# ATTRITION PREDICTION

Laboratory of Data Analytics for Banking and Insurance

# AGENDA

- Dataset
- EDA
- Pipeline 1: Pre-processing; SVM and Random Forest
- Pipeline 2: Pre-processing and Logistic Regression
- Comparison and selection of the best model

# DATASET

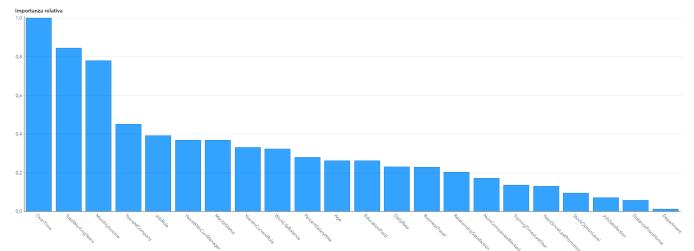
| Nome variabile ↑        | Tipo         | Ruolo     | Livello  | Commento                     | Conteggio | Minimo     | Massimo     | Media       | Nuova trasform |
|-------------------------|--------------|-----------|----------|------------------------------|-----------|------------|-------------|-------------|----------------|
| Age                     | Numerico     | Input     | Nominale |                              | 43        | 18,0000    | 60,0000     | 36,9238     |                |
| Attrition               | Alfanumerico | Target    | Binario  |                              | 2         |            |             |             |                |
| BusinessTravel          | Alfanumerico | Input     | Nominale |                              | 3         |            |             |             |                |
| DailyRate               | Numerico     | Input     | Continuo |                              | 254       | 102,0000   | 1.499,0000  | 802,4857    |                |
| Department              | Alfanumerico | Input     | Nominale |                              | 3         |            |             |             |                |
| DistanceFromHome        | Numerico     | Input     | Continuo |                              | 29        | 1,0000     | 29,0000     | 9,1925      | Log            |
| Education               | Numerico     | Input     | Nominale |                              | 5         | 1,0000     | 5,0000      | 2,9129      |                |
| EducationField          | Alfanumerico | Input     | Nominale |                              | 6         |            |             |             |                |
| EmployeeCount           | Numerico     | Rifiutato | Unario   | La variabile è una costante. | 1         | 1,0000     | 1,0000      | 1,0000      |                |
| EmployeeNumber          | Numerico     | Rifiutato | Continuo |                              | 254       | 1,0000     | 2.068,0000  | 1.024,8653  |                |
| EnvironmentSatisfaction | Numerico     | Input     | Nominale |                              | 4         | 1,0000     | 4,0000      | 2,7218      |                |
| Gender                  | Alfanumerico | Input     | Binario  |                              | 2         |            |             |             |                |
| HourlyRate              | Numerico     | Input     | Continuo |                              | 71        | 30,0000    | 100,0000    | 65,8912     |                |
| JobInvolvement          | Numerico     | Input     | Nominale |                              | 4         | 1,0000     | 4,0000      | 2,7299      |                |
| JobLevel                | Numerico     | Input     | Nominale |                              | 5         | 1,0000     | 5,0000      | 2,0639      |                |
| JobRole                 | Alfanumerico | Input     | Nominale |                              | 9         |            |             |             |                |
| JobSatisfaction         | Numerico     | Input     | Nominale |                              | 4         | 1,0000     | 4,0000      | 2,7286      |                |
| MaritalStatus           | Alfanumerico | Input     | Nominale |                              | 3         |            |             |             |                |
| MonthlyIncome           | Numerico     | Input     | Continuo |                              | 254       | 1.009,0000 | 19.999,0000 | 6.502,9313  | Log            |
| MonthlyRate             | Numerico     | Input     | Continuo |                              | 254       | 2.094,0000 | 26.999,0000 | 14.313,1034 |                |

Starting features: 34 Observations: 1470

Target variable: Attrition, binary Missing values: NaN

## **EXPLORATORY DATA ANALYSIS**

# Relative importance of Variables



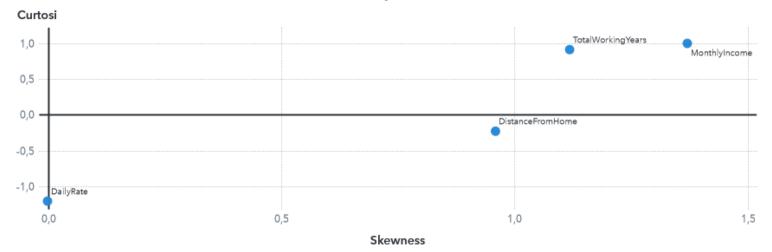
- Most important: Overtime, Total working years and monthly income
- Least important: Department, Distance from home

