DOCTORS ANNUAL SALARY PREDICTION

AN INDUSTRY ORIENTED MINI REPORT

Submitted to

JAWAHARLAL NEHRU TECNOLOGICAL UNIVERSITY, HYDERABAD

In partial fulfillment of the requirements for the award of the degree of

BACHELOR OF TECHNOLOGY

In

COMPUTER SCIENCE AND ENGINEERING

Submitted By

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VAAGDEVI ENGINEERING COLLEGE(WARANGAL)



CERTIFICATE OF COMPLETION INDUSTRY ORIENTED MINI PROJECT

This is to certify that the UG Project Phase-1 entitled "DOCTORS ANNUAL SALARY PREDICTION" is being submitted by JANJERLA SAIKEERTHANA (21UK1A05L4), DHAMERAKUNTA SAIKIRAN (21UK1A05P4), SYED AFZAL(22UK5A0524) in partial fulfillment of the requirements for the award of the degree of Bachelor of Technology in Computer Science & Engineering to Jawaharlal Nehru Technological University Hyderabad during the academic year 2024- 2025.

Project Guide

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ABSTRACT

Predicting doctors' annual salaries is crucial for workforce planning, resource allocation, and policy-making in healthcare systems. This study explores the factors influencing doctors' salaries using machine learning techniques on a comprehensive dataset. The dataset includes variables such as specialty, experience, geographic location, and academic background.

Using regression models, we identify significant predictors of doctors' salaries and develop accurate prediction models. The findings highlight the impact of factors such as specialization and location on salary variations.

This research contributes to understanding the dynamics of salary determination in the medical profession, offering insights that can inform decisions related to compensation, strategies, and healthcare policy.

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1.INTRODUCTION

In the realm of healthcare economics, predicting doctors' annual salaries serves a crucial purpose in workforce planning, budgeting, and policy-making.

Understanding and forecasting these earnings not only assists healthcare organizations in managing their financial resources but also helps prospective physicians in making informed career decisions.

1.1.OVERVIEW

Predicting doctors' annual salaries involves analyzing various factors that influence earnings across different medical specialties, geographic locations, and career stages. These factors may include educational background, years of experience, specialization, practice setting (e.g., private practice, academic institutions, hospitals), and regional economic conditions.

Healthcare economists and analysts use statistical models and data from sources such as industry surveys, government databases, and healthcare organizations to develop accurate salary predictions. These models often consider trends in healthcare demand, changes in reimbursement policies, and shifts in patient demographics.

1.2.PURPOSE

Predicting the annual salary of doctors serves several purposes:

- 1. Career Planning: Medical professionals can use salary predictions to make informed decisions about their career paths, specializations, and potential geographic locations for practice.
- **2. Budgeting and Financial Planning:** Helps doctors plan their finances, including savings, investments, and lifestyle choices based on expected earnings.
- **3.** Education and Training Decisions: Medical students and trainees can decide on specialties or further education based on potential earnings in different fields.

- **4. Healthcare Workforce Planning:** Hospitals, clinics, and healthcare organizations can use salary predictions to budget for staffing needs and to design competitive compensation packages.
- **5. Policy Making:** Government agencies and policymakers can use salary data to understand the economic landscape of the healthcare sector and to make decisions about funding, subsidies, and incentives for healthcare professionals.
- **6. Labor Market Analysis:** Economists and researchers analyze salary trends to study labor market dynamics, supply and demand for medical professionals, and the impact of economic factors on healthcare salaries.

2.LITERATURE SURVEY

The prediction of doctor annual salaries is a multifaceted problem influenced by various factors such as specialization, experience, location, and type of employment. Accurate prediction models can help in career planning, policymaking, and resource allocation in the healthcare sector.

2.1 EXISTING PROBLEM

1.Data Heterogeneity:

Issue: The data used for salary prediction comes from diverse sources with varying levels of accuracy and completeness

.Impact: Inconsistent data can lead to biased or inaccurate models.

2. Dynamic Nature of Salaries:

Issue: Doctor salaries are influenced by market demand, economic conditions, and policy changes, making them dynamic over time.

Impact: Static models may fail to adapt to these changes, reducing their predictive power.

3. Feature Selection:

Issue: Identifying relevant features that influence salaries (e.g., specialization, years of experience, location) is challenging.

Impact: Irrelevant or missing features can degrade model performance.

4. Limited Access to Quality Data:

Issue: High-quality, detailed salary data is often proprietary or restricted.

Impact: Limited data access hinders the development of robust predictive models.

2.2 PROPOSED SOLLUTION

1. Standardized Data Collection:

Solution: Develop standardized protocols for collecting and reporting salary data across institutions and regions.

Benefit: Improved data consistency and quality, leading to more reliable predictions.

