CREDIT RISK MODELING

GROUP 16

ASWATHY CHANDRASEKAR
JAHNAVI CHENNAMSETTY
TUSHARA TUMMALA

EXECUTIVE SUMMARY

Project Overview:

This project focuses on the development of a Credit Risk Prediction Model to effectively balance the need for minimizing credit defaults while optimizing revenue generation. The model predicts the Probability of Default (PD) for applicants, enabling data-driven decisions to accept low-risk applicants and reject high-risk ones.

Objective:

The goal was to establish a robust model with a 10% default rate threshold, ensuring that applicants with a PD below the threshold are accepted, while those above the threshold are rejected.

Impact on the Company:

- Increased Profitability: By identifying and accepting only lowrisk customers, the model minimizes defaults and optimizes revenue.
- Streamlined Operations: The computational efficiency of XGBoost ensures faster credit assessments, reducing processing times and costs.

•

| | TRAIN | | | TEST 1 | | | TEST 2 | | | |
|--------------------------|---------|--------------|---------|---------|--------------|---------|---------|--------------|---------|--|
| | # Total | Default Rate | Revenue | # Total | Default Rate | Revenue | # Total | Default Rate | Revenue | |
| Conservative Strategy | 47277 | 0.0508 | 6535.72 | 9773 | 0.0597 | 1331.17 | 9718 | 0.0661 | 1331.73 | |
| Aggressive Strategy | 51467 | 0.0965 | 6767.00 | 10750 | 0.0978 | 1405.62 | 10199 | 0.0829 | 1370.31 | |

DATA

- For our credit risk model, we've decided to focus on data from March 1, 2017 to March 31, 2018, a 13-month period. This timeframe offers us with enough historical data to capture a wide range of customer behaviors and economic situations.
- Selected 20% Dataset- 1107082
- Unique Customers- 91783
- We performed key data manipulation tasks, including one-hot encoding of categorical variables to convert them into numerical format, and aggregation of customer-level data(i.e average, min, max, sum etc.) helps create meaningful features.

Features

S_ features

B_ features

P_ features

D_ features

R_ features

| Category | Observations | Default Rate |
|--|--------------|--------------|
| All Applications | 1107082 | 0.256507 |
| Applications with 13 Months of historical data | 1005524 | 0.229405 |
| Applications with 12 Months of historical data | 25380 | 0.378723 |
| Applications with 11 Months of historical data | 12749 | 0.440897 |
| Applications with 10 Months of historical data | 12290 | 0.465764 |
| Applications with 9 Months of historical data | 11502 | 0.435837 |
| Applications with 8 Months of historical data | 9352 | 0.450813 |
| Applications with 7 Months of historical data | 7322 | 0.414914 |
| Applications with 6 Months of historical data | 6654 | 0.412985 |

| Category | Observations | Default Rate |
|---|--------------|--------------|
| Applications with 5 Months of historical data | 4665 | 0.394427 |
| Applications with 4 Months of historical data | 3752 | 0.430704 |
| Applications with 3 Months of historical data | 3474 | 0.357513 |
| Applications with 2 Months of historical data | 2434 | 0.312243 |
| Applications with 1 Months of historical data | 984 | 0.331301 |

FEATURES

- Spending Variables (S_ features): Captures customers' spending patterns to assess overspending risks.
- Balance Variables (B_ features): Reflects account balances to evaluate financial stability.
- Payment Variables (P_ features): Tracks repayment behavior to gauge consistency in meeting obligations.
- **Delinquency Variables (D_ features)**: Identifies missed payments to flag early signs of potential defaults.
- Risk Variable (R_ features): Credit scores and credit usage ratios that determine the amount of risk involved with lending to a certain borrower.

| Category | # of features |
|-----------------------|---------------|
| Delinquency variables | 96 |
| Balance variables | 40 |
| Risk variables | 28 |
| Spend variables | 22 |
| Payment variables | 3 |

FEATURE ENGINEERING

Numerical Features

- Mean, Sum, Min, Max, SD
- Mean, Min, Max, SD for the last 3,6,9 and 12 months.
- Rate of Change in the last 1 year
- Spend to Balance Ratio
- Payment to Spend Ratio
- Spend Volatility
- Balance Volatility
- Payment Volatility
- Days since last transaction

Categorical Features

- Response Rate for the last 3,6,9 and 12 months.
- Ever Response for the last 3,6,9 and 12 months.

| Columns | Mean | MIN | 1% | 5% | Median | 95% | 99% | MAX | %Missing |
|-------------|----------|----------|----------|----------|--------|----------|----------|----------|----------|
| P_2_min_3m | 0.6143 | -0.42058 | -0.10185 | 0.110415 | 63855 | 0.958747 | 1.001349 | 1.009947 | 0.611692 |
| P_2_mean_3m | 0.6388 | -0.3745 | -0.04081 | 0.165658 | 63855 | 0.972166 | 1.004345 | 1.009947 | 0.611692 |
| P_2_max_3m | 0.66273 | -0.35184 | -0.00381 | 0.209769 | 63855 | 0.98996 | 1,008467 | 1.01 | 0.611692 |
| B_1_mean_3m | 0.13679 | -0.24415 | 0.002226 | 0.00395 | 64248 | 0.6462 | 1.050152 | 1.323839 | O |
| D_42_min | 0.163685 | -0.00028 | 0.000931 | 0.003642 | 15816 | 0.522016 | 0.9373 | 4.1853 | 75.38289 |

