

# James Lee



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Overland Park, Kansas

## EDUCATION

JCCC Commuity Collegue 2023-2026

Computer Information Sys AAS

Pacific University, Lima, Peru 5 Years attended, 1998-2003

Third Superior

Student representative

High School San Jorge, Lima, Peru, 5 years attended, 1997-1997

Football Soccer

## WORK EXPERIENCE

Independent consulting, Lima Peru Dic-19/Dic-21

- Data analysis consulting in Sales, Cost and revenue.
- Analysis of operation effectiveness

Laboratorios Bago del Peru, Lima-Peru Oct-16 / Nov-19

Commercial Manager Bussiness Intelligence

- Launching of Microstrategy big data for commercial area.
- Processes and activities creation for the area.
- Management and execution of the commercial planning.
- Management of sales data and support for the commercial area

Teva peru, Lima-Peru Sep-03 / Sep-16

Commercial Manager Bussiness Intelligence

- Sales force support
- Develop of KPI's to measure the efficiency of sales forces
- Management of commercial Balance Scorecard

- The establishment of commercial processes saved USD 0.5 million for the company
- Analysis of sales, cost and revenue

#### CERTIFICATIONS

Leadership Program Teva Feb-16

Negotiation Program – Harvard Method Oct-15

#### SOFTWARE

Microsoft Expert Advance, Word Advance, PowerPoint Advance, Access, SQL, Python.

#### LANGUAGES

English Advance

Spanish Native

\*References available upon request