

***Making Everything Easier!™***

***Carbon Black Edition***

# ***Application Control***

FOR  
**DUMMIES®**  
A Wiley Brand

***Learn to:***

- Understand the benefits of application control
- Choose an application control solution
- Succeed with application control

*Brought to you by*

**Carbon Black.**

**Steve Suehring**





***Application Control***

FOR  
**DUMMIES®**  
A Wiley Brand

***Carbon Black Special Edition***

**by Steve Suehring**

FOR  
**DUMMIES®**  
A Wiley Brand

## Application Control For Dummies®, Carbon Black Special Edition

Published by  
**John Wiley & Sons, Inc.**  
111 River St.  
Hoboken, NJ 07030-5774  
[www.wiley.com](http://www.wiley.com)

Copyright © 2016 by John Wiley & Sons, Inc.

No part of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, scanning or otherwise, except as permitted under Sections 107 or 108 of the 1976 United States Copyright Act, without the prior written permission of the Publisher. Requests to the Publisher for permission should be addressed to the Permissions Department, John Wiley & Sons, Inc., 111 River Street, Hoboken, NJ 07030, (201) 748-6011, fax (201) 748-6008, or online at <http://www.wiley.com/go/permissions>.

**Trademarks:** Wiley, For Dummies, the Dummies Man logo, The Dummies Way, Dummies.com, Making Everything Easier, and related trade dress are trademarks or registered trademarks of John Wiley & Sons, Inc. and/or its affiliates in the United States and other countries, and may not be used without written permission. Carbon Black and the Carbon Black logo are registered trademarks of Carbon Black. All other trademarks are the property of their respective owners. John Wiley & Sons, Inc., is not associated with any product or vendor mentioned in this book.

**LIMIT OF LIABILITY/DISCLAIMER OF WARRANTY:** THE PUBLISHER AND THE AUTHOR MAKE NO REPRESENTATIONS OR WARRANTIES WITH RESPECT TO THE ACCURACY OR COMPLETENESS OF THE CONTENTS OF THIS WORK AND SPECIFICALLY DISCLAIM ALL WARRANTIES, INCLUDING WITHOUT LIMITATION WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE. NO WARRANTY MAY BE CREATED OR EXTENDED BY SALES OR PROMOTIONAL MATERIALS. THE ADVICE AND STRATEGIES CONTAINED HEREIN MAY NOT BE SUITABLE FOR EVERY SITUATION. THIS WORK IS SOLD WITH THE UNDERSTANDING THAT THE PUBLISHER IS NOT ENGAGED IN RENDERING LEGAL, ACCOUNTING, OR OTHER PROFESSIONAL SERVICES. IF PROFESSIONAL ASSISTANCE IS REQUIRED, THE SERVICES OF A COMPETENT PROFESSIONAL PERSON SHOULD BE SOUGHT. NEITHER THE PUBLISHER NOR THE AUTHOR SHALL BE LIABLE FOR DAMAGES ARISING HEREFROM. THE FACT THAT AN ORGANIZATION OR WEBSITE IS REFERRED TO IN THIS WORK AS A CITATION AND/OR A POTENTIAL SOURCE OF FURTHER INFORMATION DOES NOT MEAN THAT THE AUTHOR OR THE PUBLISHER ENDORSES THE INFORMATION THE ORGANIZATION OR WEBSITE MAY PROVIDE OR RECOMMENDATIONS IT MAY MAKE. FURTHER, READERS SHOULD BE AWARE THAT INTERNET WEBSITES LISTED IN THIS WORK MAY HAVE CHANGED OR DISAPPEARED BETWEEN WHEN THIS WORK WAS WRITTEN AND WHEN IT IS READ.

For general information on our other products and services, or how to create a custom *For Dummies* book for your business or organization, please contact our Business Development Department in the U.S. at 877-409-4177, contact [info@dummies.biz](mailto:info@dummies.biz), or visit [www.wiley.com/go/custompub](http://www.wiley.com/go/custompub). For information about licensing the *For Dummies* brand for products or services, contact [BrandedRights&Licenses@Wiley.com](mailto:BrandedRights&Licenses@Wiley.com).

ISBN: 978-1-119-28061-3 (pbk); ISBN: 978-1-119-28062-0 (ebk)

Manufactured in the United States of America

10 9 8 7 6 5 4 3 2 1

## Publisher's Acknowledgments

Some of the people who helped bring this book to market include the following:

**Project Editor:** Carrie A. Burchfield

**Editorial Manager:** Rev Mengle

**Acquisitions Editor:** Amy Fandrei

**Business Development Representative:**

Sue Blessing

**Production Editor:** Tamilmani Varadharaj

# Table of Contents

<b>Introduction .....</b>	<b>1</b>
About This Book .....	2
Icons Used in This Book.....	2
<b>Chapter 1: Looking at the History of Application Control .....</b>	<b>3</b>
An Introduction to the Threat Landscape .....	3
Threats: Then and now .....	3
Assessing risk from the outside.....	4
Assessing risk from the inside .....	5
The Importance of the Endpoint.....	6
What is an endpoint?.....	6
Why protect the endpoint?.....	6
How Traditional AV Works .....	7
A New Approach to Endpoint Security .....	8
<b>Chapter 2: Understanding the Benefits of Application Control .....</b>	<b>9</b>
Moving from Passive to Proactive Defense .....	9
From blacklisting to whitelisting .....	10
The importance of whitelisting.....	12
Knowing the Value of Default-Deny .....	14
Application support .....	15
Software inventory .....	15
Security response .....	16
Host health .....	16
Discussing Application Control Effectively .....	17
Considering your audience .....	17
Tangible benefits of application control.....	18
Intangible benefits of application control .....	19
Getting Industry Validation of Application Control.....	20
<b>Chapter 3: Choosing an Application Control Solution .....</b>	<b>23</b>
Whitelisting without a List.....	23
Key Elements of an Application Control Solution.....	25
Policy-driven approvals .....	25
Dealing with the unknown .....	26
Detonate and deny.....	27

Threat intelligence.....	27
Open integrations .....	27
Automation.....	28
Flexibility .....	29

## **Chapter 4: Succeeding with Application Control . . . . 31**

Following the Steps of a Phased Rollout Approach.....	31
Step 1: Initial needs analysis .....	32
Step 2: Solution design .....	34
Step 3: Pilot implementation .....	35
Step 4: General deployment .....	37
Step 5: Solution management and refinement .....	37
Enabling Different Levels of Protection .....	39
Risk assessment: Revisited.....	39
Enabling different enforcement levels .....	39
Don't Set and Forget .....	40

## **Chapter 5: Ten Key Points When Considering Application Control . . . . .41**

Look for Flexibility .....	41
Look for Policy-Driven Trust .....	42
Automate.....	43
Integrate .....	43
Pilot with Limited Scope .....	43
Deploy in Monitor Mode .....	43
Expand the Deployment.....	44
Expand the Application Components.....	44
Test Before Deployment .....	44

# Introduction



**A**pplication control, sometimes called *application whitelisting*, is a means for controlling the software applications that can be run on a given computer or device. Application control flips the security paradigm of blacklisting on its head. Rather than trying to prevent bad software from running, application control allows only good software to run.

Application control offers a simple solution to a complex problem: How to handle the ever-increasing number of threats to computers and devices on a corporate network. As security threats and malware have evolved, so too have the needs for technologies like application control. Gone are the days when malware might redirect the user's search engine. We're now well into times where ransomware and key loggers prevail, where targeted attacks are common, and security attackers make a livelihood from finding and exploiting vulnerabilities.