ONE-HOT ENCODING

10 D 66

11D_68

- Applied one-hot encoding to transform 11 categorical features.
- Utilized the get_dummies function to generate new binary variables.
- Created 34 indicator features, each named with the original feature and a suffix indicating the category value.

```
categorical_cols = ['B_30', 'B_38', 'D_114', 'D_116', 'D_117', 'D_120', 'D_126', 'D_63', 'D_64', 'D_66', 'D_68']
df_encoded = pd.get_dummies(df, columns=categorical_cols, drop_first=True)

def one_hot_encode(df, categorical_columns, drop_first=True):

df_encoded = pd.get_dummies(df, columns=categorical_columns, drop_first=drop_first)
encoded_cols = [col for col in df_encoded.columns if any(c in col for c in categorical_columns)]
return df_encoded, encoded_cols
categorical_cols = ['B_30', 'B_38', 'D_114', 'D_116', 'D_117', 'D_120', 'D_126', 'D_63', 'D_64', 'D_66', 'D_68']
df_encoded, encoded_cols = one_hot_encode(df, categorical_cols)

# Convert boolean or category dtype to int if needed
df_encoded[encoded_cols] = df_encoded[encoded_cols].astype(int)
```

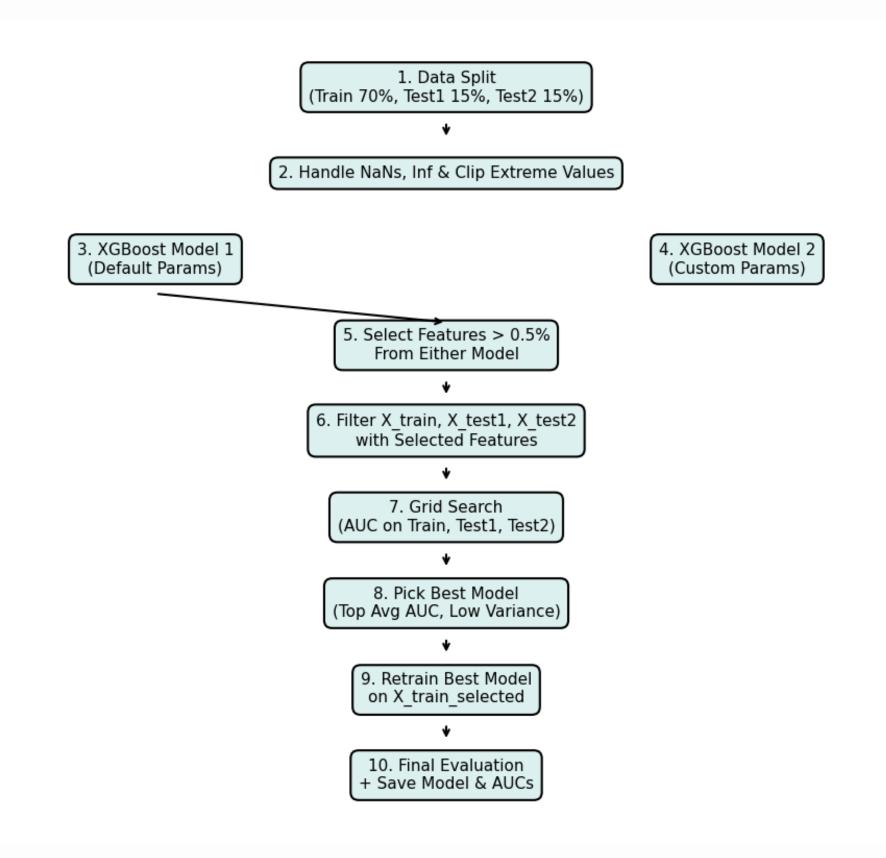
CODE

List of users **Features** n_uniques 1 B 30 [0.0, 2.0, 1.0, nan] 2 B_38 [2.0, 1.0, 5.0, 3.0, 7.0, 6.0, 4.0, nan] 3 D 114 [1.0, nan, 0.0] 4 D_116 [0.0, nan, 1.0] 5 D 117 [4.0, nan, 2.0, 3.0, 5.0, 6.0, -1.0, 1.0] 6 D 120 [0.0, nan, 1.0] 7 D 126 [1.0, nan, 0.0, -1.0] 8 D_63 [CR, CO, CL, XZ, XL, XM] 9 D 64 [O, nan, R, U, -1]

[nan, 1.0, 0.0]

[6.0, nan, 2.0, 3.0, 4.0, 5.0, 1.0, 0.0]

Feature Selection



- The features selected for the model exhibit a feature importance greater than 0.5%. Variables with higher importance are regarded as more informative and contribute more significantly to the prediction process. Prioritizing such features enhances the model's accuracy and overall effectiveness by concentrating on the most relevant information.
- 16 Features were selected from 4174 features.