2. Dynamic Models:

Solution: Utilize machine learning models that can adapt to changes over time, such as recurrent neural networks (RNNs) or time series forecasting models.

Benefit: Enhanced ability to predict future salary trends considering market dynamics.

3. Advanced Feature Engineering:

Solution: Implement advanced feature selection techniques, such as LASSO regression, to identify the most relevant features.

Benefit: Improved model accuracy by focusing on the most impactful predictors.

4. Collaborative Data Sharing:

Solution: Establish data-sharing agreements among healthcare institutions, government agencies, and research organizations.

Benefit: Access to a larger, more diverse dataset for model training and validation.

5. Regular Model Updates:

Solution: Periodically retrain models with the latest data to ensure they remain accurate and relevant.

Benefit: Models that continuously reflect the current state of the healthcare job market.

6. Incorporating External Factors:

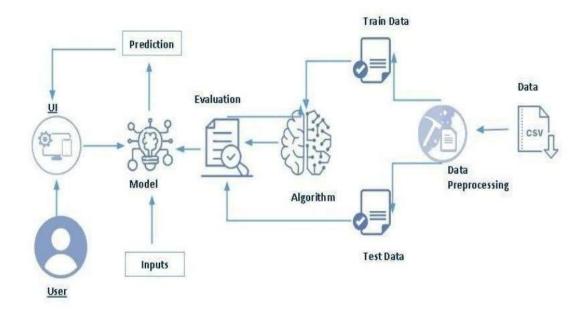
Solution: Integrate external economic and policy data into salary prediction models.

Benefit: More comprehensive models that account for broader influences on salaries. Predicting doctor annual salaries is a complex task that requires addressing data heterogeneity, dynamic salary factors, and feature selection challenges. By

implementing standardized data collection, dynamic modeling, advanced feature engineering, and collaborative data sharing, more accurate and reliable salary prediction models can be developed. These improvements can aid in effective career planning and policy-making in the healthcare sector.

3.THEORITICAL ANALYSIS

3.1 BLOCK DIAGRAM



3.2HARDWARE/SOFTWARE DESIGNING

The following is the Software required to complete this project:

- O Google Colab: Google Colab will serve as the development and execution environment for your predictive modeling, data preprocessing, and model training tasks. It provides a cloud-based Jupyter Notebook environment with access to Python libraries and hardware acceleration.
- O Dataset(xlsx File): The dataset in xlsx format is essential for training and testing your predictive model. It should include Speciality, Annual Income, Feel Fairly Compensated, Overall Carrer Satisfaction, Satisfied Income, Would Choose Medicine Again, Survey Respondents by Specialty
- **O Data Preprocessing Tools**: Python libraries like NumPy, Pandas, and Scikitlearn will be used to preprocess the dataset. This includes handling missing data, feature scaling, and data cleaning.
- **O** Feature Selection/Drop: Feature selection or dropping unnecessary features from the dataset can be done using Scikit-learn or custom Python code to enhance the model's efficiency.

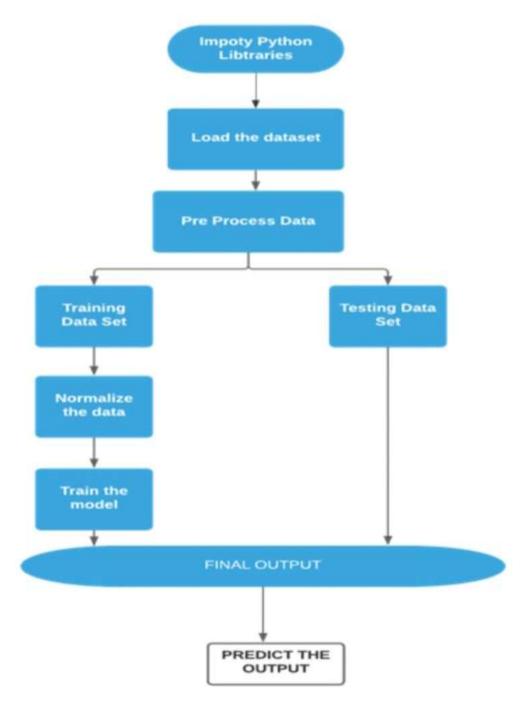
- **O** Model Training Tools: Machine learning libraries such as Scikit-learn, TensorFlow, or PyTorch will be used to develop, train, and fine-tune the predictive model. Regression or classification models can be considered, depending on the nature of the annual salary prediction task.
- **O** Model Accuracy Evaluation: After model training, accuracy and performance evaluation tools, such as Scikit-learn metrics or custom validation scripts, will assess the model's predictive capabilities. You'll measure the model's ability to predict salary categories based on historical data.
- **O** UI Based on Flask Environment: Flask, a Python web framework, will be used to develop the user interface (UI) for the system. The Flask application will provide a user-friendly platform for users to input location data or view doctor's annual salary.
- Google Colab will be the central hub for model development and training, while Flask will facilitate user interaction and data presentation. The dataset, along with data preprocessing, will ensure the quality of the training data, and feature selection will optimize the model. Finally, model accuracy evaluation will confirm the system's predictive capabilities, allowing users to rely on the doctor's annual salary prediction.

