

## STATEMENT OF CASE FOR SECURE SYNC VIDEO CONFERENCING SOFTWARE

1.	Unit/ Directorate/ Office initiating the S of C	39 Mtn Div Sig Regt, c/o 56 APO, PIN- 917839
2.	Name of the item(s)/services being procured Category.	Secure Sync
3.	<b><u>Justification for procurement.</u></b>	
(a)	<b><u>Authority, if any, under which the proposal is being initiated</u></b> – Govt Rules/ Orders, Service specific instructions, Subsidiary instructions, etc. to be quoted.	NA
(b)	<b><u>If it is a scaled item</u></b> – Reference number and date of the Government letter/Service HQ letter authorizing the scale to be quoted	Non-Scaled
(c)	<b><u>If it is a non-scaled item, the following information be provided.</u></b>	
	(i) Which item was serving the purpose till the date?	UTP Plus.
	(ii) How the present proposal will serve the purpose?	<p>The current video conferencing systems relies on third-party applications and licensed software, which introduces potential security vulnerabilities. These external platforms pose risks to the confidentiality of sensitive discussions and critical data, leaving them susceptible to breaches and cyberattacks. Recognizing these challenges, there is a need to develop an indigenous video conferencing solution tailored specifically to military requirements. Secure Sync would prioritize robust security protocols, ensuring seamless and secure communication across various operational levels while safeguarding classified information. In addition to addressing security concerns, a domestically developed system would reduce dependency on foreign technologies, thereby enhancing strategic autonomy. Furthermore, the implementation of an in-house solution would lead to substantial cost savings by eliminating recurring expenses tied to third-party licensing and maintenance fees. The Secure Sync video conferencing platform would not only strengthen operational security but also foster self-reliance in technological capabilities. By addressing both security and financial challenges, this initiative represents a critical step toward achieving a more secure, no-cost, and strategically independent communication infrastructure for military operations.</p>

	(iii)	Whether scaling action has been initiated? If yes, reference number to be given. If not, reasons for not doing so to be given.	NA
	(d)	Broad purpose of items being procured.	Ref Para 3 (c) (ii) above.
	(e)	<b><u>Detailed Justification from user.</u></b>	
	(i)	<b><u>Category of proposal.</u></b>	
	(aa)	Fresh purchase	Yes
	(ab)	Up gradation	-
	(ac)	Replacement	-
	(ad)	Maintenance	-
	(ae)	Repair	-
	(af)	Any other (to be specified)	-
	(ii)	<b><u>If it is a fresh purchase, the following information to be provided.</u></b>	
	(aa)	How was the purpose being served till date?	Ref Para 3 (c) (i) above
	(ab)	Why it can't be served with up-gradation of the existing items?	The existing UTP Plus software is a third-party application which involves purchase of licenses. The cost incurred for a Div sized fmnn is approximately Rs 4,00,000 for a duration of three years for a total of only 20 licenses. The proposed software will cut down the cost incurred by the existing software by providing capb to accommodate 100 outstations which can further be increased based on the requirement.
	(iii)	<b><u>If it is a case of up-gradation, the following info be provided.</u></b>	
	(aa)	Details of original purchase viz., year, cost, quantity, residual life left, residual life after up gradation, etc.	NA
	(ab)	Confirmation that issues of standardization and compatibility have been taken care of	NA
	(iv)	<b><u>If it is a case of replacement, the following information to be provided.</u></b>	
	(aa)	What will be done with the items being replaced?	NA
	(ab)	Details of proposal for disposal of existing items (BER certificate, etc. to be enclosed)?	NA
	(ac)	Possibility of buy-back or otherwise, along with reasons.	Yes
4.	<b><u>Quantity.</u></b>		
	(a)	Basis for working out the quantity against each item – (formula, methodology, etc.)	The quantity of each item has been kept minimum and thoroughly justified considering the Op dply of the fmnn.
	(b)	Details like authorized holdings, existing holdings, Dues-in, Dues-out, etc.	NA
	(c)	Calculation sheets / PR documents to been closed with the SoC.	NA
	(d)	Proposed distribution of items being bought with justification.	The server for the proposed software will be hosted one per fmnn HQ and the clients will be distributed to all the fmnn as per the reqmt.

5.	<b><u>Estimated cost of proposal – various elements of cost, such as the basic cost, taxes, transportation cost, training cost, AMC, etc, should be shown separately and the grand total should also be indicated)</u></b> <b><u>Basis for working out the estimated cost of proposal to be indicated as follows.</u></b>	
	(a) Last Purchase Price – Year, Escalation Factor, source, quantity be mentioned.	NA
	(b) Budgetary quotes – Source, period, etc to be mentioned along with copy of budgetary quotes.	NA
	(c) Market Intelligence – Source, period, etc be mentioned along with enclosures.	NA
	(d) Professional Officers' Evaluation – Detailed reasoning and inputs used to be enclosed.	NA
	(e) Professional Officers' Evaluation – Detailed reasoning and inputs used to be enclosed.	NA
	(f) Any other method adopted (to be specified and explained, with reasons).	NA
6.	<b><u>Details of the last purchase.</u></b>	
	(a) The Quantity and dates on which similar items were procured in last one year.	No
	(b) If it is a recurring item, the total period for which the items are being procured.	NA
	(c) The mode of tendering in respect of last purchase.	NA
	(d) The source of last purchase.	NA
	(e) Any other relevant information.	Nil
7.	<b><u>Availability of funds.</u></b>	
	(a) Is it included in the PPP (if applicable)?	NA
	(b) If yes, relevant serial number of PPP to be quoted.	NA
	(c) Major Head, Minor Head, Sub Head and Detailed Head under which expenditure in respect of the instant proposal is to be booked.	NA
	(d) Code Head, as mentioned in Classification Hand Book.	NA
	(e) Fund Availability certificate.	NA
	(f) Name of the paying agency.	NA
8.	<b><u>Competent Financial Authority.</u></b>	
	(a) Particulars of the Schedule / Sub-Schedule and the serial number thereof under which powers are being exercised.	As per Sch 16 of DFPDS-2021.
	(b) Name/level of the CFA as mentioned in the Schedule, under whom the proposal falls.	GOC, HQ 39 Mtn Div

9.	<b><u>Mode of Tendering - Direct Purchase/Online Bidding through GeM Portal.</u></b>	
	(a) Open tendering - Mention the websites and newspapers in which the advertisement is proposed to be published. (Draft advertisement to be enclosed).	NA.
	(b) Limited Tendering – Mention the reasons for LTE if value of the proposal is more than Rs 25 lakhs. (The list of vendors for LTE and reasons for including them to be enclosed).	NA
	(c) PAC tendering – Enclose draft PAC certificate along with detailed justification for PAC tendering.	NA
	(d) Single tendering – Mention the grounds of urgency / Operation reasons / technical requirements, etc. on which STE is being proposed.	NA
	(e) Rate Contract – Enclose copy of relevant RC under which the items are being proposed to be bought.	NA
10.	<b><u>Draft RFP.</u></b>	
	(a) Draft RFP to be enclosed	NA
	(b) Special conditions applicable to the proposal, which have been proposed in draft RFP, to be highlighted in the SOC.	Nil
11.	<b><u>GSQR</u></b>	As per Checklist att as <b>Appx C</b>