# Rejected Variables – Unary variables and irrelevant ones have been discarded

| Nome variabile ↑  | Tipo         | Ruolo     | Livello  | Commento                     |
|-------------------|--------------|-----------|----------|------------------------------|
| EmployeeCount     | Numerico     | Rifiutato | Unario   | La variabile è una costante. |
| EmployeeNumber    | Numerico     | Rifiutato | Continuo |                              |
| Over18            | Alfanumerico | Rifiutato | Unario   | La variabile è una costante. |
| PerformanceRating | Numerico     | Rifiutato | Binario  |                              |
| StandardHours     | Numerico     | Rifiutato | Unario   | La variabile è una costante. |

## **EXPLORATORY DATA ANALYSIS**

## Deviation from normality – continuous variables



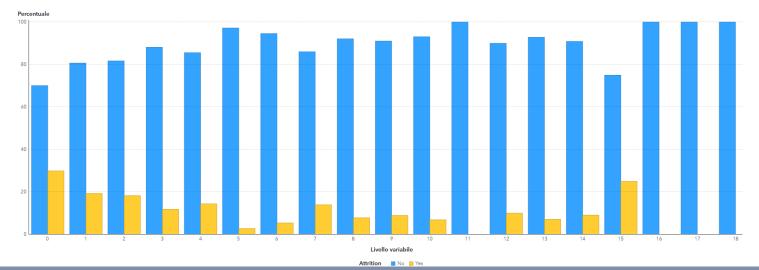
- High Skewness: Long right tails, high mean and median values
- Low Kurtosis: very flat shape

## Transformation to get a normal shape

| Nome variabile ↑  | Tipo     | Ruolo | Livello  | Commento | Conteggio | Minimo     | Massimo     | Media      | Nuova trasform |
|-------------------|----------|-------|----------|----------|-----------|------------|-------------|------------|----------------|
| DistanceFromHome  | Numerico | Input | Continuo |          | 29        | 1,0000     | 29,0000     | 9,1925     | Log            |
| MonthlyIncome     | Numerico | Input | Continuo |          | 254       | 1.009,0000 | 19.999,0000 | 6.502,9313 | Log            |
| TotalWorkingYears | Numerico | Input | Continuo |          | 40        | 0,0000     | 40,0000     | 11,2796    | Log            |

## **EXPLORATORY DATA ANALYSIS**

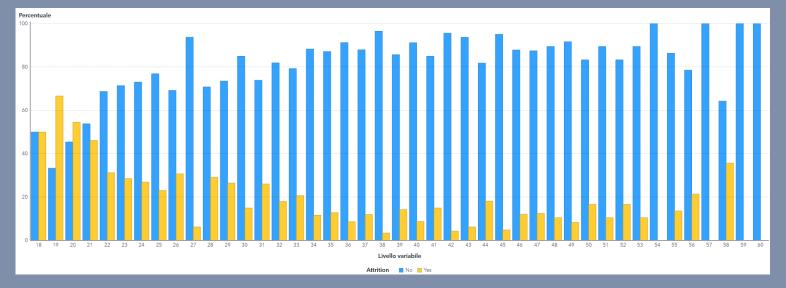
## Attrition per Years in current role



No attrition: blue Yes attrition: yellow

The lower the years in the current role, the higher the probability to move from the company

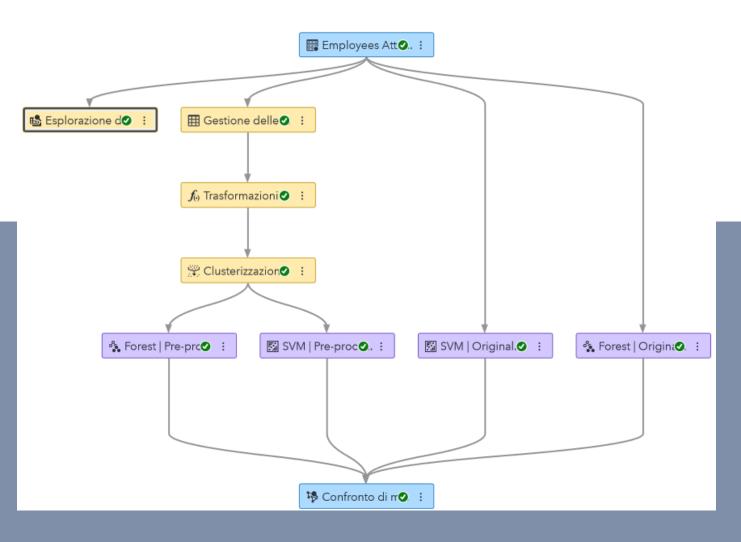
## Attrition per Age



No attrition: blue
Yes attrition: yellow

The younger the person the higher the probability to change job.

