

# James Love

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**Portfolio/GitHub:** <https://github.com/JamesLove1>

## Personal Statement

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I am a highly ambitious professional with experience in digital asset and fintech, business development, account handling, broking, marketing, operations, and analytics looking to work for a firm.

Currently enrolled in JustIT Training's Digital Skills Bootcamp. Advancing my knowledge and gain a deeper comprehension of programming languages (HTML, JavaScript and Python). Developing some personal projects while working on my portfolio.

In order to develop my abilities and expertise, I'd like to work as a Junior Developer. I enjoy working in a demanding setting because it forces me to stretch my capabilities.

## Education and IT Training

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<b>Feb/23—May/23 - Present</b>	<b>Just IT Training Ltd, London</b> <b>Digital Skills Bootcamp: Software Development</b> A twelve-week intensive bootcamp covering the fundamentals of Web and Software development.
<b>May/22 – Dec/22</b>	<b>Code Academy</b> Python 3, JavaScript, HTML, Bash, MySQL, CSS, C
<b>Feb/21 - Feb/21</b>	<b>General Assembly</b> Product Management Courses
<b>Sept/16-May/20</b>	<b>Oxford Brookes University, Oxford</b> <b>Real Estate BSc(Hons), Awarded 2.1</b>
<b>Sep/11-Jun/16</b> <b>A Level:</b> <b>GCSE:</b> <b>EPQ</b>	<b>Shiplake College, Henley On Thames</b> DT, Media, PE 9 Subjects A-C grades in subjects including Maths, English Crossrail 1 and 2. Title:(What are the strengths and weaknesses of the Crossrail Projects for Property Investors?)

## IT Skills

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**Software Development Skills:** Python, JavaScript, Bash & Linux, MySQL, HTML5 & CSS3, Docker & Docker Compose, Nginx, DNS DDNS, C

**Web Technology:** HTML5, CSS3 & JavaScript

**Core Programming Languages:** Python

### Projects:

**\*\* Synology Nas** - Established port forwarding, redirection, client software and VPN. DDNS was used to connect the server to a domain.

**\*\* Ethereum Mining Server** - Set up a computer to run the Phoenix Miner, installed two different GPUs and configured the programmes to start automatically when the computer launched.

\*\* Docker/Bash - Using Nginx and Apache to start the webserver on LAN and install docker on Ubuntu / Windows, as well as making scripts using Bash.

\*\* More projects found on my GitHub account <https://github.com/JamesLove1>

## **Employment History**

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**June/22-Sep/22**

**Elmore, City of London**

**Insurance Broker Digital Asset and Fintech Team – Client Executive**

### Business Development

- Attended crypto (Web3) & Fintech conferences and meetups collecting new leads for the team to pursue

### Account handling

- Made sure that the account were in proper working order such that they had debit notes, cover letters, closing letters, KYC/AML and that we had the relevant data to show the FCA or Auditor if asked

### Broking

- Collected information using application forms from the clients
- Prepared and sent information to underwriters
- Conduct due diligence on the risk being presented to underwriters and help to pull all the data together

### Marketing

- Wrote articles and websites content that was published on the company website

### Operations

- Built out customer satisfaction form and requirements
- Created a market research survey to open up new markets for the company
- Analysed the process of opening a new account and processes used to send information to underwriters
- Proposed a new set of processes to improve the presentation made by the company to the underwriters

**Jan/22-April/22**

**Workiva, London**

**Business Development Manager**

- Products included Global Strategy Reporting, Annual Reporting, ESG Reporting and ESEF Reporting.
- Prospected UK Financial Services and Insurance companies.
- Salesforce put together reports and dashboards within the platform to track my performance.
- LinkedIn Sales Navigator I use Saved Searches to build lists of prospects/contacts & accounts.
- SalesLoft utilised cadences to regularly touch base with my prospects/contacts to push my pipeline forwards.
- Workiva Platform learnt the platform quickly such as to understand it further when talking to prospects/contacts

**Aug/19-Aug/19**

**Skwire, London**

**Property Technology Intern**

Responsibility for the following:

- Sourcing debt-financed furniture providers
- Legal research on leasehold contracts
- Research on short-let rental pricing during peak times of the year
- Setting up a social listening tool for property-related regulation
- Marketing research leading to company website overhaul

**Previous work history can be provided upon request.**

## Interests and Achievements

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### Computing:

\*\* Extreme Gaming- Game Panel - Implementing/Testing TC-Admin/MultiCraft game panels while building own server using Docker & Docker Compose to run MySQL servers and set up a VPN to connect server network from anywhere in the world.

\*\* Ethereum Mining Server - Set up a computer to run the Phoenix Miner, installed two different GPUs and configured the programmes to start automatically when the computer launched.

### Hobbies:

- Rock Climbing – Spend time with my friends developing this skill set.
- Tech & Data Science Meet Ups – Interested in understanding more about this field
- Rowing – won Wallingford Long Distance Sculls, Nottingham Regatta, GB Junior trials

**Further interests and Achievements can be provided upon request.**

## References

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**References available upon request.**