# The Business Model Canvas

Designed by: Date: Version:

### **Key Partnerships**



- Hospitals

- Nursing home

- Manufacturers

- Appstore (if needed)

## **Key Activities**



Value Propositions

Designed for:



**Customer Relationships** 



**Customer Segments** 



- Product development

- Data collection and Analysis

- Ads

- Customer Acquisition



- Easy integration with systems

- Real time monitoring



- Customer feedback (Q&A)

- Fitness enthusiasts

- Health monitoring and Wearable tech companies

- Research Institutions (Universities or Research labs)

#### **Key Resources**



- ML Algorithms

- Developers (Hardware/Software, UX/UI)

- Manufacturers and Supply Chain (Cost effective supply of materials)

#### Channels



- Direct sales

- Online sales (Website)



- B2B partnerships

- Mobile App (Appstore)

#### **Cost Structure**





- Marketing and Sales (Partnerships & Ads)

- Cloud services (Data storage, ML processing)

- Appstore fees

#### Revenue Streams



- Licensing rights (B2B partners)

- Service contracts (Maintenance and Support)