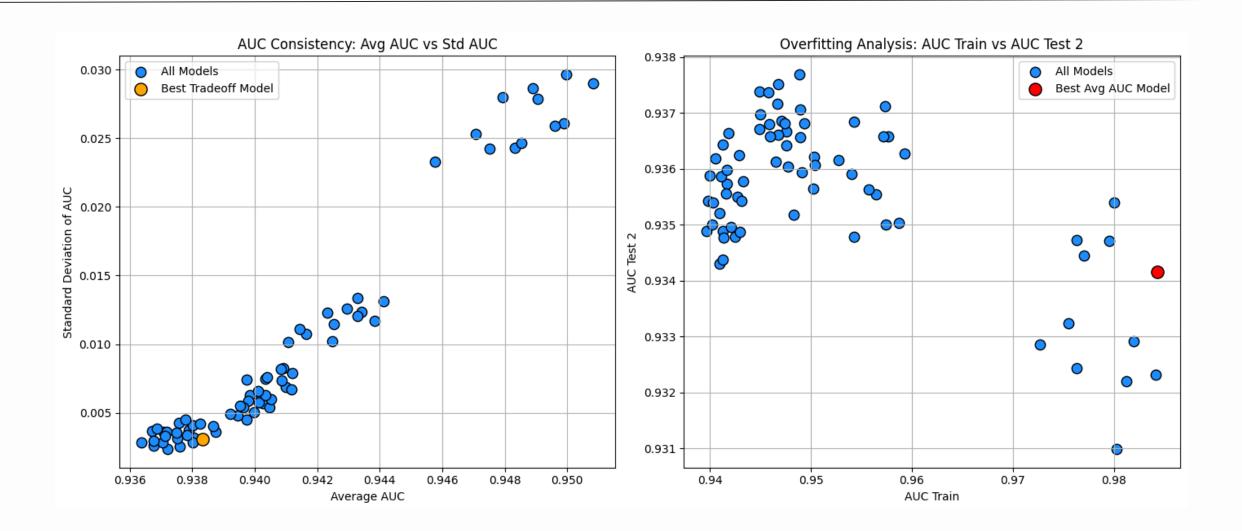
```
selected_features = set(fi_default[fi_default['Importance'] > 0.005]['Feature']).union(
    set(fi_custom[fi_custom['Importance'] > 0.005]['Feature'])
selected_features
 'B 11 min 3m',
 'B 1 mean 3m',
 'B 1 min 3m',
 'B_2_mean_3m',
 'B 2 min 3m',
 'D 42 min',
 'D 44 max 3m',
 'D 44 max 9m',
 'D_51_mean_12m',
 'P 2 max 3m',
 'P 2 mean 3m',
 'P_2_min_3m',
 'P 2 min 6m',
 'R 1 max 6m',
 'R 1 mean 3m',
  'R_2_mean_3m'}
```

Feature Selection Process

XGBOOST - GRID SEARCH

```
import pandas as pd
import numpy as np
from xgboost import XGBClassifier
from sklearn.metrics import roc_auc_score
import itertools
param_grid_xgb = {
   'n_estimators': [50, 100, 300], # Number of trees
   'learning_rate': [0.01, 0.1], # Learning rate
   'subsample': [0.5, 0.8], # Percentage of observations used in each tree
    'colsample_bytree': [0.5, 1.0],  # Percentage of features used in each tree 
'scale_pos_weight': [1, 5, 10]  # Weight of default observations
csv_filename = "grid_search_results_xgb.csv"
   results df = pd.read csv(csv filename)
   completed_combinations = set(tuple(row) for row in results_df.iloc[:, :5].values)
except FileNotFoundError:
   results_df = pd.DataFrame(columns=[
       "Trees", "LR", "Subsample", "% Features", "Weight of Default", "AUC Train", "AUC Test 1", "AUC Test 2"
   completed_combinations = set()
for n_estimators, learning_rate, subsample, colsample_bytree, scale_pos_weight in itertools.product(
   param_grid_xgb['n_estimators'],
   param_grid_xgb['learning_rate'],
   param_grid_xgb['subsample'],
param_grid_xgb['colsample_bytree'],
   param_grid_xgb['scale_pos_weight']
   param_tuple = (n_estimators, learning_rate, subsample, colsample_bytree, scale_pos_weight)
   if param_tuple in completed_combinations:
       continue # Skip already completed combinations
   # Define model
   xgb_model = XGBClassifier(
        n_estimators-n_estimators,
       learning_rate=learning_rate,
       subsample=subsample,
       colsample_bytree=colsample_bytree,
        scale_pos_weight=scale_pos_weight,
       objective='binary:logistic'
       use_label_encoder=False,
       eval_metric='auc',
       random_state=42
   xgb_model.fit(X train selected, y train)
   auc_train = roc_auc_score(y train, xgb_model.predict_proba(X train_selected)[:, 1])
   auc_test1 = roc_auc_score(y test1, xgb_model.predict_proba(X test1_selected)[:, 1])
   auc_test2 = roc_auc_score(y test2, xgb_model.predict_proba(X test2 selected)[:, 1])
   results_df.loc[len(results_df)] = [
       n_estimators, learning_rate, subsample, colsample_bytree, scale_pos_weight,
        auc_train, auc_test1, auc_test2
   # Save progress after each iteration
   results_df.to_csv(csv_filename, index=False)
```

