

Your Membership Matters.

As Mercer County's lead economic development agency, Penn-Northwest Development Corporation (PNDC) strives to benefit our region and make our community a better place. Penn-Northwest's business is to ensure the businesses throughout Mercer County succeed, thereby ensuring the economic vitality of our region. We serve as a strategic partner to help new and existing businesses **Make it in MERCER COUNTY**.

PNDC was established in 1985 as a 501 (c)(3) private, non-profit, economic development corporation. Our mission is to attract new business and industrial investment, provide outreach and retention services to support the retention and expansion of value added business and industry, and provide coordination and support services for economic development in the Mercer County, PA region.

PNDC'S PROFESSIONAL INDUSTRIAL PLANT EXPANSION, RELOCATION AND START-UP SERVICES INCLUDE:

- Business Assistance and Financing Programs
- Confidential Project Assessment and Financial Packaging
- Site/Facility Searches
- Industrial Outreach Services
- Training and Technology Assistance
- Development Coordination
- Government Procurement and Export Assistance
- Workforce Assessments
- Entrepreneurial Assistance
- Manufacturing Efficiency Resources
- Tax-Exempt Bond Financing Program

**Some of these services available in conjunction with our partners.*

My membership matters because...



"As a leading healthcare provider in Mercer and Lawrence Counties, UPMC strongly supports economic development to ensure that resources are available to attract new businesses, support local businesses, their employees, and improve the quality of life in our communities."

*– Al Boland, VP of Operations,
UPMC Jameson & Horizon*

How Can You Help?

SUPPORT THE Improvement Movement Team

Support Mercer County economic development and help the **Improvement Movement Team** of Penn-Northwest. Make our community a better place to live, work and play. Help us energize our community to attract new businesses, create jobs and provide a prosperous future for our families, friends and neighbors.

Membership is open to all persons, corporations, associations, or other organizations who are interested in the furtherance of the Penn-Northwest, Mercer County, economic development program and its goals and objectives, as outlined in the annual *Program of Work*. The *Program of Work* has been designed with very specific goals and objectives to help us execute the strategies needed to increase the prosperity of Mercer County. This plan also gives us the framework for providing the board and membership with quantifiable results related to the various goals set forth. A copy of this plan is available to you for your review.



Penn-Northwest
DEVELOPMENT CORPORATION
Affordable Solutions for Corporate Expansion

39 Chestnut Avenue, Sharon, PA 16146
724-662-3705 www.penn-northwest.com

FIND US ON:   

30⁺ Years

IN MERCER COUNTY

1985 A group of visionary business men formed PNDC during the steel industry collapse.



COLLABORATION WITH OVER **125+** Improvement Movement Team MEMBERS TO HELP BUSINESSES DEVELOP, GROW AND PROSPER IN MERCER COUNTY.

GENERATING OPPORTUNITIES FOR BUSINESS INVESTMENT...

RESULTING IN JOB CREATION AND INVESTMENT OVER

30⁺ Years



500+ LOCAL INDUSTRY EXPANSION & NEW INDUSTRY ATTRACTION PROJECTS.

\$1.5 Billion+ IN CAPITAL INVESTMENT

25,000+ JOBS IMPACTED

THE METRICS...

7 YEAR IMPACT OF **Make it in!** CAMPAIGN

MERCER COUNTY, PENNSYLVANIA

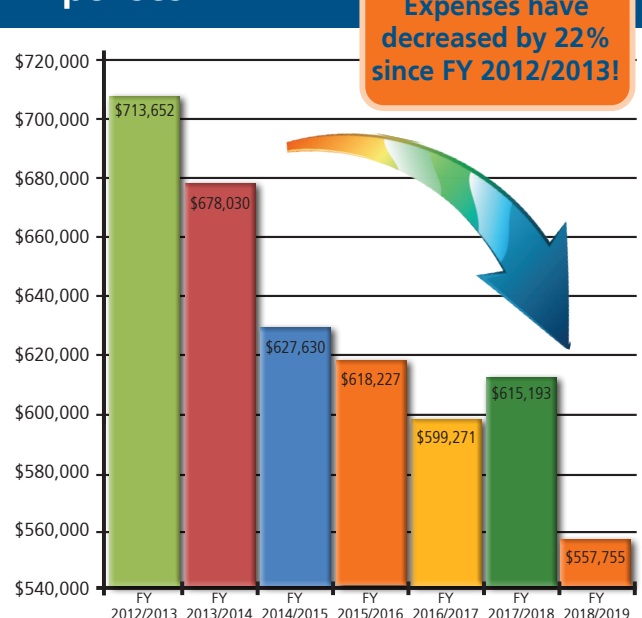
Since the implementation of the **Make it in! MERCER COUNTY!** campaign in 2012, the Improvement Movement Team has helped impact the following cumulative results.

