

-flavE taste the town



The average American eats out

6x each week



Pre-Covid the restaurant industry generated

\$ 1 Trillion

Restaurant industry sales fell by **\$240 Billion**

72% of restaurants that closed, will be closed for good

6 out of **10** adults view restaurants as essential



Is this really helping?

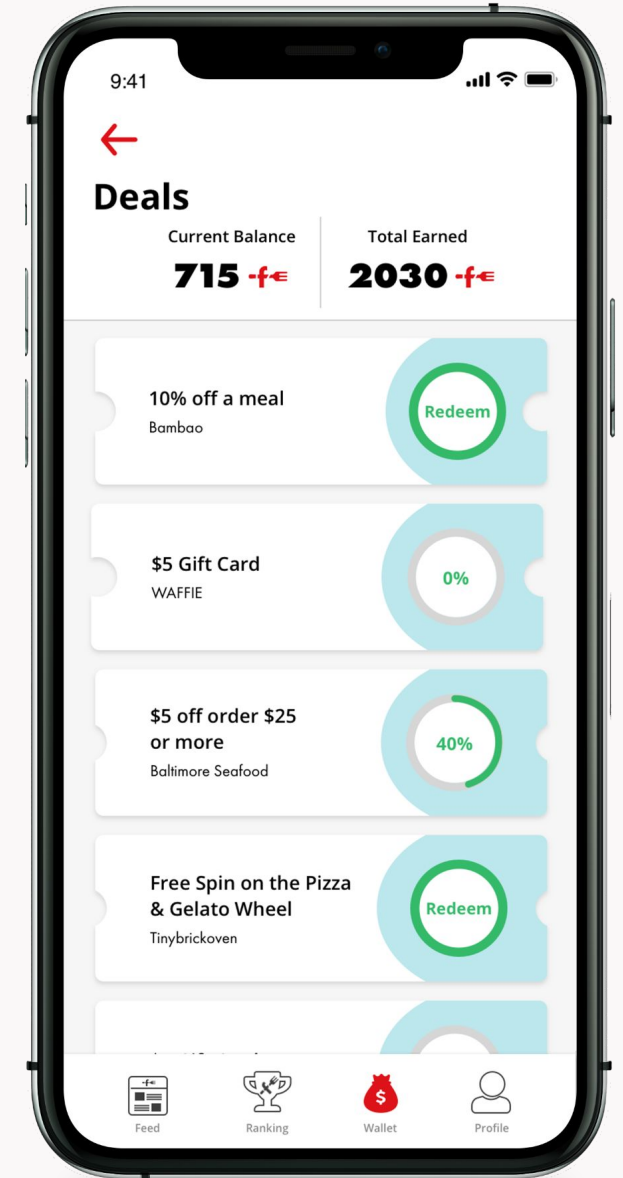
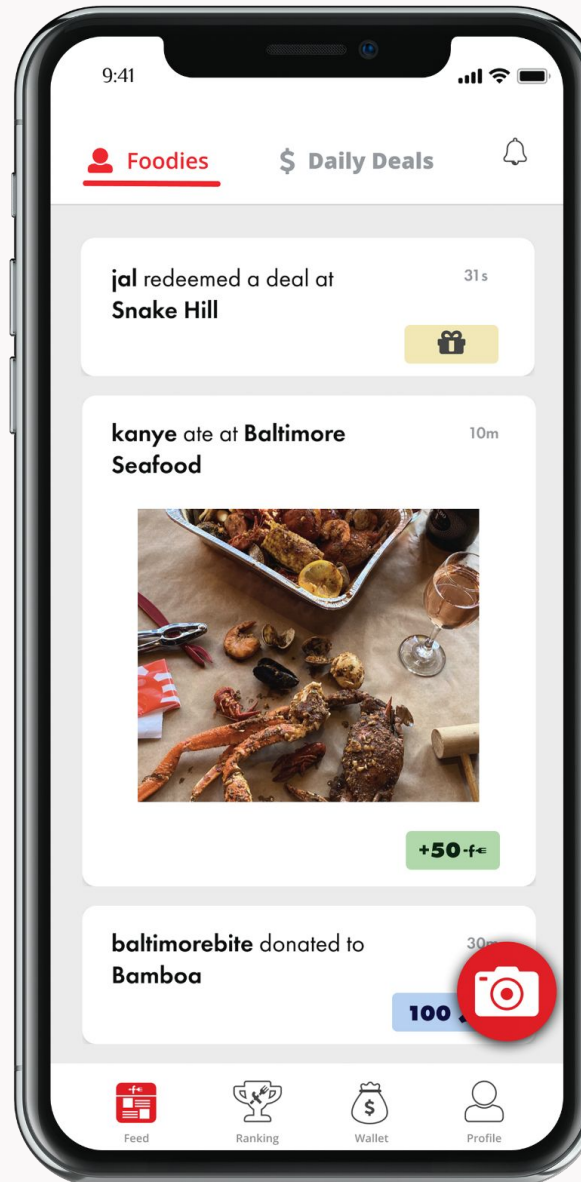
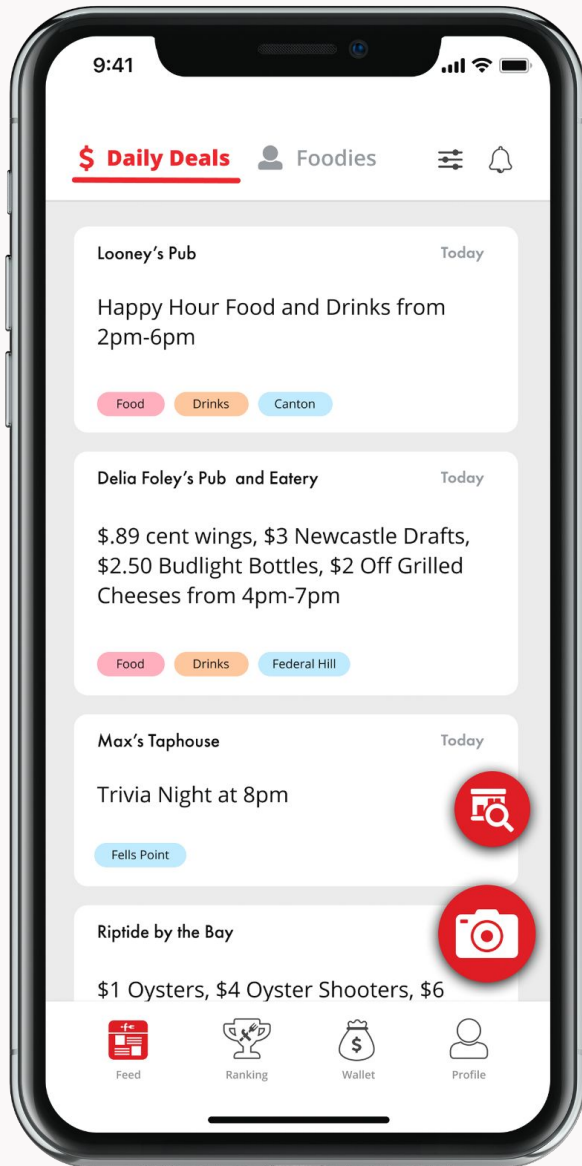