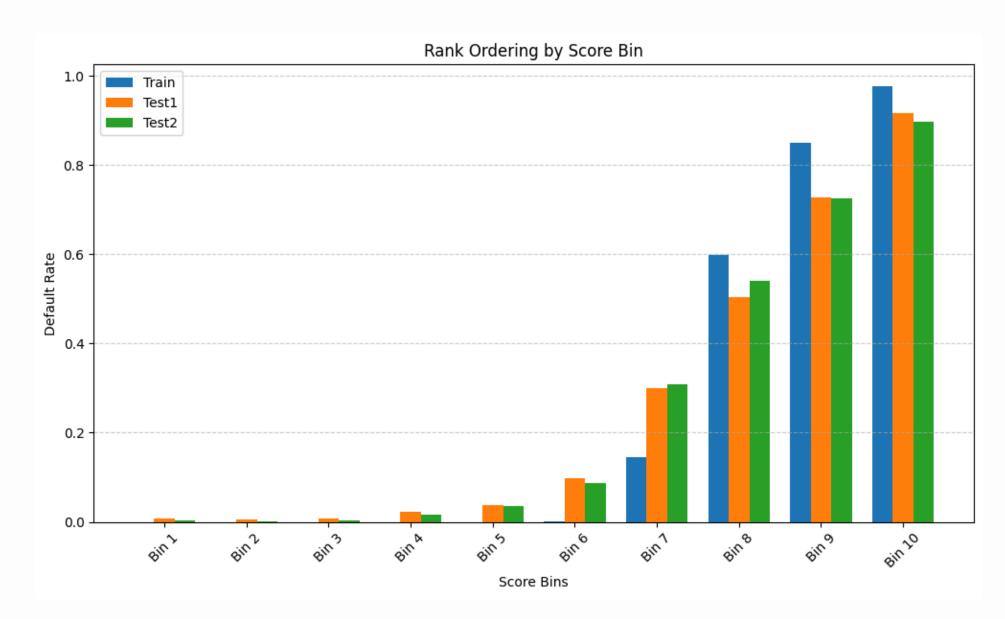
XGBOOST - GRID SEARCH



- Best tradeoff model has a high average AUC and a low standard deviation (orange point in first plot).
- Overfitting check: The red-marked model has high train AUC but still maintains a good Test 2 AUC.
- Low variance models are preferable to ensure stability across different datasets.
- More trees (~250+) increase train AUC, but may risk overfitting if test AUC drops.
- Final choice should balance high AUC and minimal overfitting, prioritizing Test 2 AUC consistency.
- The orange-highlighted model in the first plot seems to be the best tradeoff between performance and generalization.

XGBOOST - FINAL MODEL

| Best Model Parameter | `s: | | | | |
|----------------------|------------|--|--|--|--|
| Trees | 100.000000 | | | | |
| LR | 0.100000 | | | | |
| Subsample | 0.800000 | | | | |
| % Features | 0.500000 | | | | |
| Weight of Default | 1.000000 | | | | |
| AUC Train | 0.955013 | | | | |
| AUC Test 1 | 0.942248 | | | | |
| AUC Test 2 | 0.940117 | | | | |
| avg_auc_test | 0.941182 | | | | |
| Name: 42, dtype: flo | at64 | | | | |
| AUC Train: 0.9550 | | | | | |
| AUC Test 1: 0.9422 | | | | | |
| AUC Test 2: 0.9401 | | | | | |



Final Results showing AUC value

XGBOOST - SHAP ANALYSIS

• **Key Risk Drivers**: P_2_min_3m, P_2_mean_3m, and P_2_max_3m are the most influential features in credit risk prediction.

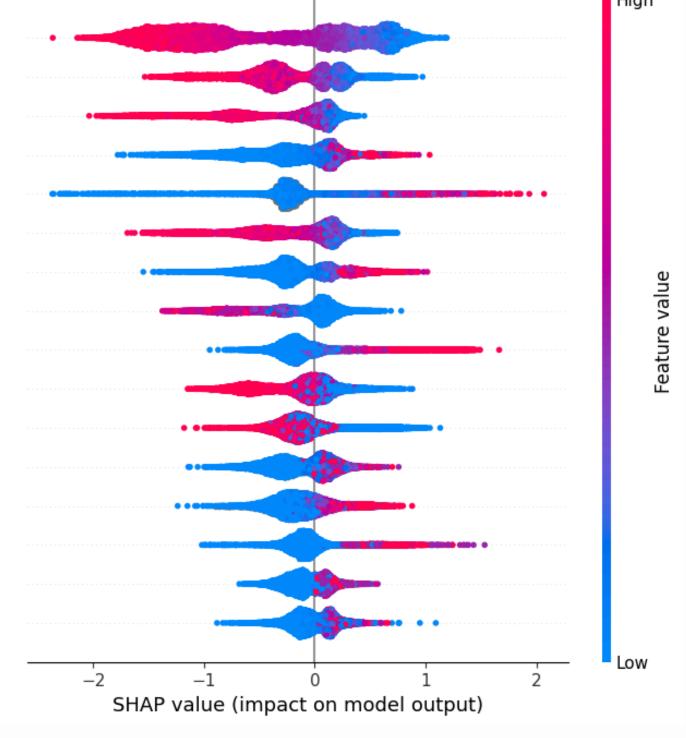
• Feature Impact: Higher P_2-related values increase risk, while higher B_1_mean_3m and R_1_mean_3m reduce risk.

• **Risk Patterns**: D_42_min (lower values) is linked to lower risk, while P_2_min_3m (higher values) signals higher risk.

• **Nonlinear Effects**: Some features impact risk both positively and negatively, indicating complex interactions.