Traditional application control platforms center on the concept of *whitelisting*, or allowing only known-good software to run. Coupled with this approach is a *greylist*, or a list of applications whose disposition hasn't yet been determined. Application control solutions range from simple ones that are host-based or run from the operating system itself to those that are robust, enterprise-grade platforms on which an organization can depend.

If whitelist management and enterprise-level application control sound like a lot of work, they shouldn't. Modern application control platforms do away with the whitelist concept entirely by providing rich approval mechanisms that alleviate the need for whitelist management. Further, the maturity of many application control solutions means that the deployment can be done in phases and integrated with your existing environment to ensure good software simply runs. The key to good application control is to find a solution that allows software rolled out by IT to be automatically approved and reputable software downloaded by end-users to be automatically approved. The prevalence of robust solutions with automated capabilities, supported by professional services teams, means that application control has truly come of age at just the right moment.

# About This Book

*Application Control For Dummies, Carbon Black Special Edition*, is primarily a discussion of application control technologies. The book first looks at the history of application control along with a more thorough look at the threat landscape. The book emphasizes best practices for choosing an application control platform and deployment of the solution. Considerations for obtaining approval are included within the book as are suggestions for how to design and implement the solution.

I assume that you're looking for ways to improve the security posture within your organization. You may have extensive security knowledge already, or you may be approaching this book as someone tasked with investigating application control solutions. Either way, this book is appropriate for decision makers who want a quick, easy-to-understand guide on application control.

## Icons Used in This Book

Throughout the book you'll see helpful icons that indicate special information is coming.



When you see the Tip icon, there's a suggestion that may be helpful to save some time when considering application control or the subject in that particular section.



This icon is helpful for things that may have been discussed earlier in the chapter or book and would be useful to recall for the current discussion.



Some things that can go wrong are indicated by this icon. Lessons learned from previous implementations can be found throughout the book, but some are highlighted with this icon.



Additional helpful information that may not necessarily be important to know at that moment is found when you see this icon.



## Chapter 1

---

# Looking at the History of Application Control

.....

### *In This Chapter*

- ▶ Introducing the threat landscape
  - ▶ Knowing the importance of the endpoint
  - ▶ Looking at how traditional antivirus works
  - ▶ Approaching endpoint security
- .....

**A**pplication control offers a simple solution in handling the ever-increasing number of threats to computers and devices on a corporate network. This chapter introduces application control by first discussing the overall threat landscape along with traditional approaches to endpoint security.

## *An Introduction to the Threat Landscape*

When assessing technology, it's important to separate fact from fiction. Doing so with an understanding of the origins of the technology helps to make an informed decision. This section provides a brief look at the threat landscape, both then and now. I promise to keep the history lesson brief!

### *Threats: Then and now*

Ten years ago, a large number of devices were already connected to the Internet. With the advent of smartphones, tablets, and the Internet of Things (IoT), that number has grown significantly. The number of attack vectors has grown right

along with those connected devices. *Attack vectors* are the paths or avenues that malicious activity may follow in order to successfully exploit a system.

Ten years ago, the business of malware creation and hacking was in its infancy. Today, there are literal armies of hackers operating at the national level and cyberattacks have become a big business. According to RAND/Juniper, the “cyber black market” is more profitable than illegal drug trade, netting over \$2,100,000,000,000.

Into this threat landscape comes the tools for fighting attacks. But too often, security professionals find themselves fighting today’s attacks with yesterday’s tools. The threat landscape is an ever-evolving space in which attackers seem to have the advantage. Luckily, the methods for defending against cyberattacks have also evolved.



Not only has the number of attacks and attack vectors increased but also the scope and costs associated with remediation of a successful attack. According to Ponemon Institute/Kenna Security, it’s estimated that identification of a breach, even knowing that you’ve been successfully attacked, takes on average 256 days. Remediation takes another 100 to 120 days and the final cost of a breach is \$3.8 million. With these types of numbers, finding a new way to protect an enterprise becomes even more important.

## *Assessing risk from the outside*

Risks from the outside are sometimes the easiest to consider. Attackers come in many forms, whether through incidental or large-scale spam-based malware distribution, to people attempting random host scans for vulnerabilities, to targeted attacks.

A common attack vector is through malware distribution. The malware arrives through an approved pathway, such as email or a link to a seemingly innocuous website. Many times, the person clicking the link doesn’t know that his device has been taken over by malware.

Behind the scenes, the malware begins looking for other hosts and devices to infect. At the same time, the malware may steal data or record keystrokes or perform other malicious activity on the infected host or device.

## Assessing threats

A primary means by which threats are assessed is to consider the confidentiality, integrity, and availability paradigm. Within this paradigm, confidentiality refers to keeping secret things secret. A threat that enables an attacker to gain access to information that they should not have would violate its confidentiality.

Integrity refers to the ability for an attacker to affect the information. For

example, an attacker that can alter bank balances or medical records, even if they can't see the effects of that alteration, would violate the integrity of the data in question.

Finally, availability refers to an attack that prevents an organization from using its data or systems when it wants to, as it wants to. Denial of service is an obvious example of an attack that affects availability.

Another, more serious threat, is a *targeted threat*, where the attacker is actively trying to break into an organization's systems with specific intent. This type of attack is difficult to detect with passive technologies because those technologies rely on knowledge of previous attacks. However, an application control platform with rich approval mechanisms can be more effective at preventing targeted attacks because the attacker may be prevented from executing malicious code.



Today's threat landscape isn't the same as it was five or ten years ago. Today, numerous groups make a living, even a career, by creating and distributing malware. The random attack is still prevalent, but the targeted threat keeps security personnel awake at night.

## Assessing risk from the inside

After a link with a malicious payload has been clicked or an email with malicious code has been opened, the threat becomes an internal threat. Within this internal threat category application control is very effective.

With application control, only those applications and related components that have been approved can be executed. This means that even zero-day malware threats won't be successful when application control is in effect.

Internal threats also include those that originate from the inside, from employees and contractors who are otherwise authorized

to be using computers and devices within the organization. These threats can be both intentional and unintentional.

For example, an employee may install software on her desktop PC to stream music or to connect her phone at work. While the intention isn't malicious, the effect can be quite serious. If the application contains malware or if the software isn't licensed properly, the organization can be liable for damages.

However, there are certain times when an employee or contractor has malicious intent. She may install a keylogger or other software to monitor transactions or perform other malicious activity.

In both cases, intentional and unintentional, passive monitoring such as antivirus (AV) or malware scanning may not deem the software a threat. Another method for defending against these types of attacks is necessary.



Always consider internal threats to be at least as serious as those from the outside.

## *The Importance of the Endpoint*

Enterprise computer security is no longer fought solely on the perimeter. Today, defense-in-depth is more important than ever, and both the perimeter and the endpoints need to be secured. This section discusses security at the endpoint.

### *What is an endpoint?*

*Endpoints* are those systems that store intellectual property within the organization. Endpoints can be anything from a server to an end-user system such as a desktop, laptop, tablet, or mobile phone. If the device can store intellectual property or if the device can be used as a platform for escalating privileges or carrying out other attacks, then the device needs to be protected.

### *Why protect the endpoint?*

The most valuable targets are those that contain data, whether customer data, or confidential documents, source code, and other essential elements of your organization. However, an

attacker may not be able to easily identify systems that contain such data. In these cases, an attack may be exploratory at first; The attacker collects information about the network topology and tries to remain undetected within the network.

