MUHAMMAD JAMAL FARIDI

LinkedIn

Personal Porfolio

Github

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SUMMARY

I bring a diverse background combining experience in International Sales with skills in Frontend Web Development.

With over three years in International Sales, I've built strong global client relationships, negotiated effectively, and contributed to business growth across diverse markets.

Alongside my sales career, I'm a self-taught Frontend Developer passionate about creating clean, responsive, and user-friendly web interfaces using pure HTML, CSS, and JavaScript. I enjoy turning ideas into functional and visually engaging websites that deliver a seamless user experience.

WORK EXPERIENCE

Data Analyst - Finja May 2025 - Present

Proficient in delivering key project outcomes, I excel in data extraction, dashboard creation, cashbook management, and MIS reporting. My expertise includes daily monitoring, monthly data submissions for stakeholders, and overseeing collection and recovery operations, ensuring efficient and accurate results tailored to organizational needs.

Frontend Developer - Self Employed

May 2024 - Present

I specialize in crafting engaging and user-friendly interfaces that enhance user experience. With a strong foundation in HTML, CSS, and JavaScript, I transform ideas into visually appealing and responsive web applications. My passion for clean code and attention to detail drives me to deliver high-quality work tailored to my clients' needs.

Team Lead - Technifity

Sep 2024 - Present

Team Leader at Technifity, dedicated to enhancing team success by promoting effective collaboration, strategic planning, and nurturing a positive work atmosphere. Committed to driving performance and achieving results that align with the organization's objectives.

Business Sales Executive - Technifity

July 2023 - Sep 2024

As a Business Sales Executive in the stock market, I spearhead sales by delivering customized investment strategies and insightful market analysis. I engage with clients, provide expert guidance, and foster strong relationships to ensure their satisfaction while achieving sales goals. Working closely with the sales team, I enhance strategies, maintain updated databases, and diligently follow up on leads to maximize performance.

Business Sales Executive - Bells Communication

Dec 2021 - May 2022

As a Business Sales Executive in the stock market, I facilitate sales by delivering customized investment strategies and market insights. I engage with clients, provide expert guidance, and foster strong relationships to ensure their satisfaction and achieve sales goals. Working alongside the sales team, I enhance strategies, maintain updated databases, and diligently follow up on leads to maximize performance.

EDUCATION

Bachelor of Computer Science - Virtual University of Pakistan

May 2023 - Present

Currently, I'm studying BSCS at Virtual University of Pakistan. My coursework includes subjects such as data structures, algorithms, software engineering, and database management. This program has enhanced my skills in programming languages like Java, Python, and C++, and provided me with a solid understanding of computer networks, operating systems, and web development.

Intermediate in Commerce - Apex International Colleges

May 2021 - May 2022

I completed my Intermediate in Commerce from the Lahore Board at Apex International Colleges. During my studies, I developed a strong understanding of financial principles, market dynamics, and statistical analysis. Additionally, I gained practical skills in bookkeeping, financial reporting, and economic theory, which have equipped me with a well-rounded perspective in the field of commerce.

SKILLS

Technical Skills: JavaScript, MySQL, Microsoft Office, Frontend Development, Market Analysts, Computer Skills, Lead Generation

Soft Skills: International Sales, Customer Support, Problem Solving, Leadership, Customer Interaction, Relationship building

CERTIFICATION

C++ Certified Associate Programmer Certification

Issued Jun 2024 Credential ID JAMALFARIDI-VU-KHI-C-Alignme-certificate

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