

ELECTOGRID TECH SAVVY



P&L PERFORMANCE HUB

PROFIT

\$9bn

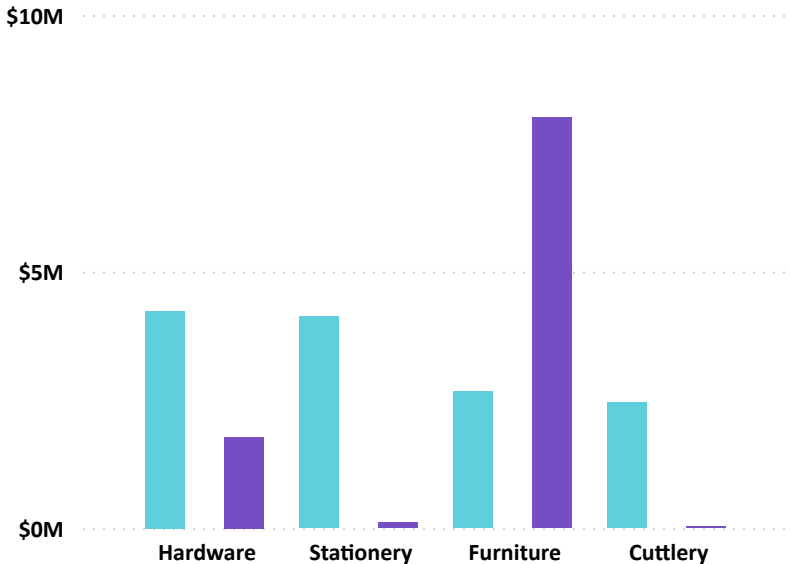
OH COST

\$841M

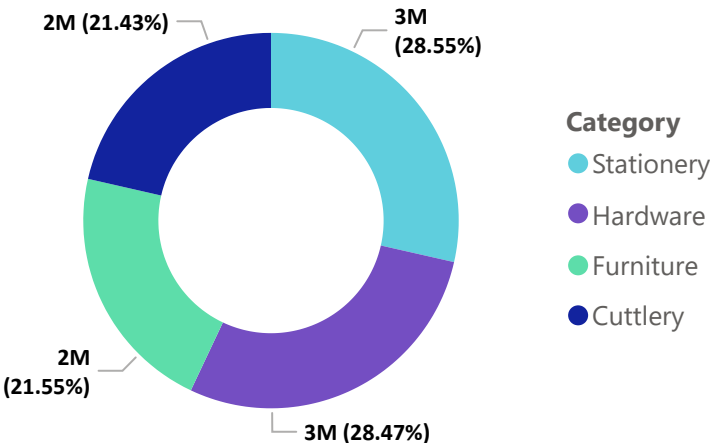
Sales Achievement

\$23,2

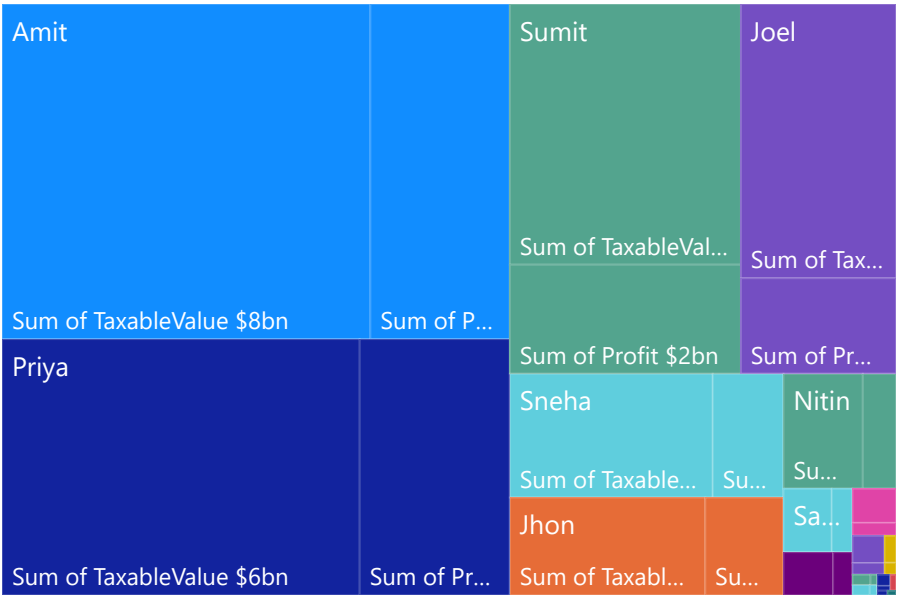
Stacking Success



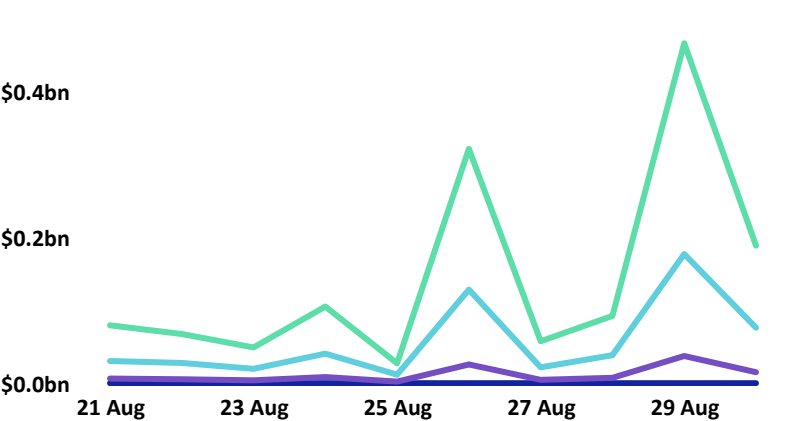
360° View in Pieces



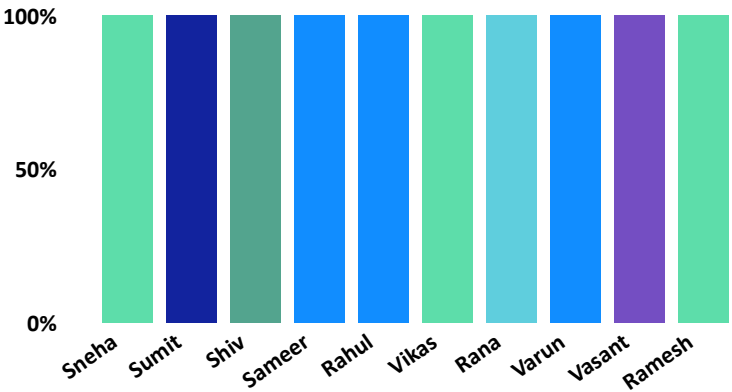
Sales & Profit by Sales Person



Trend Over Time



Commission Analysis



Description Of Goods	Sum of Quantity	Sum of Rate	Sum of Profit
Cap	6,98,836.60	\$88,500	\$7,20,28,6
Chair	7,99,453.00	\$8,90,000	\$79,76,31,0
Door	11,39,655.00	\$17,65,000	\$2,29,97,95,2
Glass	7,22,790.00	\$12,32,000	\$93,87,67,6
Pen	11,07,164.42	\$3,530	\$46,20,1
Pencil	10,78,351.00	\$1,765	\$22,44,8
Scale	12,33,507.00	\$3,500	\$52,29,3
Table	7,32,310.76	\$53,70,000	\$4,27,48,33,9
Trav	8,06,822.40	\$14,000	\$1,31,55,9
Total	96,03,047.18	\$93,73,560	\$8,41,59,58,0

