



# JACK GUO

## ANALYST I ABOUT

I am currently laid off from salesforce but worked as an Data Analyst, in Mulesoft with a focus on sales strategy. In my last role, i was part of the GTM and Sales Programs team here at Mulesoft. My role was multifaceted, daily task include analysis of our product across industry and sales pipeline. Followed by the creation of sales programs, ad hoc reports and dashboards, campaigns, data validation, and sales enablement facilitation.

## PROFESSIONAL SKILLS

Salesforce CRM  
Reports & Dashboards  
Tableau  
Tableau CRM (Einstein Analytics)  
Python (Pandas, Numpy, Matplotlib, Seaborn, PySpark)  
HTML  
Github  
API Interactions  
Hadoop  
SQL /PostgreSQL / pgAdmin  
MongoDB  
Extract Transform Load (ETL)  
Bilingual (Cantonese professional proficiency)

## PERSONAL SKILLS/INTEREST

Salesforce Trailhead Ranger  
Stocks/Options Trading  
Fishing  
Hiking/Biking  
UFC/Martial Arts  
Cryptocurrencies  
My Dog, Luna

## CONTACT

M: 415-793-8612  
E: Jguo415@gmail.com  
A: 829 London St San Francisco, CA

## SOCIAL

Linkedin:  
<https://www.linkedin.com/in/jack-guo415/>

Github:  
<https://github.com/Jaguo415>

## WORK EXPERIENCE

DATA ANALYST  
Salesforce | FEB 2019 - MAR 2025

- Held Various Project management and Data analytics Roles
- Started as an Intern and Earned a full time as a Data analyst
  - Feb 2019 - July 2019: Sales Programs Intern
  - July 2019 - Jan 2020: Project Coordinator (Contract)
  - Jan 2020 - Aug 2021 : Reports and Metrics Analyst (Contract)
  - Feb 2022 - May 2023: Marketing Data Analyst (Full Time)
  - Feb 2024 - May 2025: Sales Strategy & GTM Product Analyst (Full time)

GSOC & SOC OPERATOR  
Allied Universal | OCT 2022 - FEB 2023

- GSOC & SOC operator at SFMTA HQ in San Francisco. Operation center surveillance all Muni Bus's and Muni Bus Platforms.
- Resolved CCTV footage request with Genetech, resolving 50+ Tickets per day in our backlog. Stakeholders included Mayor London office, SF District attorney and SFPD
- Dispatched patrol Officers to troubled locations in real time to ensure passenger safety
- Kept field logs of officers during hourly check in's and approved their break time in the field.

CARGO OFFICE AGENT  
SWISSPORT | AUG 2016 - JAN 2019

- Guaranteed the accuracy and data integrity for All Nippon Airways warehouses by maintaining the AMS system which catalogs an average of 20,000 kg of cargo daily.
- Managing and organizing over 500 airway bills on a weekly basis, notify consignee upon arrival of cargo, calculate and bestowed the Import Service charge to the customer
- Collaborated with Customs and Border Protection agents to guarantee required dangerous goods documentation were present and accurate upon arrival to the United States.

PRICE ACCURACY TEAM MEMBER  
TARGET | FEB 2014 - JUL 2016

- Responsible for Price accuracy of store
- Includes Shelf Organization, printing Labels and applying Discounting on certain items in our computer system.
- Back up Cashier

## EDUCATION

- CalTech| AI & ML | 2023
- UC Berkeley| Data Analytics | 2021
- Yearup | Project Management| 2019