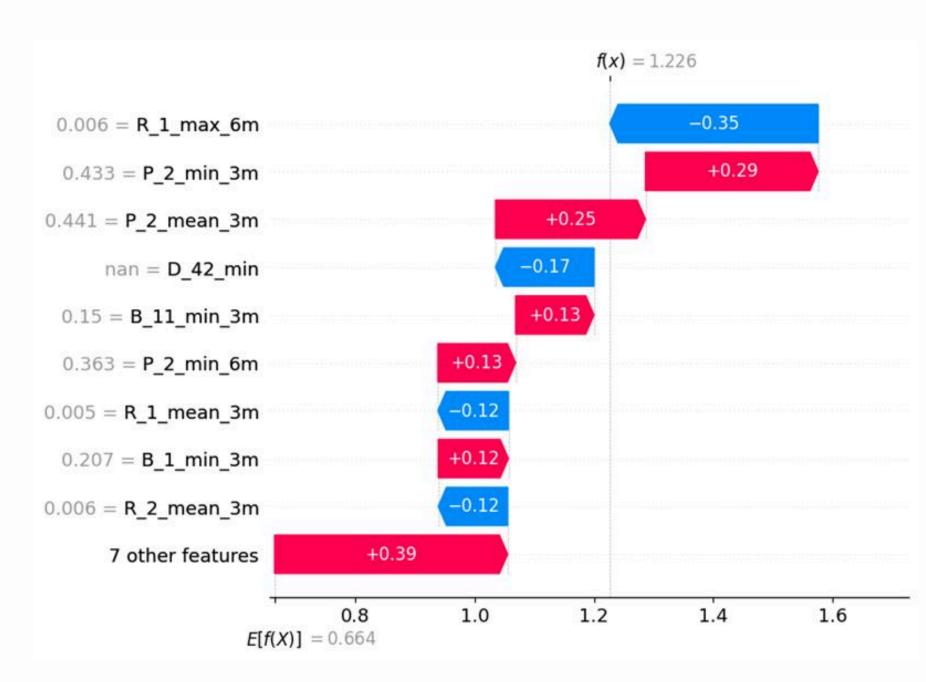
• **Feature Importance**: Wider SHAP spreads (e.g., P_2_min_3m) show stronger predictive power.

P_2_min_3m P_2_mean_3m P 2 max 3m B_1_mean_3m D_42_min P_2_min_6m B 11 min 3m D_51_mean_12m R_1_mean_3m B_2_mean_3m B_2_min_3m D_44_max_9m D_44_max_3m R 2 mean 3m R_1_max_6m B_1_min_3m



SHAP Analysis Beewarm

XGBOOST - SHAP ANALYSIS



SHAP Analysis - Waterfall

- **Most influential feature:** The "7 other features" group contributes +0.39 to the prediction, indicating multiple features play a key role in credit risk assessment.
- Largest individual impact: R_1_max_6m has the most significant negative impact (-0.35), suggesting higher values reduce risk.
- **Positive risk indicators:** P_2_mean_3m (+0.25) and B_11_min_3m (+0.13) contribute positively to risk, meaning higher values in these features may indicate higher default probability.
- Negative risk indicators: D_42_min (-0.17) and R_1_mean_3m (-0.12) reduce predicted risk, implying lower values in these features may be associated with lower risk.
- Feature interactions matter: The combination of multiple factors influences risk, highlighting the need for a well-balanced feature selection strategy.

NEURAL NETWORK - DATA PROCESSING

Code:

```
import numpy as np
     from sklearn.impute import SimpleImputer
     from sklearn.preprocessing import StandardScaler
     # Step 1: Impute Missing Values with 0
     imputer = SimpleImputer(strategy='constant', fill value=0)
     X train imputed = imputer.fit transform(X train selected)
     X test1 imputed = imputer.transform(X test1 selected)
     X test2 imputed = imputer.transform(X test2 selected)
10
     # Step 2: Outlier Treatment (Cap at 1st and 99th percentiles)
11
     def cap and floor(X):
         lower = np.percentile(X, 1, axis=0)
13
         upper = np.percentile(X, 99, axis=0)
14
         return np.clip(X, lower, upper)
16
     X train clipped = cap and floor(X train imputed)
     X test1 clipped = cap and floor(X test1 imputed)
     X_test2_clipped = cap_and_floor(X_test2_imputed)
20
     # Step 3: Normalize with StandardScaler
     scaler = StandardScaler()
     X train scaled = scaler.fit transform(X train clipped)
     X_test1_scaled = scaler.transform(X_test1_clipped)
     X test2 scaled = scaler.transform(X test2 clipped)
26
```

Summary Statistics:

```
import pandas as pd
   # Assuming X_train_selected is a DataFrame and column names are preserved
   feature_names = X_train_selected.columns if hasattr(X_train_selected, 'columns') else [f'Var_{i}' for i in range(X_train_scaled.shape[1])]
   # Convert scaled data back into DataFrame
   X_train_scaled_df = pd.DataFrame(X_train_scaled, columns=feature_names)
   # Summary statistics
   summary_table = X_train_scaled_df.describe().T[['mean', 'std', 'min', 'max']]
   summary_table.to_csv("nn_data_summary_table.csv")
   print("Summary table saved as 'nn_data_summary_table.csv'")
   summary_table.head()
Summary table saved as 'nn_data_summary_table.csv'
 R 2 mean 3m 6.237488e-17 1.000008 -0.320241
 R_1_mean_3m 1.548313e-17 1.000008 -0.437572 4.924374
  P_2_max_3m 2.603377e-16 1.000008 -2.606098
   P_2_min_3m 5.857045e-16 1.000008 -2.628908
D 48 mean 3m 3.317813e-18 1.000008 -1.068821
```