Exploratory attacks need devices and systems on the inside of the network. Therefore, protecting these systems is just as important as protecting those with the actual data. In essence, the endpoint is the new perimeter.

## How Traditional AV Works

Attacks on endpoints follow a similar pattern. The attacker may drop malicious code on the system, whether a rogue program that looks innocuous or other executable code that enables the attacker to then access the system. Today, most endpoints have traditional AV or similar tools to mitigate attacks. In some cases, those products use enterprise integration to make management easier.

Traditional AV software protects against known and well-defined threats. But that necessarily implies that the AV software knows about the threat in order to identify and protect against it. This is an important implication and not one that can be taken for granted.

After a piece of malware is known, a signature can be created for it. Assuming that the malware doesn't morph or change itself, the AV will catch the malware from that point forward. But that leaves a large gap between when a piece of malware is first seen, a signature created, and the AV updated. According to CNN Money news, one million malware variants are created per day, so it's seemingly impossible for this traditional approach to keep up.

Security professionals have known for quite some time that traditional AV doesn't protect against unknown malware and certainly not against targeted attacks. AV is just not made for those types of threats and may give a false sense of security.



A *virus signature* is a collection of characteristics about that particular piece of malware. For example, it could be files that are changed on the system, registry entries, and so on.

Another problem with traditional AV is that it keeps a list of known bad software. It's as if you throw a party and rather than inviting specific people, you try to keep a list of everyone who shouldn't be allowed in. That list would be impossible to manage. AV follows the same pattern: Keep a list of everything that's bad and let everything else run.

Further, AV isn't even available for all of the new types of endpoints, such as all the connected IoT devices. Today's enterprise needs to look beyond AV and toward endpoint protection that meets the needs of the dynamic workplace.

## *A New Approach to Endpoint Security*

AV solutions will continue to be a part of endpoint protection, if for no other reason than meeting the requirements of audits. However, it's necessary and vital to consider how to truly protect the enterprise against the modern attacker. For this, organizations are looking toward application control. Application control provides a way for organizations to protect against entire classes of attacks.

An application control solution is more advanced than traditional AV and offers better protection against the threats facing the modern enterprise. Application control can stop the more advanced attacks, including zero-day threats and targeted attacks. Application control accomplishes this feat by using a default-deny policy.

A *default-deny policy* means that the only software that runs is the approved software, just like a party with invited guests. If software hasn't been approved to run, it doesn't run. Even with this advanced protection, application control solutions are resource-friendly, whether that resource is compute power or the time of security engineers.

With a default-deny policy, protection is available for malware that hasn't yet been seen. The default-deny policy found with application control means that enterprises find themselves protected, even when AV fails. This approach is necessary to protect the endpoints properly.

## Chapter 2

---

# Understanding the Benefits of Application Control

---

### *In This Chapter*

- ▶ Moving from passive to proactive defense
  - ▶ Understanding the value of default-deny policies
  - ▶ Having an effective application control discussion
  - ▶ Attaining industry validation of application control
- 

**T**his chapter discusses some of the direct benefits of application control. While many of those benefits may be self-evident to security professionals, it's a good idea to look at those benefits along with other benefits to help see things that may be hidden from an initial view.

Within this chapter, you first look at moving from a passive to a proactive defense, the value of default-deny policies, how to frame the discussion of application control, and how industry analysts view application control.

## *Moving from Passive to Proactive Defense*

Antivirus (AV) software works well against known threats. Firewalls perform a vital service by blocking access to internal systems. Intrusion detection systems (IDS) help to determine that an attack has occurred.

What do all three of these security technologies have in common? All three — AV, firewalls, and IDS — are all passive.

The technologies work against known and defined threats and attacks. Today's security landscape has moved beyond these passive technologies and requires proactive defense.

## *From blacklisting to whitelisting*

Before I go too much further, let me get some terminology out of the way. A *blacklist* represents known-malicious activity, whether file-based, network-based, or otherwise. A *whitelist* represents known-good activity, again whether file-based, network-based, or otherwise. There is a list between black and white, called a *greylist*. A *greylist* represents activity that has not yet been determined to be good or bad.

In the context of security technologies, things on the blacklist are typically blocked or prevented from running and things on the whitelist are typically allowed to run. Items on the greylist may or may not be allowed to run, depending on the security policy at a given organization.

Many security techniques and technologies are blacklist-centric. That is, they assume all activity, whether network or system, is acceptable unless it meets certain known-malicious criteria.

This approach is seen in AV software, which compares files and other activity against a database of known malicious code and signatures. The AV approach works well for known and well-documented threats but fails completely when faced with new, zero-day, threats and activity. Even so, AV should continue to be considered as part of an organization's defense-in-depth security solutions architecture.



A zero-day threat is one that has not yet been seen by AV and security vendors. A zero-day represents an imminent threat to an organization if the organization is running software or hardware vulnerable to the exploit.

Technologies like IDS provide a level of protection at a different layer, the network. These technologies examine network traffic for signs of malicious activity. Similar to AV, an IDS relies on a database of known-malicious activity against which comparisons are made. If the activity is deemed suspicious, an alert is generated to an administrator who can then take the appropriate action.



As IDS platforms evolved, they became known as intrusion protection systems (IPS). The difference between an IDS and IPS is the ability not only to alert, as the IDS does, but also to actively block traffic deemed malicious. While the ability to block activity can be useful, it still relies on definitions that must be pre-configured and constantly maintained, just like IDS and AV.

The move from IDS to IPS represents a shift from passive to active in security technologies. However, each of these technologies has something in common: They all require blacklist maintenance in order to be successful. The technologies are only as good as their database and if that database is not updated regularly there will be no protection against new threats.

It's safe to say that all enterprise-level AV products have a way to keep their definitions updated. IPS and IDS typically do as well. As definitions are updated, especially at the IPS level, an administrator is typically involved to make sure that the existing network activity is not adversely affected by the definition update. It's also not unheard of that an AV update flags a "safe" file as malicious and begins blocking it. A security administrator's job is never done.

A false sense of security is also common when AV has been deployed. There are also times when AV or IDS/IPS definitions are not updated. There may be "that one computer" that runs old software that simply doesn't play nice with the AV, or even worse, devices that silently fail to update for one reason or another. The passive nature of the protection means that a malicious attack can begin from one of these devices and then move onto other devices before being detected.

Another technique for protection is available called whitelisting. Whitelisting removes the need for a definition database of known-bad activity and instead assumes that activity is malicious until proven otherwise and allowed to continue. Whitelisting, sometimes called application protection and control, offers a higher level of protection than AV and IDS/IPS.

Although whitelisting requires a thorough examination of known-good traffic, all of the technology platforms for application control can work in a listening mode. In listening mode, known-good traffic and usage patterns are found, thereby

creating a baseline. The known-good activity is then added to a whitelist and will be allowed when the platform is launched.



Passive security technologies offer value against known-bad threats, but they require maintenance and are only as good as their latest definition database.

### *The importance of whitelisting*

A firewall represents the most basic, yet essential, technology that employs both blacklists, known-bad, and whitelists, known-good. The firewall policy within most organizations uses a “deny-by-default” policy, whereby all traffic is blocked unless it has been specifically allowed. In this sense, the “deny-by-default” policy creates a whitelist, where only known-good traffic is allowed to pass through the firewall.

