

Jacob Knudson

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EDUCATION

The University of Utah, Kahlert School of Computing

Salt Lake City, UT

B.S. Computer Science, GPA: 3.7

Expected Graduation: December 2026

- Dean's List: Spring 2024, Summer 2024, Fall 2024
- Clubs: Technical Coding Club and Software Development Club

Colt Steele's Web Developer Bootcamp

Node.JS, Express, JavaScript, MongoDB, EJS, HTML, and CSS.

EXPERIENCE

Montage Deer Valley

Park City, UT

Bartender / Server

Dec 2023 - Present

- Achieved a 5-star rating on Forbes Travel Guide inspections by maintaining precise standards
- Increased customer service ratings from 76% to 97%

Kenect

Pleasant Grove, UT

Tech Sales Development Representative

Jun 2023 - Nov 2023

- Initiated 41 high-value client relationships, increasing annual recurring revenue by \$7,500 each month
- Exceeded sales targets by 60% within two months of start date
- Gathered, analyzed, and used data to track sales performance, identify and qualify sales leads, and develop targeted sales strategies

Village Capital & Investments

Draper, UT

Senior Mortgage Loan Officer

Jul 2022 - Jun 2023

- Served as an ongoing point of contact for clients throughout the loan process and consistently collaborated with other internal and external departments
- Managed a portfolio of client relationships and coordinated closings in 40+ states
- Oversaw the team's pipeline for efficiency

Mortgage Loan Officer

May 2020 - Jul 2022

- Collaborated in a team with 2 other loan officers to close an average of 67 mortgages a month, closing nearly \$163MM in mortgage refinances in 2021
- Recommended loan solutions in accordance with lending guidelines and clients' requirements
- Worked off of Excel for correspondence, scheduling, and reporting
- Surpassed KPI's and trained other Mortgage Processors

SKILLS

Quantitative

- Familiar with programming tools such as SQL, Java, Python, Javascript, Git, and RStudio
- Experienced with Excel: lookup functions, Pivot Tables, etc.
- Proficient in Data Structures and Web Development

Qualitative

- Experienced in preparing financial documents with strict adherence to regulatory compliance standards
- Strong client-facing professional and interpersonal communicator
- Strategic thinker and active listener
- Spearheaded leader and self-starter