Feature Range:

```
range_table = pd.DataFrame({
       'Min (Clipped)': X_train_clipped_df.min(),
       'Max (Clipped)': X_train_clipped_df.max()
  range_table.to_csv("nn_feature_ranges_post_clipping.csv")
  print("Clipped feature range table saved as 'nn_feature_ranges_post_clipping.csv'")
  range_table.head()
Clipped feature range table saved as 'nn_feature_ranges_post_clipping.csv'
               Min (Clipped) Max (Clipped)
 R 2 mean 3m
                   0.001280
                                  1.005843
                                  1.169727
 R_1_mean_3m
                                 1.008454
  P_2_max_3m
                   -0.003139
  P_2 min_3m
                   -0.101383
                                  1.001340
 D_48_mean_3m
                                  1.016596
```

X train clipped df = pd.DataFrame(X train clipped, columns=feature names)

NEURAL NETWORK - GRID SEARCH

Best Neural Network Hyperparameters Chosen: HL # Node Activation Function tanh Dropout Batch Size 100 AUC Train 0.943532 AUC Test1 0.944757 AUC Test2 0.943101 Avg AUC 0.943797 AUC Variance 0.000001 Name: 22, dtype: object

Best Parameter Selection

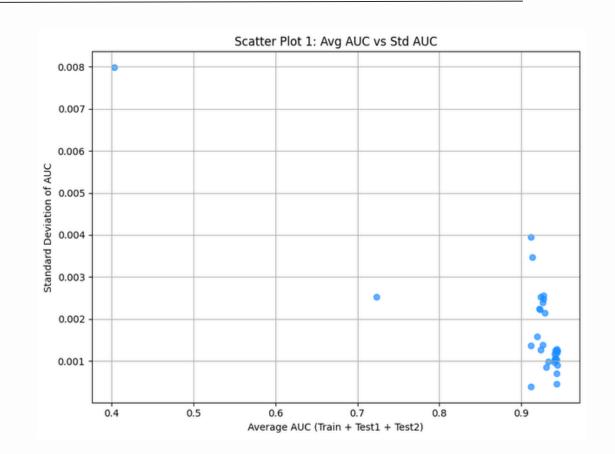
Code:

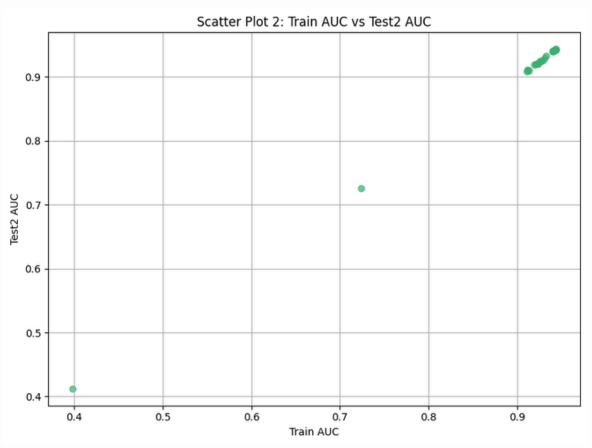
```
import numpy as np
 from tensorflow.keras.models import Sequential
from tensorflow.keras.layers import Dense, Dropout
from tensorflow.keras.optimizers import Adam
from tensorflow.keras.losses import BinaryCrossentropy
 from tensorflow.keras.callbacks import EarlyStopping
 from sklearn.metrics import roc_auc_score
# === Grid Search Settings ===
nn_hidden_layers_list = [2, 4]
nn_nodes_list = [4, 6]
nn_activation_list = ['relu', 'tanh']
nn_actopout_list = [0.5, 0.0] # 50%, 100% (no dropout)
nn_batch_size_list = [100, 10000]
nn_results_path = 'nn_grid_results.csv'
nn_detailed_log_path = 'nn_grid_detailed_log.csv'
 if os.path.exists(nn results path):
     result_df_nn = pd.DataFrame(columns=[
'HL', '# Node', 'Activation Function', 'Dropout', 'Batch Size',
'AUC Train', 'AUC Test1', 'AUC Test2'
if not os.path.exists(nn detailed log path):
     pd.DataFrame(columns=result_df_nn.columns).to_csv(nn_detailed_log_path, index=False)
 def build_model_nn(n_hidden, n_nodes, activation, dropout, input_dim):
      model.add(Dense(n nodes, activation=activation, input dim=input dim))
      if dropout > 0:
          model.add(Dense(n_nodes, activation=activation))
     model.add(Dense(1, activation='sigmoid'))
model.compile(optimizer=Adam(), loss=BinaryCrossentropy(), metrics=[])
 for nn_hl in nn_hidden_layers_list:
      for nn node in nn nodes list:
               for nn_drop in nn_dropout_list:
                    for nn bs in nn batch size list:
                         if ((result_df_nn['HL'] == nn_hl) &
    (result_df_nn['# Node'] == nn_node) &
                              (result_df_nn['Activation Function'] == nn_act) &
  (result_df_nn['Dropout'] == f"{int(nn_drop*100)}%") &
  (result_df_nn['Batch Size'] == nn_bs)).any():
                         print(f"Training NN | HL:{nn hl}, Nodes:{nn node}, Act:{nn act}, Dropout:{nn drop}, Batch:{nn bs}")
                         model_nn = build_model_nn(nn_hl, nn_node, nn_act, nn_drop, X train_scaled.shape[1])
                         early_stop = EarlyStopping(monitor='loss', patience=3, restore_best_weights=
                         model nn.fit(
```

```
model_nn = build_model_nn(nn_hl, nn_node, nn_act, nn_drop, X train_scaled.shape[1])
                early_stop = EarlyStopping(monitor='loss', patience=3, restore_best_weights=True)
                model nn.fit(
                   X train scaled, y train,
                    batch size=nn bs.
                    epochs=nn_epochs,
                    verbose=0,
                    callbacks=[early_stop]
                   y_train_pred = model_nn.predict(X_train_scaled)
                    y_test1_pred = model_nn.predict(X_test1_scaled)
                    y_test2_pred = model_nn.predict(X_test2_scaled)
                    auc_train = roc_auc_score(y_train, y_train_pred)
                    auc_test1 = roc_auc_score(y_test1, y_test1_pred)
                   auc_test2 = roc_auc_score(y_test2, y_test2_pred)
                   print(f"Error computing AUC: {e}")
                    auc_train, auc_test1, auc_test2 = np.nan, np.nan, np.nan
                # === Store Results ==
                new row = pd.DataFrame([{
                    '# Node': nn_node,
                     'Dropout': f"{int(nn_drop * 100)}%",
                     'Batch Size': nn_bs,
                    'AUC Train': auc_train,
                    'AUC Test1': auc_test1,
                     'AUC Test2': auc test2
                result_df_nn = pd.concat([result_df_nn, new_row], ignore_index=True)
                new_row.to_csv(nn_detailed_log_path, mode='a', header=False, index=False)
 ult_df_nn.to_csv(nn_results_path, index=False)
int("☑ Grid Search Complete. Results saved:")
 nt(f"Summary: {nn_results_path}")
int(f"Details: {nn_detailed_log_path}")
```

