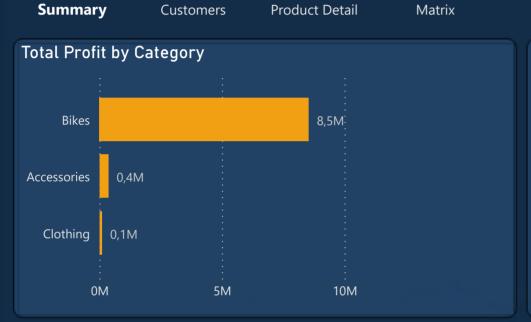
## Adventure Works Cycle







Matrix

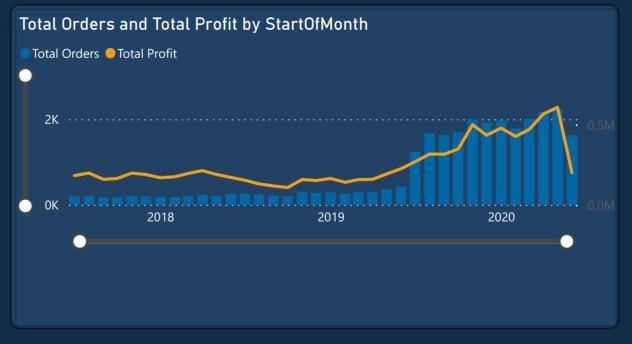
**Forecast** 



28K (87,93%)



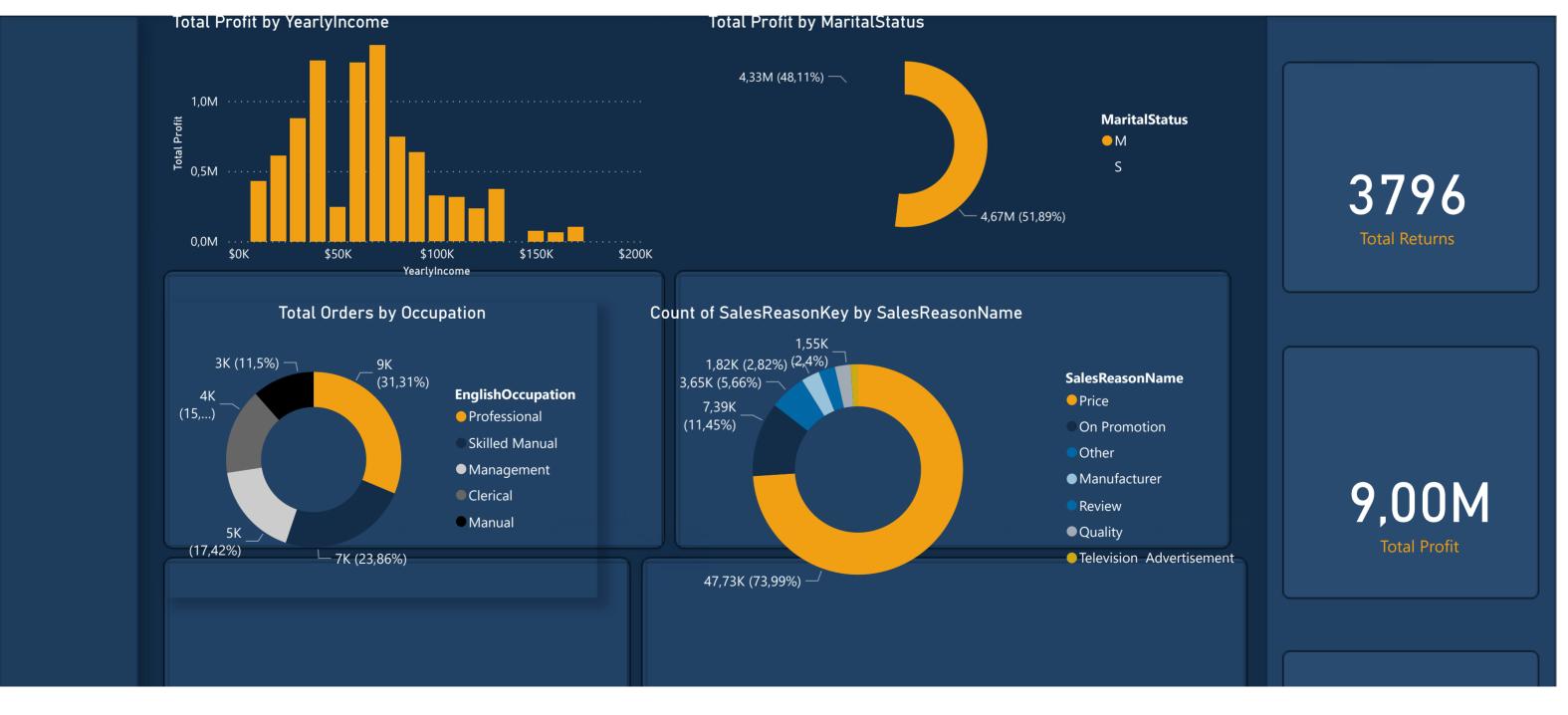








Summary Product Detail Matrix Forecast



Total Orders by Total OrdersTotal Profit EnglishProductCategoryName EnglishProductCatego Accessories 6K Bikes 5K Clothing 3796 Total Orders 0K 10K 20K Total Orders **Total Returns** Total Orders by EnglishProductSubcategoryName English Product Subcate gory Na.. Tires and ... 1K **Road Bikes** Count of Products by Calendar Helmets Year Mountain... 100% Bottles an... Jerseys 2020 Caps Touring Bi... 2019 Fenders 2018 2,72K 0K 10K 2017 1,14K **Total Orders** 3,9%

CalendarYear 2017 2018 2019 2020 **Total** EnglishProductCategoryName EnglishProductSubcategoryName Total Orders Total Profit Total Orders Total Profit Total Orders Total Profit Total Orders Total Profit **Total Orders Total Profit** 172 743,14 365 093,22 **Accessories** 8567 9641 192 350,07 18208 223 057,52 660 561 109,93 2208 1 471 981,67 1 212 434,96 4970 3 468 584,09 **∃** Bikes Mountain Bikes 198 1904 2059 1 372 728,66 2902 1 082 311,27 2165 688 492,47 **Road Bikes** 942 869 105,61 8068 4 012 638,00 **Touring Bikes** 952 448 461,30 1215 602 707,18 2167 1 051 168,48 15205 8 532 390,57 Total 1140 1 092 163,13 2719 1 933 838,59 6062 3 002 754,25 5284 2 503 634,60 □ Clothing 1010 1 134,94 1 325,97 2 460,90 Caps 1180 2190 656 8 370,04 9 875,62 1430 18 245,66 774 Gloves 10 179,71 11 438,96 21 618,67 1567 1765 3332 Jerseys 18 195,89 18 961,64 37 157,53 499 520 Shorts 1019 280 1 311,44 288 1 348,91 568 2 660,34 Socks 7 973,12 562 18 592,93 Vests 241 321 10 619,80 47 165,13 53 570,90 100 736,03 3453 4008 **Total** 7461 1140 1 092 163,13 12012 3 222 662,52 27659 8 998 219,81 **Total** 2719 1 933 838,59 11788 2 749 555,57

