

# **Case Study: Mora-Morrow Success with Zoom**

## **Zoom**

## Case Study: Mora-Morrow Achieves 72% Efficiency Boost with Zoom

**Challenge:** Mora-Morrow, a global consulting firm, struggled with inefficient communication and collaboration across geographically dispersed teams, leading to project delays and increased overhead costs. Siloed information and complex travel arrangements hindered productivity and hampered their ability to effectively serve clients.

**Solution:** By implementing Zoom Meetings, Zoom Team Chat, and Zoom Rooms, Mora-Morrow created a unified communication platform. This enabled seamless virtual meetings, instant messaging, and enhanced screen sharing, fostering real-time collaboration regardless of location.

**Results:** Mora-Morrow experienced a remarkable \*\*72% improvement in overall operational efficiency\*\*, significantly reducing project completion times and lowering travel expenses. This allowed them to dedicate more resources to strategic initiatives and client engagement.

**Testimonial:** "Zoom has completely transformed the way we work. The seamless communication and collaboration tools have not only streamlined our processes but also empowered our teams to deliver exceptional results for our clients," says Sarah Jenkins, VP of Operations at Mora-Morrow.

**Key Takeaways:** This case demonstrates how a unified communication platform like Zoom can dramatically improve efficiency for geographically dispersed teams. By fostering real-time collaboration and reducing communication barriers, organizations can achieve significant productivity gains and cost savings.