NEURAL NETWORK - GRID SEARCH

- Extensive Grid Search: Explored 32 combinations using 2–4 hidden layers, 4–6 neurons, two activations (relu, tanh), dropout options (0%, 50%), and batch sizes (100, 10,000).
- **Performance Metrics:** Evaluated models on AUC across Train, Test1, and Test2 datasets. Selected the best model using average AUC and variance.
- **Best Model Selected**: The final NN model had low variance and high average AUC, indicating good generalization across samples.
- Bias-Variance Tradeoff: Top-performing models were not always the ones with highest training AUC-models with lower variance across datasets were preferred.
- Lessons Learned: Large batch sizes occasionally sped up training but didn't always improve performance. Dropout was helpful in reducing overfitting.
- **Comparison:** Despite good NN performance, XGBoost slightly outperformed NN in terms of average AUC, confirmed via SHAP analysis.





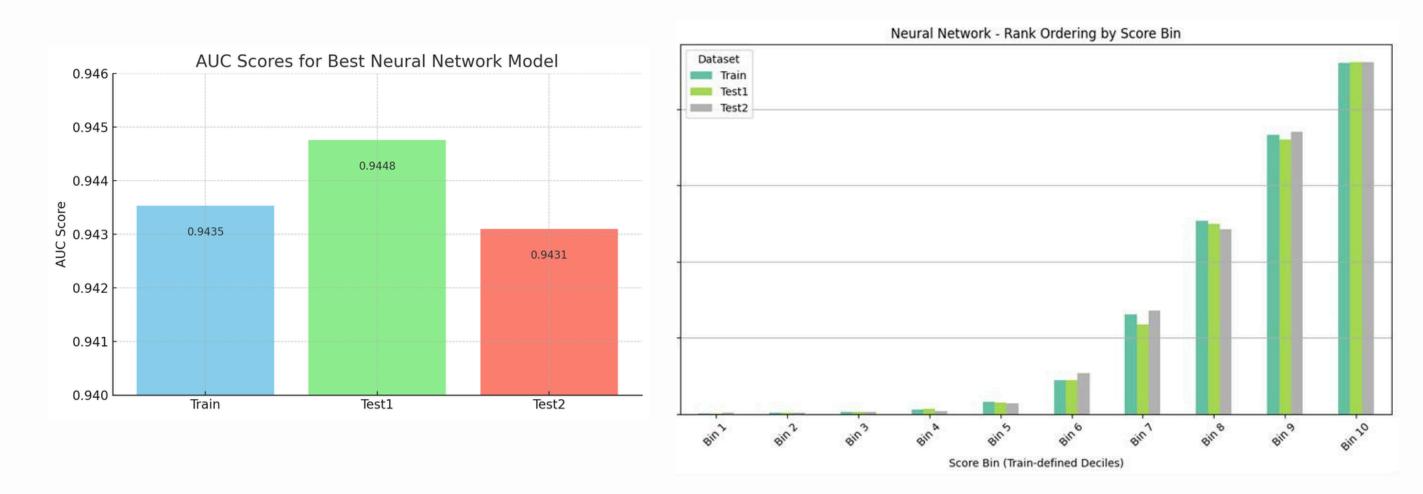
NEURAL NETWORK - FINAL MODEL

| est Neural Network | Hyperparameters | Chosen: |
|----------------------|-----------------|---------|
| HL | 4 | |
| # Node | 4 | |
| Activation Function | tanh | |
| Dropout | 0% | |
| Batch Size | 100 | |
| AUC Train | 0.943532 | |
| AUC Test1 | 0.944757 | |
| AUC Test2 | 0.943101 | |
| Avg AUC | 0.943797 | |
| AUC Variance | 0.000001 | |
| Name: 22, dtype: obj | ject | |

- **Optimal Architecture**: The best-performing model has 4 hidden layers with 4 neurons per layer, using the tanh activation function.
- Regularization & Training Setup: The model does not use dropout (0%), has a batch size of 100, and was trained with a fixed 20 epochs.
- Stability of Model: The low variance in AUC across train and test sets suggests the model generalizes well without overfitting.

