

## The opportunity of a lifetime

Step inside our world



## PwC ME: Home for the region's top talent

We are a diverse community of solvers who come together to build trust and create sustained outcomes. We solve important problems and support one another as we grow, develop and build fulfilling careers. We thrive in uncertainty, operate with integrity and leverage the diverse perspectives of our teams. We're innovative, resilient change agents who are human-led and tech-powered.

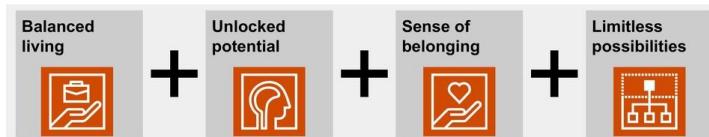


If you're looking for a place  
that fuels your ambition to  
make a difference,  
that matches your curiosity with continuous learning opportunities and reimagines ways of working to enable you to lead a more balanced life - then you're a future PwCer.

## A Career with PwC ME means...

You'll find opportunities to work with a variety of transformative clients, drawing insights from our tech-powered network and global capabilities. We work together to make a difference in our communities, collaborating with others who want to be part of shaping big, meaningful change in the world.

Through it all, we put your wellbeing first in good and challenging times so that you are empowered to bring your best you to work, and to life.



### Fueled by:



## A Career with PwC ME means...

### ... Work that matters

From day one as a graduate you'll be a part of our community of business and industry leaders who are challenging the status quo. Our working environment is all about collaboration and diversity of thought, and you will become an integral part in helping us solve important problems together.

### ...Support, every step of the way

We'll support you at every stage of your career with dedicated coaching, technical upskilling and professional development, so you can achieve your goals. We offer digital upskilling and accelerator programs and financial support for you to continue studying and kick start your career.

### ... Your degree doesn't define your career

We hire graduates from all backgrounds into different teams across our firm in consulting, technology, accounting and finance, law, analytics and project management. With our diverse range of businesses and types of work, you can use your degree in more ways than you think with us.



## Our culture Your benefits

We are proud of the strength that comes from all our different backgrounds and we value everyone's uniqueness. Together, we foster an environment that allows people to bring their authentic selves to work and achieve success in their careers. We provide our people with a variety of tools, an enriching professional experience, and in-the-moment feedback to facilitate personal and professional growth every day. With endless opportunities for career progression, we're committed to helping you reach your full potential.



A few of the perks we offer

## Our graduate programmeYour experience

Your career is just that; yours. You choose it. You live it. You make it happen. To get the best from it, you need the best opportunities. That's why opportunities are at the heart of a career with us.

Our Graduate Programmes provide you with an opportunity to grow as an individual, build lasting relationships and make an impact in a place where people, quality and value mean everything. Bring your commitment and we'll ensure that you're supported to develop and grow. Smart, courageous people who are able to forge strong relationships make us the best at what we do: measuring, protecting and enhancing what matters most to our clients.

It's an inspiring backdrop for your career, whether you're making a difference to a public or a private company, a government or charity. Be part of something special and find out how your drive and initiative could open up new opportunities for you and our clients.

We offer the following graduate programmes- Assurance, Consulting, Deals, Tax and Legal ServicesLet's see where you could join!



## Assurance

Can you assess potential risks in order to help others succeed? Are you continuously looking for innovative ways to deliver solutions? Joining our PwC Middle East Core Assurance team, you'll have the opportunity to deliver the very highest quality audits to the world's leading companies and leverage our global network. You'll be providing market leading services to an unprecedented range of clients, from leading multinational companies to family businesses and governments. Providing trust over financial reporting is a big responsibility, and it lies at the heart of everything we do.

We thrive in delivering audits using the latest digital tools and analytical capabilities. That's what drives us and it's how we're bringing the audit into the future. Led by people who have the passion and skills to make a difference, and enhanced by powerful technology, PwC audit is the perfect blend of people and technology.