# PIPELINE 1



### **Pre-processing:**

- **Transformation**: Apply the log transformation to the continuous variables and get a normal shape for them;
- **Clustering:** Group data in similar cluster or groups of observations;

#### Models:

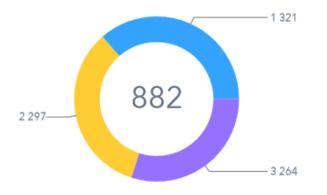
- **Support Vector Machine:** used for binary targets and able to deal with non-linearity using Kernel trick;
- Random Forest: robust against outliers because of random sub-samplings, decrease overfitting and increase the prediction accuracy;

## **Purpose of Pipeline 1:**

Make predictive performance of transformed variables and original features.

## **PIPELINE 1: PRE-PROCESSING**

## Clustering

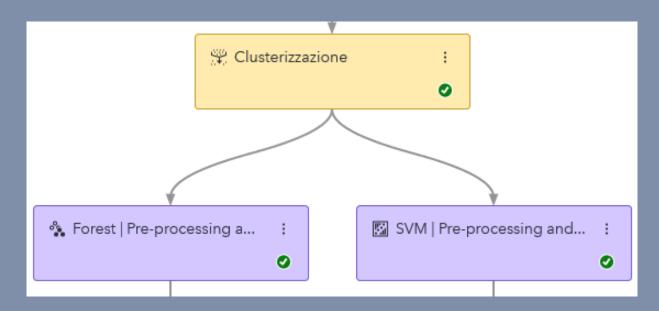


#### **Algorithm**: K-prototype

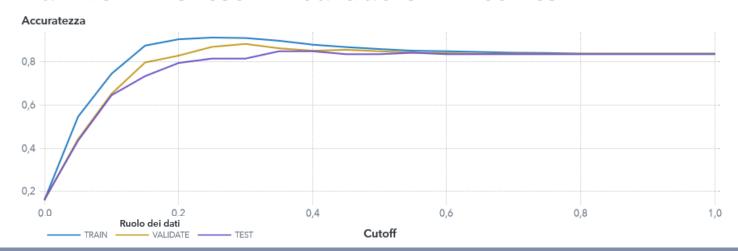
It is able to combine K-means (for numerical data) and K-mode (for categorical data)

K-means uses the Euclidean distance

K-mode uses other categorical dissimilarity approaches such as the Hamming distance or binary.



## Random Forest – Evaluation Metrics

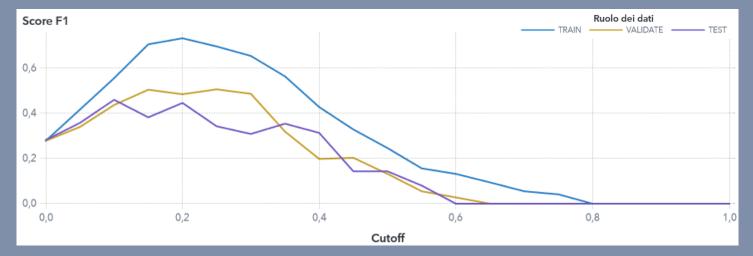


Accuracy is the proportion of observations that are correctly classified, calculated at various cutoff values.

Accuracy: (true positives + true negatives) / tot obsv

Accuracy at cutoff of 0.5 in: TEST partition is 0.8367 TRAIN partition is 0.8605. VALIDATE partition is 0.850

## F1-Score



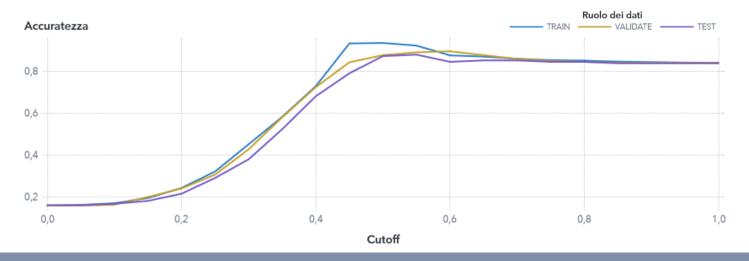
The F1 score combines the measures of precision and recall (or sensitivity), which are measures of classification based on the confusion matrix.

