

	overall	enriched (green)		duplicates (red)		bad leads (blue)		pending enrichment (white)	
	total	total	percent of total	total	percent of total	total	percent of total	total	percent of total
Steven	1061	420	39.59%	35	3.30%	13	1.23%	593	55.89%
Gary	845	390	46.15%	38	4.50%	18	2.13%	399	47.22%
Emily	550	377	68.55%	53	9.64%	4	0.73%	116	21.09%
Sarah	562	407	72.42%	30	5.34%	15	2.67%	110	19.57%
Martha	664	358	53.92%	65	9.79%	15	2.26%	225	33.89%
Janet	1014	811	79.98%	125	12.33%	15	1.48%	63	6.21%
Ethan	943	720	76.35%	87	9.23%	56	5.94%	80	8.48%
Theresa	743	576	77.52%	118	15.88%	32	4.31%	17	2.29%
Maya	688	503	73.11%	87	12.65%	38	5.52%	60	8.72%
Michelle	751	675	89.88%	25	3.33%	8	1.07%	43	5.73%
Dylan	982	812	82.69%	160	16.29%	10	1.02%	0	0%
Kelly	447	336	75.17%	108	24.16%	3	0.67%	0	0%
Dorah	294	238	80.95%	48	16.33%	8	2.72%	0	0%
Noah	432	329	76.16%	95	21.99%	8	1.85%	0	0%
Marco	202	177	87.62%	25	12.38%	0	0%	0	0%
Tia	266	259	97.37%	6	2.26%	1	0.38%	0	0%
Seniors	1641	1339	81.60%	282	17.18%	20	1.22%	0	0%
5th Gen	5121	4097	80%	602	11.76%	159	3.10%	263	5.14%
6th Gen	3682	1952	53.01%	221	6%	65	1.77%	1443	39.19%
Total	10444	7388	70.74%	1105	10.58%	244	2.34%	1706	16.33%
Averages per representative	652.75	461.75	73.59%	69.0625	11.21%	15.25	2.12%	106.625	13.07%
Averages per generation / seniority	3481.333333	3694	71.54%	368.3333333	11.65%	81.33333333	2.03%	568.6666667	15%