



Name: Jakub, Jonathan,
Kasper, Denitsa and Sofie

Residence: Horsens/Aarhus

Education:
Mechanical engineering
Software Engineering
Global Business Engineering

Work Experience:

Mechanical Engineer internship
Software Engineer internship
Student Software engineer
Construction Industry

We are good at:

- Problem Solving
- Creative thinking
- Writing backend code
- Database
- CAD drawing
- Researching problems
- Construction of mechanical elements
- Static and dynamic calculations

We are passionate about:

Creating solutions for people
Sustainability
Smart design
Creating mechanical solutions
Nature
Food
Drinks
Problem fixing

We have contacts in these areas:

Conveyor manufacturers
Wind industry
Construction industry
Software Field
Energy Trading Field

The Business Model Canvas

Key Partners Sales companies: Standard Mechanical parts Platform Manufactures	Key Activities Research Product Development Customer Service	Value Propositions Efficiency in the production process, when drying flowers Making the students able to participate in taking down flowers Safety when drying the flowers	Customer Relationships Cold canvas Word of Mouth Great customer service Make conferences, discussing the newest topics in the field	Customer Segments Flower shops Residential and vocational schools Flower enthusiasts Flower manufactures
	Key Resources Metal Mechanic parts cash balance Software developers Mechanical engineers		Channels Cold canvas	
Cost Structure Standard mechanical parts costs Manufactures costs Development costs Customer service costs			Revenue Streams Product sold in modules - customizable length Volume discount Mechanical upgrades - lights etc.	