# DETAILED PROJECT REPORT

On BIO FLOC FOR

# **SURAMA SAHOO**

W/O RAMESH CHANDRA SAHOO AT TULASIPUR, DIST-PURI



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## M/S SURAMA SAHOO

## <u>CHAPTER – I</u>

# **PROJECT AT A GLANCE**

Name of the Firm	:	M/s SURAMA SAHOO		
Constitution	:	Proprietorship		
Location of the Unit	:	W/O Ramesh Chandra Sahoo,		
		Tulasipur , Puri Orissa-752113		
Name of the Proprietor	:	SURAMA SAHOO		
Proposed activity/ Product	:	Bio Floc		
Working days/year	:	300 Days		
Cost of project	:	Rs 6.30 Lakhs		
Banking Facilities for proposed activity	:	Term Loan- Rs 3.00 Lakhs Working Capital Limit- Rs 2.00 Lakhs Promoter's Contribution – 1.30 Lakhs		
Repayment period of fresh term loan		84 Installment		
Primary security		For Term Loan Land, building and proposed plant & machinery.  For Working Capital Hypothecation of Stock and Debtors		
Government Subsidy		60% of Project Cost		

### M/S SURAMA SAHOO

### **COST OF PROJECT & MEANS OF FINANCE**

### **Amount in Lakhs.**

SI. No.	Particulars	Proposed
	Cost of Project	
1	Land and Site Development	-
2	Building and Civil Work	0.00
3	Machinery & Other Equipment's	3.54
4	Electrical Installation	0.00
5	Preliminary and Preoperative Expenses	0.20
6	Deposits	0.00
7.	Working Capital	2.56
	Total	6.30
	Means of Finance	
1	Promoters Contribution	1.30
2	Term Loan	3.00
3	Working Capital	2.00
	Total	6.30

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#### TECHNICAL ANNEXURE - I:

#### COST OF PROJECT

(Rs.in Lakhs)

a 220	D. D. D. C.	AMOUNT	AMOUNT
S.NO.	PARTICULARS	PROPOSED	TOTAL
1.	Land and Site Development	0.00	0.00
2.	Building and Civil Work	0.00	0.00
3.	Machinery & Other Equipments	3.54	3.54
4.	Electric Installation	0.00	0.00
5.	Pre-Operative Expenses	0.00	0.00
6.	Preliminary Expenses	0.20	0.20
7.	Deposits with C.S.E.B. & others	0.00	0.00
8	Working Capital	2.56	2.56
	TOTAL	6.30	6.30

#### MEANS OF FINANCE

	PARTICULARS	AMOUNT TOTAL
1	Promoters Contribution	1.30
2	Term Loan	3.00
3	Working Capital	2.00
	TOTAL	6.30

#### TECHNICAL ANNEXURE - II : PRELIMINARY & PRE-OPERATIVE EXPENSES, DEPOSITS & CONTINGENCIES

S.NO.	PARTICULARS	AMOUNT
(A)	PRELIMINARY EXPENSES	
1.	Project Fees	0.10
2	Other fees	0.10
	TOTAL	0.20
<b>(B)</b>	PRE-OPERATIVE EXPENDITURE:	
1	Travelling & Conveyance Expenses	0.00
2	Start-up Miscellaneous Expenditure	0.00
	TOTAL	0.00
	IOTAL	0.00
	GRAND TOTAL	0.20

DEPOSIT	<u>S: -</u>		(Rs.in Lakhs)
<u>S.No.</u> 1.	PARTICULARS Deposits		<u>Amount</u> 0.00
		TOTAL	0.00

TECHNIC	CAL ANNEXURE - III :: LAND & SITE DEVELOPMENT	(Rs.in Lakhs)
S.NO.	PARTICULARS	AMOUNT
1	Cost of Free Hold Land	0.00 <b>0.00</b>
	SITE DEVELOPMENT	
1	Levelling & Filling of land	0.00
2	Internal Road & Drainage	0.00
		0.00
	TOTAL	0.00

TECHNICAL ANNEXURE - IV :: BUILDING & CIVIL WORKS

S.No.	Description of Work	AMOUNT
1	Pre fabricated building structure	
2	Civil & erection work	
3	Boundry wall	0.00
4	Store Room	
	Sub Total	0.00
	TOTAL COST OF FACTORY SHED, BUILDING & CIVIL WORKS	0.00

TECHNICAL ANNEXURE - V :: PLANT & MACHINERY		Rs in lacs
S.No.	Description	Amount
For Bio Fl	<u>oc</u>	
1	Mass Bio floc Tank(15000*6)	3.00
	GST @ 18%	0.54
	Sub Total	3.54
	TOTAL COST OF PLANT & MACHINERY	3.54

<u> TECHNIC</u>	AL ANNEXURE - VI :: ELECTRICAL INSTALLATION & OTHER FIXED ASSET	Rs in lac
S.NO.	PARTICULARS	AMOUNT
1	Generator & Transformer	0.00
2	Other Electrical Items	0.00
	TOTAL	0.0

#### Allocation of Pre-Operative Expenses: -

TOTAL	0.00	3.54	3.54	3.54
Electric Installation and Other Fixed Asset	0.00	0.00	0.00	0.00
Plant & Machinery	0.00	3.54	3.54	3.54
Civil Work (Shed Building)	0.00	0.00	0.00	0.00
Land & Site Development	0.00	0.00	0.00	0.00
new assets to be acquired	of Pre-op. Expenses	Cost	Total Cost	GRAND TOTAL
New assets to be acquired	Allocation			

TECHNIC	CAL ANNEXURE - VII :: ANNUAL SALES R	EALISATION_		
				Rs in lacs
	Annual Fish Production		8100 Nos.	
	Fish Production Per Tank (15000) ltr	1350		
	Fish Production 6 Tank (15000) ltr	8100		
S.NO.	ITEMS	Production	Rate/ Kg	
		per Year	(in Rs.)	AMOUNT
1.	Singhi Fish	8100	250.00	20.25
	Total	8100		20.25

Assumptions
Sale Price of Fish is considered as 250/kg Average weight of Fish is considered as 1.5kg

