IMPORTING LIBRARIES

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import scipy.stats as stats
```

Step2: Create the Dataset

```
np.random.seed(42)
                 data={
                          'product_id':range(1,21),
                          'product_name':[f'product{i}' for i in range(1,21)],
                         'category':np.random.choice(['Electronics','Clothing','Home','Sports'],20),
                         'units_sold':np.random.poisson(lam=20, size=20),
                         'sale data':pd.date range(start='2023-01-01',periods=20,freq='D')}
                 sales_data=pd.DataFrame(data)
                 print('Sales data:')
                print(sales_data)
              Sales_data:
                     product_id product_name category units_sold sale_data
1 product1 Home 25 2023-01-01
2 product2 Sports 15 2023-01-02
             1 2 product2 Sports 15 2023-01-02
2 3 product3 Electronics 17 2023-01-03
3 4 product4 Home 19 2023-01-04
4 5 product5 Home 21 2023-01-05
5 6 product6 Sports 17 2023-01-06
6 7 product7 Electronics 19 2023-01-07
7 8 product8 Electronics 16 2023-01-08
8 9 product9 Home 21 2023-01-09
9 10 product10 Clothing 21 2023-01-10
10 11 product11 Home 17 2023-01-11
11 12 product12 Home 22 2023-01-11
11 12 product13 Home 14 2023-01-12
12 13 product13 Home 14 2023-01-13
13 14 product14 Home 17 2023-01-14
14 15 product15 Sports 17 2023-01-15
15 16 product16 Electronics 21 2023-01-16
16 17 product17 Sports 21 2023-01-17
17 18 product18 Sports 13 2023-01-18
18 19 product20 Home 25 2023-01-20
sales data.to csv('sales data.csv',index=False)
import os
                os.getcwd()
```

Out[6]: 'C:\\Users\\Jan Saida'

STEP3: DESCRIPTIVE STATISTICS

```
# Descriptive statistics
descriptive_stats = sales_data['units_sold'].describe()
# Display descriptive statistics
print("\nDescriptive Statistics for Units Sold:")
print(descriptive_stats)
# Additional statistics
mean_sales = sales_data['units_sold'].mean()
median_sales = sales_data['units_sold'].median()
mode_sales = sales_data['units_sold'].mode()[0]
variance_sales = sales_data['units_sold'].var()
std_deviation_sales = sales_data['units_sold'].std()
# Group by category and calculate total and average sales
category_stats = sales_data.groupby('category')['units_sold'].agg(['sum', 'mean', 'std']).reset_index()
category_stats.columns = ['Category', 'Total Units Sold', 'Average Units Sold', 'Std Dev of Units Sold']
# Display the results
print("\nStatistical Analysis:")
print(f"Mean Units Sold: {mean_sales}")
print(f"Median Units Sold: {median sales}")
```

```
print(f"Mode Units Sold: {mode_sales}")
 print(f"Variance of Units Sold: {variance sales}")
 print(f"Standard Deviation of Units Sold: {std_deviation_sales}")
 print("\nCategory Statistics:")
print(category_stats)
Descriptive Statistics for Units Sold:
count 20.000000
mean
       18.800000
        3.302312
std
min
       13.000000
        17.000000
       18.500000
50%
      21.000000
max
      25.000000
Name: units_sold, dtype: float64
Statistical Analysis:
Mean Units Sold: 18.8
Median Units Sold: 18.5
Mode Units Sold: 17
Variance of Units Sold: 10.90526315789474
Standard Deviation of Units Sold: 3.3023117899275864
Category Statistics:
    Category Total Units Sold Average Units Sold Std Dev of Units Sold
Ω
    Clothing
                    21 21.000000
1 Electronics
                            73
                                        18.250000
                          181
                                        20.111111
       Home
                                                              3.723051
                          101
                                                              2.714160
```

STEP4: INFERENTIAL STATISTICS

95 CONFIDENCE LEVEL

```
# Confidence Interval for the mean of units sold
confidence_level = 0.95
degrees_freedom = len(sales_data['units_sold']) - 1
sample_mean = mean_sales
sample_standard_error = std_deviation_sales / np.sqrt(len(sales_data['units_sold']))

