
- **Zip:** The zip code for the employee.
- **DOB:** Date of Birth for the employee.
- **Sex:** Sex - M or F.
- **MaritalDesc:** The marital status of the person (divorced, single, widowed, separated, etc).
- **CitizenDesc:** Label for whether the person is a Citizen or Eligible NonCitizen.
- **HispanicLatino:** Yes or No field for whether the employee is Hispanic/Latino.
- **RaceDesc:** Description/text of the race the person identifies with.
- **DateofHire:** Date the person was hired.
- **DateofTermination:** Date the person was terminated, only populated if, in fact, Termd = 1.
- **TermReason:** A text reason/description for why the person was terminated.
- **EmploymentStatus:** A description/category of the person's employment status. Anyone currently working full time = Active
- **Department:** Name of the department that the person works in.
- **ManagerName:** The name of the person's immediate manager.
- **ManagerID:** A unique identifier for each manager.
- **RecruitmentSource:** The name of the recruitment source where the employee was recruited from.
- **PerformanceScore:** Performance Score text/category (Fully Meets, Partially Meets, PIP, Exceeds).
- **EngagementSurvey:** Results from the last engagement survey, managed by our external partner.
- **EmpSatisfaction:** A basic satisfaction score between 1 and 5, as reported on a recent employee satisfaction survey.
- **SpecialProjectsCount:** The number of special projects that the employee worked on during the last 6 months.
- **LastPerformanceReviewDate:** The most recent date of the person's last performance review.
- **DaysLateLast30:** The number of times that the employee was late to work during the last 30 days.

- **Absences:** The number of times the employee was absent from work.

Using the `HRDataset`, create a dashboard or dashboards that you can use to tell a story about this dataset. You may consider the following questions:

- Is there any relationship between who a person works for and their performance score?
- What is the overall diversity profile of the organization?
- What are our best recruiting sources if we want to ensure a diverse organization?
- Are there areas of the company where pay is not equitable?

Don't limit your analysis to only the above questions. Create visualizations (at least 4 charts) that can help to tell a story. If you create five or more charts, please split those into two dashboards. Submit the tableau file. Feel free to use tableau prep to prepare the data if you need to. If you use tableau prep, submit the tableau prep file as well.

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¹Make sure you submit your `*.tfl` and `*.twb` files in Blackboard.