#### ANNUAL SALES REALISATION YEAR-WISE

PARTICULARS	Year							
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Capacity Utilisation	60%	65%	70%	75%	80%	85%	90%	95%
Fish Production	8100	8100	8100	8100	8100	8100	8100	8100
Op.St. (Qty.)	0	400	420	441	463	486	511	536
Less: Total Cl. Stock (Qty.)	400	420	441	463	486	511	536	563
Sales (Qty.)	4860	5265	5670	6075	6480	6885	7290	7695
Total Sales	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74
Total Sales	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74

# TECHNICAL ANNEXURE - VIII ANNUAL ESTIMATES OF RAW MATERIALS

S.No.	ITEMS	Total Value (In Lakh)
1.	Seeds	4.20
2	Probiotic	0.80
3	Molasses	1.20
4	COCA-3	0.60
5	Raw Salt	0.60
6	Medicine	0.50
	TOTAL RAW MATERIAL COST	7.90

#### ANNUAL ESTIMATES OF RAW MATERIALS, CONSUMABLES ETC. YEAR-WISE

PARTICULARS	Year 31.3.2023	Year 31.3.2024	Year 31.3.2025	Year 31.3.2026	Year 31.3.2027	Year 31.3.2028	Year 31.3.2029	Year 31.3.2030
Capacity Utilisation	60%	65%	70%	75%	80%	85%	90%	95%
Raw Material Purchase	4.94	5.14	5.23	5.93	6.32	6.72	7.11	7.51
Total Purchase	4.94	5.14	5.23	5.93	6.32	6.72	7.11	7.51

#### TECHNICAL ANNEXURE - IX :: ADMINISTRATIVE EXPENSES

#### (Rs.in Lakhs)

S.No.	PARTICULARS	AMOUNT
1.	Printing & Stationary	0.10
2.	Travelling Expenses	0.10
3.	Postage & Telegram etc.	0.00
4.	Telephone, Fax etc.	0.00
5.	Conveyance expenses	0.20
6.	Legal Expenses	0.10
7.	Local Govt. Taxes & Rates	0.20
8.	General Repairs	0.20
9.	General Expenses	0.30
	TOTAL	1.20

Particulars		Year 31.3.2023	Year 31.3.2024	Year 31.3.2025	Year 31.3.2026	Year 31.3.2027	Year 31.3.2028	Year 31.3.2029	Year 31.3.2030
Admini. Ex	5%	1.20	1.26	1.32	1.02	1.02	1.02	1.02	1.02

#### $\underline{\textbf{TECHNICAL ANNEXURE - X :: REPAIRS \& MAINTENANCE}}$

PARTICUL	ARS	Year							
		31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
REP. & MAINTT		0.11	0.12	0.14	1.14	1.14	1.14	1.14	1.14
BASE % ON NET	ΓBLOCK								
1st Year	3.00%								
2nd Year	3.50%								
3rd Year	4.00%								
onwards									
Total for Proposed	d	0.11	0.12	0.14	1.14	1.14	1.14	1.14	1.14
<b>Total Repairing</b>	etc.	0.11	0.12	0.14	1.14	1.14	1.14	1.14	1.14

#### TECHNICAL ANNEXURE - XI :: ESTIMATION OF SALARY & WAGES

		ANNUAL
S.No.	PARTICULARS	SALARY
1	General Manager	1.50
2	Administrative & Managerial Staff	0.80
3	Skilled Staff	0.75
4	Semi Skilled Staff	0.50
5	Unskilled Labour	0.00
6	Other Staff	0.00
	Total	3.55
	Total	3.55

Partic.	Increase	Year							
	upto 3 yrs	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Salary Proposed		3.55	3.73	3.91	3.91	3.91	3.91	3.91	3.91

#### FINANCIAL ANNEXURE - I

#### ASSESSMENT OF WORKING CAPITAL

(Rs. In Lakhs)

PARTICULARS	Period	Year							
	(Days)	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Raw Mat. Inventories	1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Fin. Goods Stock	2.10	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.32
Sundry Receivables	0.50	0.30	0.50	0.36	0.41	0.42	0.45	0.48	0.51
Current Assets		1.30	2.23	2.18	2.32	2.43	2.55	2.69	2.84
Sundry Creditors		0.10	0.10	0.10	0.10	0.10	0.10	0.56	0.56
Net Working Capital		1.20	2.13	2.08	2.22	2.33	2.45	2.13	2.28
Bank Finance		2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Margin Money for Working O	Capital	0.00	0.13	0.08	0.22	0.33	0.45	0.13	0.28

# FINANCIAL ANNEXURE - II COST OF PRODUCTION & PROFITABILITY ESTIMATES

PARTICULARS	Year							
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
	2-5	2 - 7	2.5		2.5	2.5	2.5	2.5
No. of Working Days in a year	365	365	365	365	365	365	365	365
No. of Shifts	1	1	1	1	1	1	1	1
Installed Capacity	8100	8100	8100	8100	8100	8100	8100	8100
Capacity Utilisation	60%	65%	70%	75%	80%	85%	90%	95%
Sales Realisation	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74
Total Receipt	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74
	•		•				•	
<b>Cost Of Production</b>								
a) Raw Material Cost	4.94	5.14	5.23	5.93	6.32	6.72	7.11	7.51
b) Wages & Salary	3.55	3.73	3.91	3.91	3.91	3.91	3.91	3.91
c) Power & Expenses	0.30	0.33	0.36	0.40	0.44	0.48	0.53	0.58
d) Repairs & Maintenance	0.11	0.12	0.14	1.14	1.14	1.14	1.14	1.14
e) Depreciation	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
Cost Of Production	9.08	9.81	10.08	11.74	12.12	12.51	12.93	13.33
Add: Opening Stock of Fin. Goods	0.00	1.00	1.73	1.82	1.91	2.01	2.11	2.21
	9.08	10.81	11.81	13.56	14.03	14.52	15.03	15.54
Less: Closing Stock of Fin. Goods	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.32
Cost of Sales	8.08	9.08	9.99	11.65	12.03	12.41	12.82	13.22
Gross Profit	4.07	4.58	4.68	4.94	4.97	5.70	6.40	7.51
	33.52%	33.54%	31.92%	29.78%	29.25%	31.47%	33.3%	36.24%
Administrative Expenses								
Admn. Expenses	1.20	1.26	1.32	1.02	1.02	1.02	1.02	1.02
Selling & Distribution Expenses	0.24	0.27	0.29	0.33	0.34	0.36	0.38	0.41
Financial Expenses								
Intt.On Long Term Loan	0.24	0.23	0.20	0.16	0.13	0.09	0.06	0.02
Intt. On Working Capital	0.05	0.16	0.16	0.16	0.16	0.16	0.16	0.16
GRAND TOTAL	1.74	1.92	1.98	1.67	1.65	1.64	1.63	1.62
Operating Profit	2.34	2.66	2.71	3.27	3.32	4.07	4.78	5.90
Amortisation of Prel.Exp.	0.04	0.04	0.04	0.04	0.04	0.00	0.00	0.00
Profit before tax	2.30	2.62	2.67	3.23	3.28	4.07	4.78	5.90
Taxation	0.03	0.05	0.08	0.13	0.13	0.16	0.19	0.24
Net Profit after tax	2.26	2.57	2.59	3.10	3.15	3.90	4.59	5.66
1								
Surplus during the year	2.26	2.57	2.59	3.10	3.15	3.90	4.59	5.66