4.EXPERIMENTAL INVESTIGATION

The dataset includes the following columns related to doctors' pay and job satisfaction across different specialties:

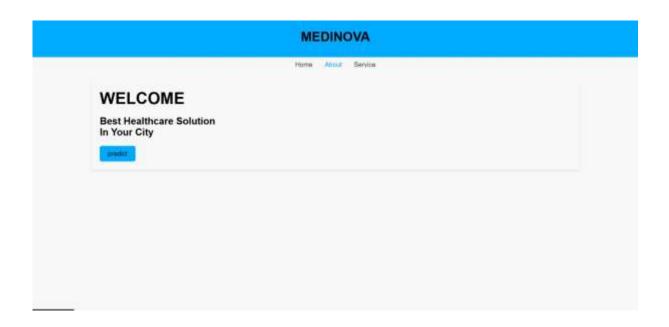
- 1. Specialty: The medical specialty.
- **2. Annual Income:** The average annual income for the specialty.
- **3. Feel Fairly Compensated:** The percentage of doctors who feel fairly compensated.
- **4. Overall Satisfaction:** The overall job satisfaction percentage.
- **5. Satisfied Income:** The percentage of doctors satisfied with their income.
- **6. Would Choose Medicine Again:** The percentage of doctors who would choose to enter medicine again.
- **7. Would Choose the Same Specialty:** The percentage of doctors who would choose the same specialty again.
- **8. Survey Respondents by Specialty:** The percentage of survey respondents by specialty.

5.FLOWCHART

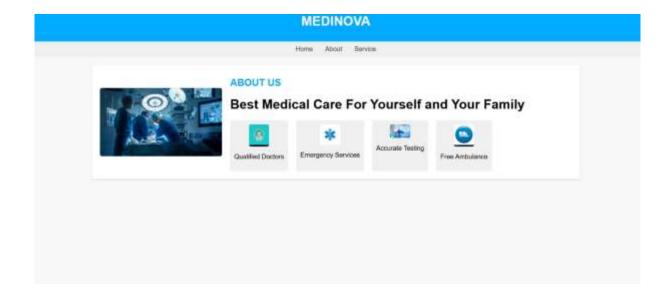


6.RESULT

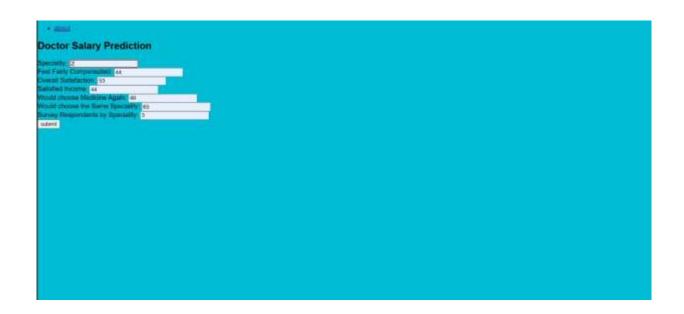
HOMEPAGE



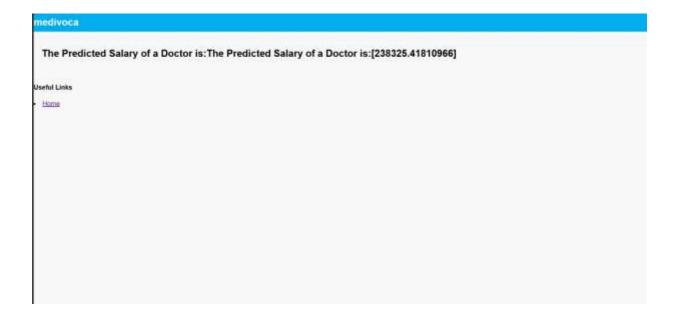
ABOUTPAGE



SERVICEPAGE



RESULT



7.ADVANTAGES AND DISADVANTAGES

ADVANTAGES:

- 1. Career Planning: Helps medical students and professionals make informed career choices based on potential earnings in different specialties.
- **2. Financial Planning:** Assists doctors in financial planning, including investments, loans, and retirement savings.
- **3.Workforce Management:** Enables healthcare administrators to plan for recruitment and retention strategies based on salary expectations and trends.
- **4.Policy Making:** Provides data for policymakers to address disparities in healthcare compensation and to ensure fair and equitable pay structures.
- **5. Market Analysis:** Helps hospitals and clinics stay competitive by benchmarking salaries against industry standards.
- **6. Resource Allocation:** Assists in budgeting and resource allocation within healthcare institutions.