Consider the opposite scenario with a firewall, where all traffic was allowed and only those threats that were known, only those ports known to be bad, are blocked. That wouldn’t be an efficient or effective means to secure the organization. Yet this is what many organizations do when they employ only AV and IDS/IPS.

As threats evolve and become more sophisticated, passive technologies provide less protection. Being able to know that the only applications executing are those that are approved is essential. This technique is known as an *application whitelist*.

An application whitelist is simply a list of approved applications and application components. Rather than trying to list everything that might be bad (as a blacklist would do), an application whitelist contains only those items that are approved. Application whitelist programs, also called application control programs, use that whitelist to prevent malware and other malicious activity.

An application control platform will, by nature, work with whitelisting of known-good applications and application components. It’s important to develop an understanding of the types of application control that are available.



Application components include things like libraries and configuration files that are associated with a given application.

There are various means by which an application control platform can examine applications to determine their disposition. These include the following:

- ✓ **Filename:** Although too simple to be effective, a filename provides a rudimentary means to determine if an application is allowed to run.
- ✓ **Path information:** Like the filename, examining the path for the executable or related files is typically too simple to be an effective means for determining whether an application should be allowed to run.
- ✓ **File size:** The size of the run or application component can be used to determine if the file has changed. However, an attacker can also replicate the file size thereby rendering this an ineffective means for application control. However, when used in combination with other attributes, the file size can deter basic malware.
- ✓ **Publisher:** An application or application component that has been digitally signed by the publisher of that software can be an effective means to verify its authenticity. However, establishing that trust relationship based solely on the publisher can be a weak means to ensure full application control. For example, trusting that all applications from a certain publisher are authentic and safe to execute means that even applications that have active vulnerabilities will be executed from that publisher.
- ✓ **Digital signature:** Instead of assuming that all files signed by a given publisher are safe, another means for deny-by-default is to verify the digital signature of every file and application component. However, many publishers don't sign all their files, and digital signatures aren't possible for items, such as configuration files that have local changes.
- ✓ **File hash:** An effective means for verifying file authenticity is through a file hash, provided through cryptographic means. A file hash creates a unique value that's only associated with a given file at a given point in time. If the contents of that file change, such as when a new version is deployed, then its file hash will also change. When combined with file path, filename, and other attributes, the file hash provides a powerful way to ensure an application and its components are unaltered. This assumes that the cryptography itself is strong and that hash collisions are few and relatively difficult to create.



A *hash collision* is when two different files share the same cryptographic hash value. When hash collisions are common or easy to create, an attacker can create a malicious version of a file that has the same cryptographic hash.

Some common traits of whitelist technologies include the following:

- ✓ Control the applications that can run on a given device
- ✓ Can apply different enforcement levels to different devices or groups
- ✓ Can be deployed with a baseline set of known-good activity gathered from real information
- ✓ Can be applied using trust-based and policy-driven control
- ✓ Provide active protection against new threats, including zero-day and other advanced attacks.

## Knowing the Value of Default-Deny

The obvious benefit with application control is being able to determine which applications are allowed to execute and excluding those that can't. But application control technologies, through whitelisting, enable an organization to achieve greater control over their operational environment. These benefits are often overlooked when considering whether the investment into application control is worthwhile.



*Default-deny* means that privileges aren't granted automatically but are instead denied. In the context of application control, it means proactively preventing attacks based on trust and policies.

To someone on the operations staff, who is tasked with the thankless job of taking the first support call, any change that affects how an organization's users accomplish their jobs is not viewed in a positive light. However, application control technologies have benefits for operations staff and can help to make their jobs much easier.

This section focuses on the benefits of application control within the operations side of an organization, including security operations.

## *Application support*

From an operations standpoint, knowing which files and applications can run means less support because applications execute in a known environment. There are fewer cross-version and cross-application incompatibilities in an application control environment.

Operations support staff can require that all clients use standardized versions of applications within a tested and controlled environment. For example, if Application A requires a certain version of Application B, application control can ensure that only the correct version of Application B is installed. Imagine knowing what version of an application is installed without having to ask the user.

The ability to version-check software isn't unique to application control platforms. Technologies like Microsoft System Center have this capability. But an application control platform carries the built-in ability to do so and to check file versions across an application, not just the executable. Application control platforms can also version-check files that don't fit well within the normal professional packaged software paradigm, such as custom-built applications.

## *Software inventory*

The inventory collected as part of application control serves as an inventory of software across an entire organization. In practical terms, application control provides a means by which an organization can ensure software compliance.

Application control also prevents unauthorized software from being installed on client devices. Software that's installed, whether intentionally or unintentionally, can cause numerous issues within a network, even beyond the original device on which the software is installed. For example, software that scans the network for other similar devices may cause problems with other hosts or devices.

Unlicensed software is also an ongoing issue within many organizations. Application control technologies help prevent unlicensed software from being installed or used. Things like Group Policy enforcement already prevents many groups of users from installing software that uses a traditional Microsoft Installer (MSI) or executable installer.

However, what about software that doesn't require an MSI or can run from other media? Application control technologies help prevent unauthorized and unlicensed software from running, so if the software is executing, you can be sure that it's received a blessing from operations to do so.

### *Security response*

Operations staff is tasked with responding to the first call for help. It's through this first call that many security issues are first found. Application control technologies help when investigating an attack.

There may be a certain signature associated with an attack. For example, the attack may alter certain files on a given endpoint. Security and operations personnel can use that signature to help determine not only how the attack started but also if any other hosts are affected.

Knowing which hosts have been affected leads to knowing which hosts haven't been affected by a given piece of malware. Further, through the software inventory aspects of application control, the security response team will know in which hosts the infected software resides. For example, if a given software package can't be installed on a certain group of hosts, then those hosts won't be affected by a malware event.



With an application control solution, re-imaging of machines becomes less of an issue.

Security response and control leads directly into the discussion of overall host health, which is another benefit of application control.

### *Host health*

Application control technologies can monitor the health of the host itself. Specifically, the files related to the host

applications can be monitored by many application control platforms. In addition, some application control platforms can even prevent changes to these ancillary files, thereby protecting the host even further.

Some application control platforms can also prevent external media from being read from or written to. This can stop many avenues for attacks, whether it's a user attempting to run applications from a USB stick or someone trying to download data onto the USB stick. Some application control technologies can examine the serial number of a given external device to determine whether it is allowed to be used. This enables the organization to take advantage of external media for certain use cases while preventing its use for others.

Finally, some application control platforms offer memory protection for applications and data currently resident in the devices random access memory (RAM). This level of protection goes well beyond the simple monitoring of files and can further ensure the health of the host.

## *Discussing Application Control Effectively*

Earlier in this chapter we discussed the benefits of application control for operations. Application control solutions also need to be discussed with management within the organization. Luckily, the discussion with management can be similar to that with operations. While management isn't tasked with taking the first support call, management does need to provide stable IT systems, a task further complicated by the need to plan at the organization level.

### *Considering your audience*

The discussion for management and operations is somewhat similar insofar as both discussions have an educational aspect. There are other similar technologies available for application control. At the management level, there may not be an understanding of the difference between a robust, full-fledged application control platform and a technology that appears similar.

Host-based application control can give a false sense of security when compared to the enterprise-wide technologies available for application control. Organizations typically don't rely solely on host-based firewalls. In the same manner, host-based application control shouldn't be viewed as an enterprise-wide solution.