#### FINANCIAL ANNEXURE - III

#### SCHEDULE OF INTERST ON TERM LOAN & CASH CREDIT

(Rs.in Lakhs)

Term Loan 3.00 Lacs

Interest Calculated @ 8.00% P.A. on Term Loan

Interest Calculated @ 8.00% P.A. on Cash Credit Limit

COD 1st Jan 2023
Moratarium Period 1 months
Repayment start date 1st April 2023
No. of Monthly Installments 84
Monthly Installemtn 0.036 Lacs

PARTICULARS	Year							
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
TERM LOAN								
1st HALF balance	3.00	3.00	2.57	2.14	1.71	1.29	0.86	0.00
(Closing Balance)								
2nd HALF balance	3.00	2.79	2.36	1.93	1.50	1.07	0.64	0.00
(Closing Balance)								
Average Balance	3.00	2.89	2.46	2.04	1.61	1.18	0.75	0.21
Repayment during the year	0.00	0.43	0.43	0.43	0.43	0.43	0.43	0.43
Interest on Term Loan	0.24	0.23	0.20	0.16	0.13	0.09	0.06	0.02
No. of Monthly Installment in a year	0	12	12	12	12	12	12	12
CASH CREDIT								
Working Capital Loan	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Interest on Cash Credit	0.05	0.16	0.16	0.16	0.16	0.16	0.16	0.16
Total Interest	0.29	0.39	0.36	0.32	0.29	0.25	0.22	0.18

#### FINANCIAL ANNEXURE - IV

#### DEPRECIATION (AS PER WRITTEN DOWN VALUE METHOD) under Income Tax Act, 1961

PARTICULARS		Year							
		31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Land (at Cost)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Land (at Cost)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Building	10.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Written Down Value	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DAM 0 4	15.000/	0.10	0.50	0.42	0.26	0.21	0.26	0.22	0.10
P/M & other assets	15.00%	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
Written Down Value	3.54	3.36	2.86	2.43	2.07	1.76	1.50	1.27	1.08
Total Annual Depreciation		0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
Total Written Down Value	3.54	3.36	2.86	2.43	2.07	1.76	1.50	1.27	1.08

#### $\underline{FINANCIAL\ ANNEXURE\ -\ V\ ::\ \ COMPUTATION\ OF\ TAX}$

PARTICULARS	Year							
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Profit before tax	2.30	2.62	2.67	3.23	3.28	4.07	4.78	5.90
PBT as Per IT Act	2.30	2.62	2.67	3.23	3.28	4.07	4.78	5.90
Less: Loss carried forward	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Adjusted Profit	2.30	2.62	2.67	3.23	3.28	4.07	4.78	5.90
Taxation Percentage incl. Surcharge	1.50%	2.00%	3.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Taxation	0.03	0.05	0.08	0.13	0.13	0.16	0.19	0.24
Profit after tax	2.26	2.57	2.59	3.10	3.15	3.90	4.59	5.66

#### FINANCIAL ANNEXURE - VI DEBT SERVICE COVERAGE RATIO

PARTICULARS	Year							
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
GEDVICES								
SERVICES a) Net Profit After Tax	2.26	2.57	2.59	3.10	3.15	3.90	4.59	5.66
b) Interest on Term Loan	0.24	0.23	0.20	0.16	0.13	0.09	0.06	0.02
c) Depreciation (WDV)	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
TOTAL:	2.68	3.30	3.22	3.62	3.59	4.25	4.88	5.87
<u>DEBTS</u>								
a) Interest on Term Loan	0.24	0.23	0.20	0.16	0.13	0.09	0.06	0.02
b) Instalment of Term Loan	0.00	0.43	0.43	0.43	0.43	0.43	0.43	0.43
TOTAL:	0.24	0.66	0.63	0.59	0.56	0.52	0.49	0.45
D.S.C.R. during the year	11.16	5.01	5.12	6.14	6.42	8.20	9.98	13.14
Average D.S.C.R.					7.61			

#### FINANCIAL ANNEXURE-VII :: COMPUTATION OF BREAK EVEN POINT

S.NO.	PARTICULARS	AMOUNT
(A)	VARIABLE COSTS	
1.	Raw Material etc.	5.23
2.	Utilities	0.36
3.	Repairs and Maintainence	0.14
4.	Wages & Salary	3.91
5.	Interest on Working Capital	0.16
	TOTAL	9.81

(B)	SEMI VARIABLES & FIXED COST	
	1. Administrative Expenses	1.32
	2. Depreciation	0.43
	3. Interest on Term Loan	0.20
	TOTAL	1.95
(C)	SALES REALISATION	14.68
(D)	CONTRIBUTION (C-A)	4.87
	BREAK EVEN POINT	40.12%
	BREAK EVEN POINT AT 100% PRODUCTION	28.08%

#### $\underline{\textbf{FINANCIAL ANNEXURE - VIII :: CASH FLOW STATEMENT}}$

SOURCES OF FUNDS	Year							
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Net Profit before taxes with intt.added back but after depreciation	2.59	3.01	3.03	3.55	3.57	4.32	5.00	6.08
Increase in								
Capital	1.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Depreciation	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
Term Loan	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash Credit Limit	2.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase in Current Liability	0.10	0.00	0.00	0.00	0.00	0.00	0.46	0.00
Prelim. Exp Written Off	0.04	0.04	0.04	0.04	0.04	0.00	0.00	0.00
TOTAL:	9.21	3.55	3.50	3.95	3.92	4.58	5.69	6.27