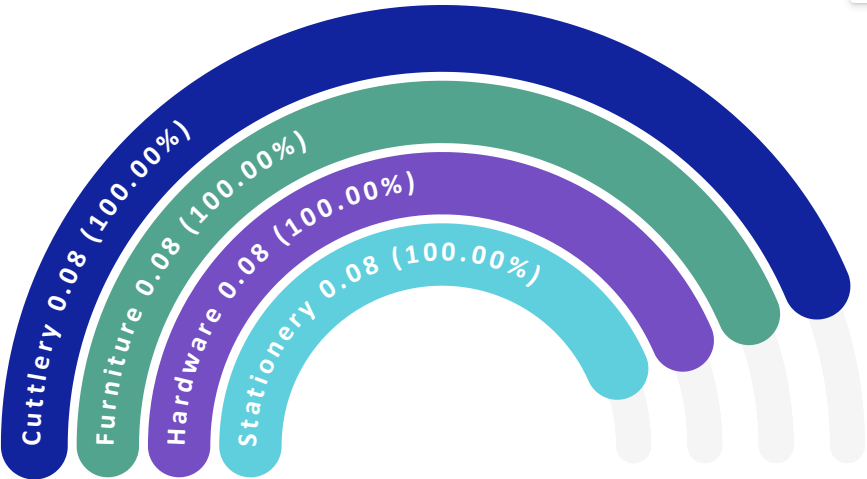
ELECTOGRID TECH SAVVY



PERFORMANCE PULSE



Dialing In



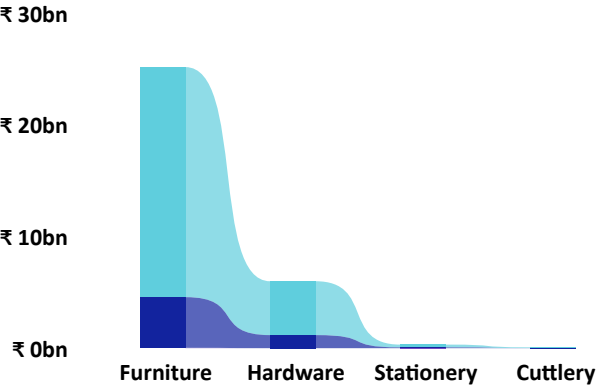
OVERHEAD%

0.26

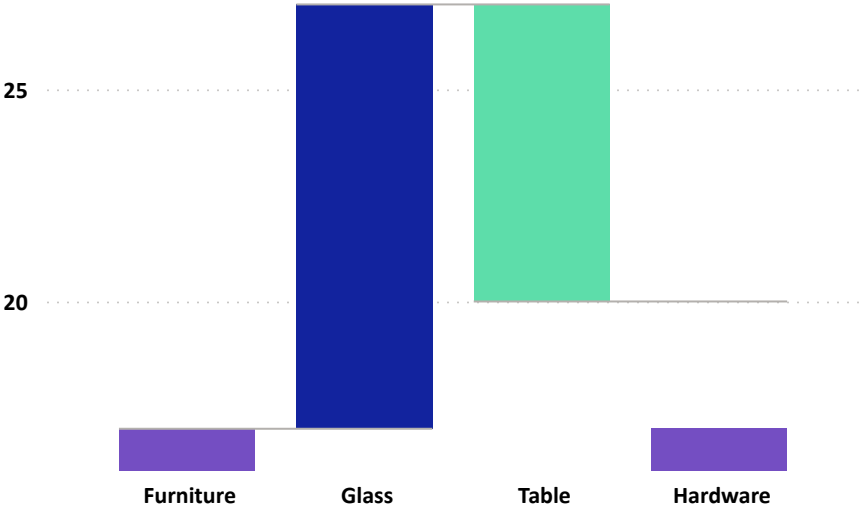
YEAR

1M

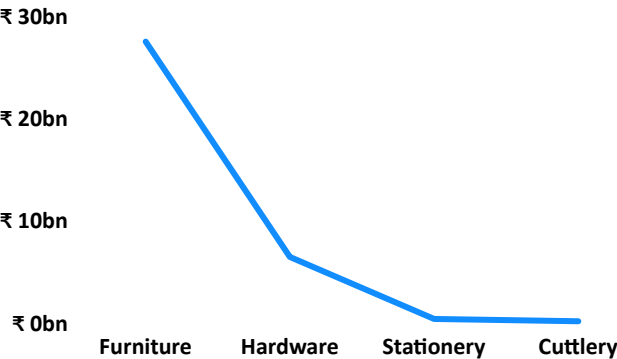
Temporal Race



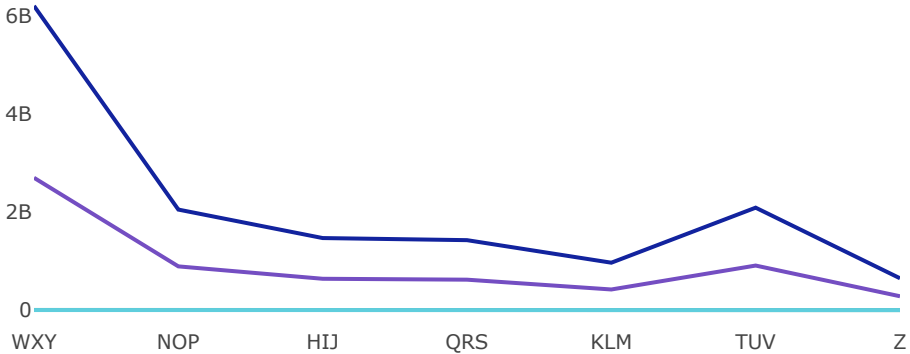
Commission Climb



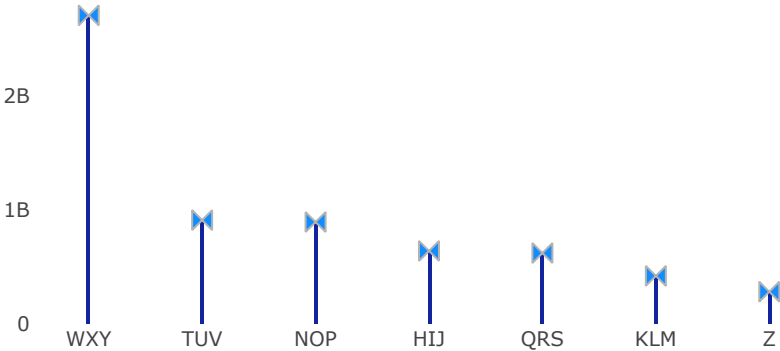
Streaming Success



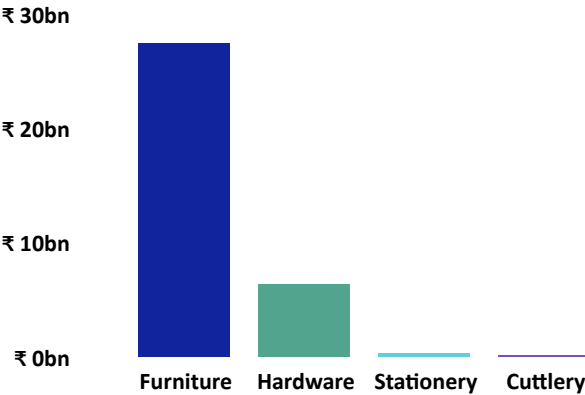
Top Customers



Lining Up the Ledger



Year-over Year Comparison



ELECTOGRID TECH SAVVY



COST LEDGER

COST

10bn

QUANTITY

20M

RATE

\$10M



Cuttlery



Furniture



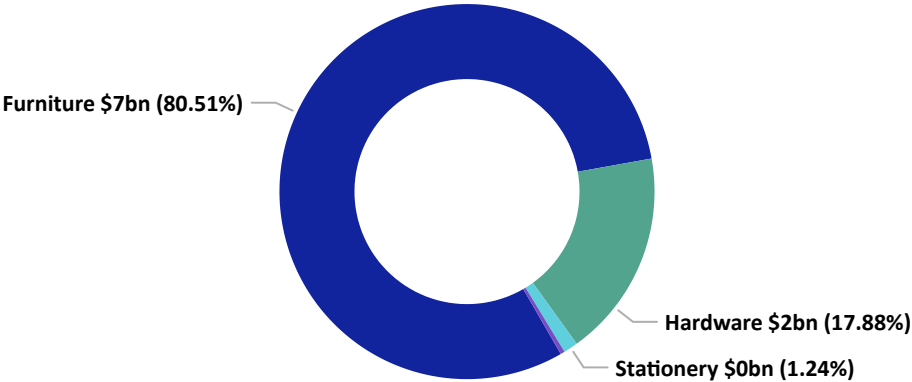
Hardware