BUSINESS ADMINISTRATION & FINANCES

Revenue

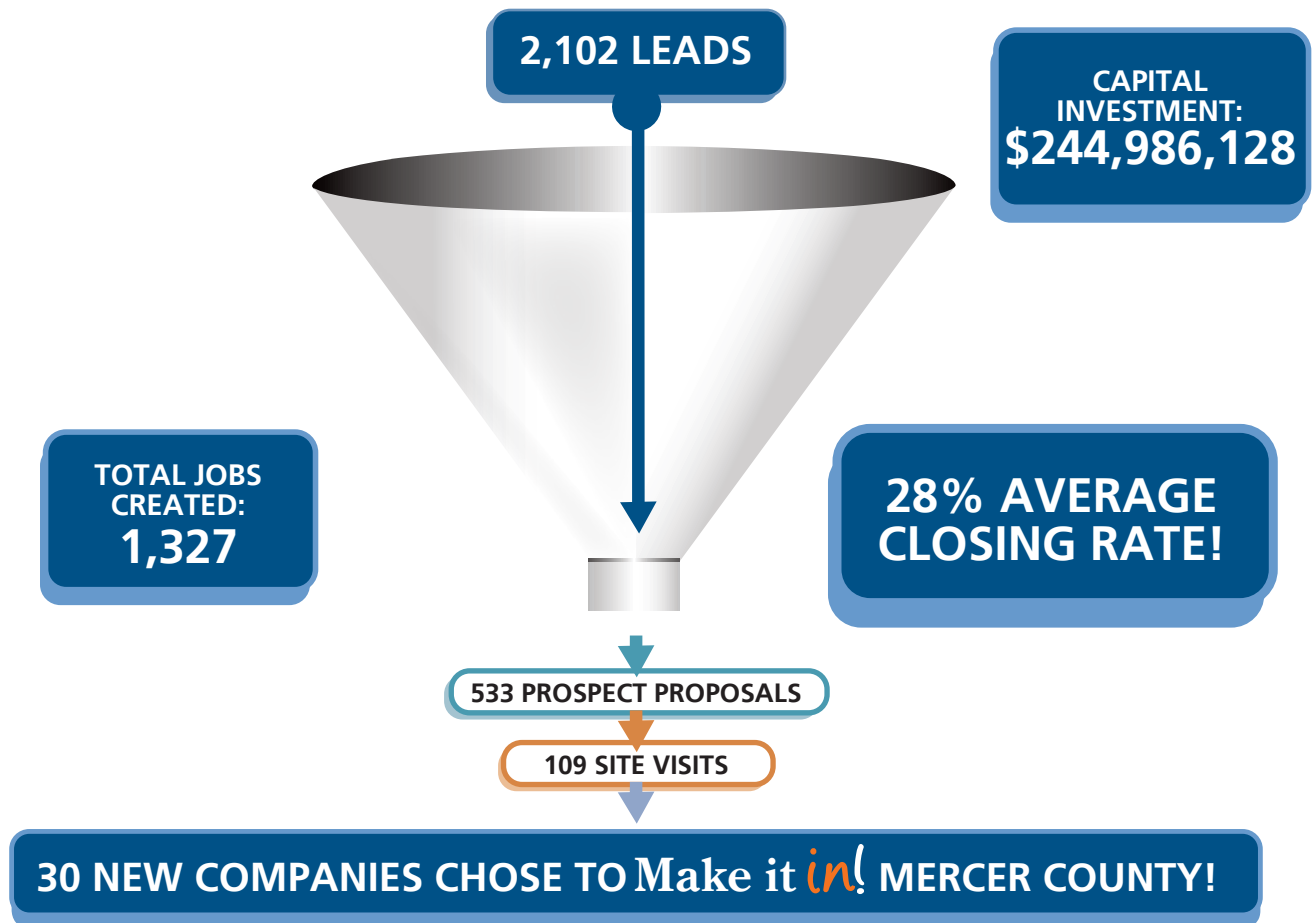


Expenses



NEW INDUSTRY PROJECTS:

Source: Information provided by companies at the time of their expansion.



*Chose Mercer County but may no longer be in business.

LOCAL INDUSTRY PROJECTS:

Source: Information provided by companies at the time of their expansion.