USES OF FUND	Year	Year	Year	Year	Year	Year	Year	Year
	31.3.2023	31.3.2024	31.3.2025	31.3.2026	31.3.2027	31.3.2028	31.3.2029	31.3.2030
Preliminary Exp.	0.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase in Capital								
expenditure	3.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Deposits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Interest	0.29	0.39	0.36	0.32	0.29	0.25	0.22	0.18
Repayment of Term Loan	0.00	0.43	0.43	0.43	0.43	0.43	0.43	0.43
Taxation	0.03	0.05	0.08	0.13	0.13	0.16	0.19	0.24
Increase in current Assets excluding cash & bank	1.30	0.93	-0.05	0.14	0.11	0.13	0.13	0.15
TOTAL	5.37	1.80	0.82	1.02	0.96	0.97	0.97	0.99
Opening Balance Net Surplus (A-B)	0.00 3.84	3.84 1.75	5.59 2.68	8.26 2.93	11.19 2.96	14.16 3.61	17.76 4.71	22.48 5.28
Closing Balance	3.84	5.59	8.26	11.19	14.16	17.76	22.48	27.75

#### $\underline{\textbf{FINANCIAL ANNEXURE-IX}} :: \underline{\textbf{PROJECTED BALANCE SHEET}}$

LIABILITIES		Year 31.3.2023	Year 31.3.2024	Year 31.3.2025	Year 31.3.2026	Year 31.3.2027	Year 31.3.2028	Year 31.3.2029	Year 31.3.2030
Proprietor's Capital		3.56	6.13	8.72	11.81	14.96	18.86	23.45	29.11
Cash Credit from Bank		2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
Term Loan from Bank		3.00	2.57	2.14	1.71	1.29	0.86	0.43	0.00
Other Current Liability		0.10	0.10	0.10	0.10	0.10	0.10	0.56	0.56
TOTAL:		8.66	10.80	12.96	15.63	18.35	21.82	26.44	31.67
ASSETS		Year 31.3.2023	Year 31.3.2024	Year 31.3.2025	Year 31.3.2026	Year 31.3.2027	Year 31.3.2028	Year 31.3.2029	Year 31.3.2030
Fixed Assets (at WDV)		3.36	2.86	2.43	2.07	1.76	1.50	1.27	1.08
Deposits		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Current Assets		1.30	2.23	2.18	2.32	2.43	2.55	2.69	2.84
Cash & Bank Balance		3.84	5.59	8.26	11.19	14.16	17.76	22.48	27.75
Pre-op. & Preliminary Exp.	0.20	0.16	0.12	0.08	0.04	0.00	0.00	0.00	0.00
TOTAL Difference in B/S.		8.66	10.80	12.96	15.63	18.35	21.82	26.44	31.67
		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

#### SURAMA SAHOO

Assesment of Working Capital Requirements

Form - II: Operating Statement (Rs. in Lacs)

As per Profit & Loss actuals / estimates for the year ended / ending

	As at March 31st	2023	2024	2025	2026	2027	2028	2029	2030
	SURAMA SAHOO		Projections		Projections				
	CONTAINA CANOC	rojections	rojections	Trojections	Trojections	riojections	Trojections	Trojections	Trojections
								1	
	Cross Calas (I) Damastic Calas	10.1F	12.66	1460	16.50	17.00	10 11	10.22	20.74
1	Gross Sales - (I) Domestic Sales	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74
	(ii) CMR								
	(iii) Other Income	-	-	-	-	-	-	-	-
	Add other revenue income								
	Total	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74
2	Less : Excise Duty			-	-	-	-	-	-
	Deduct Other Items								
3	Net Sales (Item 1 - Item 2)	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74
4	% age rise (+) or fall(-) in net sales as		12.45	7.41	13.03	2.49	6.54	6.14	7.87
	compaired to previous year (annualised)								
5	Cost of Sales								
	(I) Raw materials(including stores & spares and	4.94	5.14	5.23	5.93	6.32	6.72	7.11	7.51
	other items used in the process of manufacture		-					1	
	(a) Imported								
	(b) Indigeneous ( Net of Excise Duty)	4.94	5.14	5.23	5.93	6.32	6.72	7.11	7.51
		4.94	- 3.14	5.23	-	0.32	- 0.72	- 7.11	-
	(ii) Other Spares	-	-	-	-		-	-	-
	(a) Imported								
	(b) Indigeneous	-	-	-	-	-	-	-	-
	(iii) Power & Fuel	0.30	0.33	0.36	0.40	0.44	0.48	0.53	0.58
	(iv) Direct Labour(wages & salary)	3.55	3.73	3.91	3.91	3.91	3.91	3.91	3.91
	(v) Other manufacturing expenses	0.11	0.12	0.14	1.14	1.14	1.14	1.14	1.14
<u></u>	(vi) Depretiation	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
	(vii)	-	-	-	-	-	-	-	-
	(vii) SUB - TOTAL ( I to vi )	9.08	9.81	10.08	11.74	12.12	12.51	12.93	13.33
	(viii Add : Opening stocks - in - process	-	-	-	-	-	-	-	-
	Sub - total	9.08	9.81	10.08	11.74	12.12	12.51	12.93	13.33
	(ix) Deduct : Closing stocks - in - process	-	-	-	-	-	-	-	-
	(x) Cost of Production	9.08	9.81	10.08	11.74	12.12	12.51	12.93	13.33
	(xi) Add : Op. Stock of F/Goods	-	1.00	1.73	1.82	1.91	2.01	2.11	2.21
	Sub - total	9.08	10.81	11.81	13.56	14.03	14.52	15.03	15.54
	(xii) Deduct : Cl. Stock of F/Goods	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.32
	(xiii) SUB - TOTAL (Total cost of Sales)	8.08	9.08	9.99	11.65	12.03	12.41	12.82	13.22
	Gross Profit	4.07	4.58	4.68	4.94	4.97	5.70	6.40	7.51
-							1		
6	Selling, general and administrative expenses	1.20	1.26	1.32	1.02	1.02	1.02	1.02	1.02
7	SUB - TOTAL (5+6)	9.28	10.34	11.31	12.67	13.05	13.43	13.84	14.25
8	Operating Profit before interest (3-7)	2.87	3.32	3.36	3.92	3.95	4.68	5.38	6.49
9	Interest	0.29	0.39	0.36	0.32	0.29	0.25	0.22	0.18
10	Operating Profit after interest (8 - 9)	2.58	2.93	3.00	3.60	3.66	4.43	5.16	6.31
11	(I) Add other non - operative income								
	(a) Bank Interest								
	(b) Truck Freight								
	(c) Other Income (Income from Project)		-						
	(d) Previous Year Adjustments								
	Sub - Total (Income)	-	-	-	-	-	-	-	-
	(ii) Deduct Other non - operative expenses								
	(a) Partners Salary								
	(b) Interest Paid to Partners/ Earlier Year Adjus	tment						1	
	(c) Other Expenses	0.04	0.04	0.04	0.04	0.04	-	<u> </u>	-
<del></del>	Sub - Total (Expenses)	0.04	0.04	0.04	0.04	0.04	-	-	-
	(iii) Net of other non - operating Income / Expenses	(0.04)	(0.04)	(0.04)	(0.04)	(0.04)	-	-	-
12	Profit before Tax/Loss { 10 + 11 (iii) }	2.54	2.89	2.96	` '	, ,	4.43	5.16	
	, , , , ,				3.56	3.62			6.31
13	Provision for Taxes - Current	0.03	0.05	0.08	0.13	0.13	0.16	0.19	0.24
<u> </u>	Provision for Taxes - Deferred			-	-	-	-		-
14	Net Profit / Loss { 12 - 13 }	2.51	2.84	2.88	3.43	3.49	4.27	4.97	6.08
15	(a) Equity dividend paid - amt(already paid + b.s.prov.	)							
	(b) Dividend Rate								
	(c) Profit Withdrawn	-	-	-	-	-	-	-	-
16	Retained Profit { 14 - 15 }	2.51	2.84	2.88	3.43	3.49	4.27	4.97	6.08
16A	Cumulative Profit	2.51	5.35	8.23	11.66	15.14	19.41	24.38	30.46
17	Retained Profit / Net Profit ( % age )	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
<del>- ''</del>	Cash accrual		3.34	3.31	3.79	3.80	4.53	5.20	6.27
1	PAT/NS (%)	20.62%		19.64%		20.52%			
							1		
	PBDIT/Intt. (t	i 10.26	9.70	10.42	13.24	14.55	19.75	25.51	37.47

