

JAMAL FOX

OBJECTIVE An excited young professional with a talent for front-end development and UX designs; comes equipped with a bachelor's in information systems and skills in HTML, CSS, JavaScript, and React.

SKILLS & ABILITIES	• HTML	• Presentation Skills
	• CSS	• Communication Skills
	• JavaScript	• Problem Solving
	• jQuery	• Project Management
	• React	• 85 WPM Typing Speed
	• Gatsby	
	• Figma	

EXPERIENCE **SALES & SUPPORT SPECIALIST, REBILLIA**

March 2021 - Present

- Conducted product demos for potential clients and enticed customers to subscribe to our proprietary software with a 75% success rate.
- Developed client relationships through software installations and ongoing product support – establishing connections that lasted for the lifetime of the account.
- Advised clients to implement various subscription models to raise long term profits for over 40+ companies.

TECHNICAL SUPPORT INTERN, WOLTERS KLUWER

December 2019 – April 2020

- Responded to and resolved customer technical issues regarding Wolters Kluwer tax software.
- Utilized terminal commands and observed system functionality to verify correct operations and detect errors.
- Installed and performed minor repairs to software following design specifications.

DATA CENTER OPERATOR, H5 DATA CENTERS

June 2019 – December 2019

- Oversaw periodic safety inspections, patrol service, and immediate response to all safety-security situations.
- Monitored temperature and humidity gauges to ensure data server stability.

- Served as primary liaison between data center access and clients, contractors, and customers.

COMMISIONED SALES ASSOCIATE, BUCKLE

June 2018 – June 2019

- Produced remarkable sales results by managing complete sales lifecycle from networking through ongoing account servicing.
- Identified prospective customer needs and developed appropriate responses along with providing information on products and services.
- Awarded the Top 10 Sales award on 3 separate occasions for having the highest sales total in the region area.

EDUCATION

KENNESAW STATE UNIVERSITY – BBA INFORMATION SYSTEMS

Kennesaw, GA

- 3.4 GPA
- Completed coursework focusing on data analysis, business administration, & relevant software, technologies, & coding languages.

WOODLAND HIGH SCHOOL – HIGH SCHOOL DIPLOMA

Stockbridge, GA

- 3.8 GPA
- Member of numerous honor societies including Mu Alpha Theta, French Honor Society, English Honor Society, and the International Thespian Society.

REFERENCES

TRYSTAN KING

Intern Supervisor, Wolters Kluwer
(770) 547-9305

STEPHANIE ALARCO

Supervisor, Amazon
(646) 969-4850

SIMONE HOPSON

Server Manager; The James Room
(470) 493-8145