F1-Score: 2 x (Precision x Recall) / (Precision + Recall)

Precision = TP / (TP + FP)Recall = TP / (TP + FN)

Best value at 1; Worst value at 0

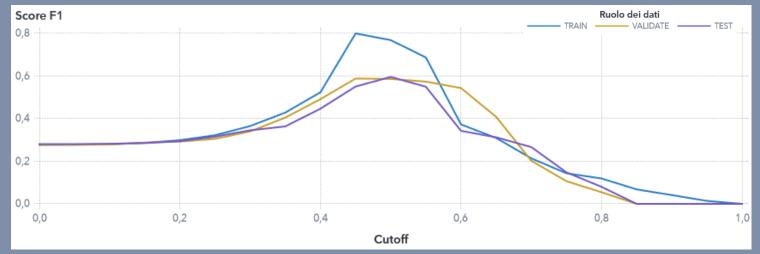
## **SVM - Evaluation Metrics**



Accuracy: (true positives + true negatives) / tot obsv

Good levels of the accuracy for train, validation and test data when the cutoff is around 0.4

## F1-Score



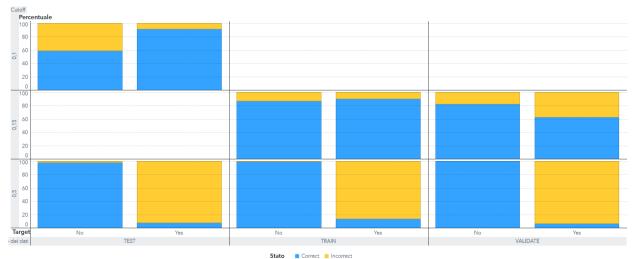
F1-Score: 2 x (Precision x Recall) / (Precision + Recall)

Precision = TP / (TP + FP)Recall = TP / (TP + FN)

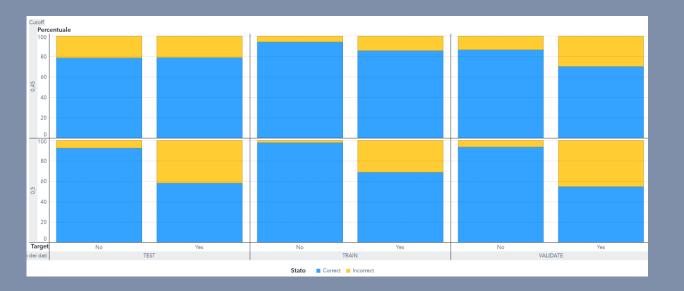
Best value at 1; Worst value at 0

Good level for all the data when the cutoff is around 0.5

## Random Forest vs SVM - Confusion matrix



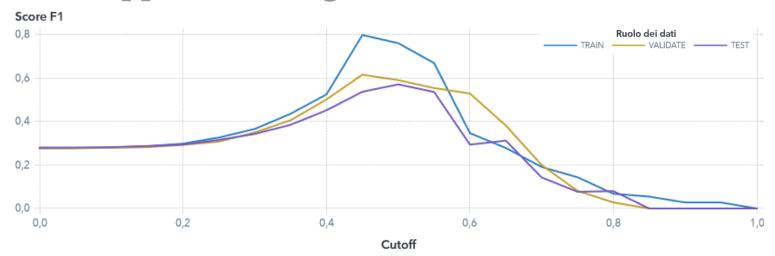
Very high level of yellow bar which are **incorrect** predictions