#### FORM III ANALYSIS OF BALANCE SHEET (AMOUNT IN: Rs.Lacs)

	SURAMA SAHOO								
	As per Balance Sheet as at	2023	2024	2025	2026	2027	2028	2029	2030
	LIABILITIES	Projections	Projections	Projections	Projections	Projections	Projections	Projections	Projections
	CURRENT LIABILITIES								
1	Short -term borrowings fron Banks(incld. Bills purchase			т					
	discounted & excess borrowing placed on repayment b		0.00	0.00	0.00	0.00			0.00
	(a) From applicant bank	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
	(b) From other banks	-	-						
	(c) (of which BP & BD)	-	-	-	-	-	-	-	-
_	Current Liabilities from Banks Sub - total (A	2.00	2.00	2.00	2.00	2.00	2.00	2.00	2.00
2	Short term borrowings from others	- 0.40	- 0.40	- 0.40	-	-	- 0.40	-	- 0.50
3	Sundry Creditors (Trade)	0.10	0.10	0.10	0.10	0.10	0.10	0.56	0.56
4	Advance payments from Customers / Depositors, Deal	-	-	-	-	-	-	-	-
5	Provision for taxation	-	-	-	-	-	-	-	-
6	Dividends payable								
7	Other Statuatory liabilities (due in 1 yr.)	-	-	-	-	-	-	-	-
8	Deposits / Instalments of term loans / DPGs / Debentu	0.43	0.43	0.43	0.43	0.43	0.43	0.43	-
	( due within one year )								
9	Other Current liabilities & provisions ( due in 1 year )	-	-	-	-	-	-	-	-
	(specify major items )								
	(a) Outstanding Expenses	-	-	-	-	-	-	-	-
	(b) Others	-	-	-	-	-	-	-	-
	Other Current Liabilities Sub - total ( B	0.00	0.53	0.53	0.53	0.53	0.53	0.99	0.56
10	Total Current Liabilities { total of 1 to 9 excl 1 (iii) }	2.53	2.53	2.53	2.53	2.53	2.53	2.99	2.56
	TERM LIABILITIES						-	-	
11	Debentures ( not maturing within 1 year )								
12	Preference Shares (reedemable after 1 year )								
13	Term Loans ( excl. installments payable within 1 year )	2.57	2.14	1.71	1.29	0.86	0.43		_
14	Deffered payment Credit excl. instt. Due within 1 year )	2.07	2.17	1.71	1.25	0.00	0.40		
15	Term Deposits (repayable after 1 year)	_	_	_	_	_	<del>-</del>	<del>-</del>	_
16	Other term liabilities (Unsecured loans)		_	_	_	_			_
17	Total Term Liabilities (total of items 11 to 16)	2.57	2.14	1.71	1.29	0.86	0.43	_	-
17	(a) Inter Unit Balance	2.57	2.17	1.71	1.23	0.00	0.43		_
18	TOTAL OUTSIDE LIABILITIES { item 10 + 17 }	5.10	4.67	4.24	3.81	3.39	2.96	2.99	2.56
-10	TOTAL GOTOIDE EINDIETTIEG (IRCIII 10 + 11 )	3.10	4.07	7.27	3.01	3.33	2.30	2.33	2.50
	NET WORTH								
19	Proprietor's Capital	1.06	3.29	5.84	8.39	11.47	14.60	18.48	23.04
20	Subsidy Reserve							T	3.4
22	Other Researves ( excluding provisions)(Govt. Subsid	-	-	-	-	-	-	-	-
23	Surplus (+) or Defecit(-) in P & L accounts	2.51	2.84	2.88	3.43	3.49	4.27	4.97	6.08
23	(a) Others - Deferred Tax Liability			50	-	-			-
23	(b) Share Application								
24	NET WORTH	3.56	6.13	8.72	11.81	14.96	18.86	23.45	29.1
		0.00	00	V.12	11.01	14.00	. 0.00	20.40	20.1
25	TOTAL LIABILITIES	8.66	10.80	12.96	15.63	18.35	21.82	26.44	31.67
	Balance Sheet Difference	0.00	0.00	0.00		0.00			