Final AUC result

Graphical representation of best model



FINAL MODEL

- For our final model, we evaluated XGBoost and Neural Networks to determine the most effective approach for predicting credit risk.
- After comparing both models based on bias and variance, we selected XGBoost as the bestperforming model.

Reasons:

- Although both XGBoost and the Neural Network demonstrated similar AUC scores, XGBoost outperformed the Neural Network on both the Train and Test 1 datasets. A higher AUC reflects better capability in correctly classifying positive and negative instances.
- XGBoost also exhibited a more favorable bias-variance tradeoff and proved to be computationally more efficient, especially on large datasets.
 Unlike Neural Networks, XGBoost can handle missing values natively, eliminating the need for imputation and reducing preprocessing time.
- Considering its speed, efficiency, and ability to simplify the process of evaluating customer acceptance and rejection, XGBoost is the preferred model for this task.

| Model | AUC |
|------------|---|
| Neural Net | TRAIN: 0.9435 TEST 1: 0.9448 TEST 2: 0.9431 |
| XGBoost | TRAIN: 0.9550 TEST 1: 0.9456 TEST 2: 0.9429 |

```
xgb results df
           Ir subsample %_features weight_of_default auc_train auc_test_1 auc_test_2
    trees
    300 0.1
                     8.0
                                0.5
                                                  5.0 0.976477 0.945653
                                                                            0.942955
   best_model_params
Trees
                     300.000000
LR
                       0.100000
Subsample
                       0.800000
% Features
                       0.500000
Weight of Default
                       5.000000
AUC Train
                       0.976477
AUC Test 1
                       0.945653
AUC Test 2
                       0.942955
Avg AUC Test
                       0.955028
AUC Test Variance
                       0.000347
Name: 67, dtype: float64
```

```
# === Calculate Avg AUC for NN and XGB ===
   nn_avg_auc = nn_results_df["avg_auc"].iloc[0]
   xgb avg auc = xgb results df['avg auc test'].iloc[0]
   # === Compare Models Based on AUC (or any other metric you choose) ===
   if nn avg auc > xgb avg auc:
       best model = "Neural Network (NN)"
       best_model_details = nn_results_df
   else:
       best model = "XGBoost (XGB)"
       best model details = xgb results df
   # === Save Best Model's Information ===
   best model details.to csv("best model details.csv", index=False)
   # === Print the Best Model ===
   print(f"The best model is: {best model}")
   print(f"Best model details saved to 'best_model_details.csv'")
The best model is: XGBoost (XGB)
Best model details saved to 'best model details.csv'
```

STRATEGY

- **Conservative Strategy** (Threshold = **0.05**): Prioritizes financial stability by minimizing defaults, ensuring long-term sustainability, especially in uncertain economic conditions. The projected revenue is around
- Aggressive Strategy (Threshold = 0.08): Focuses on maximizing loan approvals and revenue, accepting higher risk to expand the customer base, often suitable for growth-oriented market conditions.

Final Thoughts:

- At the conservative threshold of 0.05, the projected revenue is around \$6,500, while at the 0.08 threshold, it's only about \$230 more. (Based on train).
- Therefore, choosing the conservative approach makes sense as it balances risk and revenue effectively. This way, we can prioritize minimizing losses while still making substantial revenue, ensuring financial stability.

| | TRAIN | | | TEST 1 | | | TEST 2 | | |
|-----------|--------------|---------|--------|--------------|---------|--------|--------------|---------|--------|
| Threshold | Default Rate | Revenue | #Total | Default Rate | Revenue | #Total | Default Rate | Revenue | #Total |
| 0.1 | 0 | 4669.81 | 31942 | 0.0163 | 1128.55 | 7932 | 0.0193 | 1138.21 | 7920 |
| 0.2 | 8.43E-05 | 5190.52 | 35591 | 0.0293 | 1222.66 | 8715 | 0.0327 | 1229.25 | 8675 |
| 0.3 | 0.0009 | 5507.63 | 37799 | 0.0436 | 1283.35 | 9265 | 0.0489 | 1283.25 | 9210 |
| 0.4 | 0.0025 | 5740.60 | 39458 | 0.0597 | 1331.17 | 9773 | 0.0661 | 1331.73 | 9718 |
| 0.5 | 0.0060 | 5944.33 | 40995 | 0.0761 | 1367.94 | 10221 | 0.0829 | 1370.31 | 10199 |
| 0.6 | 0.0129 | 6122.66 | 42552 | 0.0978 | 1405.62 | 10750 | 0.1048 | 1403.13 | 10713 |
| 0.7 | 0.0264 | 6322.94 | 44546 | 0.1251 | 1439.03 | 11348 | 0.1322 | 1438.68 | 11318 |
| 0.8 | 0.0508 | 6535.72 | 47277 | 0.1552 | 1467.87 | 11971 | 0.1650 | 1460.91 | 11961 |
| 0.85 | 0.0713 | 6662.6 | 49287 | 0.1745 | 1475.56 | 12320 | 0.1835 | 1468.87 | 12303 |
| 0.89 | 0.0965 | 6767.00 | 51467 | 0.1887 | 1482.21 | 12580 | 0.1993 | 1475.00 | 12598 |
| 0.9 | 0.1049 | 6793.28 | 52157 | 0.1920 | 1483.01 | 12641 | 0.2032 | 1475.63 | 12666 |

Thank you!