



### **Psychology of Learning**

July 2024- 5 Assignment TYPE OF QUESTION: MCQ

Number of questions: 10

#### **QUESTION 1:**

- 1) Which of the following is **not** a causal factor for extrinsic motivation?
  - A. rewards
  - B. social pressure
  - C. curiosity
  - D. financial gain
  - E. punishment

Ans. C= curiosity

Solution: Please go through lecture notes of week-5 (slide no.05-06) for better understanding.

#### **QUESTION 2:**

- 2) \_\_\_\_ refers to realizing the value of developing a skill/behavior.
  - A. Amotivation
  - B. Identified regulation
  - C. Introjected regulation
  - D. Motivational learning

Ans. B= Identified regulation

Solution: Please go through lecture notes of week-5 (slide no.06) for better understanding.





#### **QUESTION 3:**

3)	Drive theory is a psychological concept that attempts to explain why and how people
	behave in the ways they do. It is given by

- A. Murray
- B. Hull
- C. Atkinson
- D. Zajonc

Ans. B= Hull

Solution: Please go through lecture notes of week-5 (slide no.12) for better understanding.

#### **QUESTION 4:**

- 4) \_\_\_\_ theory that suggests that people are motivated to take action in order to receive a reward and is based on the idea of operant conditioning.
  - A. Incentive
  - B. Arousal
  - C. Goal setting
  - D. None of the given

Ans. A= Incentive

Solution: Please go through lecture notes of week-5 (slide no.14) for better understanding.





#### **QUESTION 5:**

- 5) The Yerkes Dodson law gives \_\_\_\_ relationship between arousal and performance.
  - A. inverted U shaped
  - B. linear
  - C. no
  - D. parabolic

Ans. A= inverted U shaped

Solution: Please go through lecture notes of week-5 (slide no.18-19) for better understanding.

#### **QUESTION 6:**

- 6) The expectancy theory is based on the assumption that \_\_\_\_\_.
  - A. our behavior is based on making a conscious choice from a set of possible alternative behaviors
  - B. individuals are motivated to seek out stimulation when they have low levels of arousal, but will become bored and unmotivated when they become too highly aroused
  - C. biological needs produce unpleasant states of arousal which people seek to reduce
  - D. none of the given

Ans. A= our behavior is based on making a conscious choice from a set of possible alternative behaviors

Solution: Please go through lecture notes of week-5 (slide no.21-25, 29) for better understanding.





#### **QUESTION 7:**

- 7) Valence, or the perceived value of reward, would have \_\_\_\_ value if one wants to avoid that reward.
  - A. one
  - B. zero
  - C. positive
  - D. negative

Ans. D= negative

Solution: Please go through lecture notes of week-5 (slide no.24) for better understanding.

#### **QUESTION 8:**

- 8) Which of the following is **not** true about Maslow's need hierarchy?
  - A. Needs lower down in the hierarchy must be satisfied before individuals can attend to higher needs
  - B. Safety needs lie at the bottom of the pyramid
  - C. Deficiency needs are concerned with basic survival a
  - D. Growth needs are more psychological needs
  - E. Motivation is seen as being not just concerned with tension reduction and survival but also with human growth and development

Ans. B= Safety needs lie at the bottom of the pyramid

Solution: Please go through lecture notes of week-5 (slide no.31-35) for better understanding.





QUESTION 9:
9) Self-Determination Theory differentiates between and motivation types.
<ul> <li>A. autonomous and controlled</li> <li>B. autonomous and intrinsic</li> <li>C. controlled and extrinsic</li> <li>D. introjected and extrinsic</li> <li>E. introjected and intrinsic</li> </ul>
Ans. A= autonomous and controlled
Solution: Please go through lecture notes of week-5 (slide no.37-39) for better understanding.
QUESTION 10:  10) In achievement motivation, the motive to avoid failure often consists of
<ul> <li>A. worries about the consequences of failing</li> <li>B. self-criticism</li> <li>C. accelerated heart rate</li> <li>D. all of the given</li> </ul>
Ans. D= all of the given
Solution: Please go through lecture notes of week-5 (slide no.46-47) for better understanding.
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