# FORM III ( Continued ) ANALYSIS OF BALANCE SHEET (AMOUNT IN : Rs.Lacs)

				1					
	SURAMA SAHOO								
	As per Balance Sheet as at	2023	2024	2025	2026	2027	2028	2029	2030
	ASSETS	Projections	Projections	Projections	Projections	Projections	Projections	Projections	Projections
	CURRENT ASSETS								
	CORRENT ASSETS	-			-	<del></del>	-	<del></del>	
26	Cash & Bank Balances	3.84	5.59	8.26	11.19	14.16	17.76	22.48	27.75
27	Investments (other than long term investments)	-	-	-	-	-	-	-	-
	(a) Government & other Trustee securities								
	(b) Fixed deposits with Banks								
28	(a) Receivables other than Deferred & Export	0.30	0.50	0.36	0.41	0.42	0.45	0.48	0.51
	(including bills purchased & discounted by Banks)	)			_				
	(b) Subsidy receivables (incl.bills pur. & dis. By Banks								
	(c) Sales : SIDBI - BRS (Outstanding Bills to be discou								
29	Installments of deffered receivables (due within 1 yr.)								
30	Inventory	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.32
	(a) Raw materials (incl. Stores & other items-	-	-	-	-	-	-	-	-
	-used in the process of manufacture)								
	I) Imported								
	ii) Indigenous	-	-	-	-	-	-	-	-
	(b) Stock - in - process	-	-	-	-	-		-	-
	(c) Finished Goods	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.32
	(d) Other consumable spares	-	-	-	-	-	-	-	-
	I) Imported								
	ii) Indigenous	-	-	-	-	-	-	-	-
	(e) Fuel and Oil	-	-	-	-	-	-	-	-
	(f) Packing Materials	-	-	-	-	-	-	-	-
31	Advances to suppliers of raw materials & stores / spare	-	-	-	-	-	-	-	-
32	Advance payment of taxes	-	-	-	-	-	-	-	-
33	Other Current assets	-	-	-	-	-	-	-	-
	(a) Deposits								
	(b) OTHERS	-							
34	TOTAL CURRENT ASSETS (total of 26 to 33)	5.14	7.82	10.45	13.52	16.58	20.32	25.17	30.59
	EWED 1005TO								
	FIXED ASSETS			2.22					
35	Gross Block	3.54	3.36	2.86	2.43	2.07	1.76	1.50	1.27
36	Depretiation for the year	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
37	NET BLOCK ( 35 - 36 )	3.36	2.86	2.43	2.07	1.76	1.50	1.27	1.08
	OTHER NON CURRENT ASSETS	-				<del></del>		<del></del>	
38	OTHER NON CURRENT ASSETS Investments / book debts / adv. / deposits / which are r	-	-	-	-	_	_	0.46	-
- 30	Current Assets	<del></del>	_	_	<del></del>	<del></del>	<del></del>	0.40	_
	(a) (I) Investment in subsidiary companies / affiliates	-	-	-	-	_	-	-	-
	(ii)Other Advances				<del>                                     </del>	<del>                                     </del>		<del>                                     </del>	
	(b) Advances to suppliers of Capital goods & contractor	-	-	-	-	-	-	-	_
	(c) BG Margin	<del>-</del>	-	-	-	<del>-</del>	-	<del>-</del>	-
	(d) Others - Debtors > 6 months	<del>                                     </del>	-	-	-	-	-	-	-
	Security deposits	-	-	-	-	-	-	0.46	-
	Proposed Expansion	-	-	-	-	-	-	-	-
39	Non - consumables stores & spares								
	Other non - current(Subsidy Receivable)	-	-	-	-	-	-	-	-
41	TOTAL OTHER NON - CURRENT ASSETS (total of 38 to 40)	-	-	-	-	-	-	0.46	-
42	Intangible assets ( patents, goodwill, prelim.expenses,	0.16	0.12	0.08	0.04	-	-	-	-
	bad / doubtful expenses not provided for etc.								
43	TOTAL ASSETS (34+37+41+42)	8.66	10.80	12.96	15.63	18.35	21.82	26.90	31.67
	Total Liablities	8.66	10.80	12.96	15.63	18.35	21.82	26.44	31.67
44	TANGIBLE NET WORTH (24 - 42)	3.40	6.01	8.64	11.77	14.96	18.86	23.45	29.11
45	NET WORKING CAPITAL {( 17+24 ) - ( 37+41+42 )}	2.61	5.29	7.92	10.99	14.06	17.80	21.72	28.04
46	Current Ratio	2.03	3.09	4.13	5.34	6.56	8.04	8.42	11.95
47	Total Outside Liabilities / Tangible Net Worth ( TOL / TNV	1.50	0.78	0.49	0.32	0.23	0.16	0.13	0.09
				0.40	0.32			0.13	0.09
	Adjusted TOL / TNW	1.43	0.76	0.49	0.32	0.23	0.16	0.13	0.03