# t-score for the confidence level
t_score = stats.t.ppf((1 + confidence_level) / 2, degrees_freedom)
margin_of_error = t_score * sample_standard_error

confidence_interval = (sample_mean - margin_of_error, sample_mean + margin_of_error)
print("\nConfidence_interval)
```

Confidence Interval for the Mean of Units Sold: (17.254470507823573, 20.34552949217643)

99 CONFIDENCE LEVEL

```
# Confidence Interval for the mean of units sold
confidence_level = 0.99
degrees_freedom = len(sales_data['units_sold']) - 1
sample_mean = mean_sales
sample_standard_error = std_deviation_sales / np.sqrt(len(sales_data['units_sold']))

# t-score for the confidence level
t_score = stats.t.ppf((1 + confidence_level) / 2, degrees_freedom)
margin_of_error = t_score * sample_standard_error

confidence_interval = (sample_mean - margin_of_error, sample_mean + margin_of_error)
print("\nConfidence_Interval for the Mean of Units Sold:")
print(confidence_interval)
```

Confidence Interval for the Mean of Units Sold: (16.687430485978535, 20.912569514021467)

```
# Hypothesis Testing (t-test)
# Null hypothesis: Mean units sold is equal to 20
# Alternative hypothesis: Mean units sold is not equal to 20

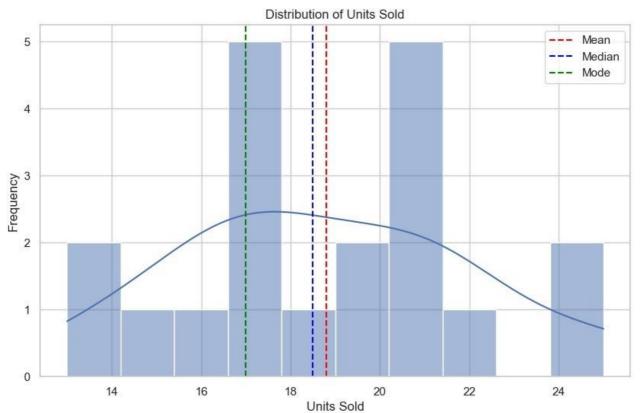
t_statistic, p_value = stats.ttest_1samp(sales_data['units_sold'], 20)

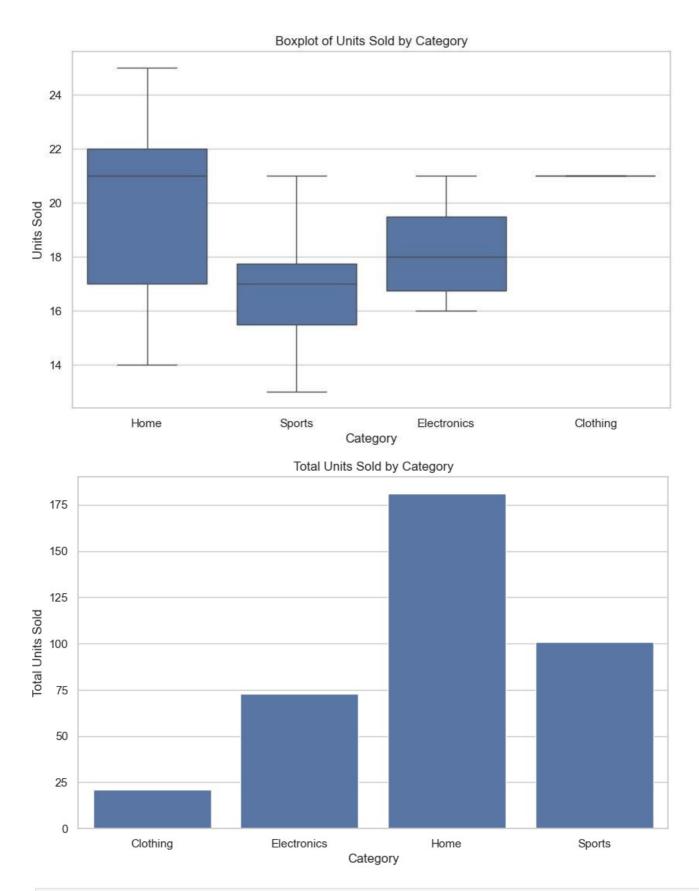
print("\nHypothesis Testing (t-test):")
print(f"T-statistic: {t_statistic}, P-value: {p_value}")
```