DISADVANTAGES:

- **1. Data Quality:** Predictions are only as good as the data used; inaccurate or incomplete data can lead to misleading predictions.
- **2.Dynamic Factors:** Salaries are influenced by numerous dynamic factors (e.g., economic conditions, changes in healthcare policies, demand and supply of specialists) that are difficult to predict accurately.
- **3.Over-reliance:** Over-reliance on predictions may lead to underestimating the importance of other factors like job satisfaction, work-life balance, and professional growth.
- **4. Potential Bias:** Predictions might perpetuate existing biases if historical data reflect gender, racial, or other disparities in compensation.
- **5. False Expectations:** Predictions might set unrealistic expectations for salaries, leading to dissatisfaction or disappointment.

6. Cost of Implementation: Developing and maintaining a predictive model can be costly and resource-intensive.

By understanding these advantages and disadvantages, stakeholders can better assess the value and implications of predicting a doctor's annual salary.

8.APPLICATIONS

Predicting a doctor's annual salary can be applied in various contexts, providing valuable insights and tools for multiple stakeholders. Here are some key applications:

- **1. Career Guidance and Counseling:** Helps Medical Students and Trainees to choose specialties based on potential income, aligning their financial goals with their career aspirations. Provides data-driven advice to students and professionals considering different medical fields.
- **2.Financial Planning:** Assists in making informed decisions about investments, savings, loans, and retirement planning. Enables advisors to offer tailored financial plans based on expected earnings.
- **3.Workforce Management and Recruitment:** Helps in planning recruitment strategies, offering competitive salaries to attract and retain top talent. Assists in creating attractive compensation packages to stay competitive in the job market.
- **4.Academic Research:** Offers data for studies on compensation trends, economic impacts on healthcare, and workforce distribution. Analyzes the economic factors influencing doctors' salaries and their broader implications on healthcare systems.
- **5.Healthcare Planning and Development:** Assesses the impact of salary trends on healthcare availability and quality in different regions. Uses salary predictions to forecast the distribution of medical specialties and address shortages

9.CONCLUSION

In conclusion, predicting doctors' annual salaries is a multifaceted endeavor influenced by various factors. Specialty choice remains one of the most significant determinants, with specialists often earning more than primary care physicians. Geographic location also plays a crucial role, as urban areas typically offer higher salaries to attract talent, while rural regions may provide additional incentives.

Experience further impacts compensation, with seasoned professionals generally earning higher salaries compared to their entry-level counterparts. Ongoing education and specialization can enhance earning potential, underscoring the importance of professional development.

Healthcare trends, including the rise of telemedicine and changes in reimbursement models, are reshaping salary expectations. Economic conditions and government policies also introduce variability, making adaptability essential for accurate predictions.

Overall, while salary forecasts provide valuable insights, they should be viewed as estimates rather than fixed outcomes. Aspiring physicians should balance financial expectations with personal goals and job satisfaction. By understanding these dynamics, healthcare professionals can make informed decisions in their careers and navigate the evolving landscape of medical compensation.

10.FUTURE SCOPE

The future scope for predicting doctors' annual salaries is promising, influenced by several key trends:

1.Specialty Demand: Certain specialties, such as telemedicine, geriatrics, and mental health, are expected to see increased demand, leading to potentially higher salaries.

- **2. Technological Advancements:** Innovations like AI and telehealth are reshaping the healthcare landscape, possibly increasing efficiency and altering compensation structures.
- **3. Geographic Trends:** As healthcare needs shift, rural and underserved areas may continue to offer incentives and higher salaries to attract physicians.
- **4. Value-Based Care:** A move towards value-based care models could influence salary structures, emphasizing outcomes over volume and potentially impacting compensation.
- **5. Healthcare Policy Changes:** Ongoing reforms and policies will affect funding and reimbursement rates, impacting salary predictions and trends.
- **6. Economic Influences:** Economic fluctuations and job market conditions will continue to play a critical role in shaping salary trajectories for medical professionals.
- 7. Work-Life Balance: Increasing emphasis on work-life balance may lead physicians to prioritize job satisfaction over salary, influencing career choices and salary negotiations.

