Zhen(Janine) Qiao

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Nationality China

https://janizhenqiao.xyz/ Personal website

2022.12 - now

Learning user experience and user interface design (UX/UI) with Google's online program; learning HTML, CSS, javascript, and building my portfolio: https://janizhengiao.xyz/.

2022.07 - 2022.11

Huawei Technologies Germany GmbH, Düsseldorf

Experience

Sales Management Assistant

Acted as interface between the Western European Regional Office and the offices in the European countries, communicated and collected sales operations information, assisted producing presentation materials and reports.

Created the posters and internal promotional materials, assisted the operations of the department (managing office documents, the organization of meetings, etc.).

2018.03 - 2022.02 International School of Management (ISM), Frankfurt am Main

Education

Master of Art in International Business

Consulting project: Strategic realignment of "Grafik Idee Textilwerbung"

Analyzed the existing customer base, identified attractive untapped customer segments and developed new customer outreach strategies

Master thesis: Analysis of the Impact of Mergers and Acquisitions on Company

Performance with an Emphasis on Financial KPIs

2019.03 - 2019.04 Ping An Health Insurance Company of China, Ltd.

Experience

Member of the project (remote): Research on the development trend of internet insurance agent platform (in the context of the new product Shuishenyi)

Analyzed the overall internet insurance platform market, analyzed the customers regarding segmentation, value and behavior, conducted competitive analysis and developed differentiation strategy for the product Shuishenyi

2016 - 2017 Preparing Visa and Learning German for Coming to Germany

2011.09 - 2016.07 Xi'an University Of Architecture and Technology, China

Education

Bachelor of Science in Architecture

2015.07 - 2015.10 Xianyang Architecture Design Institute, China

Architect Assistant

Assisted chief architect with project design using AI, Photoshop and AutoCAD

Extracurricular Activities

2018 - 2020

Member of Chinese Students and Scholars Association of Frankfurt-Rhein-Main Region Responsible for the promotion materials and publicity of the association's activities, and the promotion of small German companies on Chinese social-media platforms.

Languages Chinese: Native; English: Very good; German: Good knowledge (B2)

IT Skills MS Office (Excel, PowerPoint, Word, Outlook); Adobe Illustrator & PhotoShop, Blender,

3D Max, Procreate; HTML, CSS, Javascript(basic).

Interests Graphic design; Digital art; Photography; Hiking; Music;