When discussing application control with a non-technical (or semi-technical) audience, it's important to look beyond the technology itself and consider the non-technical benefits. Providing answers to questions like “How will application control help us be more productive?” and “What will happen if we don't implement application control?” is a start toward this thought process.

Another important step in obtaining approval for an application control project is to discuss how the project will be implemented, with specific milestones and deadlines. A phased implementation approach is discussed later in this chapter and can be used as a basis for planning the implementation discussion with management.

It may be tempting to begin with a discussion of the differences between native application control provided with many operating systems and the enterprise-scale application control technology platforms, but those differences aren't (yet) important enough. The discussion should instead begin with the benefits of application control as part of the security solution for an organization.



Success with application control sometimes means winning early champions by soft-launching in monitor mode and then slowly moving toward more enforcement-based policies over time.

## ***Tangible benefits of application control***

Many of the benefits of application control that are seemingly technical also have a wider organizational impact. Some of those benefits are tangible and provide easily quantifiable improvements within the organization.



For example, consider software inventory. Every organization needs to maintain a controlled inventory of approved software and needs to know the devices on which the software is currently installed. Without application control or with a host-based application control platform, the organization must use and maintain another means for this software inventory.

However, application control not only maintains the software inventory but also ensures that only approved software can be executed. This benefit means that unauthorized software or rogue installations of software are a thing of the past. With application control in place, the organization can use the single platform to monitor and maintain the health of the hosts. This leads to a reduction in costs for management and operations of the clients on and off the network.

Like software inventory, an organization should control the use of external media on its devices. Doing so prevents multiple avenues for attacks and security issues. For example, use of a rogue USB stick can lead to malware being installed on the computer if it's already present on the USB stick. Application control technologies prevent this.

Control over external media also prevents users from taking data. The intent of the user may be simply to take a spreadsheet home to work on it over the weekend or it could be to steal a customer list. Either way, the organization needs to maintain control over its privileged and confidential information. Application control platforms provide that control.

Some application control platforms can also help with compliance requirements. For example, PCI, HIPAA, SOX, NERC, and FISMA audits and compliance requirements may be met or even exceeded with deployment of an application control platform.

## ***Intangible benefits of application control***

When discussing application control at the management level, many of the benefits are intangible. The benefit of operations staff focusing more time being proactive rather than reactive isn't directly quantifiable. Yet the benefit does exist and is felt throughout the organization. This section looks at some of

the intangible benefits that can be realized when deploying an application control platform.

Application control technologies can reduce the number and severity of support incidents, both security and non-security related. By ensuring a consistent and known set of applications on each host, compatibility issues become much less frequent. It's difficult to apply a direct cost to a simple reduction in support calls, though over time the effects of the reduction become tangible.

Application control technologies also help facilitate security response. The rich information available with an enterprise-level application control platform enables non-experts to assess the impact and determine the root cause. For example, if a host becomes infected with malware by clicking on a link in e-mail, the application control technology can limit the impact of the infection across the organization and help recover the infected host by determining which file or files were altered.

In this way, application control technologies also help with overall host health. Monitoring file changes means that it's possible to know when a file changed and to see related changes, whether based on a known installation of software or a rogue software install.

Application control also helps to find undocumented job roles and business processes. For example, if users in the mailroom are being asked to track incoming inventory, an application control platform can help find that use case. Application control technologies, through whitelisting, keep track of the applications that are authorized for a given group or set of hosts within an organization. Therefore, if the mailroom staff are attempting to execute an application for inventory the use case can be properly documented. Without application control, that job function might never be found.

## *Getting Industry Validation of Application Control*

Application control is considered by most experts to be the most effective form of attack prevention because it doesn't rely on knowing what's bad; instead it knows what's good

and allows it. This section includes an overview of how independent industry analysts view the benefits of application control and application control's place in securing today's modern enterprise.

Being based on a whitelist means that application control provides a reasonable and accessible means to reduce risk from a variety of threats. According to Gartner, application control provides several key benefits when compared to passive technologies like AV, including the following:

- ✓ Reduction of malware infections and faster incident response due to real-time visibility
- ✓ Improvement of insider threat detection
- ✓ Blocking of unwanted and undesirable applications
- ✓ Limiting of the footprint due to unauthorized or unnecessary applications
- ✓ Identification of potential malicious activity by detecting new files and sending them to a quarantined area for further investigation
- ✓ Prevention of common attack vectors like double file-name extensions, trash bin execution, and so on
- ✓ Provision of centralized management capabilities for incident response, including the ability to search devices for specific files and processes

According to Peter Firstbrook from Gartner Research, "Application control should be considered a leading best-practice security control on low change or critical server environments. It is also a highly effective AV replacement in servers that do not tolerate traditional signature scanning."

The National Institute of Standards and Technology (NIST) also provides guidance on application whitelisting and recommends a phased approach to implementation. This phased approach is discussed in Chapter 4.

Also as noted by Gartner, application control platforms have matured significantly and don't carry the burden of administration and maintenance that has been associated with whitelisting technologies of the past.



## Chapter 3

# Choosing an Application Control Solution

### *In This Chapter*

- ▶ Whitelisting without a list
- ▶ Seeing the key elements of application control solutions

**T**his chapter provides guidance and suggestions to help in assessment of application control solutions. Many solution vendors attempt to sell solutions that aren't really enterprise-ready and sometimes aren't even truly application control solutions!

One of the most important elements of an application control solution is its whitelist. The chapter begins with a discussion of whitelisting and how it works within the modern computing environment. The chapter then examines some of the key traits exhibited by effective application control solutions.

## *Whitelisting without a List*

One of the most common issues with traditional whitelist technology is simply maintaining the list. Every time a new application needs to run, someone needs to approve it. Meanwhile, the person trying to run the application is left unproductive. The good news is that modern application control solutions no longer rely on a whitelist. This section discusses how robust application control solutions uses policies and trust rather than lists.

When evaluating application control solutions, there are two fundamental questions to ask:

- ✓ How long will it take to implement the solution?
- ✓ What impact will the solution have on users?

Obviously, the length of time to deploy an application control solution depends on many factors. Some of those factors include the number of endpoints being protected and the maturity of the overall security infrastructure and processes. Application control implementations are typically accomplished in phases. This phased approach is recommended by The National Institute of Standards and Technology (NIST) and helps to ensure minimal impact. Chapter 4 discusses the phased approach in much more detail.

While the phased approach helps to minimize impact at deployment, it's also important to minimize any ongoing issues found with a robust security solution. Application control solutions should be able to allow known good software to execute without impact to the user.

But what about new and updated software? Application control would normally block new and updated software, software that hasn't yet been approved. Today's application control solutions should include rich approval mechanisms that enable the organization to automate many of the tasks associated with maintaining the solution.

The use of a policy-driven approach, discussed later in this chapter, means that modern application control solutions no longer have the maintenance burdens once associated with this type of technology. It's worth noting that not all application control solutions are policy-driven, so when evaluating solutions, this is an important determination to make. Trust-based solutions are also important. The different ways an application control solution can use trust are discussed in the section "Key Elements of an Application Control Solution."

## ***Key Elements of an Application Control Solution***

Several elements of modern application control solutions set them apart from traditional whitelist solutions of the past. These elements help to make the application control solution more robust, more manageable, and more enterprise-ready. Conversely, application control solutions that are missing these elements may be more difficult and costly to manage. This section discusses some of the elements.