You'll also study for your professional qualifications with a lot of support from your team, Career Coach and buddy to help you achieve this. It's the variety and opportunity we offer that allows you to develop a broad range of effective business skills and enables you to excel across the breadth of work Assurance offers, both during the training schemes and further on in your career.



## Assurance

### Teams you could join: Internal Audit

A career within Internal Audit (IA) services will provide you with an opportunity to gain an understanding of an organisation's objectives, regulatory and risk management environment, and the diverse needs of their critical stakeholders. We focus on helping organisations look deeper and consider areas like culture and behaviours to help improve and embed controls. In short, we seek to address the right risks and ultimately add value to their organisation.

We perform IA support across 4 areas:

#### IA Co-source

Working alongside an organisation's in- house function to deliver internal audit's remit tailored to the organisation's needs. Working with large government and public sector, private sector, family business organisations and multinationals

#### IA outsource

Establish IA function and provide IA services aligned to the organisation's strategy and key risks it's facing. Often within government and public sector organisations/and emerging markets, family businesses.

#### IA Tech Audit

Any Technology Risk, Data Analytics and/or Cyber Security work delivered against an Internal Audit contract, as part of an Internal Audit plan or directly for the Head of Audit or Head of IT Audit. Increasing trend for IT co- source contracts.

#### IA Advisory

Providing advice and support to help organisations design, establish and enhance their Internal Audit function.



## Assurance

### Governance, Risk and Compliance (GRG)

Being a member of the GRC team in Risk will see you working on a variety of challenging and career- advancing engagements. We help build resilience in organisations through excellence in governance, risk management, compliance and internal controls over financial reporting (ICFR).

Some of the areas we provide risk management for include:

#### Process intelligence

PwC can offer an end- to- end overview for any process across the organisation, giving our clients total transparency, as well as identification of current levels of standardisation and control efficiency. Closing the gap between how processes are intended to work, and how they work in reality is integral to business success.

#### Supply chain

We focus on helping clients assess business processes by identifying loops, manual intervention, roadblocks and weaknesses using technology. We enable our clients to enhance their control environment, improve automation and reduce inefficiencies as a result of remediating the gaps.

#### Policies and procedures

At PwC, we build tailored solutions to help our clients achieve their strategic ambitions. Robust policies and procedures can ensure an organisation is in compliance with laws and regulations, profitable and enables sound decision making.



## Consulting

### Can you think big picture, and get into the details? Do you enjoy brainstorming to test different ideas?

In Consulting, you'll get to work on a variety of clients, bringing fresh insights to the problems facing the public and private sector, as we help them optimise, transform and improve their business models and deliver better products and services.

#### Foundation for the Future

During your time in the FttF programme, you will have the opportunity to work closely with the best across industry and functional advisory services. In Consulting, you'll build core skills in a 20 month market-leading rotational programme. You'll have the opportunity to learn about what we do across our different consulting business areas and work with clients to drive innovation and growth. This will help you decide where you might specialise within Consulting once you complete the programme. We focus on helping solve client problems by offering deep industry and functional expertise on both the strategic and operational levels.

#### Teams you could rotate in:

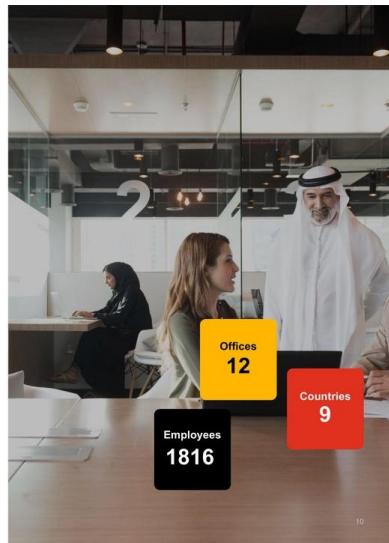
##### Consumer and Industrial Products & Services (CIPS)

Our CIPS team works across a number of industries that are capital intensive and are currently undergoing large scale restructuring, transformation and privatization - These include power & utilities; industrial products; real estate & construction as well as transport & logistics. We deliver services such as supply chain management, spending efficiency, operational improvement and restructuring. We play a vital role in supporting these organisations on their growth and transformation agenda.