\$700 for ads

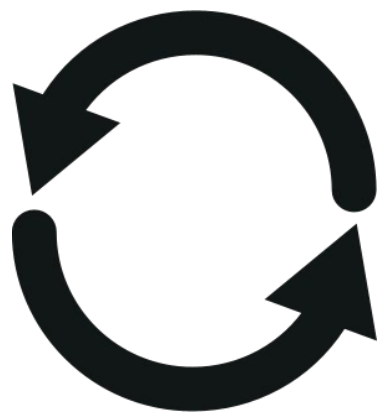


30% per order

MVP



Our Solution



Restaurants Mint NFT's

Secret Sauce

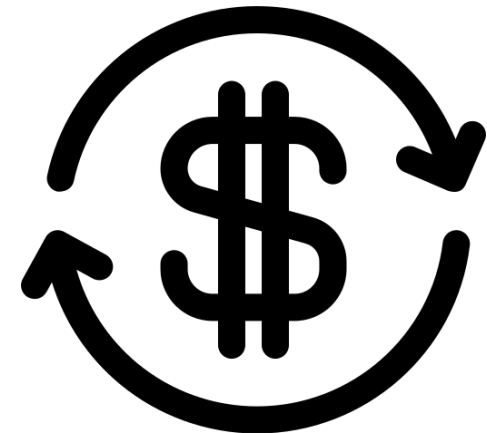
Restaurants control
NFT utility



Matching client app



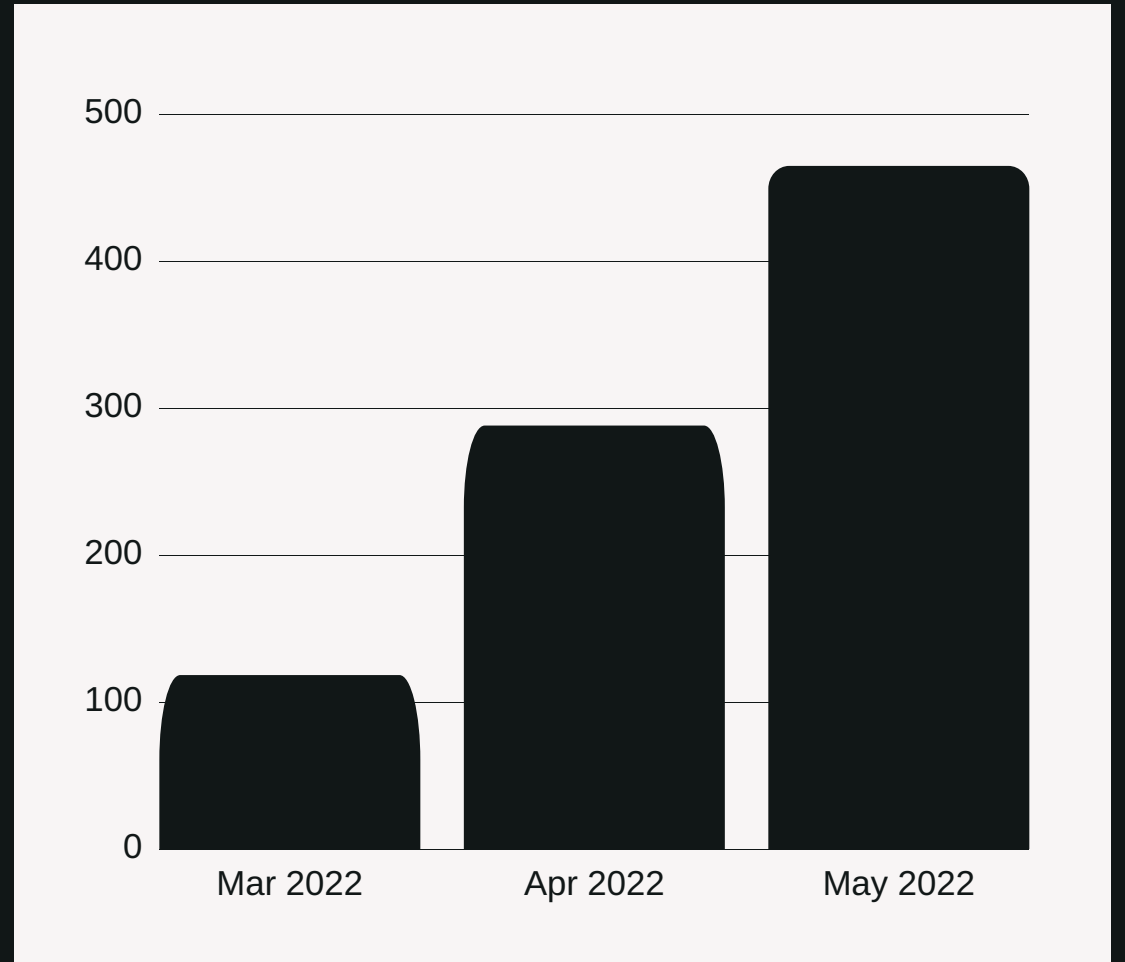
Royalty revenue Smart
Contracts



MVP

Traction

We have over 3k users and we are tripling our Active usage!!