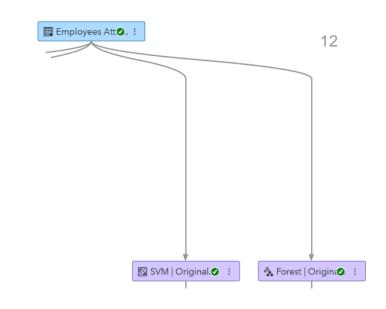


Very high level of yellow bar which are **incorrect** predictions

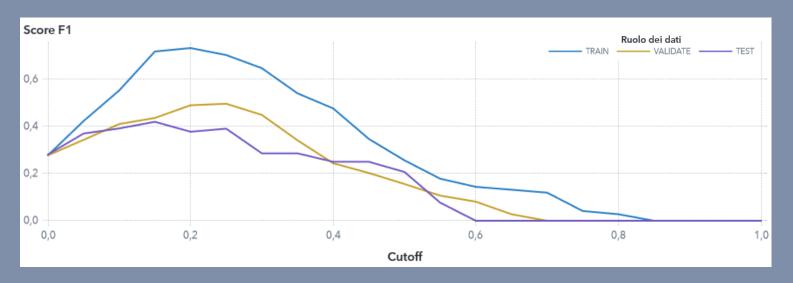
Starting from the clustering node, the SVM model performs better than the random forest

SVM (applied on Original Dataset) – F1 Score





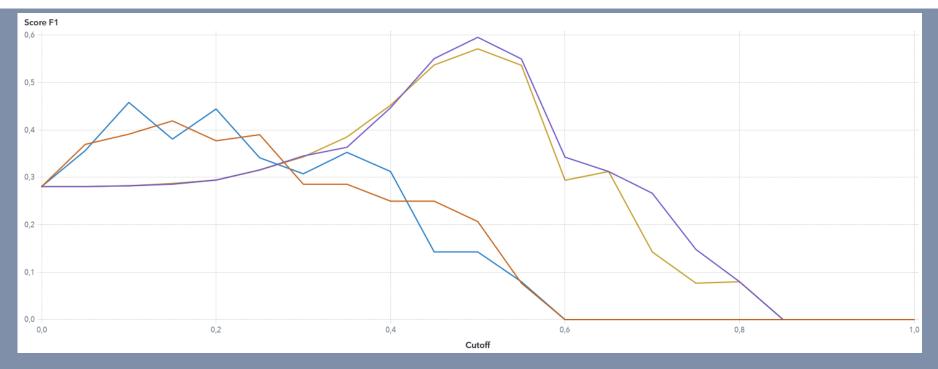
# Random Forest (applied on Original Dataset – F1 Score



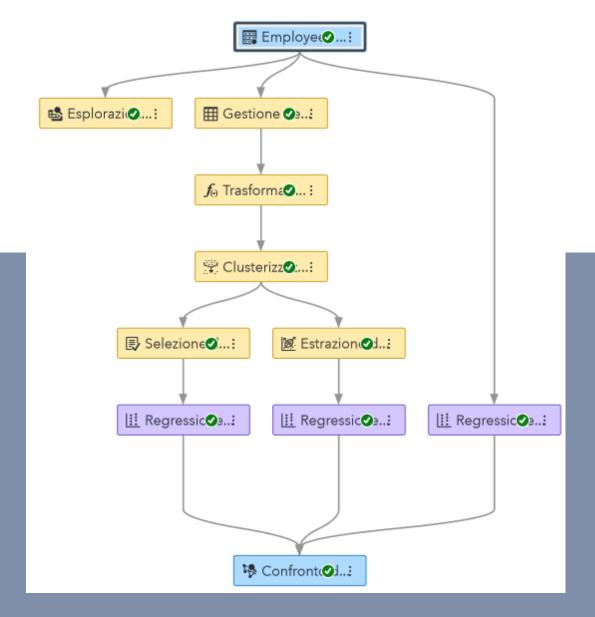
# PIPELINE 1: MODEL COMPARISON

| Nome                                       | Nome algoritmo | KS (Youden) | Errore di classificazione |
|--|----------------|-------------|---------------------------|
| SVM   Pre-processing and Clusterization    | SVM            | 0,5803      | 0,1293                    |
| SVM   Original Dataset                     | SVM            | 0,5467      | 0,1429                    |
| Forest   Pre-processing and Clusterization | Forest         | 0,5102      | 0,1633                    |
| Forest   Original Dataset                  | Forest         | 0,3435      | 0,1565                    |





# PIPELINE 2



#### **Pre-processing:**

- Transformation: Apply the log transformation to the continuous variables and get a normal shape for them;
- Clustering: Group data in similar cluster or groups of observations;
- PCA: Project continuous data into a lower dimensional surface by extracting some principal components able to encapsulate the highest proportion of variance.
- **Feature Selection:** extract a subset of features by discarding the redundant and irrelevant variables. The algorithm looks at the correlation between them.