LOCAL INDUSTRY

TOTAL NUMBER OF COMPANIES ASSISTED:	215
TOTAL NUMBER OF JOBS CREATED:	1,061
TOTAL NUMBER OF JOBS RETAINED:	3,178
TOTAL CAPITAL INVESTMENT:	\$281,063,257

Thank You to the Members and Contributors of Penn-Northwest

Make it *in!* MERCER COUNTY – HERO –

(\$10,000+)

FNB Corporation
Margaret M. Walker Foundation
Mercer County Board of Commissioners
Primary Health Network
Sharon Regional Medical Center
Stribu Memorial Fund
Winner Family Foundation

Make it *in!* MERCER COUNTY – LEADER –

(\$7,500-\$9,999)

PNC Bank

Make it *in!* MERCER COUNTY – CHAMPION –

(\$5,000-\$7,499)

eCenter@LindenPointe
JFS Wealth Advisors
Kachulis Family Foundation
Mercer County Industrial
Dev. Authority
National Fuel
Penn Power
Penn Stainless Products
Shenango Valley Enterprise Zone
VisitMercerCountyPA
Wheatland Tube Company

Make it *in!* MERCER COUNTY – SUPPORTER –

(\$2,500-\$4,999)

Avalon Golf & Country Club
Black, Bashor & Porsch, LLC
DALKO Resources, Inc.
ILSCO Extrusions, Inc.
Joy Cone Company
Liberty Steel Products, Inc.
Noise Solutions
NLMK Pennsylvania
PTR Group, LP
UPMC Horizon
Werner Co.

Make it *in!* MERCER COUNTY – PATRON –

(\$1,000-\$2,499)

Anderson Coach & Travel
City of Farrell
Civil & Environmental Consultants
Ellwood Crankshaft & Machine, Inc
Gilbert's Insurance & Consulting
Greenville-Reynolds Dev. Corp

Greenville Savings Bank
G. W. Becker, Inc.
Hudson Companies
Hudson Construction
Huntington National Bank
Jamestown Coating Technologies
Kirila Foundation
Kraynak's, Inc.
McGonigle Investments, LLP
Mercer County State Bank
National Fire & Water Repair
Northwest Bank
PennTecQ/UACJ Metal Components
R.A. Donatelli/Donatelli Electric
Rien Construction Co.
Springfield Township
Synergy Comp Insurance Company
Taylor Chevrolet of Hermitage
Thomas Construction, Inc.
VendRick Construction, Inc.
Wheatland Steel Processing Co.

Make it *in!* MERCER COUNTY – FAN –

(\$500-\$999)

911 Restoration of Mahoning
Valley & Pittsburgh
Aim Transportation Solutions
Alcon Mechanical Piping
BKD, LLP
Bashlin Industries
Berkshire Hathaway Home Services
Bonner & Bibza Realty
Buhl Community Water
Butler County Community College
Cashdollar & Associates
City of Hermitage Econ. Dev
Community Counseling Center
of Mercer County
Compliance Environmental Services
Cooper Industrial Commons
CTC Packaging
Daffin's, Inc.
Davis Alloys
Edgewood Surgical Hospital
Grove City College
Grove City Medical Center
Hagan Business Machines
Glenn O. Hawbaker, Inc.
HHS DR Architects & Engineers
Hill, Barth & King, LLC
Hodge Foundry, Inc.
Hoffman Industrial Co.
Howard Hanna Real Estate Services
IBEW Local Union 712
Insurance Management Company
Integrated Fab. & Machine, Inc.
Interstate Pipe and Supply Co.
Involta, LLC
Lakeview Area Industrial Corp.

Lancaster Safety
Laurel Technical Institute
John & Kathy Mastrian
McGill, Power, Bell & Associates
Mercer County Building
Trades Council
Miller Industries
Moody and Associates
NEFF
NextEra Energy Resources
NexTier Bank
Pennex Aluminum
Penn State Shenango
Philadelphia Candies
Phoenix Building Services, Inc.
Premier Power Solutions
Reed & Dailey Associates
Reeves Information Technology
Riverchapel Financial
RMH Creative
SCP Group
Sheetz, Inc.

Stantec Architecture and Engineering
Sunbelt Transformer
The Builders Assoc. of
Eastern OH & Western PA
The Garland Company
The Gateway Engineers
Thiel College
Thompson Fabricating, Inc.
Walberg Family Pharmacies
WallacePancher Group
West Central Job Partnership
Winslow Engineering
Yourga Trucking, Inc.
Zito Business

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matters because...*



"We have been fortunate to grow, particularly over the past few decades, from a smaller, regional business to a larger business, with a national and international footprint. Each time we have looked to expand at our Hermitage headquarters, we turn to PNDC to help with guidance and assistance in working with the various State and economic entities. PNDC understands what businesses -- both large and small -- need to succeed in our area. We have called Mercer County our home for over 100 years now, and as we begin our second century in business, we will continue to rely on and partner with PNDC."

– David George, President/CEO
Joy Cone Company