#### Financial Services

Financial Services effectively works with clients as they shape their businesses and execute their strategies. They advise on key issues such as the impact of risk and regulation, financial crime, innovations in mobile and digital technologies, the disruptive impact of FinTech, as well as the changing face of the customer.

Graduate Programme Brochure PwC



## Consulting

### Government & Public Services

We combine a broad understanding of regulatory and economic conditions with the functional skills of our domestic and international experts, partnering with governments to deliver innovative solutions. To every assignment we bring independence, objectivity and a demonstrated ability to enhance public sector performance. We aim to contribute to advancing government priorities while delivering value for money.

### Health Industries

Health in our Middle East region is undergoing an unprecedented 'once in a career transformation'. We are privileged to work in true partnership with our clients to guide and support them on this transformation journey by bringing deep sector insights and expertise across all aspects of healthcare. Combined with the power of our global PwC network and partners. Underpinning all our work in health is our sense of purpose and appreciation for the privilege to help shape this vital sector that means something and impacts us all.

### Technology & Digital Consulting

Our Technology Consulting team is shaping the Digital and IT market in the GCC through working with public and private sector clients to help them improve overall value delivered to their customers and employees. By formulating digital strategies and help them in the implementation, we are helping clients unlock the potential of digital by increasing their customer engagement, providing their employees with powerful tools, and helping them optimize and digitize their operations.



## Deals

### Are you inquisitive and good at dealing with change? Do you enjoy working across a broad spectrum of work?

We help clients navigate any major financial event, from cross- border mergers and acquisitions, to economic crime investigations, insolvency and other business crises, which means you'll enjoy a breadth of experience and technology.

## Edge

An exciting graduate programme tailored by PwC Deals across EMEA to launch your career in an international Deals environment. Being part of Edge means that you'll attend international development events, complete rotations in a number of Deals business units and have access to world class online, professional and technical learning. Where relevant, you'll also receive the support to complete a professional qualification.

## Teams you could rotate in:

### Transaction Services

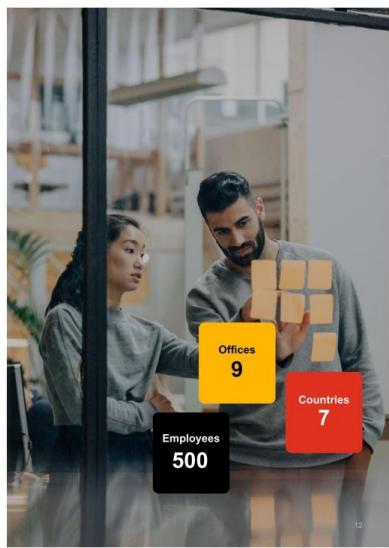
We support private equity firms, investment funds and corporate clients through mergers, acquisitions and disposals. Advising throughout the lifecycle of the deal, we work on both the buy and sell side of the work.

### Business Restructuring Services

Here we advise under- performing companies on restructuring, refinancing, wind- downs and insolvency - finding the best way forward for the business and its stakeholders.

### Valuations

Our team works alongside clients to support them in making key commercial and strategic valuation decisions on business deals or restructuring, disputes, tax regulation and financial reporting. Valuing a business involves a blend of technical and industry knowledge, commercial and market insight and an inquisitive mind.



## Deals

### Corporate Finance

We provide lead financial advisory services, supporting on the origination through to execution of acquisitions and disposals for corporates, family businesses, sovereign investment funds and private equity clients. We operate across multiple industry sectors.