#### Model:

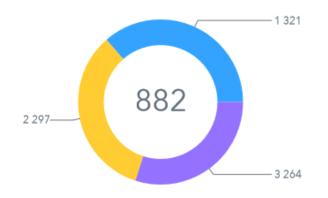
• Logistic Regression: good for small to large dataset, linearity assumption, easy interpretable;

## **Purpose of Pipeline 2:**

Build and compare three different logistic regression models applied to different pre-processed datasets.

## **PIPELINE 2: PRE-PROCESSING**

## Clustering



**Algorithm**: K-prototype

It is able to combine K-means (for numerical data) and K-mode (for categorical data)

K-means uses the Euclidean distance

K-mode uses other categorical dissimilarity approaches such as the Hamming distance or binary.

## **Feature Selection**

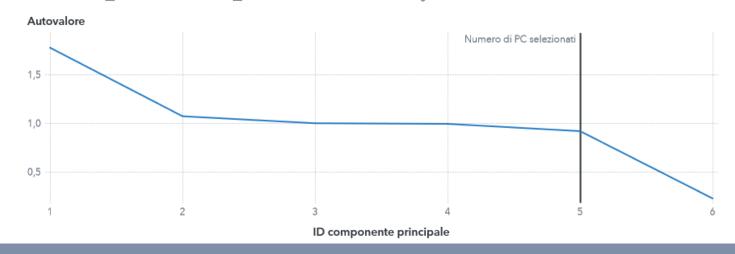
| Nome                    | Etichetta variabile | Veloce   | Regressione lineare | Input | Rifiutata | Ruolo di output |
|-------------------------|---------------------|----------|---------------------|-------|-----------|-----------------|
| AGE                     |                     | REJECTED | REJECTED            | 0     | 2         | REJECTED        |
| BUSINESSTRAVEL          |                     | INPUT    | REJECTED            | 1     | 1         | INPUT           |
| DAILYRATE               |                     | REJECTED | REJECTED            | 0     | 2         | REJECTED        |
| DEPARTMENT              |                     | INPUT    | REJECTED            | 1     | 1         | INPUT           |
| EDUCATION               |                     | REJECTED | REJECTED            | 0     | 2         | REJECTED        |
| EDUCATIONFIELD          |                     | REJECTED | REJECTED            | 0     | 2         | REJECTED        |
| ENVIRONMENTSATISFACTION |                     | INPUT    | REJECTED            | 1     | 1         | INPUT           |
| GENDER                  |                     | REJECTED | REJECTED            | 0     | 2         | REJECTED        |
| HOURLYRATE              |                     | REJECTED | REJECTED            | 0     | 2         | REJECTED        |
| JOBINVOLVEMENT          |                     | INPUT    | REJECTED            | 1     | 1         | INPUT           |

The table is the Variable selection Combination Summary.

If the variable is rejected in both, fast and the linear regression, then the feature is **rejected.** 

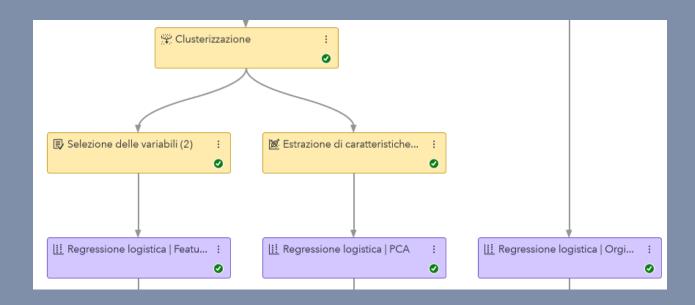
## **PIPELINE 2: PRE-PROCESSING**

## **Principal Component Analysis**

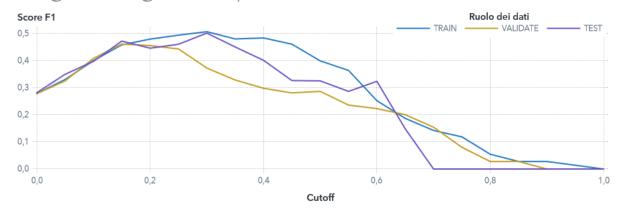


Out of six continuous variables the algorithm selects five different PC

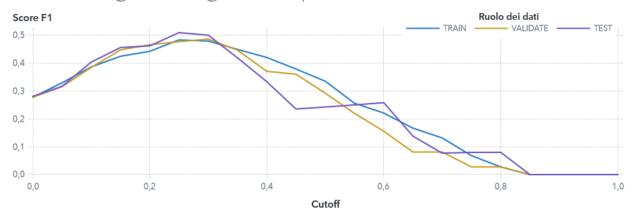
Coherent with the fact that all the continuous variables where in the chart of the most important variables (EDA Analysis).



