# James Love

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## Personal Statement

Currently undertaking an MSc Computer Science degree at Bristol University. Advancing my knowledge and gaining a deeper comprehension of programming languages (Java and C). Developing some personal projects while working on my portfolio.

I am an ambitious professional, with experience in; digital assets, fintech, and business development, as well as account handling, broking, marketing, operations, and analytics. I am presently looking to develop my abilities and expertise, as a Junior Developer.

## IT Skills – Link to Personal Website: JamesLove.Tech

**Software Development Skills:** Java(Maven, Junit), C, Python, JavaScript, Git & GitHub, Bash & Linux, MySQL & Maria DB & SQLite, HTML5 & CSS3, Docker & Docker Compose, Nginx and DNS DDNS

**Web Technology:** HTML5, CSS3 & JavaScript

**Core Programming Languages:** Java

**Projects:**
- Turtle - A passer, interpreter and file generator for a Turtle algorithm built using C.
- Database Server – An SQLite-style database that processes a simplified version of SQL.
- Simple Text Adventure Game – A Game Engine (built using Java) that uses XML and .dot files to store the game.
- More projects found on my GitHub account https://github.com/JamesLove1

## Employment History

**June/23-Sep/23**      **UST, London**
                                **Innovation Lab – Software Developer**
- Created ESG Dashboard using HTML, CSS, and JS to help customers with their M&A strategy.
- Conducted research into AI tools such as Auto GPT and Chat GPT API tools.
- Researched API Endpoints and potential use cases so that customers could draw down data.
- Demonstrated Web Scraping tools to test websites on behalf of customers.
- Assisted in conducting workshops within the Lab for stakeholders.
- Used OAuth API configurations to show how the customer and its user could benefit from it

**June/22-Sep/22**      **Elmore, City of London**
                                **Insurance Broker Digital Asset and Fintech Team – Client Executive**

Business Development
- Attended crypto (Web3) & Fintech conferences and meetups collecting new leads for the team to pursue

Account handling
- Made sure that the accounts were in proper working order such that they had debit notes, cover letters, closing letters, KYC/AML and that we had the relevant data to show the FCA or Auditor if required

Broking
- Collected information using application forms from the clients
- Prepared and sent information to underwriters
- Conduct due diligence on the risk being presented to underwriters and help to pull all the data together

Marketing
- Wrote articles and website content that was published on the company website

Operations
- Built out customer satisfaction form and requirements
- Created a market research survey to open up new markets for the company

- Analysed the process of opening a new account and processes used to send information to underwriters
- Proposed a new set of processes to improve the presentation made by the company to the underwriters

**Jan/22-April/22          Workiva, London**
                                **Business Development Manager**
- Products included Global Strategy Reporting, Annual Reporting, ESG Reporting and ESEF Reporting.
- Prospected UK Financial Services and Insurance companies.
- Salesforce put together reports and dashboards within the platform to track my performance.
- LinkedIn Sales Navigator I use Saved Searches to build lists of prospects/contacts & accounts.
- SalesLoft utilised cadences to regularly follow up with my prospects/contacts to push my pipeline forward.

## Education and IT Training

| **Sep/23—Sep/24 - Present** | **Bristol University, Bristol** |
| | **MSc Computer Science** |

| **Feb/23—May/23** | **Just IT Training Ltd, London** |
| | **Digital Skills Bootcamp: Software Development** |
| | A twelve-week intensive boot camp covering the fundamentals of Web and Software development. |

| **May/22 – Dec/22** | **Code Academy** |
| | Python 3, JavaScript, HTML, Bash, MySQL, CSS, C |

| **Feb/21 - Feb/21** | **General Assembly** |
| | Product Management Courses |

| **Sept/16-May/20** | **Oxford Brookes University, Oxford** |
| | **Real Estate BSc(Hons), Awarded 2.1** |

| **Sep/11-Jun/16** | **Shiplake College, Henley On Thames** |
| **A Level:** | DT, Media, PE |
| **GCSE:** | 9 Subjects A-C grades in subjects including Maths, English |
| **EPQ** | Crossrail 1 and 2. Title:(What are the strengths and weaknesses of the Crossrail Projects for Property Investors?) |

## Interests and Achievements

**Computing:**

** Extreme Gaming-  Game Panel -  Implementing/Testing TC-Admin/MultiCraft game panels while building own server using Docker & Docker Compose to run MySQL servers and set up a VPN to connect server network from anywhere in the world.

** Ethereum Mining Server - Set up a computer to run the Phoenix Miner, installed two different GPUs and configured the programmes to start automatically when the computer launched**.**

**Hobbies:**
- Tennis – Spend time with my friends developing this skill set.
- Tech & Data Science Meet Ups – Interested in understanding more about this field
- Rowing – won Wallingford Long Distance Sculls, Nottingham Regatta, GB Junior trials

**Further interests and Achievements can be provided upon request.**

## References
**References are available upon request.**