### Forensics Services

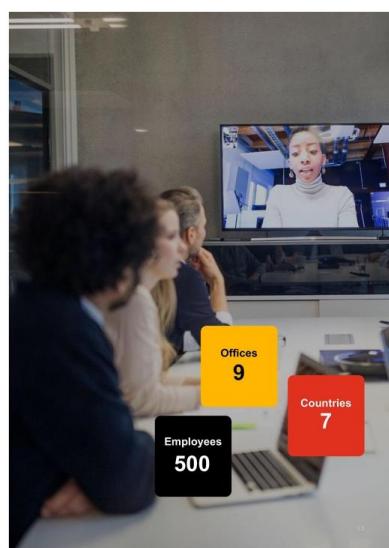
We help our clients to prepare for, respond to and emerge stronger from a wide range of business risks and issues. These include major public enquiries, rogue trader or bribery allegations, cybercrime and commercial and transactional disputes across all industry sectors.

### Deals Strategy & Operations (DSO)

We provide strategic and operational advice across the deal continuum from setting the deal strategy to post- deal execution. Examples of services we undertake include advising corporates, investment funds, and government entities on strategic investment decisions, conducting commercial/operational due diligence on potential target acquisitions, developing business plans, in addition to a range of post- deal operations services (including post- merger integration, synergy analysis, and carve- outs). Our team includes a diverse mix of profiles with people with relevant strategy, investment, and post- deal operations experience combined with deep sector expertise."

### Government & Infrastructure

PwC has built a team of infrastructure, real estate and capital projects experts, located in the Middle East, who are able to help clients resolve issues and deploy global best practice at all stages in the life cycle of major projects and programmes. Our team combines real estate industry expertise with deep subject matter knowledge, engineers with accountants, and global knowledge with local presence.



## Tax & Legal Services

### Do you have a knack for interpreting complex rules? Do you like to consider all approaches to a scenario?

We are the leading provider of tax and legal services (TLS) worldwide; leading the debate with tax authorities and governments around the world, changing the way we all think about tax and legal issues.

#### Teams you could join:

##### Business Tax Services

The tax landscape is constantly changing. We're helping businesses manage tax in a dynamic and digital world.

##### Legal

We provide legal services integrated with PwC's other services. PwC Legal is the largest legal network in the world with over 4000 lawyers in over 100 countries. We are the only Big 4 firm in the Middle East with an established legal offering - the region's "one stop shop".

##### Global Mobility

We help businesses with the tax implications of mobilising talent across borders.

##### International Tax Services and Mergers & Acquisitions

Tax obligations must be carefully assessed and cash flows optimised when clients undergo transactions.

##### Digital Solutions

Tax obligations must be carefully assessed and cash flows optimised when clients undergo transactions. Transfer Pricing

##### Transfer Pricing

TP refers to the rules and methods for pricing transactions within and between enterprises under common ownership - we are experts at it!

##### Indirect Taxes

Taxes levied on goods/services rather than on income or profit is our thing it's a pretty big deal in the ME right now.



## Our Global Values

In joining PwC, you're joining a network of possibilities. With offices in 155 countries and more than 284,000 people, we're among the leading professional services networks in the world, tied by our commitment to quality, our values and purpose of building trust and solving important problems.

### Our Values:

Our values define the expectations we have for working with our clients and each other. Although we come from different backgrounds and cultures across the network, our values are what we have in common. They capture our shared aspirations and expectations, inform the type of work we do, and guide us on how we behave and work with each other and our clients.



### Our PwC Professional Framework:

The framework exists to support the development and career progression of our people, helping them to meet the expectations of our clients, colleagues and communities in today's changing global marketplace.

## Are you ready to create purposeful impact?

No matter which location you join, you'll be part of a cohort of a few hundred fresh graduates joining PwC Middle East's regional programme in September 2022.

In your first week, you'll get the opportunity to: refine your soft skills; meet the leadership team; network with your peers; whilst becoming familiar with PwC as a business; its brand, values, work and people.

This is followed by weeks of technical training tailored to your business area.

Apply to our Grad Programme today

Be part of The New Equation.



Graduate Programme Brochure PwC



## Meet our people

Meet our people Living in the new normal and respecting social distancing doesn't mean you can't see us in person. Using our innovative technology, we have found a unique way to bring the human element of us, to you.



**Thank you**