## FORM I V COMPARATIVE STATEMENTS OF CURRENT ASSETS & CURRENT LIABILITIES

	SURAMA SAHOO								
	As per Balance Sheet as at	2023	2024	2025	2026	2027	2028	2029	203
	CURRENT ASSETS	Projections	Projections	Projections	Projections	Projections	Projections	Projections	Projection
1	Raw materials including stores & other items used in								
	the process of manufacturing								
	(a) Imported : Amount	-	-	-	-	-	-	-	-
	: Month' s consumptions								
	(b) Indigenous : Amount	-	-	-	-	-	-	-	-
	: Month' s consumptions	-	-	-	-	-	-	-	-
2	Other consumable spares (excl. those incl. in (1) above	re}							
	(a) Imported : Amount								
	: Month' s consumptions								
	(b) Indigenous : Amount	-	-	-	-	-	-	-	-
	: Month' s consumptions								
3	Stock-in-Process : Amount	-	-	_	-	-	-	_	-
_	: Month' s cost of production	-	_	-	-	_	-	-	-
4	Finished Goods : Amount	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.3
_	: Month' s cost of sales	0.90	1.50	1.50	1.30	1.30	1.40	1.40	1.
5	Receivables other than Deferred & Export	0.90	1.50	1.50	1.50	1.30	1.40	1.40	1.
<u> </u>	(including bills purchased & discounted by Banks)								
	: Amount	0.30	0.50	0.36	0.41	0.42	0.45	0.48	0.
_	: Month' s Domestic sales( incl deferred payment s	0.20	0.30	0.20	0.20	0.20	0.20	0.20	0.
6	Export Receivables								
	: Amount		-	-	-	-	-	-	-
	: Month' s Export sales								
7	Sales under SIDBI-BRS(o/s bills for discounting)								
	: Amount								
	: Month' s SIDBI-BRS sales								
8	Adv. to suppliers of materials & stores/spares,consuma	-	-	-	-	-	-	-	-
9	Other Current Assets incl. Cash & bank balances & def	3.84	5.59	8.26	11.19	14.16	17.76	22.48	27.
	receivables due within one year(specify major items)								
	:Cash & Bank Balance	3.84	5.59	8.26	11.19	14.16	17.76	22.48	27.
	:Invest.except long-term investment of def. Receiv	-	-	-	-	-	-	-	-
	:Others	0.00	-	-	-	(0.00)	-	-	-
10	TOTAL CURRENT ASSETS (total of items 1 to 9)	5.14	7.82	10.45	13.52	16.58	20.32	25.17	30.
	·								
	CURRENT LIABILITIES								
	( other than bank borrowing for working capital	)							
11	Creditors for purch.of raw materials, stores & consumab								
	-spares : Amount	0.10	0.10	0.10	0.10	0.10	0.10	0.56	0.
	: Month's purchase	0.20	0.10	0.20	0.20	0.20	0.20	0.90	0.
12	Advance to customers	-	-	-	-	-	-	-	-
13	Statutory Liability	-	-	-	-	-	-	-	-
14	Other Current Liabilities - specify major items	0.43	0.43	0.43	0.43	0.43	0.43	0.43	_
	(a) S.T borrowings - others	-	-	-	-	- 0.43	- 0.43	-	
	(b) Dividend payable		-	-	-	-	<del>-</del>	-	
	(c) Instalments of DPS & public deposits	0.43	0.43	0.43	0.43	0.43	0.43	0.43	-
		0.43		0.43		0.43		0.43	
45	(d) Other current liabilities & provisions		-		- 0.50		-		-
15	TOTAL OTHER CURRENT LIABILITIES (total of 11 to 14)	0.53	0.53	0.53	0.53	0.53	0.53	0.99	0.

FORM - V
PROJECTED BALANCE SHEET METHOD - ASSESSED BANK FINANCE (Rs. Lacs)

	SURAMA SAHOO								
	As per Balance Sheet as at	2023	2024	2025	2026	2027	2028	2029	2030
		Projections	Projection	Projection	Projection	Projection	Projection	Projection	Projections
1	Total Current Assets	5.14	7.82	10.45	13.52	16.58	20.32	25.17	30.59
2	Other Current Liabilities	0.53	0.53	0.53	0.53	0.53	0.53	0.99	0.56
3	Working Capital Gap	4.61	7.29	9.92	12.99	16.06	19.79	24.18	30.03
4	Net Working Capital (Actual / Projected)	2.61	5.29	7.92	10.99	14.06	17.80	21.72	28.04
5	Assessed Bank Finance	2.00	2.01	2.00	2.00	2.00	2.00	2.00	2.00
6	NWC / TCA (%)	50.80	67.67	75.81	81.32	84.78	87.60	86.30	91.66
7	OCL / TCA (%)	10.29	6.76	5.06	3.91	3.19	2.60	3.93	1.83
8	Sundry Creditors / TCA (%)	1.95	1.28	0.96	0.74	0.60	0.49	2.23	1.83
9	ABF / TCA ( % )	38.92	25.70	19.14	14.80	12.06	9.84	7.95	6.54
10	Inventory / Net Sales ( Days )	15	46	45	42	43	42	42	41
11	Receivables / Gross Sales ( Days )	5	13	9	9	9	9	9	9
12	Sundry Creditors / Purchases (Days)	4	7	7	6	6	5	29	27

FORM - VI FUND FLOW STATEMENT (Rs. Lacs)

	As per Balance Sheet as at	2023	2024	2025	2026	2027	2028	2029	2030
	SURAMA SAHOO	Projections	Projections	Projections	Projections	Projections	Projections	Projections	Projections
	000000								
1	SOURCES	0.51		0.00	2.12	0.10			
	a) Net Profit (after tax)	2.51	2.84	2.88	3.43	3.49	4.27	4.97	6.08
	b) Depretiation	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19
	c) Increase in Capital	1.06	2.23	2.55	2.55	3.09	3.13	3.88	4.56
	Increase in Share Application	-	-	-	-	-	-	-	-
	Increase in other reserves	-	-	-	-	-	-	-	-
	Increase in Profit & Loss A/c- From Previous Yr.	-	-	-	-	-	-	-	-
	d) Increase in Term Liabilities (including public depos	2.57	-	-	-	-	-	-	-
	e) Decrease in : I) Fixed Assets	-	-	-	-	-	-		-
	ii) Other non - current assets								
	Preliminery Expenses								
	f) Others (Depreciation adjustment)	-							
	g) TOTAL	6.31	5.57	5.86	6.34	6.89	7.65	9.08	10.82
2	USES								
	a) Net Loss	-	-	-	-	-	-	-	-
	b) Decrease in Term Liabilities (including public dep	-	0.43	0.43	0.43	0.43	0.43	0.43	-
	c) Increase in: I) Fixed Assets	3.54	-	-	-	-	-	-	-
	ii) Depretiation Adjustment								
	iii)Other non - current assets		-	-	-	-	-	0.46	-
	d) Decrease in Capital	-	-						
	e) Dividend Payment / Profit withdrawn	-	-	-	-	-	-	-	-
	f) Others	0.16	(0.04)	(0.04)	(0.04)	(0.04)	-	-	-
	f) TOTAL	3.70	0.39	0.39	0.39	0.39	0.43	0.89	-
3	Long Term Surplus / Deficit	2.61	5.19	5.47	5.95	6.50	7.22	8.19	10.82
	CHECK	2.61	2.67	2.63	3.07	3.07	3.74	3.92	6.32
4	Increase / Decrease in Current Assets *	5.14	2.68	2.63	3.07	3.07	3.73	4.85	5.42
	( as per details given below )								
5	Increase / Decrease in Current Liabilities	0.53	-	-	-	-	-	0.46	(0.43
	( other than bank borrowings )								
6	Increase / Decrease in Working Capital Gap	4.61	2.68	2.63	3.07	3.07	3.73	4.39	5.85
7	Net Surplus (+) / (-)	(2.00)	2.51	2.84	2.88	3.43	3.49	3.81	4.97
8	Increase / Decrease in Bank Borrowings	2.00	-	-	-	-	-	-	-
	INCREASE / DECREASE IN NET SALES	12.15	1.51	1.01	1.91	0.41	1.11	1.11	1.51
	* Break - up of (4)					• • • • • • • • • • • • • • • • • • • •			
	Increase / Decrease in Raw materials	-	-	_	-	-	_	-	-
	Increase / Decrease in Stock -in - process	-	-	-	-	-	-	-	-
	Increase / Decrease in Finished goods	1.00	0.73	0.09	0.09	0.10	0.10	0.11	0.11
	Increase / Decrease in Receivables I) Domestic	0.30	0.73	(0.13)		0.10	0.10	0.11	0.11
	ii) Export	0.50	0.20	(0.13)	0.00	0.01	0.03	0.03	0.04
	Increase / Decrease in Stores & Spares		_	_	_	_	_	_	_
	Increase/ Decrease in Fule & Oil	-	-	-	-	-	-	-	
	Increase / Decrease in Other Current Assets	3.84	1.75	2.68	2.93	2.96	3.61	4.71	5.28
	morease / Decrease in Other Current ASSEtS								
	Total	5.14	2.68	2.63	3.07	3.07	3.73	4.85	5.42