## Logistic Regression | Feature selection

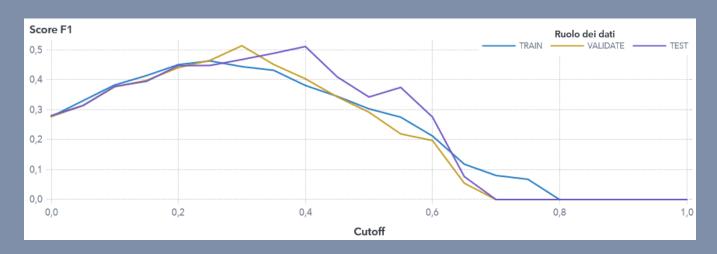


**Logistic Regression | PCA** 



Always lower than 0.5 for every cutoff value and for all the train, test and validation data

## Logistic Regression | Original Dataset



## **Logistic Regression | Feature selection**

| Effetto                  | Parametro                | Valore t | Segno | Stima   |
|--------------------------|--------------------------|----------|-------|---------|
| OverTime                 | OverTime_No              | 7,2051   | -     | -1,5232 |
| LOG_MonthlyIncome        | LOG_MonthlyIncome        | 6,3577   | -     | -1,1203 |
| Intercept                | Intercept                | 4,4162   | +     | 6,8939  |
| JobInvolvement           | JobInvolvement_1         | 3,8867   | +     | 2,1546  |
| LOG_DistanceFromHo<br>me | LOG_DistanceFromHo<br>me | 3,1601   | +     | 0,4022  |
| JobInvolvement           | JobInvolvement_2         | 2,1676   | +     | 1,0077  |
| JobInvolvement           | JobInvolvement_3         | 1,6358   | +     | 0,7274  |
| StockOptionLevel         | StockOptionLevel_0       | 1,5088   | +     | 0,6557  |
| StockOptionLevel         | StockOptionLevel_2       | 1,2318   | -     | -0,7212 |
| StockOptionLevel         | StockOptionLevel_1       | 0,8799   | -     | -0,3975 |

## **Logistic Regression | PCA**

| Effetto          | Parametro          | Valore t | Segno | Stima   |
|------------------|--------------------|----------|-------|---------|
| OverTime         | OverTime_No        | 7,1691   | -     | -1,4818 |
| PC1              | PC1                | 7,0289   | +     | 0,5713  |
| Intercept        | Intercept          | 2,4349   | -     | -1,0102 |
| StockOptionLevel | StockOptionLevel_0 | 1,3861   | +     | 0,5912  |
| StockOptionLevel | StockOptionLevel_2 | 1,1893   | -     | -0,6858 |
| StockOptionLevel | StockOptionLevel_1 | 0,8923   | -     | -0,3954 |
| OverTime         | OverTime_Yes       |          | +     | 0       |
| StockOptionLevel | StockOptionLevel_3 |          | +     | 0       |

## Logistic Regression | Original Dataset

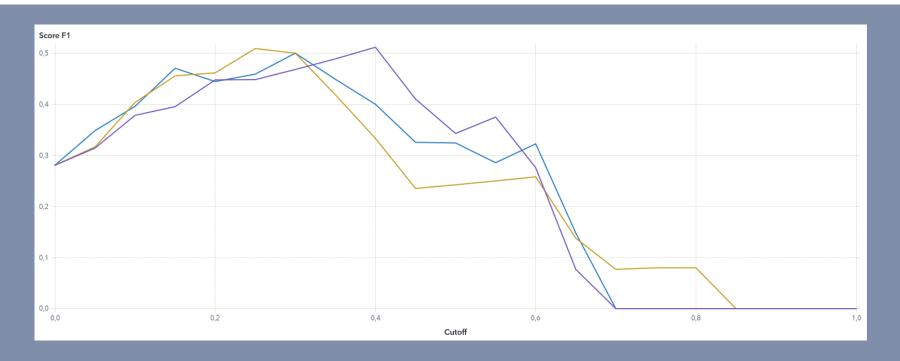
| Effetto           | Parametro          | Valore t | Segno | Stima   |
|-------------------|--------------------|----------|-------|---------|
| OverTime          | OverTime_No        | 7,2152   | -     | -1,4764 |
| TotalWorkingYears | TotalWorkingYears  | 5,5152   | -     | -0,0932 |
| DistanceFromHome  | DistanceFromHome   | 3,0251   | +     | 0,0378  |
| StockOptionLevel  | StockOptionLevel_2 | 1,5843   | -     | -0,9040 |
| StockOptionLevel  | StockOptionLevel_0 | 1,3293   | +     | 0,5563  |
| StockOptionLevel  | StockOptionLevel_1 | 1,0976   | -     | -0,4779 |
| Intercept         | Intercept          | 0,5284   | -     | -0,2337 |