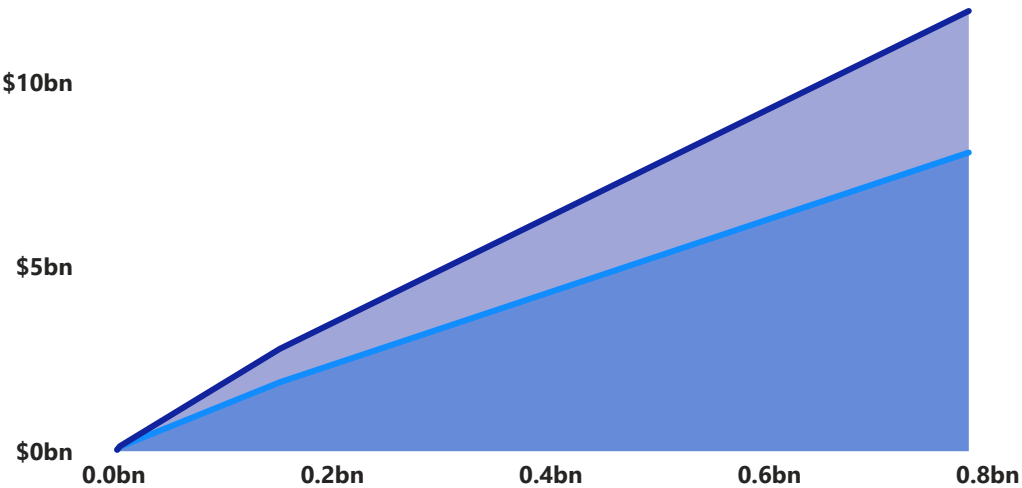
Stationery

Category	Sum of Commission SP Value	Sum of Overhead %	Sum of OH Cost	Sum of Cost
<input checked="" type="checkbox"/> Cuttlery	4761195	52.20	\$21,66,731	\$8,61,37,82,888.8524
<input checked="" type="checkbox"/> Furniture	961911517	83.04	\$60,33,28,606	\$8,61,37,82,888.8524
<input checked="" type="checkbox"/> Hardware	261066583	138.48	\$18,28,44,963	\$8,61,37,82,888.8524
VALSAD	29560650	20.40	\$1,86,83,368	\$15,87,436.6
AHMEDABAD	4183202	6.70	\$21,79,336	\$27,82,842.65
COIMBATORE	1392706	2.00	\$8,65,469	\$1,44,53,963
TIRUPATI	30089036	16.50	\$2,31,22,358	\$1,83,22,420.975
KANPUR	29986313	13.00	\$2,35,33,934	\$4,14,45,693.95
CHENNAI	22803327	15.70	\$1,48,86,466	\$13,91,20,551.85
SHILLONG	65484211	41.10	\$3,86,69,386	\$56,70,63,848.1
IMPHAL	186635482	105.58	\$13,73,61,931	\$96,36,82,377.55
Hyderabad	169125481	51.68	\$10,28,75,926	\$1,08,49,15,082.4
ARAKKONAM	47459407	15.00	\$2,20,29,534	\$1,12,12,53,968.3
AGRA	27223065	24.60	\$1,82,99,755	\$1,18,10,56,105.05
NAVI MUMBAI	187872344	103.90	\$11,65,69,726	\$1,30,16,02,213.835
KHOPOLI	157464104	87.10	\$10,50,42,348	\$2,17,64,96,384.5924
<input checked="" type="checkbox"/> Stationery	11728514	41.82	\$25,89,136	\$8,61,37,82,888.8524
Total	1239467809	315.54	\$79,09,29,436	\$8,61,37,82,888.8524