Session Time

9 min

Avg Android: 5min

Avg iOS: 6min

Our User's Love Flave



erinklamichafner Omg I am famous



chelseahoma WOW honored to be a fave user from the best app out there! Gotta check out the bulgogi beef short rib bao bun sandwich @eat.bambao

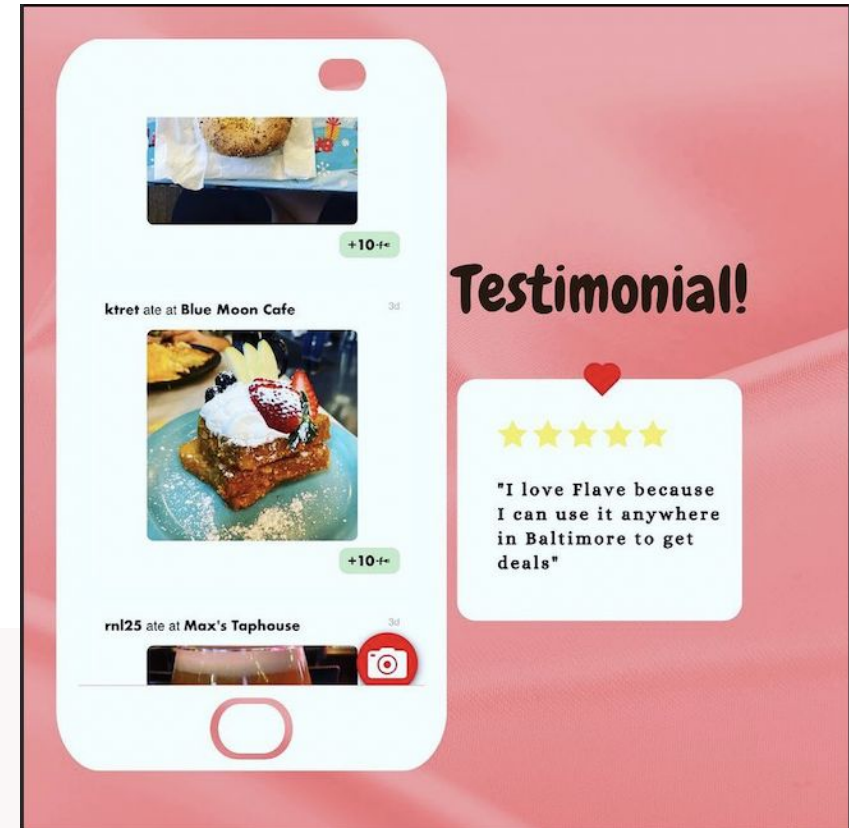
Restaurant's Promote Flave!

-We provide user generated content &
no up-front costs

Social Media Influencers

Digital Ad Campaign

Market Strategy



Press



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FOOD & LIFESTYLE

These Baltimore-based services are boosting local restaurants without charging them fees

f

in



By Amanda Yeager

Reporter, Baltimore Business Journal

12 hours ago

Jal Irani's inspiration for a restaurant-focused mobile app started with an idea: what if you game-ified the dining experience?


Flave, his answer to that question, treats dining out in Baltimore like a challenge, awarding points to users who order food from around the city. The app, conceived before the Covid-19 outbreak, has an added goal now:

This app aims to help Baltimore restaurants, one to-go order at a time

A team from Towson U and Johns Hopkins built Flave. Here's how they're aiming to boost profits for local restaurants, without gouging owners with commissions.

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By Dante Kirby / ESQ




Flave App

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Baltimore startup Flave is looking to gamify the dining experience and

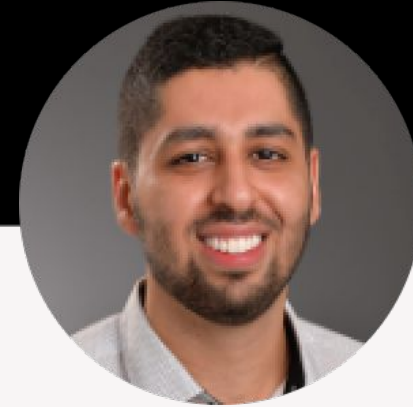
Timeline & Roadmap



Meet The Team



Co-Founder
Marketing & Sales



Co-Founder
Design & Engineering



Advisor
CEO Spotluck
425k MAU's
Raised \$8.6M

2 Engineers

MS, CS 20'
BS CS 19'

THANK YOU



Download Flave at <https://flave.app>

#FlaveEatsFirst

