

# Jaime Kumar

Sound Engineer

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[jaimekumar.uk](http://jaimekumar.uk)

- Highly motivated and fast learning individual with a passion for music.
- Over 7 years of self-employment - entrepreneurial, resilient and self-motivated.
- Results driven and ambitious with strong interpersonal skills.
- Excellent IT and Graphic design skills including Microsoft Office, Photoshop and Inkscape.
- 5 years of experience working with labels, artists, managers and A&R.
- Well experienced in client communication, working to deadlines, organisation and time management.
- Social and outgoing, quick to build relationships and rapport.
- Proficient in HTML, CSS, JavaScript, React and Node. Experience with Python and SQL.
- Experience as an Audio Engineer in a fast-paced Marketing Agency.
- Excellent time-management skills acquired from balancing freelance and contract work.

**Self-employed** 2023 - Present Freelance Web Developer

- Commissioned to build a website for a start-up jewellery company, 'Carat Haus'.
- Logo design, consultation-booking functionality for clients utilising a node server and a mongo database.

**360 Travel Limited** 2022 - Present Travel Agent & Web Developer

- Developed a web tool for automating the process of reformatting booking itineraries.
- Managed bookings using Travelport Smartpoint (GDS ticketing system).
- Responsible for managing the transition between ticketing systems.

**Self-employed** 2016 - Present Freelance Sound Engineer

- Contracted for 2 weeks at RD Content – responsible for the sound engineering of multiple marketing projects.
- Managing multiple projects daily – time management and prioritising workload.
- Creating and maintaining relationships with clients including working relationships with record labels.
- Daily acquisition of new clients.
- Finance management and invoicing.
- Deep technical understanding of music theory and technology.
- Industry knowledge gained from working closely with labels, artists, managers and producers.

**Beeches Cafe** 2012 - 2017 Barista & Manager

- Rota and stock management, customer service.

## Education

**Bournemouth University** 2017 - 2021 BSc (Hons) Music and Sound Production Technology (2:1)

- Excelled in Innovation and Business Development modules.
- Lead several group projects – teamwork and leadership.
- Deep technical understanding of music and music business.

**Burnham Grammar School** 2010 - 2016

- A-Levels in Physics and Mathematics (B, B).
- BTEC Level 3 Diploma in Music Production (Distinction\*).
- AS-Level in Computing.
- 12 GCSEs (A\*-B) including Mathematics, Physics, Chemistry, Biology and English.