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12.APPENDIX

Model building:

- 1)Dataset
- 2)Google colab and VS code Application Building
 - 1. HTML file (Home file, About file, Service file, Result file)
 - 1. CSS file

2. Models in pickle format

SOURCE CODE:

HOME.HTML

```
<!DOCTYPE html>
<html lang="en">
<head>
    <meta charset="UTF-8">
    <meta name="viewport" content="width=device-width, initial-scale=1.0">
    <title>Medinova</title>
    <link rel="stylesheet" href="{{ url_for('static',filename='style.css')}}">
    <style>
                    body {
font-family: Arial, sans-serif;
margin: 0;
                       padding: 0;
background-color: #f8f8f8;
background-size: cover;
overflow: hidden;
                  header {
        }
background-color: #00aaff;
padding: 10px 0;
                             text-
align: center;
        }
        .container {
max-width: 1200px;
margin: 0 auto;
padding: 20px;
        }
                  .hero {
display: flex;
align-items: center;
justify-content: space-
between;
padding: 20px;
box-shadow: 0 2px 4px
rgba(0,0,0,0.1);
        }
                  .hero img {
max-width: 200px;
border-radius: 50%;
                  .hero h1 {
        }
font-size: 2.5em;
                              margin:
                     .hero button {
           }
background-color: #00aaff;
padding: 10px 20px;
border: none;
                          border-
```

```
radius: 5px;
                         cursor:
                     font-size: 1em;
pointer;
        .hero button:hover {
background-color: #0088cc;
                  nav {
display: flex;
                           justify-
content: center;
padding: 10px;
                  nav a {
        }
margin: 0 15px;
                            color:
                  text-decoration:
#333;
none;
        }
                  nav
a:hover {
color: #00aaff;
        }
    </style>
</head>
<body>
<header>
    <h1>MEDINOVA</h1>
</header>
<nav class="navbar">
    <a href="#">Home</a>
    <a href="{{ url_for('about')}}">About</a>
    <a href="{{ url_for('Service')}}">Service</a>
</nav>
<div class="container">
    <div class="hero">
    <div class="background">
        <h1>WELCOME</h1>
        <h2>Best Healthcare Solution<br>In Your City</h2>
        <a href="{{ url_for('Service')}}"><button>predict</button></a>
    </div>
</div>
</body>
</html>
ABOUT.HTML
<!DOCTYPE html>
<html lang="en">
<head>
```

```
<meta charset="UTF-8">
    <meta name="viewport" content="width=device-width, initial-scale=1.0">
    <title>Medinova</title>
    <style>
                    body {
font-family: Arial, sans-serif;
margin: 0;
                       padding: 0;
            background-color: #f8f8f8;
        }
                  header {
background-color: #00aaff;
color: white;
                          padding:
10px 0;
                    text-align:
center;
        .container {
max-width: 1200px;
margin: 0 auto;
padding: 20px;
                  .section {
       }
display: flex;
align-items: center;
justify-content: space-between;
background-color: white;
padding: 20px;
                           box-
shadow: 0 2px 4px
rgba(0,0,0,0.1);
margin-bottom: 20px;
        }
                  .section img
{
              max-width: 300px;
border-radius: 5px;
        .section-content {
flex: 1;
                     padding-
left: 20px;
        .section-content h2 {
color: #00aaff;
                            margin:
10px 0;
        }
        .section-content .features {
display: flex;
                           gap: 20px;
          .feature {
}
display: flex;
                           flex-
direction: column;
                               align-
items: center;
                           text-align:
                    background-color:
center;
#f0f0f0;
                     padding: 10px;
border-radius: 5px;
```

```
.feature
                 max-width:
img {
50px;
                 nav {
display: flex;
                           justify-
content: center;
background-color: #f0f0f0;
padding: 10px;
       }
                 nav a {
margin: 0 15px;
                        color:
             text-decoration:
#333;
none;
        }
    nav a:hover {
color: #00aaff;
       }
   </style>
</head>
<body>
<header>
   <h1>MEDINOVA</h1>
</header>
<nav>
   <a href="{{ url_for('home')}}">Home</a>
   <a href="#">About</a>
   <a href="{{ url_for('Service')}}">Service</a>
</nav>
<div class="container">
    <div class="section">
        <img src="../images/surgery.jpeg" alt="Surgery">
        <div class="section-content">
            <h2>ABOUT US</h2>
            <h1>Best Medical Care For Yourself and Your Family</h1>
            <div class="features">
                <div class="feature">
                    <img src="../images/qulified doctor.png"alt="Qualified Doctors">
                    Qualified Doctors
                </div>
                <div class="feature">
                    <img src="../images/emergency.png" alt="Emergency Services">
                    Emergency Services
                </div>
                <div class="feature">
```

```
<img src="../images/accuracy testing.jpeg"alt="Accurate</pre>
Testing">
                   Accurate Testing
               </div>
               <div class="feature">
                   <img src="../images/amblance.jpeg" alt="Free Ambulance">
                   Free Ambulance
               </div>
            </div>
        </div>
   </div>
</div>
</body>
</html>
SERVICE.HTML
<!DOCTYPE html>
<html lang="en">
<head>
   <meta charset="UTF-8">
   <meta name="viewport" content="width=device-width, initial-scale=1.0">
   <link rel="stylesheet" href="{{ url_for('static',filename='style2.css')}}">
   <title>Doctor Salary Prediction</title>
</head> <body> <style>
                          body {
font-family: Arial, sans-serif;
              padding: 0;
margin: 0;
background-color: #00bcd4;
}
.container {
                display:
        flex-direction:
flex;
column;
         align-items:
           justify-content:
center;
           height: 100vh;
center;
} .title {
              font-
              color:
size: 2em;
         margin-bottom:
#fff;
20px;
.form-container {
                   background-color:
           padding: 20px;
#ffffff;
                               border-
radius: 8px; box-shadow: 0 0 10px
rgba(0, 0, 0, 0.1);
                       width: 300px;
}
```

```
.form-container h2 { font-size:
    1.5em; margin-bottom: 10px;
   text-align: center;
}
.form-container input {
width: 100%;
                padding:
          margin: 10px 0;
10px;
border: 1px solid #ccc;
border-radius: 4px;
.form-container button {
width: 100%;
                padding:
        background-color:
10px;
#00bcd4;
             border: none;
border-radius: 4px;
                        color:
#fff;
         font-size: 1em;
cursor: pointer;
}
.form-container button:hover {
background-color: #0097a7;
}
</style>
    <header>
    <nav>
        <l
            <a href="{{ url for('about')}}">about</a>
            </nav>
</header>
    <div id="form-container">
        <h2>Doctor Salary Prediction</h2>
        <form id="prediction-form" action="/result" method="POST">
            <label for="speciality">Speciality:</label>
            <input type="text" id="speciality" name="speciality" required><br>
            <label for="fairly-compensated">Feel Fairly Compensated:</label>
<input</pre>
           type="text"
                           id="fairly-compensated"
                                                       name="fairly compensated"
required><br>
            <label for="overall-satisfaction">Overall Satisfaction:</label>
            <input type="text" id="overall-satisfaction" name="overall_satisfaction"</pre>
required><br>
            <label for="satisfied-income">Satisfied Income:</label>
<input type="text" id="satisfied-income" name="satisfied_income"</pre>
required><br>
          <label for="choose-medicine-again">Would choose Medicine
Again:</label>
```