```
if p_value < 0.05:
    print("Reject the564 null hypothesis: The mean units sold is significantly different from 20.")
else:
    print("Fail to reject the null hypothesis: The mean units sold is not significantly different from 20.")</pre>
```

Hypothesis Testing (t-test):
T-statistic: -1.6250928099424466, P-value: 0.12061572226781002
Fail to reject the null hypothesis: The mean units sold is not significantly different from 20.

```
In [15]: # Visualizations
         sns.set(style="whitegrid")
         # Plot distribution of units sold
         plt.figure(figsize=(10, 6))
         sns.histplot(sales_data['units_sold'], bins=10, kde=True)
         plt.title('Distribution of Units Sold')
         plt.xlabel('Units Sold')
         plt.ylabel('Frequency')
         plt.axvline(mean_sales, color='red', linestyle='--', label='Mean')
         plt.axvline(median_sales, color='blue', linestyle='--', label='Median')
         plt.axvline(mode sales, color='green', linestyle='--', label='Mode')
         plt.legend()
         plt.show()
         # Boxplot for units sold by category
         plt.figure(figsize=(10, 6))
         sns.boxplot(x='category', y='units_sold', data=sales_data)
         plt.title('Boxplot of Units Sold by Category')
         plt.xlabel('Category')
         plt.ylabel('Units Sold')
         plt.show()
         # Bar plot for total units sold by category
         plt.figure(figsize=(10, 6))
         sns.barplot(x='Category', y='Total Units Sold', data=category_stats)
         plt.title('Total Units Sold by Category')
         plt.xlabel('Category')
         plt.ylabel('Total Units Sold')
         plt.show()
```





Streamlit\RSD_app.py

```
1 import streamlit as st
2
   import pandas as pd
 3
   import numpy as np
4
   import scipy.stats as stats
   import matplotlib.pyplot as plt
5
   import seaborn as sns
6
7
8
   # Set up the title and description of the app
9
    st.title("Sales Data Analysis for Retail Store")
    st.write("This application analyzes sales data for various product categories.")
10
11
   # Generate synthetic sales data
12
   def generate data():
13
14
        np.random.seed(42)
        data = {
15
            'product_id': range(1, 21),
16
17
            'product_name': [f'Product {i}' for i in range(1, 21)],
            'category': np.random.choice(['Electronics', 'Clothing', 'Home', 'Sports'], 20),
18
19
            'units sold': np.random.poisson(lam=20, size=20),
            'sale_date': pd.date_range(start='2023-01-01', periods=20, freq='D')
20
21
        }
22
        return pd.DataFrame(data)
23
24
   sales data = generate data()
25
   # Display the sales data
26
27
   st.subheader("Sales Data")
   st.dataframe(sales_data)
28
29
   # Descriptive Statistics
30
31
   st.subheader("Descriptive Statistics")
32
   descriptive_stats = sales_data['units_sold'].describe()
   st.write(descriptive_stats)
33
34
   mean_sales = sales_data['units_sold'].mean()
35
   median_sales = sales_data['units_sold'].median()
36
    mode sales = sales data['units sold'].mode()[0]
37
38
39
    st.write(f"Mean Units Sold: {mean sales}")
    st.write(f"Median Units Sold: {median sales}")
40
41
    st.write(f"Mode Units Sold: {mode_sales}")
42
43
   # Group statistics by category
44
    category_stats = sales_data.groupby('category')['units_sold'].agg(['sum', 'mean',
    'std']).reset_index()
   category stats.columns = ['Category', 'Total Units Sold', 'Average Units Sold', 'Std Dev of
45
    Units Sold']
   st.subheader("Category Statistics")
46
    st.dataframe(category_stats)
47
48
49
   # Inferential Statistics
50 confidence level = 0.95
```