PERFORM	PERFORMANCE AND FINANCIAL INDICATORS										
As per Balance Sheet as at	2023	2024	2025	2026	2027	2028	2029	2030			
SURAMA SAHOO	Projections	Projections	Projections	Projections	Projections	Projections	Projections	Projections			
PARTICULARS											
Net Sales	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74			
PBT	2.54	2.89	2.96	3.56	3.62	4.43	5.16	6.31			
PAT	2.51	2.84	2.88	3.43	3.49	4.27	4.97	6.08			
PBT / Net Sales ( % )	20.90	21.17	20.18	21.45	21.29	24.45	26.85	30.44			
Paid up Capital	1.06	3.29	5.84	8.39	11.47	14.60	18.48	23.04			
TNW	3.40	6.01	8.64	11.77	14.96	18.86	23.45	29.11			
TOL/TNW	1.50	0.78	0.49	0.32	0.23	0.16	0.13	0.09			
CR	2.03	3.09	4.13	5.34	6.56	8.04	8.42	11.95			
PBT / TTA (%)	29.87	27.08	22.99	22.82	19.73	20.29	19.19	19.93			
Net Sales / TTA (%)	142.90	127.92	113.94	106.41	92.65	83.00	71.47	65.47			
Operating Expenses/Net Sales (%)	76.35	75.68	77.09	76.38	76.77	74.17	72.01	68.70			
BB/TTA (%)	23.52	18.73	15.53	12.83	10.90	9.17	7.43	6.31			
Inv. + Rec. / Net sales (days)	39	60	54	51	52	51	51	50			
Depretiation	0.18	0.50	0.43	0.36	0.31	0.26	0.23	0.19			
Cash Accruals NWC	2.68	3.34	3.31 7.92	3.79	3.80	4.53	5.20	6.27			
	2.61	5.29	0.00	10.99	14.06	17.80	21.72	28.04			
PBDIT/TTA (R0CE)	34.75	35.02 9.70	10.42	0.00	0.00 14.55	0.00 19.75	0.00 25.51	0.00			
PBDIT/INTT PBT/NET SALES	10.26 20.90	21.17	20.18	13.24 21.45	21.29	24.45	26.85	37.47 30.44			
	9.28	10.34	11.31	12.67	13.05	13.43	13.84	14.25			
Operating Expenses Inv. + Rec.	1.30	2.23	2.18	2.32	2.43	2.55	2.69	2.84			
BB	2.00	2.23	2.10	2.00	2.43	2.00	2.09	2.04			
PBDIT	3.01	3.78	3.75	4.24	4.22	4.94	5.61	6.68			
Net Sales	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74			
Gross Sales	12.15	13.66	14.68	16.59	17.00	18.11	19.23	20.74			
Receivables	0.30	0.50	0.36	0.41	0.42	0.45	0.48	0.51			
Inventory	1.00	1.73	1.82	1.91	2.01	2.11	2.21	2.32			
Purchases	4.94	5.14	5.23	5.93	6.32	6.72	7.11	7.51			
Sundry Creditors	0.10	0.10	0.10	0.10	0.10	0.10	0.56	0.56			
cultury crounters	00	00	00	01.10	00	0.10	0.00	0.00			
PBT / NET SALES (%)	0.21	0.21	0.20	0.21	0.21	0.24	0.27	0.30			
CASH ACCRUALS	2.68	3.34	3.31	3.79	3.80	4.53	5.20	6.27			
CURRENT RATIO	2.03	3.09	4.13	5.34	6.56	8.04	8.42	11.95			
TOL / TNW	1.50	0.78	0.49	0.32	0.23	0.16	0.13	0.09			
PBDIT / INTEREST (TIMES)	10.26	9.70	10.42	13.24	14.55	19.75	25.51	37.47			
PAT / NET SALES (%)	0.21	0.21	0.20	0.21	0.21	0.24	0.26	0.29			
PBDIT / TTA (ROCE) (%)	0.35	0.35	0.29	0.27	0.23	0.23	0.21	0.21			
(INV.+REC.) / NET SALES (DAYS)	39.09	59.59	54.29	51.08	52.11	51.49	51.03	49.91			
NS/TTA (TIMES)	1.43	1.28	1.14	1.06	0.93	0.83	0.71	0.65			
PBT/TTA (%)	0.30	0.27	0.23	0.23	0.20	0.20	0.19	0.20			
OPERATING COST / NET SALES (%)	0.76	0.76	0.77	0.76	0.77	0.74	0.72	0.69			
BANK FINANCE / CURRENT ASSETS (%)	0.39	0.26	0.19	0.15	0.12	0.10	0.08	0.07			