### ***Policy-driven approvals***

Policy-driven approvals are a central and key component to successful application control solutions. Policy-driven approvals mean that you're whitelisting without a list. Approvals of new and updated software are done based on trust. Policy-based trust can be driven by IT and through the cloud. The combination of both an IT-driven policy and a dynamic cloud-based trust policy minimizes the administrative effort required by IT while also minimizing user interruption.

#### ***IT-driven trust***

IT-driven trust is defined by the software that IT deploys within the organization. By definition, this software is trusted and would therefore be allowed to run. The application control solution should automatically approve any files pushed or deployed by IT.

But beyond the normal software deployment process, an IT-driven trust scenario should include the ability to automate trust for things like patch management, software repositories, self-updating applications, trusted users or publishers, software distribution systems, and IT Help Desk.

#### ***Cloud-driven trust***

A common issue that arises in dynamic organizations is the need for users to download and run software without having to go through a formal process and wait for IT to approve and install the software. For example, a development team might

need to try a new framework or install software to migrate data. Having to go through a formal process would unnecessarily delay the development effort.

Application control solutions have typically not been palatable in these types of organizations. However, modern application control solutions can also utilize the cloud as another reference point when considering trust. This means that the application control solution can be configured to allow software downloaded by the user to run.

Obviously, allowing users to download and install their own software breaks the application control paradigm. But that's where the policy-driven, trust-based approach is key. In this scenario, software is evaluated based on an algorithm in the application control solution. That algorithm takes into account the threat intelligence gathered from the cloud and assigns a trust rating to the software.

From an IT perspective, a threshold for the trust-rating can be set for the cloud-based trust scenario. Software below that threshold is still not allowed to run while software above that threshold is allowed to run. Essentially, this means that management of the application control solution requires no administrative effort.

### *Dealing with the unknown*

What happens when both the IT-based and cloud-based trust policies are unable to assess the threat posed by a new file or application? These files, known as grey files, are not yet known to the application control platform and haven't been fully assessed as to whether they are malicious or innocuous.



Grey files are those files that haven't been assessed yet. The name comes from their status as neither whitelisted or blacklisted.

In most cases, the application control solution should stop this application from executing. However, a more advanced application control solution enables the organization to define the trust threshold for grey files and then define actions based on the trust value for that file. In other words, files below the trust threshold could be discarded while files that don't yet have a known trust value could be detonated (discussed in



the next section). The key is to find an application control platform that enables your organization to set these thresholds and to determine the actions taken.

## *Detonate and deny*

The preceding section described the ability to detonate an unknown file. In this context, detonation is a term used to describe deployment, installation, unpacking, or the like, in a secure area in order to determine the contents and disposition of that file. For example, detonation might involve deployment into a virtual machine so that the behavior of the file can be assessed.



It is through detonation that a trust value can be assigned for a given file.

The normal behavior for application control is to deny by default. However, an application control solution should also be able to integrate with detonation services. The integration should be automatic, such that files are submitted to the service. If the files are found to be suspicious, the trust value can be assigned such that the file cannot execute. Alternately, the assessment results can be submitted to IT for further review.

## *Threat intelligence*

Threat intelligence refers to the ability to determine the trust value for a given file. Cloud integration is the key component of modern threat intelligence. The real-time nature of the cloud, coupled with advanced and automated detonation means that the application control solution can determine the disposition and trust value for a file as needed.



To be most effective, threat intelligence needs to include the detonation along with any threat reputation scores available. By analyzing these sources of information, new intelligence can be applied immediately.

## *Open integrations*

Many application control solutions are closed systems. The solutions don't play nice with others and certainly don't

integrate with other systems well. When evaluating application control solutions, it's important to consider how well that solution integrates with your existing environment.

At a minimum you could consider whether the solution under consideration can integrate with your security infrastructure, whether existing or planned. For example, integration with Security Information and Event Management Systems (SIEMS), log management systems, software delivery, and patch management are obvious. But even integration with your ticketing system is important. None of these should be taken for granted and ideally should be pre-built or included with the product to minimize the need for customization.

Speaking of customization, you might find the need to integrate with the application control solution in a different way, maybe from a custom ticketing system or other system. Some application control solutions offer open Application Programming Interfaces (APIs) that help to facilitate this scenario.

## *Automation*

One of the largest challenges with application control has traditionally been the amount of manual administration and management required. With a modern application control solution, the amount of manual intervention is minimized.

Many of the common tasks associated with application control solutions can be automated, but only if the solution supports the automation paradigm. For example, approvals of new software, file analysis, lockdown, file upload, and so on are all common workflows for application control administrators. If these can be automated, the amount of management and manual intervention can be reduced immensely.

The ability to automate these tasks and workflows means that users enjoy rapid response while the organization reduces administrative costs and maximizes its return on the application control solution investment.

## *Flexibility*

Application control is not the same as deployment of a firewall, where one size fits all. Application control requires flexibility at the time of deployment and then continued flexibility to grow with the organization.

Application control solutions are not meant to stop the organization from being productive as its needs change. The use of multiple methods for approval, such as IT-based and cloud-based trust, different levels of protection, and automated workflows are important things to consider as the needs of the organization change. For example, you may not need the custom API for the initial rollout, but then when a new type of system comes online that API can mean the difference between integrating with the application control solution and having an outlier system. It is the flexibility that will enable the application control solution to become fully integrated and utilized over the long term.



## Chapter 4

---

# Succeeding with Application Control

---

### *In This Chapter*

- ▶ Implementing a phased rollout
  - ▶ Using different levels of protection
  - ▶ Automating security solutions
- 

**T**his chapter looks at application control with a specific focus on how it can be successfully deployed in a typical organization. The National Institute of Standards and Technology (NIST) recommends a phased approach for application control solutions. The goal is to find any issues early in the deployment, address those issues, and continue deploying the solution organization-wide.

## *Following the Steps of a Phased Rollout Approach*

Providing an implementation plan is a key element toward obtaining approval and implementing the product itself. This section provides suggestions for a successful implementation of an enterprise-level application control platform in a typical organization. This approach can be used by organizations with a traditional life cycle approach to systems implementation and by organizations that use agile or agile-like methodologies.

A phased approach can be quite successful for enterprise-wide operational technology such as application control.

The steps in this section can be used as a guide for such an approach.



Although these steps aren't unique to the rollout of application control technologies, the steps do represent a means to be successful at implementation. The key takeaway is to find a solution that can offer the support needed to work through the phases successfully.

## ***Step 1: Initial needs analysis***

The initial needs analysis looks to identify the current operating environment within which application control will be deployed, along with the overall plan for use of the application control platform itself.

To accomplish the analysis, several sources of information are useful. For instance, a network topology is a typical source document that can be used to determine logical locations for enforcement points. Also relevant is the overall operating environment of client devices. For example, do all end-user computers authenticate with Lightweight Directory Access Protocol (LDAP) or a similar directory service? Further, does the network use role-based access control such as group-based membership? If the answer is “yes” to both of these, then the directory service and group-membership can be leveraged for the application control platform rollout. For example, the application control technology may be rolled out in “monitor” mode for certain groups and “enforcement” mode for others.

If, however, the organization doesn't use a directory service or isn't using group-based authorization, the application control platform needs to be implemented through another means, such as device-by-device or in certain network segments.

But before I get ahead of myself, the primary deliverable for this needs analysis phase is to have a solid understanding of the existing environment along with the needs and expectations for the application control platform itself. Existing constraints are important to the conversation around the needs and expectations for the application control platform. If the application control platform must not interrupt certain mission critical hosts, then these hosts are likely not the ones

that should be chosen to test the implementation. Also, if there are certain times of the week or month when processing is heavier, these should be documented so performance isn't negatively impacted.