```
51
    degrees_freedom = len(sales_data['units_sold']) - 1
52
    sample_mean = mean_sales
53
    sample standard error = sales data['units sold'].std() /
    np.sqrt(len(sales_data['units_sold']))
54
    # t-score for the confidence level
55
    t score = stats.t.ppf((1 + confidence level) / 2, degrees freedom)
56
    margin_of_error = t_score * sample_standard_error
57
    confidence interval = (sample mean - margin of error, sample mean + margin of error)
58
59
60
    st.subheader("Confidence Interval for Mean Units Sold")
    st.write(confidence interval)
61
62
    # Hypothesis Testing
63
64
    t statistic, p value = stats.ttest 1samp(sales data['units sold'], 20)
65
66
    st.subheader("Hypothesis Testing (t-test)")
    st.write(f"T-statistic: {t_statistic}, P-value: {p_value}")
67
68
    if p_value < 0.05:
69
70
         st.write("Reject the null hypothesis: The mean units sold is significantly different
    from 20.")
71
    else:
         st.write("Fail to reject the null hypothesis: The mean units sold is not significantly
72
    different from 20.")
73
74
    # Visualizations
    st.subheader("Visualizations")
75
76
77
    # Histogram of units sold
    plt.figure(figsize=(10, 6))
78
    sns.histplot(sales_data['units_sold'], bins=10, kde=True)
79
    plt.axvline(mean_sales, color='red', linestyle='--', label='Mean')
80
    plt.axvline(median_sales, color='blue', linestyle='--', label='Median')
81
    plt.axvline(mode sales, color='green', linestyle='--', label='Mode')
82
    plt.title('Distribution of Units Sold')
83
84
    plt.xlabel('Units Sold')
    plt.ylabel('Frequency')
85
86
    plt.legend()
87
    st.pyplot(plt)
88
89
    # Boxplot for units sold by category
90
    plt.figure(figsize=(10, 6))
91
    sns.boxplot(x='category', y='units_sold', data=sales_data)
    plt.title('Boxplot of Units Sold by Category')
92
    plt.xlabel('Category')
93
94
    plt.ylabel('Units Sold')
95
    st.pyplot(plt)
96
97
    # Bar plot for total units sold by category
    plt.figure(figsize=(10, 6))
98
    sns.barplot(x='Category', y='Total Units Sold', data=category_stats)
99
    plt.title('Total Units Sold by Category')
100
101
    plt.xlabel('Category')
```

102 plt.ylabel('Total Units Sold')
103 st.pyplot(plt)

Sales Data Analysis for Retail Store

This application analyzes sales data for various product categories.

Sales Data

	product_id	product_name	category	units_sold	sale_date
0	1	Product 1	Home	25	2023-01-01 00:00:00
1	2	Product 2	Sports	15	2023-01-02 00:00:00
2	3	Product 3	Electronics	17	2023-01-03 00:00:00
3	4	Product 4	Home	19	2023-01-04 00:00:00
4	5	Product 5	Home	21	2023-01-05 00:00:00
5	6	Product 6	Sports	17	2023-01-06 00:00:00
6	7	Product 7	Electronics	19	2023-01-07 00:00:00
7	8	Product 8	Electronics	16	2023-01-08 00:00:00
8	9	Product 9	Home	21	2023-01-09 00:00:00
9	10	Product 10	Clothing	21	2023-01-10 00:00:00

Descriptive Statistics

	units_sold
count	20
mean	18.8
std	3.3023
min	13
25%	17
50%	18.5
75%	21
max	25

Mean Units Sold: 18.8

Median Units Sold: 18.5

Mode Units Sold: 17

Category Statistics

	Category	Total Units Sold	Average Units Sold	Std Dev of Units Sold
0	Clothing	21	21	None
1	Electronics	73	18.25	2.2174
2	Home	181	20.1111	3.7231
3	Sports	101	16.8333	2.7142

Confidence Interval for Mean Units Sold

(np.float64(17.254470507823573), np.float64(20.34552949217643))

Hypothesis Testing (t-test)

T-statistic: -1.6250928099424466, P-value: 0.12061572226781002

Fail to reject the null hypothesis: The mean units sold is not significantly different from 20.

Visualizations

