# James Wotherspoon

# www.jameswotherspoon.com

james.wotherspoon@gmail.com 07803343335

I'm excited to put into practice the skills and languages I've been learning over the last 6 months, I'm willing to work hard and I'm sure I'd fit into any team. Take a look at my work and I'd love to hear any feedback you have.

# Education

#### **University of Exeter**

(September 2015 - June 2019)

• BSc Biological Sciences with a Study Abroad - University of Helsinki : Class II. Division II

#### **Hitchin Boys' School**

(September 2008 - June 2015)

- A Levels:
  - o Biology A
  - Fine Art A\*
  - Mathematics B
- 10 GCSE's, grade A\* B
- Level 1 Certificate in Latin and Sports Leadership

# Experience

### Sales Executive, StepChange Outsourcing, Hitchin

(July 2020 - March 2021)

• This was a sales-based role speaking to BT customers. The majority of my day was spent on the phone, and I would often have 30 minute to an hour long conversations with customers about their lives and anything in between. I would consistently hit my weekly targets and I was offered the opportunity to move up to the next level of sales executive just before I left.

#### Recruitment consultant, Vivid Resourcing, London

(February – June 2020)

• I was responsible for business development and candidate sourcing specializing in IT Infrastructure. The majority of my time was spent on the phone interacting with hiring managers and potential candidates. I thoroughly enjoyed speaking to these people, building relationships and learning about there work. I found it particularly interesting speaking to hiring managers about their projects and the issues they were facing, this gave me an interesting insight into the demands and concerns of project managers. The fast-paced, target driven environment of G2V made it essential for me to develop efficient organizational skills to optimize my time and achieve the targets expected. I was put on the furlough scheme in mid-April due to the Covid- 19 situation.

#### Host, Surf Safari, Morocco

(October – December 2019)

 While working at Surfsafari Morocco, I provided a high-quality service for the guests, by focusing on communication and organization I provided a personalised rota to ensure a relaxed and enjoyable holiday for the guests.

#### Team Leader, Mobile Munchies, Hitchin

(July 2015 – August 2019)

• A versatile role in maintaining the smooth operation of 3 food vendors at multiple festivals across the UK. This role has developed by intuition and understanding of the operations of asmall business, as well as testing my customer service skills and judgement. Research assistant, University of Helsinki, Helsinki

#### Research assistant, University of Helsinki, Helsinki

(May - June 2018)

• Assisting a research project studying speciation using hybridizing wood ants as a model species. During this, I worked with a range of scientists from all different backgrounds and developed my computing skills on the Linux operating system.

#### **Private Tutoring, Exeter**

(January - May 2017)

• Tutoring GSCE level Biology and Maths to several students.

#### Lab assistant, University of Exeter, Exeter

(November - December 2016)

• Working in a lab assisting a professor with his research.

#### Teaching Volunteer, Fiji

(June - July 2016)

• Leading English, maths and P.E classes for primary school children in a rural village of Fiji. This allowed me to explore different approaches to teaching and communicating concepts, along with developing my organizational and lesson planning skills.

#### Senior Biology Prefect, Hitchin Boys' School

(September 2014 – June 2015)

• As Senior Biology Prefect I played a role in organizing department events.

#### Shop assistant, Waitrose, Hitchin

(September 2014 – June 2015)

• Working in a variety of roles across the store.

#### Team leader, Peak assault, Brecon Beacons, Wales

(August 2014)

• Team leader for a 2-day orienteering competition across the Brecon Beacons.

#### Teaching Volunteer, Kenya

(August 2013)

• Teaching and assisting in a disabled orphanage in Kenya.

#### Oakley Vault, Letchworth

(February – December 2013)

Personal shopping assistance for individual clients that booked.

#### Achievements and Interests

In 2016 I completed the Amsterdam marathon, and in the process fundraised £1000 for cancer research UK. In 2019 I partook in a charity white-collar boxing match. I have an active lifestyle; I also have an interest in art and design but most of all I enjoy spending time with friends and family.