# **PIPELINE 2: MODEL COMPARISON**

| Nome                                      | Nome algoritmo        | KS (Youden) | Errore di classificazione |
|---|-----------------------|-------------|---------------------------|
| Regressione logistica   Feature Selection | Regressione logistica | 0,5000      | 0,1701                    |
| Regressione logistica   PCA               | Regressione logistica | 0,4492      | 0,1701                    |
| Regressione logistica   Orgiginal Dataset | Regressione logistica | 0,3974      | 0,1565                    |

#### Ruolo dei dati

Regressione logistica | Feature Selection TEST Regressione logistica | PCA TEST Regressione logistica | Orgiginal Dataset TEST

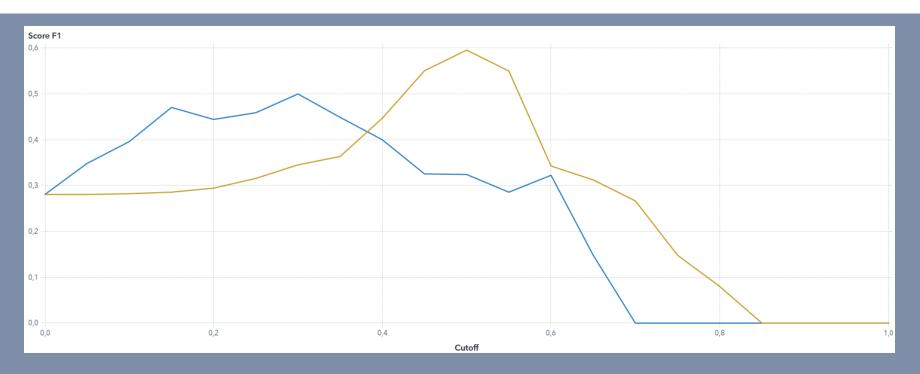


# PIPELINE COMPARISON

|             | Nome                                      | Nome algoritmo        | Nome pipeline                  | KS (Youden) | Somma di frequenze |
|-------------|---|-----------------------|--------------------------------|-------------|--------------------|
| $\subseteq$ | SVM   Pre-processing and Clusterization   | SVM                   | Pipeline   SVM                 | 0,580       | 147                |
|             | Regressione logistica   Feature Selection | Regressione logistica | Pipeline   Logistic Regression | 0,500       | 147                |

#### Ruolo dei dati

Regressione logistica | Feature Selection (Pipeline | Logistic Regression) TEST SVM | Pre-processing and Clusterization (Pipeline | SVM) TEST



# CONCLUSION



#### **PIPELINE 1**

Best model is the **SVM** applied to the pre-processed dataset, because of:

- small-medium dataset
- Binary target variable
- Linearity assumption

**Transformation** improved the final performances of the model (continuous variables were positive skewed)

Random Forest instead performs better on:

- Large dataset
- Non-linearity assumption
- More interaction effects



## **PIPELINE 2**

Best model is the Logistic Regression after the Feature Selection.

PCA does not perform well:

- most of the continuous features encapsulate very high portion of variance.
- It discard only one variable out of6.

#### Feature Scaling is able to:

- extract a subset of most important features based on the correlation
- it provided a simplified and more manageable dataset to the model



## PIPELINE COMPARISON

**SVM** of the pipeline 1 is the best model.

In fact despite of a lack of interpretability a ML model such as SVM achieved a highly accurate and generalizable model.

**Logistic regression** remains probably a best option for a simpler dataset and when a shorter amount of time for training is needed.

# THANK YOU FOR YOUR ATTENTION

Melfi Laura Passaro Jacopo