Slice of Success



Stacking the Spend



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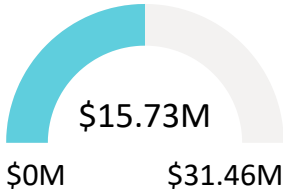
GEOSPATIAL & TAXABLE

Profit & Tax Indicators

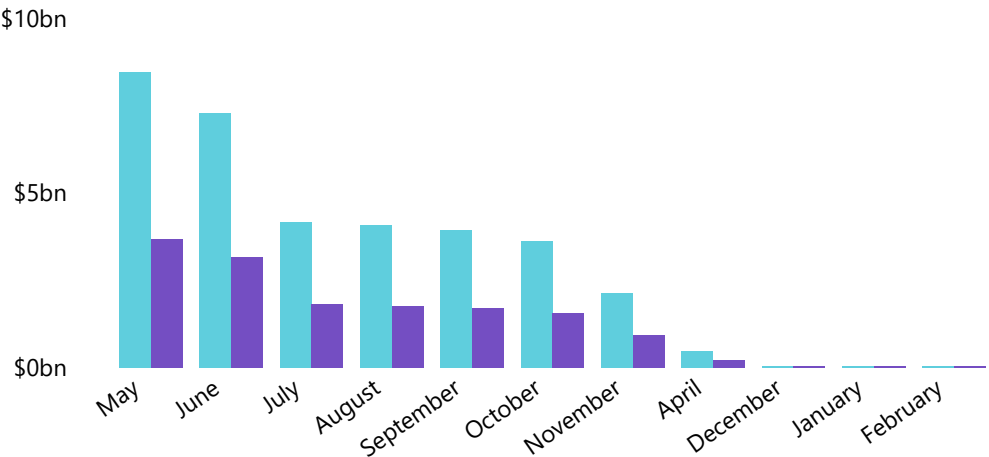
\$11,26,26,611✓

Goal: 72.64 (+155047547.3%)