Systems with which the application control platform must interact should be documented and included in this analysis phase. For example, if there is a centralized logging system or standard built on which the system will be deployed, both should be included.

The key functional requirements of the system should be gathered during this needs analysis phase. For example, the hosts to be protected along with the level of protection should be included in the implementation plan. Application control platforms will have the ability to operate in a listen or monitor mode or an enforcement mode. Many implementations begin in monitor mode and then switch to enforcement mode later.

A determination should be made as to what will be monitored by the application control platform. Most application control technologies have the ability to monitor application executables as well as ancillary libraries, configuration files, registry entries, and so on. In general, the more you monitor, the more you'll be protected. You should be able to monitor different things on different hosts. For example, you may choose a more stringent set of application control policies on certain high-value or highly vulnerable hosts and be less stringent on others.



It may not be possible or even preferable to attempt to determine the correct balance of what to monitor during the analysis phase. Rather, it may only be after some hands-on time with the technology that you'll find the appropriate level of monitor and protection.

Another aspect of this initial phase is to develop policies for obtaining approval for an application to be trusted. For example, you may find applications that don't exist on the approved software list during the monitor mode deployment. The policy that users need to follow should be developed and documented at this time. With a cloud-based trust scenario, determining the trust threshold on which an application will be allowed to execute is also important.

Non-functional requirements such as acceptable levels of performance or performance impact should also be developed during this initial phase. Application control won't have an impact on the performance of the end-user systems on which the software is deployed. A common approach is to establish a baseline performance for tasks such as opening an application. This baseline can then be measured before and after installation of the application control software to ensure that the performance requirements are met.

Also consider things like the redundancy of the system itself as well as disaster recovery needs. It's likely that if an attack were underway the last thing you'd want is for the application control platform to go down. Analyze the needs around redundancy and consider the options available with the application control platform.

## ***Step 2: Solution design***

With the needs for the application control platform documented, designing the solution should be rather easy. The location of the application control enforcement points is determined by the previously gathered network topology and implementation plan.

The use of a directory technology like LDAP and group-based authorization will also lead the solution design in a certain direction. For example, you may deploy a federated identity solution near the application control platform in order to avoid a performance impact on the primary directory service.

Finally, the decision to deploy with a pilot project will also determine, at least in part, how the solution is implemented. There are multiple ways to undertake a pilot project. One option is to deploy in complete isolation so as to remove any chance of adverse impacts on the production network. However, there may not be much value in such a proof of concept because the software will not be running in its true environment.

Another option is to deploy a true pilot project, where the solution is implemented but only to a small subset of individuals. Deploying in such a manner limits the overall impact of any possible, however unlikely, adverse consequences while at the same time maximizing the chance of success when the software is deployed to a wider audience.



The phased implementation, with a pilot followed by wider and wider grouped deployment is typically the best path towards success for an application control platform. The ability to deploy in a controlled fashion minimizes possible support. The ability to show early success is also helpful within the organization and can gain champions for application control.

### *Step 3: Pilot implementation*

The pilot implementation gives you a chance to “eat your own dog food” by deploying the application control platform on hosts that are under your control. Doing so provides the benefit of relative isolation while facilitating learning about the application control platform. You might try to implement first in a monitor mode and then go into enforcement mode on the pilot implementation.

Just as it’s important to deploy the pilot in isolation, it’s also important to ensure that the hosts chosen for the pilot are under control of technical staff such as the ones who are in control of the pilot project itself. Deploying to a non-technical audience may result in negative visibility for the technology at a critical time.

Prior to beginning the pilot, any target hosts should be scanned for malware and existing security issues that could compromise the validity of the pilot implementation. One of the first things that you’ll do is to begin generating a policy for software that will be trusted.



Modern application control solutions move away from whitelists and towards policy-driven trust.

Ideally, the policy should approve 90 percent or more of the relevant files for your organization. The remaining 10 percent should leverage a data-centric, iterative approach to identification and assessment. This approach will help to find additional use cases that generate the most files and affect the most devices.

Additionally, a solution that offers field-tested design patterns can help with assessment of additional use cases. The goal is to be able to develop policies for these use cases quickly, thereby making the final deployment easier.

Several aspects of the pilot should be examined to determine if the platform is appropriate and to look for ways to improve the implementation as the solution is deployed to a wider audience.

- ✓ **Overall suitability for needs:** Examine the functionality of the platform to determine if it is best-fit for your organization. At its simplest, does the platform detect modifications to applications? You might install a patch or make other modifications to the application components to see if the application control platform detects the changes and how it reacts.
- ✓ **Ease of management:** Determine how well the platform fits within your existing workflows and the needs for “care and feeding” of the platform itself. If the platform requires a lot of maintenance, then that should be noted and considered as part of the larger overall rollout. However, note that it’s typical for these types of platforms to require some amount of initial configuration, so be careful when extrapolating the amount of management required for the larger deployment.
- ✓ **Performance:** Assess the performance impact of the platform, including normal use cases, as well as use cases where the host is expected to perform process-heavy transactions.
- ✓ **Platform security:** A security solution should not create a security problem! Assess whether the platform itself has or creates security issues. Things like open ports, vulnerable third-party software, and so on can be examined to see if the platform itself is vulnerable.
- ✓ **Integration points:** Assess how well the platform integrates with other technologies in your network. For example, the platform should integrate easily with your directory service but may also integrate with centralized logging and alerting solutions. The pilot is a great time to learn about these integration points.



The goal of the pilot is to prove out the platform with real-world scenarios while also enabling you to learn about the platform itself.

## ***Step 4: General deployment***

With the pilot successfully completed, you can begin to deploy the platform to a wider audience. Prior to beginning a general deployment, it's likely that some form of training will need to be provided to IT staff who are tasked with taking the initial support call. When an application control platform is deployed, a process for helping those users get up and running is necessary.

It's generally recommended to deploy to a small number of hosts to begin with in order to assess impact on the management servers and also to reduce the impact of unforeseen issues.

One method for deployment is to use a phased approach. With a phased approach, the solution is deployed to a small subset of hosts within a group. It's likely that any configuration concerns will be found early, therefore, if you limit the number of deployed hosts initially any such concerns can be addressed without overwhelming staff or end users.

Within the context of a phased approach new groups of hosts can be deployed in monitor mode at first. Doing so enables the security team to determine potential impacts to that group of hosts without actually impacting the productivity or use of those hosts.

In fact, there may be a subset of hosts on the network that never go beyond monitor mode. For example, dynamic machines belonging to sales personnel or solution architects that can't afford the potential of application denial that may occur in enforcement mode are a candidate for a monitor-only scenario. Even in monitor mode, the application control platform provides the forensic benefits and the ability to track overall host health.

## ***Step 5: Solution management and refinement***

As the solution is deployed to wider and wider groups within an organization, the long-term maintenance of the solution

will decrease. Monitoring of the greylist, or applications that haven't yet had a determination made on them, is a task that's performed as part of routine security operations activities.

Several things occur during management — many of which are common to any enterprise software. Some of these common tasks include the following:

- ✔ **Applying patches to management stations:** The management servers for the solution will need to be patched. It's a good idea to test in an isolated manner, if possible.
- ✔ **Applying patches to client hosts:** The software deployed on each host will also need to be updated from time to time. It's important to test these updates by deploying to a limited set of hosts, just as you would as part of best practices for patch management.
- ✔ **Updating policies and support:** As with any security solution, it's likely that you'll discover changes to approval policies or other policies around the use of the solution. These aren't unique to application control technologies but will be something that occurs with this solution.

