SALES AND FRAUD DETECTION USING SQL

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DATASET: Kaggle

TOOLS USED: SQL



1. Introduction

Data analytics plays a crucial role in modern industries, especially in finance and e-commerce. Detecting fraudulent transactions early saves both money and customer trust. This project uses SQL to explore a sales dataset and apply conditional logic to flag transactions as suspicious based on defined business rules.

2. Objectives

- To explore and analyze sales transaction data using SQL.
- To identify fraudulent transactions using query logic.
- To generate insights that support fraud detection and prevention.
- To summarize findings and propose preventive strategies.

3. Dataset Description

- **Source**: Kaggle (or your dataset source)
- **File**: sales_data.csv
- **Size**: ~10,000 records

• Key Columns:

- Transaction_ID
- Customer ID
- Amount
- Product
- Location
- Timestamp

4. Data Preprocessing

- Loaded the CSV file into MySQL using the LOAD DATA INFILE command or MySQL Shell.
- Removed null values and duplicates.
- Created new derived columns like Day, Month, Hour for time-based analysis.
- Ensured data consistency in Amount and Location.

5. SQL Operations and Logic

Queries Used:

- Basic SELECT, WHERE , GROUP BY, ORDER BY, LIMIT
- Aggregations:
 SUM(Amount), COUNT (*), AVG(Amount)
- Joins (if Joining customer and transaction tables.

6. Queries

1. Creating Sales Database:

eysol> create database sales; Query DK, 1 row affected (0.05 sec)

mysel> use sales; Natabase shannat

eyog)> CREATE TABLE salve data/product is VAXYHA(14),product name TEST category TEST,discounted.price DECIMAL(10,2),discount_percentage DRT,rating WARSHA(10),rating_count DRT,abo t_product TEXT_aser_id TEST_revies_id TEXT_revies_title TEXT_revies_content TEST_leg_link TEXT_product_link TEXT); Query DR, 0 rows affected (0.06 sec)

Tables in the database:

Field	Туре	Null	Кеу	Default	Extra
product_id	 varchar(50)	YES		 NULL	i
product_name	text	YES	į i	NULL	j i
category	text	YES		NULL	į i
discounted_price	decimal(10,2)	YES		NULL	
actual_price	decimal(10,2)	YES		NULL	
discount_percentage	int	YES		NULL	
rating	varchar(10)	YES		NULL	
rating_count	int	YES		NULL	
about_product	text	YES		NULL	
user_id	text	YES		NULL	
user_name	text	YES		NULL	
review_id	text	YES		NULL	
review_title	text	YES		NULL	
review_content	text	YES		NULL	
img_link	text	YES		NULL	!!
product_link	text	YES		NULL	I

Loading Dataset into Mysql:

```
mysql> LOAD DATA INFILE "C:/ProgramData/MySQL/MySQL Server 8.0/Uploads/cleaned_amazon.csv" INTO TABLE sales_data FIELDS TERMINATED BY ',' ENCLOS
ED BY ''' LINES TERMINATED BY '\n' IGNORE 1 ROWS;
Query OK, 1465 rows affected (0.38 sec)
Records: 1465 Deleted: 0 Skipped: 0 Warnings: 0
```

Total revenue:

Most Sold Product Category:

category	total_sales
Computers5Accessories Accessories5Peripherals Cables5Accessories Cables USBCables	233
Electronics WearableTechnology SmartWatches	76
Electronics Mobiles&Accessories Smartphones&BasicMobiles Smartphones	68
Electronics HomeTheater,TV&Videx Televisions SmartTelevisions	63
Electronics Headphones,Earbuds&Accessories Headphones In-Ear	52
Tectronics HomeTheater,TV&Video Accessories RemoteControls	49
Home&Kitchen Kitchen&HomeAppliances SmallKitchenAppliances MixerGrinders	27
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emputersEAccessories AccessoriesEPeripherals Neyboards,MiceEInputDevices Mice	21
lome&Kitchen Kitchen&Home&Appliances Vacuum,Cleaning&Ironing Irons,Steamers&Accessories Irons OryIrons	30
ome&Kitchen Heating,Cooling&AirQuality MaterHeaters&Geysers InstantWaterHeaters	21
ome@fitchen MitchenEHomeAppliances Vacuum,Cleaning&Ironing Trons,Steamers&Accessories LintShavers	2
mmsKitchen Heating.CoolingSAirQuality RoomHeaters ElectricHeaters	3
omoškitchen Hoating,Cooling&AirQuality RoomHoaters FanHoaters ome&Kitchen Kitchen&HomeAppliances SmallKitchenAppliances Kettles&HotWaterOispensers ElectricKettles	1
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ome5Kitchen Home5torage5Organization LaundryOrganization LaundryBaskets	î
lectronics Mobiles6Accessories MobileAccessories Chargers PowerBanks	i i
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ome&Kitchen Kitchen&HomeAppliances Vacuum,Cleaning&Ironing Irons,Šteamers&Accessories Irons SteamIrons	i
ome&Kitchen Kitchen&HomeAppliances SmallKitchenAppliances JuicerMixerGrinders	i
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peputers&Accessories Accessories&Peripherals Heyboards,Mice&InputDevices GraphicTablets	l i
lome&Kitchen Kitchen&HomeAppliances SmallKitchenAppliances EggBoilers	1 1
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Electronics HomeAudio Speakers SoundDmrSpeakers	1
Electronics Headphones,Earbuds&Accessories Earpads	1
Toys&Games Arts&Crafts Drawing&PaintingSupplies ColouringPens&Markers	
Computers&Accessories ExternalDevices&DataStorage ExternalSolidStateDrives	1
Computers&Accessories NetworkingDevices NetworkAdapters PowertANAdapters	1
Computers&Accessories Printers,Inks&Accessories Inks,Toners&Cartridges InkSetInkRefills&Kits	1
OfficeProducts OfficePaperProducts Paper Stationery Notebooks WritingPads&Diaries	1
Electronics Cameras&Photography Accessories PhotoStudio&Lighting PhotoBackgroundAccessories BackgroundSupports	1
OfficeProducts[OfficeElectronics]Calculators Financial&Business	1
Electronics PowerAccessories SurgeProtectors	1
Computers&Accessories Tablets	1
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Home&Witchen CraftMaterials PaintingMaterials	1
Computers&Accessories Printers,Inks&Accessories Inks,Toners&Cartzidges TonerCartzidges	1
OfficeProducts OfficePaperProducts Paper Stationery Pens,Pencils&MritingSupplies Pens&Refills FountainPens	1
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Home&Kitchen Kitchen&HomeAppliances Coffee,Tea&Espresso CoffeeGrinders ElectricGrinders	1
Caramotorbike Caraccessories Interioraccessories AirPurifiers&Ionizers	1
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Home&Kitchen Kitchen&HomeAppliances SmallKitchenAppliances	1
Health@PersonalCare HomeModicalSupplies&Equipment HealthMonitors WeighingScales DigitalEathroomScales	1
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Discount Analysis:

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ctronics Meadyhones, Earbuds&Accessories Earpads	90.0000	700.000000
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Home&Kitchen Kitchen&HomeApp\liances Coffee,Tea&Espresso CoffeePresses	27.8888	481.089568
Computers&Accessories Accessories&Peripherals LaptopAccessories CameraPrivacyCovers	25.6667	76.666667
Electronics Cameras&Photography Accessories Batteries&Chargers BatteryChargers	25,8986	181.669888
Home&Mitchin Heating,Cooling&AirQuality Fans EshaustFans	24.6667	447.666667
homeskitchen KitchenEHomeAppliances Vacuum,Cleaning&Ironing Irons,SteamersEAccessories Irons SteamIrons	23,8333	1067 833333
Electronics GeneralPurposeBatteriesEBatteryChargers	23,5988	48.250008
Woosklitchen KitchenSMconAppliances SeallHitchenAppliances DigitalKitchenScales DigitalScales	23,5986	358.560000
Clectronics Mobiles&Accessories Smartphones&BasicMobiles Smartphones	23.2941	4838 955882
Clectronics HomeThewter, TVSVideo Accessories 3DGLasses	23,9900	381.680009
ome&Kitcheo Kitchen&HomeAppliances SmaltKitchenAppliances Milla&Grinders WetGrinders	21.5000	1059,170000
Home&Hitchen[CraftMaterials]Scrapbooking[Yape	21.0000	35.090008
Computers&Accessories Accessories&Peripherals UninterruptedPowerSupplies	20.0000	801.000808
Tectronics Mobiles&Accessories Seartphones&BasicMobiles BasicMobiles	18.5556	934, 669668
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lectronics GeneralPurposeBatteries&BatteryChargers DisposableBattories	14.2857	61.669888
Lectronics PowerAccessories SurgeProtectors	14.8888	219.689668
omputers GAccessories Printers, Inks GAccessories Printers	13.6667	831.986667
lectronics GeneralPurposeBatteries&BatteryChargers RechargeableBatteries	13.3333	73.333333
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fficeProducts OfficePaperProducts Paper Stationery Pens_PencilsMeritingSupplies PensMerills GelIn+HollerballPens	8.8908	8.669668
Lectronics Cameras&Photography Accessories Film	0.8968	0.000000
FficeProducts OfficeClectronics Calculators Basic	0.0000	9.000000
fficeProducts OfficePaperProducts Paper Copy&PrintingPaper Coloure#Paper	0.0000	0.000000
sme&Hitches CraftMaterials DrumingMaterials DramingMedia Pencils WoodesPencils	0.0000	0.000000
ysäGamm: ArtsäCrafts Draming&PaintingSupplies ColouringPens&Markers	0.8000	0.000000
FficeProducts OfficeElectronics Calculators Financial&Business	0.0000	8.000000
ome&Hitchen CraftMaterials PaintingMaterials	9,9909	8.660000
HficeProducts OfficePaperProducts Paper Stationery Pens,Pencils&WritingSupplies Pens&Refills FountainPens Ome&Witchen Witchen&HomeAppliances SmallWitchen&pollances Small&oplianceParts&Accessories StandMixerAccessories	8,9966	8,089068
	9.8888	8.669968

Top Rated Products:



Detecting Potential Fake Positive Reviews:



Products with Very High Discounts (Check for price fraud)



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Products with High Rating but Many Low Discounts (Manipulated Popularity)

Conclusion:

This project used SQL to analyze sales data and successfully identify fraudulent transactions. The insights gained can help businesses prevent fraud and improve decision-making. It also strengthened my skills in data analysis and SQL querying.