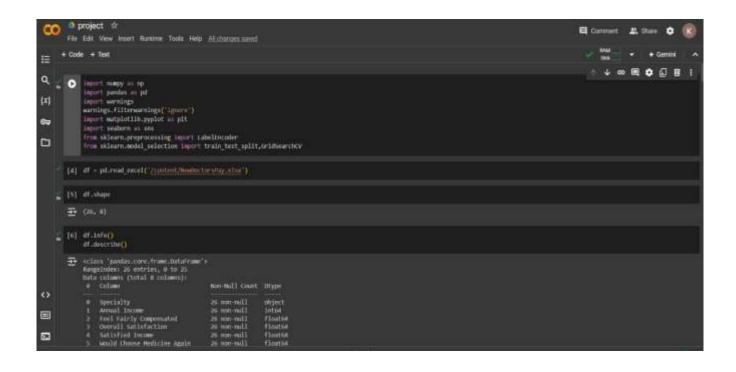
```
<input type="text" id="choose-medicine-again"</pre>
name="choose_medicine_again" required><br>
            <label for="choose-same-speciality">Would choose the Same
Speciality:</label>
            <input type="text" id="choose-same-speciality"</pre>
name="choose_same_speciality" required><br>
            <label for="survey-respondents">Survey Respondents by
Speciality:</label>
            <input type="text" id="survey-respondents" name="survey_respondents"</pre>
required><br>
            <button>submit</putton>
        </form>
    </div>
</body>
</html>
RESULT.HTML
<!DOCTYPE html>
<html lang="en">
<head>
    <meta charset="UTF-8">
    <meta name="viewport" content="width=device-width, initial-scale=1.0">
    <title>Predicted Salary</title>
    <link rel="stylesheet" href="style3.css">
</head>
<body>
<style>
body {
            font-family: Arial, sans-serif;
margin: 0;
                       padding: 0;
            background-color: #f8f8f8;
background-image: url('../image/doctor1.jpg');
background-size: cover;
                                     overflow: hidden;
        }
                 .header {
background-color: #00AEEF;
color: white;
                          padding:
10px 0;
        }
       .header img {
vertical-align: middle;
margin-right: 5px;
        }
```

