

## The Future of Eniac: Entering the Brazilian Tech Market!

Exploring new opportunities. Assessing market potential. Strategic partnership with Magist.



# 3 Key Questions for Brazilian Expansion

1 Market Demand

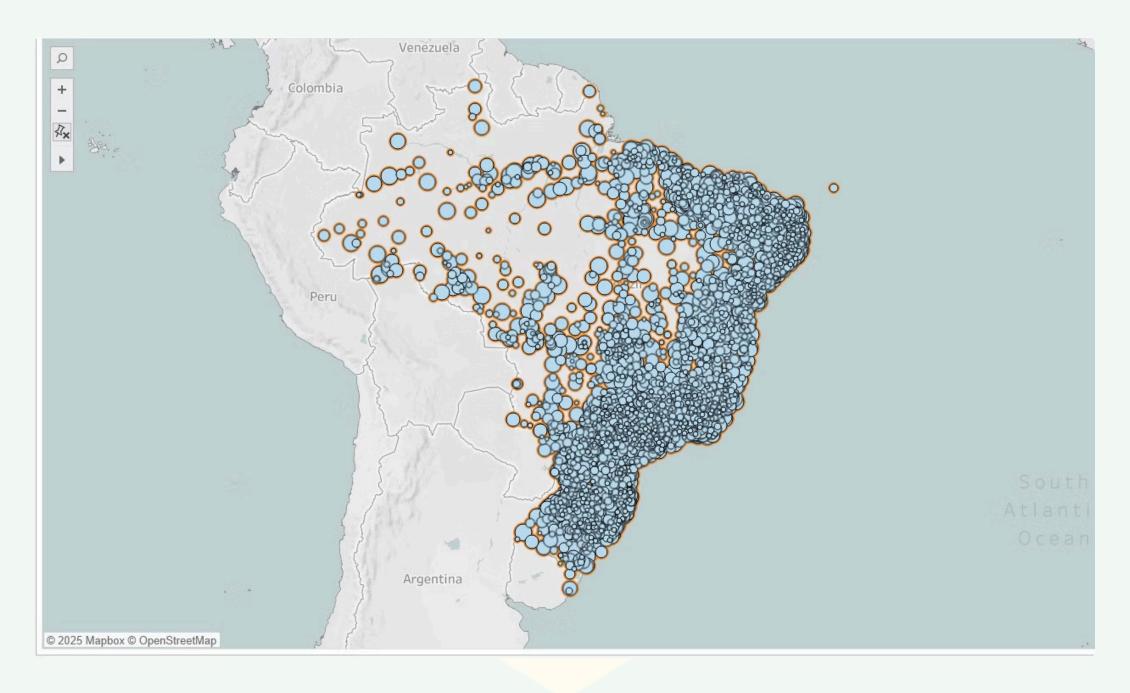
Tech product popularity in Brazil?

Delivery Speed

Can Magist deliver on time?

3 Partnership Fit

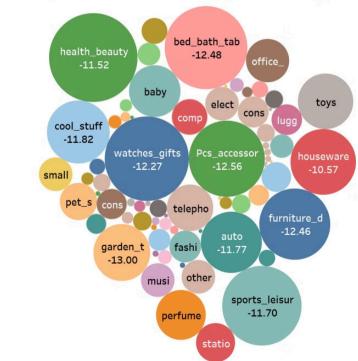
Is Magist a good partner for Eniac?



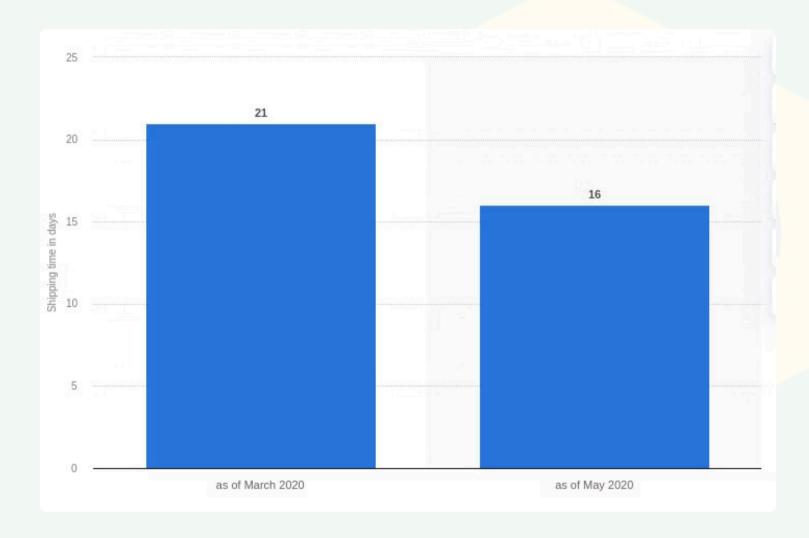
Magist's customers are distributed across Brazil

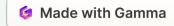
-Tech product are way in demand among Magist's customers



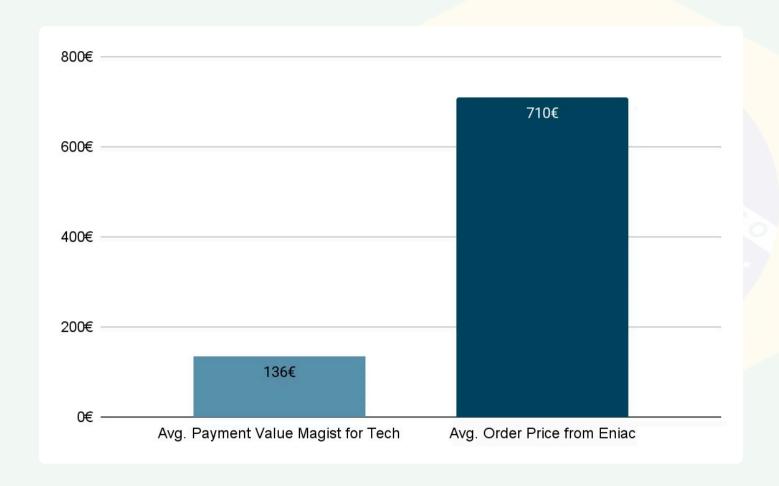


## Average delivery time for an online order in Brazil as of March and May 2020





## Affordable Apple-Products for Brazil



Discount offer for our customers in **Europe:** 

"Trade in your old Device, get a discount on your new!"

Check & Refurbish Products for Brazilian Market

Selling Refurbished Apple-Products with limited warranty in Brazil for a competitive Price!

## **Key Takeaways**

#### **Market Opportunity**

Tech products are popular in Brazil.

#### **Partnership Potential**

Magist could be a good partner with faster delivery.

### **Pricing Strategy**

Affordable price with refurbished products and limited warranty