

Client Dissatisfaction and Frequent changes of mind

why?

Clients may want to sell their home for a price significantly higher than market value, or buy a home far below asking price, making it difficult to find a buyer or seller to negotiate at their desired terms

why?

Some clients may change their criteria or desired location often, leading to wasted time and effort

why?

Buyers and sellers might make decisions based on personal feelings rather than rational market analysis, leading to potential issues later