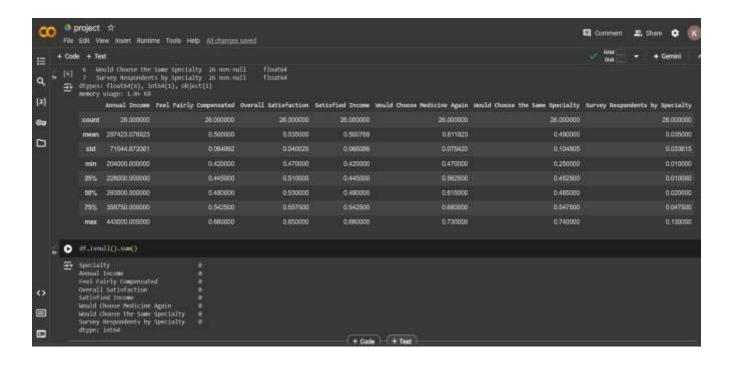
```
.header h1 {
display: inline;
font-size: 24px;
       }
                 .content
             padding:
{
20px;
        }
                  .salary {
font-size: 48px;
color: #333;
       }
        .image-container {
margin-top: 20px;
        .image-container img {
width: 10px;
                         border-
radius: 10%;
        }
    </style>
    <div class="header">
        <h1> medivoca </h1>
    </div>
    <div class="content">
        <div class="predicted-salary">
       <h2>The Predicted Salary of a Doctor is:{{predict}}</h2>
       </div>
    </div>
    <div class="useful-links">
        <h4>Useful Links</h4>
       <a href="{{ url_for('home')}}">Home</a>
    </div>
</body>
</html>
APP.PY from flask import Flask,
render_template, request
import pickle
app = Flask(__name__, template_folder='Template') model
= pickle.load(open('NewDoctorsPay (1).pkl', 'rb'))
@app.route('/')
@app.route('/home', methods=['GET', 'POST']) def
home():
    return render_template('home.html')
@app.route('/about') def
about():
```

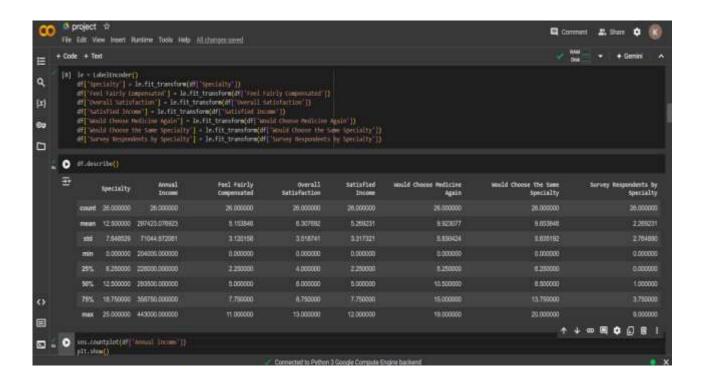
```
return render template('about.html')
@app.route('/Service')
def Service():
    return render template('Service.html')
@app.route('/result', methods=['GET', 'POST']) def
result():
   if request.method == "POST":
try:
            Speciality = request.form['speciality']
            Feel Fairly Compensated = request.form['fairly compensated']
            Overall Satisfaction = request.form['overall satisfaction']
            Satisfied_Income = request.form['satisfied_income']
           Would Choose Medicine Again = request.form['choose medicine again']
Would_Choose_the_Same_Speciality = request.form['choose_same_speciality']
            Survey_Respondents_by_Speciality = request.form['survey_respondents']
print('running')
                             pred = [[float(Speciality),
float(Feel Fairly Compensated), float(Overall Satisfaction),
float(Satisfied_Income), float(Would_Choose_Medicine_Again),
float(Would_Choose_the_Same_Speciality),
float(Survey_Respondents_by_Speciality)]]
                                                    print(pred)
            output = model.predict(pred)
print(output)
            return render_template('result.html', predict="The Predicted Salary
of a Doctor is: " + str(output[0]))
                                           except Exception as e:
print(f"Error: {e}")
                                return render template('result.html',
predict="An error occurred during prediction.")
                                                    else:
        return render template('result.html', predict="Invalid request method.")
if __name__ ==
' main ':
app.run(debug=True)
```

