

ISM 370

Final Business Analytics Project (100 points possible)

Project Name	Warehouse and Retail Sales Analysis
Project Due Date	Thursday, May 9, by 2:30pm
Requirements	
<p>This is an individual project. You are not to share code, insights, documents, or ideas. If you have questions, please direct them to me. Any code or projects that are duplicated or are very similar will receive 0 or greatly reduced points.</p> <p>Project Overview: This project consists of two parts: the analysis in Python and a written report. Analyze the attached dataset according to the tools and techniques we have learned in the course. This dataset is data on liquor sales to both warehouse and retail channels in Montgomery County, Maryland, USA. Please see the data description file for a description of the data and variables.</p> <p>Instructions: Fully analyze the dataset using approaches and tools covered in the course. You will not use every approach, method, etc. Instead, determine the best approach to derive business insights, based on the data and variables present in the dataset. Generate important and insightful plots and charts. You may create all the plots you wish, but you must only include a few key plots in your written report. Rather than trying to do everything, focus on deriving a few key insights or on one or two main objectives or goals for your analysis. Remember, you should always include descriptive statistics regardless of other approaches you utilize.</p> <p>In a separate Word document, write a brief report on what you found. Share your key insights and conclusions. Insert data, output, or plots to support your insights and conclusions. In the text, reference any data, output, or plots that you used and explain how those led you to your insights and conclusions. Do not include less helpful or unnecessary output or plots. Include an introductory paragraph and a strong conclusion in your report. Depending on the size and number of plots you include, you should aim for a report that is between 2-4 pages in length. You are free to use any format or style that you prefer.</p> <p>Submit your report as either a Word document or a PDF. The deliverables for this project include your Python project code and your written report.</p> <p>Files for this project: Project dataset: Warehouse_and_Retail_Sales.csv Data description: Warehouse_and_Retail_Sales – Data Description.csv</p>	
Completion	
<p>This project will be evaluated out of a possible of 100 points. You are welcome to add additional functionality and to utilize your creativity in making the analysis even better. You will receive highest marks for writing a strong report that focusses on a few key insights and conclusions. Your analysis should be strong and thorough.</p>	

Deliverables
Submit your written report and your project code on Canvas.