
EDUCATION

- 2020 – 2022** **London Business School, United Kingdom**
Reading for Masters in Financial Analysis
Modules include: Corporate Finance, Analysis of Financial Statements
- 2019 – To Date** **CFA Institute, United Arab Emirates**
Chartered Financial Analyst Program
Passed Level I in December 2019 – Level II Candidate for May 2021
- 2016 - 2019** **American University of Beirut, Olayan School of Business, Lebanon**
BBA in Finance
GPA 3.6/4, Top ranked Business School in MENA region
Courses Taken: Investment Management, Valuation Methods

BUSINESS EXPERIENCE

- 2018 – 2019** **OLAYAN SCHOOL OF BUSINESS, Beirut, Lebanon**
Research Assistant (1y 1month)
- Led Research Team for Dr. Salim Chahine's academic journals that cover IPOs, Venture Capital and Corporate Finance and was profiled in American Finance Association and European Finance Association
 - Proposed new investment strategies after several projections using 10 economic and financial indicators based on past 30 years for 100+ companies beating market by 8.4% using long and short position accordingly
 - Forecasted 300+ company performances based on analysing management, investment memos, and DEF-14A SEC filings during IPO process and identified companies with 5% results above the market
 - Analyzed correlation between company performance and management team in first 5 years following IPOs demonstrating 10% better performance than S&P Index for highly correlated companies
 - Prepared pitchbook for investment report project on main research findings, recommendations on sustainable investing, and green bonds; showing 3% higher returns than government bonds
- 2019** **JULIUS BAER, Beirut, Lebanon**
Private Banking Institution (AUM: \$402b)
Wealth & Asset Management Intern (2 months)
- Developed, with team of five, a cash-flow investing strategy for client's retirement plan with \$15M investable assets accounting for risk aversion, age, liquidity needs and obtaining returns of 6.3%
 - Pitched investment strategy to the CEO and Senior Portfolio Managers by explaining approach and recommendations to meet \$100m+ client needs and reduced tax expense by 15%
 - Analyzed 12 equity investment opportunities in energy sector using price multiples and DCF models and developed 80+ slide PowerPoint to present suitability for client's diversification need
 - Discussed with CEO due diligence and fundamentals of asset allocation and behavioral finance; examined with senior bankers' investment memos and red herrings of +\$150m deals
 - Advised on over 5 client portfolios' structured products and leveraged strategies ensuring an increase in 5% of yearly dividend return by investing mainly in Swiss and French companies
- 2018** **PRICEWATERHOUSECOOPERS, Beirut, Lebanon**
Assurance Intern (1 month)
- Discovered irregularities in internal control of payable cycle supported by variances in related FSLIs, led team to change testing strategy of income statement items by increasing test sample size by 5% for a better opinion
 - Communicated with client's fund accountants to resolve issues in confirming client holdings and pricing of securities after extensive control testing and examining variances exceeding materiality of 10%
 - Prepared financial reports and contacted several departments at \$3m+ client to review accounting methods and recent acquisitions; recommended enhancements to financial ratios during interim audit phase

ADDITIONAL INFORMATION

- **Investments:** Achieved 30% investment return in OSB Virtual Stock Exchange for 2 years (2018/2019), using event-driven/top-down strategies; reached top 5 standings out of 200; pitched investment rationale to board members
- **Leadership:** Led and managed fundraising and logistics teams for Business Student Society; raised funds 25% above sponsorship threshold for event that connects start-ups in food, tech and fashion sectors with investors; hosting 1500+ attendees
- **IT Skills & Certifications:** Learning DCF, LBO, M&A modelling on WallStreetPrep Premium Package, Thomson Reuters Eikon (Version 4), Proficient in Microsoft Excel and PowerPoint, Intermediate in R
- **Sports:** Competed in local boxing tournaments and placed 6th in Qoraytem Boxing Tournament Heavyweight Division 2018
- **Interesting Reads:** The Intelligent Investor, Think and Grow Rich, 21 lessons from the 21st century
- **Languages:** fluent English; native Arabic