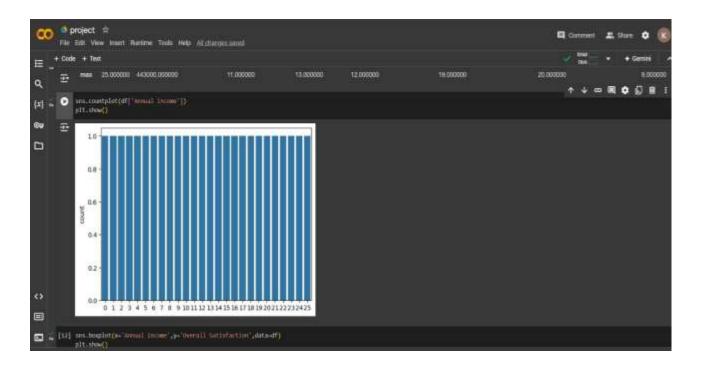
CODE SNIPPETS

MODEL BUILDING

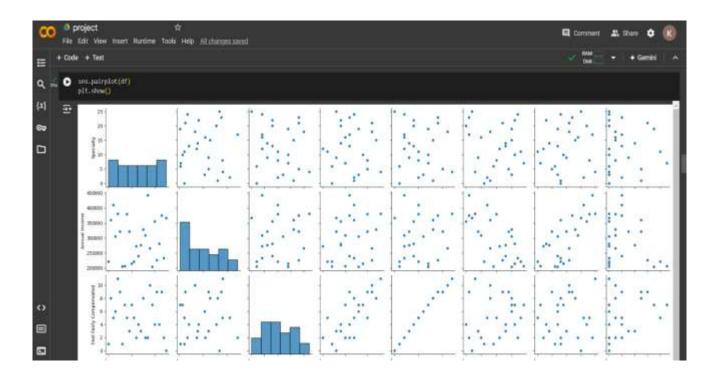


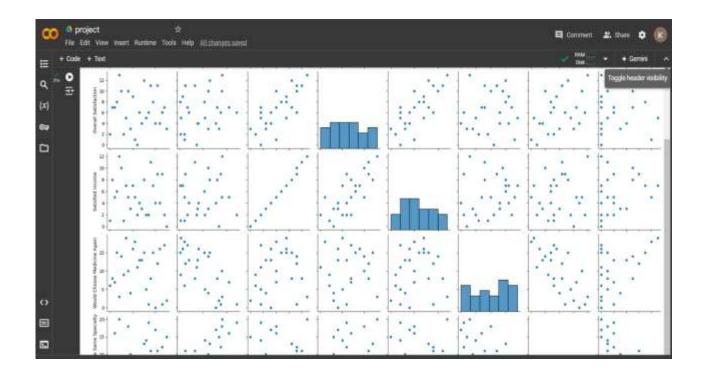


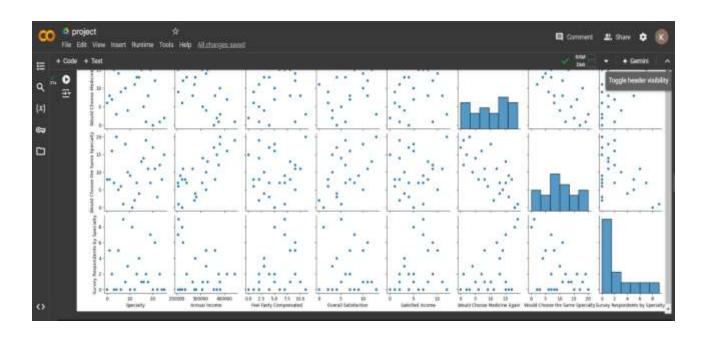




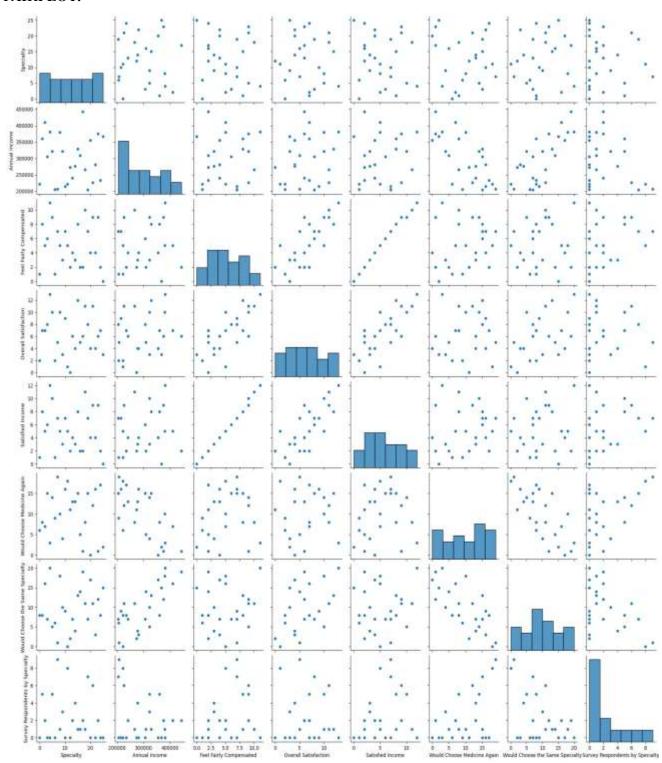








PAIRPLOT:



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Operated of the Edit View West Statemen Tools Help Additional states $\frac{1}{2}$ tools + Test $\frac
```

