

JAMES BRAINARD

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LinkedIn: <https://www.linkedin.com/in/james-brainard/>

GitHub: <https://github.com/James-Brainard>

Portfolio: <https://james-brainard.netlify.app/>

Summary

Aspiring Software Developer with a strong foundation in full-stack web development and a background in insurance and sales. Graduate of the UCI Full Stack Web Development coding boot camp with a certificate in full-stack web development. Dedicated problem-solver driven by a passion for crafting clean and efficient code to create innovative applications. Committed to leveraging technical expertise gained from comprehensive training to excel in software development roles.

Technical Skills

Software Languages: HTML, CSS, JavaScript

Web Development Tools: React, Node.js, Express.js, Git

Database Management: MongoDB, MySQL, SQL

Project Management: Agile

API Design: RESTful APIs, JSON, AJAX, Client-Server Model

Additional Skills: OOP, ORM, MVC, PWA, MERN, State, GraphQL

Projects

Will Do: Crush Your Goals

[GitHub Repository](#)

[Link to deployed application](#)

- Mern Stack application to help users track and accomplish their goals
 - Technologies:
 - Front-End: React.js, D3.js, CSS
 - Back-End: MongoDB, GraphQL, Node.js, Express.js

Experience

Taplocal – Inside Sales – Mesa, AZ

January 2023 – June 2023

- Managed inbound leads, offering comprehensive digital marketing solutions.
- Tailored marketing plans for small to medium-sized enterprises.
- Led the implementation of innovative marketing solutions.
- Delivered persuasive online sales presentations.
- Oversaw the complete Sales Pipeline lifecycle.
- Stayed current with industry trends.

Anywhere Real Estate - Commissions Processor – Scottsdale, AZ

August 2020 – December 2022

- Demonstrated unwavering commitment to precision, timeliness, and delivering a superior level of customer service to Sales Agents and Branch Offices.
- Conducted meticulous reviews of closing packets submitted by branch locations, meticulously ensuring the accuracy and completeness of all documentation.
- Proficiently executed comprehensive audits of closing documentation, encompassing commission checks, HUDS, purchase contracts, referrals, and escrow contracts.
- Facilitated precise and prompt adjustments to commissions for Sales Agents, Referrals, and Cooperative Brokers, ensuring seamless and equitable compensation.
- Provided exemplary support to Vice Presidents, Office Administrators, and Branch Managers in response to commission adjustments, deductions, payouts, commission calculations, and schedule-related inquiries.
- Collaborated effectively with cross-functional teams to streamline commission processes and enhance efficiency within the organization.

Allstate Agency - Licensed Sales Agent - Glendale, AZ

December 2016 - August 2020

- Effectively managed inbound calls.
- Conducted daily reporting for compliance.
- De-escalated tense situations and managed claims.
- Proficiently resolved client inquiries.
- Orchestrated policy distribution.
- Advised clients on insurance coverage.
- Spearheaded system optimization.
- Utilized lead management and contributed to training.

Education

Full-Stack Web Development Certificate: University of California Irvine - Irvine, CA - November 2023

- A 12 week intensive program focused on gaining skills in Full-Stack Web Development.

Arizona State University – Tempe, AZ - August 2015 – December 2016 GPA: 3.0.

Glendale Community College – Glendale, AZ - June 2013 – May 2015 GPA: 3.0.

Mountain Ridge High School – Glendale, AZ - August 2008 – May 2012.

Special Skills

Arizona Property and Casualty Insurance Licenser – April 2018.