What has become far less common with modern application control platforms is maintenance, including

- ✔ **Updating approvals:** Formerly a frequent task, especially when other software was installed or updated, was to update the software approved to run. The complexity of the task was directly related to the application components being monitored. If extended components such as registry entries and configuration files were being monitored, then the update would have needed to include those components. However, when using policy-driven trust and if automation is available, this task becomes much easier.
- ✔ **Testing the solution:** Regular tests of the application control platform were common to ensure that the solution was running properly on client devices. Next-generation application control platforms require minimal testing.

## *Enabling Different Levels of Protection*

A crucial element for any application control solution is the ability to deploy different levels of protection to different hosts. This is a key advantage of an enterprise-level application control solution over host-based or native application control software included in some operating systems.

This section looks at different levels of protection that might be applied within a typical organization.

### *Risk assessment: Revisited*

Prior to determining which hosts or groups should receive which levels of protection, it's important to understand the risks to various systems in the organization's network. For example, the risks to all client systems that use e-mail is different than it is for those systems that have no Internet access.

In addition, the risk level associated with an individual who has elevated privileges or access to confidential information is higher than it is for a standard employee who has basic access to the systems. For example, an attacker may target executives or human resources personnel within the organization and attempt to install malware or key loggers on those client devices.



When assessing risk, look not only at the software installed on the host but also the typical use cases for that device.

### *Enabling different enforcement levels*

Risk is one factor in the decision of enforcement levels or modes for the application control solution. Another factor is tolerance for loss of productivity. Critical hosts on the network might not be the best hosts on which to learn about the nuances of the application control solution. In those instances, monitor-only mode might be preferred until after a

pilot implementation. Devices used by executives might also be a good place to begin with monitor-only mode so as not to potentially disrupt their productivity during initial phases.

In this context, deploying in a monitor-only mode for highly visible or mission-critical hosts is one approach that can lead to success. When internal management of the solution has been refined and those critical hosts have been monitored for an appropriate period of time, the organization can look to move towards a higher level of enforcement.

A robust application control solution will have the ability not only to deploy to different groups but also to monitor different things on those hosts. For example, a high-risk group of hosts might use a monitoring or enforcement profile that includes all relevant application components, such as registry entries and configuration files, while another group of hosts might monitor only application executables.

When it comes to application control solutions, flexibility is key to success. The flexibility to monitor or enforce and the flexibility to deploy in a phased manner are both crucial for any application control deployment.

## *Don't Set and Forget*

While there may be a desire to “set and forget” with a security solution, that’s just not possible in today’s dynamic environment. Attacks are constantly evolving and the perpetrators of those attacks are becoming more and more sophisticated. The types of devices being deployed in today’s enterprise, even compared to a few years ago, dictate that security solutions must evolve along with them.

Security solutions that feature automation can help alleviate the issues surrounding the need for constant and evolutionary management against modern threats. Ensuring that the right teams are available to address those threats, and the anomalies that occur because of new threats, is important.

## Chapter 5

---

# Ten Key Points When Considering Application Control

.....

### *In This Chapter*

- ▶ Looking at the best practices for analysis and design of the solution
  - ▶ Deploying with limited scope and impact
  - ▶ Expanding and improving the solution
- .....

**T**his chapter provides key points around selection and implementation of an application control solution. Included in the chapter are many of the thoughts and recommendations from elsewhere in the book.

Selection of the application control solution should be based on your needs and the abilities of the solution under consideration.

### *Look for Flexibility*

A primary step in any system rollout is to analyze the environment in which the solution will operate along with the expectations for the new system. This analysis needs to include both the current needs and the needs of the future within your organization.

A flexible solution enables you to match the application control implementation to your existing prevention strategy.



Key questions to ask about an application control solution include the following:

- ✓ Will the system integrate with a directory service like LDAP?
- ✓ Where will the endpoints and management servers be located?
- ✓ What level of availability is necessary for the enforcement points?
- ✓ Are there disaster recovery needs around the solution?
- ✓ Are there specific legal or regulatory requirements that the solution must meet around compliance?
- ✓ Who will manage the solution and what are the expectations for support?

Providing answers for these questions and any related questions that arise as part of the analysis helps determine the best architecture and appropriate implementation strategy for the solution.

## *Look for Policy-Driven Trust*

When the application control solution has been deployed, it's likely that a new application will need to be approved. A modern application control solution should use policy-driven trust. With policy-driven trust, an application can be executed based on policies driven from IT and from the cloud.

IT-based trust includes things such as software deployed by IT through normal distribution channels. Cloud-based trust includes gathering threat intelligence from the cloud, including a trust rating for a given application. That trust rating can be combined with IT-configured thresholds to determine whether the application is allowed to run.

The use of policy-driven trust helps to automate the process of application control management and is a key element to being successful with application control.



## *Automate*

While policy-driven trust helps to reduce both the cost and effort of application control, ideally there would be more automation available. Maintenance of application control follows fairly similar workflows and patterns. Any automation of detonation, approvals, and other processes will reduce the workload of security administrators to perform other, innovative security related tasks.

## *Integrate*

The ability to integrate with other products greatly reduces the need for separate management of many aspects of the application control solution.

Integration can take place between application control solutions, log management software, and other security assets within the network. Further, choosing an application control solution with an open Application Programming Interface (API) ensures that integrations can be done for today's software and for those pieces of software not yet invented.

## *Pilot with Limited Scope*



One of the most fundamental things you can do with an application control pilot is to implement the solution in limited scope. This means deploying the solution to a small set of hosts, ideally hosts used by the project team, and then improving the solution from there. By deploying in a limited manner, you can show early success and also learn about the technology.

## *Deploy in Monitor Mode*

Most application control solutions have a way to monitor applications while learning about the environment. When used in monitor mode, the application is allowed to execute and the attributes of the application such as additional required components are recorded or audited by the application control solution. When deployed in monitor mode, data can be gathered from typical hosts on which the solution will

be deployed. Deploying in monitor mode gives the project team a chance to learn more about the application control platform without affecting end-users.

## ***Expand the Deployment***

You'll learn a great deal about the organization and its security needs by assessing risk and designing the application control solution. As you become comfortable with the application control solution, consider expanding to other groups or other hosts within the organization. Even if you do so in monitor mode, the information gathered will be valuable for the final deployment.

## ***Expand the Application Components***

When first deployed, you may choose to monitor or enforce simply on the application executable alone. However, there may be high-value hosts that require an additional level of protection. In these cases, or as your understanding of the application control solution expands, you can expand the components being monitored or enforced by the application control platform.

For example, you may monitor configuration files, application libraries, or other files related to an application to ensure that those components don't change. Doing so provides a greater level of protection than simply monitoring the application executable.

## ***Test Before Deployment***

As with any technology solution, you should always test before deployment. If hosts are in enforcement mode, then you should be rigorous in verifying all application and operating system updates before those updates are deployed to the hosts. If you're using policy-driven trust then patches pushed from IT will be automatically trusted, thereby alleviating the need to maintain the whitelist.





# **WILEY END USER LICENSE AGREEMENT**

Go to [www.wiley.com/go/eula](http://www.wiley.com/go/eula) to access Wiley's ebook EULA.