Overall scope of work to support Industrobots' iDROID consumer market entry readiness:

	In-Scope	Out-of-Scope
Business Capabilities	- Consumer distribution channels and channel management - Consumer marketing - Consumer buying experience - Business and co-marketing Partnership with major alarm/security monitoring providers	- Manufacturing - Supply chain and supply chain management
Business Processes	- Consumer technical support - Automated Robot maintenance	Repair technician network development and management
Systems	**Business-level and back-end systems:** - CRM system for consumer sales and service - Robot software upgrade / patch distribution and management - Robot-based home security integration with major alarm/security monitoring providers	**Product-level software:** - Mobile device app for controlling and customizing the iDROID - Robot interface to Amazon Alexa