1) Someone who works with an through other people by co-coordinating their work activities in order to achieve organizational goals. (Answer : Manager)				
2) In the Past, non managerial Emplo	oyees were viewed as employees who			
(a) Reported to Top executive	es (b) Reported to middle managers			
(c) Supervised Others	(d)Had no reporting responsibilities			
Answer: (d)				
3) Agency head or plant manager is	most likely associated with which of the following			
(a) Team leads	(b) Middle Managers			
(c) First Line Managers	(d) Top managers			
Answer: (b)				
4) is the process of getting activities completed efficiently and effectively with and through other people				
(a) Leading	(b) Management			
(c) Supervision	(d) controlling			
Answer : (b)				
5) The distinction between a manage	erial position and non managerial position is			
(a) Planning the work of other	rs (b) Co-coordinating the work of others			
(c) Controlling the work of oth	ners (d) Organizing the work of others			
Answer : (b)				
6) Effectiveness is synonymous with				
(a) Cost minimization	(b) Resource Control			
(c) Goal Attainment	(d) Efficiency			

Answer : (c)	
7) Efficiency refers to	
(a) The relation between	inputs and outputs (b) Relation between cost and benefits
(c) Increase outputs rega	rdless of cost (d) All of the above
Answer :(a)	
8) How many management functions century	tion were originally proposed in the earlier part of the 20 <sup>th</sup>
(a) 3	(b) 4
(c) 5	(d) 9
Answer : (b)	
9) was a french industr	ialist who first identified the basic management functions
(a) Weber	(b) Taylor
(c) Hesberg	(d) fayol
Answer : (d)	
10) Writing an organizational ins	titute plan is an example of management function
(a) Leading	(b) Organizing
(c) Planning	(d) Coordinating
Answer: (c)	
11) The process of monitoring, c function	comparing and correcting is called management
Answer : Controlling	
12) The three essential manager	rial skills include

(a) Technical, Human, Empirical	(b) Human, Empirical, Conceptual			
c) Technical, Interpersonal and controlling (d) Technical, Human and Conceptual				
Answer : (d)				
13) One of the common characteristics of working relationship	f organization is which clarifies members			
(a) Goals	(b) Structure			
(c) people	(d) Purpose			
Answer : (b)				
14) Which of the following is the most rep	resentative of a high context culture			
(a) Simple direct Speech	(b) Non verbal Communication			
(c) msgs aimed at an individual	(d) None of the the above			
Answer : (b)				
15) Which type of organization structure would be most effective for reinforcing local authority and accountability				
(a) Functional (b) Division	al			
(c) Matrix (d)line and	staff			
Answer : (b)				
16) By defining its organizational values,	an organization:			
(a) Will be in compliance with employment laws (b) Avoids ethical complications				
(c) Demonstrates what employees must do to succeed in a company				
(d) Provide guidelines for employe	(d) Provide guidelines for employee behavior			
Answer : (d)				

18) H	ow does the matrix or	ganization structure wo	orks:
exists	(a) Employees are a at same time	ssigned 3 or more sup	ervisors (b) 2 organizational structures
	(c) there's a unity of	command	
	(d) Focus on the fun	ctional accountability	
Answ	er : (b)		
19) W	hich is the best descr	iption of the organization	onal culture
	(a) Direction and S	Scope of an organization	on (b) The employee do the things
Orgar	(c) Policy and proce nization	dures	(d) Morale and perception of the
Answ	er : (b)		
•		v staffing strategy base hich management fund	d on identified organizational needs, an tion
	(a) Planning	(b) Directing	
	(c) Organizing	(d) Coordinating	
Answe	er : (c)		
•	manager establishes recting function of ma		Which of the following is associated with
Answ	er : Forecast the motiv	ation needs for the red	cognition program
•	hich of the following is present and functioning		s of the workforce diversity on group
	(a) Diverse Groups	develop more ideas tha	an homogenous groups
	(b) Diversity can lea	d to distrust among me	mbers
	(c) Diverse group ca	ın take longer than hon	nogenous groups to become cohesive

(d) Diversity in work of	(d) Diversity in work group has little conflict potential		
Answer: (d)			
23) Which of the following wo	ould likely to be true in a high power distance society:		
(a) Hundreds of billbo	(a) Hundreds of billboards and posters of the leader would appear all over the capital		
(b) The leaders likene	(b) The leaders likeness would appear only in the newspaper from time to time.		
(c) Top managers and employees In similar ways			
(d) Rather than employ a driver, top managers drive their own cars to work.			
Answer : ( a) Hofsted Culture dimensions			
24) Which of the following is usually found in the final stage of an organization global evolution?:			
(a) Exporting product	s to other countries (b) Outsourcing jobs to foreign countries		
(c) Licensing products in fore	eign countries (d) Establishing strategic alliances with partners.		
Answer : (d)			
25. In behavioral approaches to job design which approach adds greater task and greater control over the job:			
a) Job Enlargement	(b) Job Rotation		
c) Job Enrichment	(d) Empowerment		
Answer : C			
26. A job requires a masters degree in Industrial Psychology, Three years of HR general experience and the ability to use computer software. These are :			
a) Position outcomes	(b) Essential Job Functions		
(c) Performance Standards	(d) Job specifications		