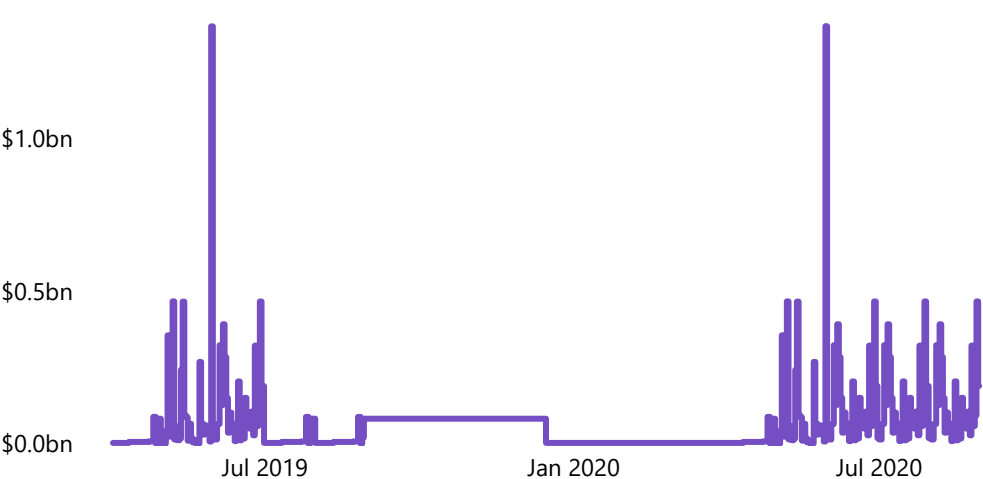
Rate



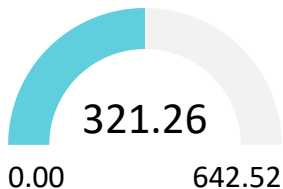
Parallel Moves



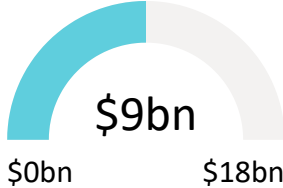
Tracking the Taxable Curve



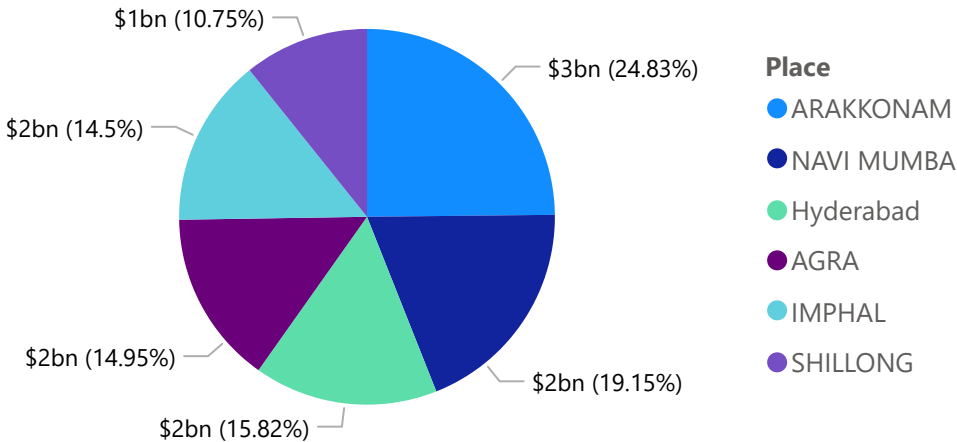
Overhead



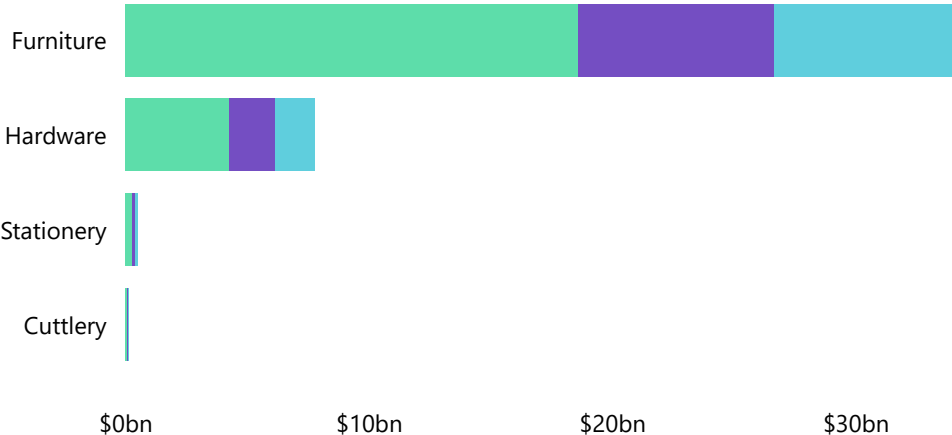
Profit



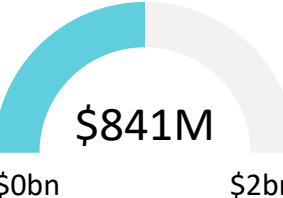
Places that Pay



Spotting the Value



OH Cost



Cost

