


```

1  is_canceled          119390 non-null  int64
2  lead_time            119390 non-null  int64
3  arrival_date_year    119390 non-null  int64
4  arrival_date_month   119390 non-null  object
5  arrival_date_week_number 119390 non-null  int64
6  arrival_date_day_of_month 119390 non-null  int64
7  stays_in_weekend_nights 119390 non-null  int64
8  stays_in_week_nights  119390 non-null  int64
9  adults               119390 non-null  int64
10 children             119386 non-null  float64
11 babies               119390 non-null  int64
12 meal                 119390 non-null  object
13 country              118902 non-null  object
14 market_segment       119390 non-null  object
15 distribution_channel  119390 non-null  object
16 is_repeated_guest     119390 non-null  int64
17 previous_cancellations 119390 non-null  int64
18 previous_bookings_not_canceled 119390 non-null  int64
19 reserved_room_type    119390 non-null  object
20 assigned_room_type    119390 non-null  object
21 booking_changes       119390 non-null  int64
22 deposit_type          119390 non-null  object
23 agent                 103050 non-null  float64
24 company               6797 non-null    float64
25 days_in_waiting_list  119390 non-null  int64
26 customer_type         119390 non-null  object
27 adr                   119390 non-null  float64
28 required_car_parking_spaces 119390 non-null  int64
29 total_of_special_requests 119390 non-null  int64
30 reservation_status    119390 non-null  object
31 reservation_status_date 119390 non-null  datetime64[ns]
dtypes: datetime64[ns](1), float64(4), int64(16), object(11)
memory usage: 29.1+ MB

```

```

# Convert 'reservation_status_date' to datetime
df['reservation_status_date'] =
pd.to_datetime(df['reservation_status_date'], format='%d/%m/%Y')

df.describe(include = 'object')

{"summary":{"name": "df", "rows": 4, "fields": [
{"column": "hotel", "properties": {
"dtype": "string", "num_unique_values": 4,
"samples": [
2, "79330",
"119390"
], "semantic_type": "\"",
"description": "\"\""}},
{"column":
"arrival_date_month", "properties": {
"dtype":
"string", "num_unique_values": 4,
"samples":
[
12, "13877",
"119390"
], "semantic_type": "\"",

```



```

hotel
['Resort Hotel' 'City Hotel']
-----
arrival_date_month
['July' 'August' 'September' 'October' 'November' 'December' 'January'
 'February' 'March' 'April' 'May' 'June']
-----
meal
['BB' 'FB' 'HB' 'SC' 'Undefined']
-----
country
['PRT' 'GBR' 'USA' 'ESP' 'IRL' 'FRA' nan 'ROU' 'NOR' 'OMN' 'ARG' 'POL'
 'DEU' 'BEL' 'CHE' 'CN' 'GRC' 'ITA' 'NLD' 'DNK' 'RUS' 'SWE' 'AUS'
 'EST'
 'CZE' 'BRA' 'FIN' 'MOZ' 'BWA' 'LUX' 'SVN' 'ALB' 'IND' 'CHN' 'MEX'
 'MAR'
 'UKR' 'SMR' 'LVA' 'PRI' 'SRB' 'CHL' 'AUT' 'BLR' 'LTU' 'TUR' 'ZAF'
 'AGO'
 'ISR' 'CYM' 'ZMB' 'CPV' 'ZWE' 'DZA' 'KOR' 'CRI' 'HUN' 'ARE' 'TUN'
 'JAM'
 'HRV' 'HKG' 'IRN' 'GEO' 'AND' 'GIB' 'URY' 'JEY' 'CAF' 'CYP' 'COL'
 'GGY'
 'KWT' 'NGA' 'MDV' 'VEN' 'SVK' 'FJI' 'KAZ' 'PAK' 'IDN' 'LBN' 'PHL'
 'SEN'
 'SYC' 'AZE' 'BHR' 'NZL' 'THA' 'DOM' 'MKD' 'MYS' 'ARM' 'JPN' 'LKA'
 'CUB'
 'CMR' 'BIH' 'MUS' 'COM' 'SUR' 'UGA' 'BGR' 'CIV' 'JOR' 'SYR' 'SGP'
 'BDI'
 'SAU' 'VNM' 'PLW' 'QAT' 'EGY' 'PER' 'MLT' 'MWI' 'ECU' 'MDG' 'ISL'
 'UZB'
 'NPL' 'BHS' 'MAC' 'TGO' 'TWN' 'DJI' 'STP' 'KNA' 'ETH' 'IRQ' 'HND'
 'RWA'
 'KHM' 'MCO' 'BGD' 'IMN' 'TJK' 'NIC' 'BEN' 'VGB' 'TZA' 'GAB' 'GHA'
 'TMP'
 'GLP' 'KEN' 'LIE' 'GNB' 'MNE' 'UMI' 'MYT' 'FRO' 'MMR' 'PAN' 'BFA'
 'LBY'
 'MLI' 'NAM' 'BOL' 'PRY' 'BRB' 'ABW' 'AIA' 'SLV' 'DMA' 'PYF' 'GUY'
 'LCA'
 'ATA' 'GTM' 'ASM' 'MRT' 'NCL' 'KIR' 'SDN' 'ATF' 'SLE' 'LAO']
-----
market_segment
['Direct' 'Corporate' 'Online TA' 'Offline TA/T0' 'Complementary'
 'Groups'
 'Undefined' 'Aviation']
-----
distribution_channel
['Direct' 'Corporate' 'TA/T0' 'Undefined' 'GDS']
-----
reserved_room_type
['C' 'A' 'D' 'E' 'G' 'F' 'H' 'L' 'P' 'B']

```

```

-----
assigned_room_type
['C' 'A' 'D' 'E' 'G' 'F' 'I' 'B' 'H' 'P' 'L' 'K']
-----
deposit_type
['No Deposit' 'Refundable' 'Non Refund']
-----
customer_type
['Transient' 'Contract' 'Transient-Party' 'Group']
-----
reservation_status
['Check-Out' 'Canceled' 'No-Show']
-----

df.isnull().sum()

```

```

hotel                                0
is_canceled                          0
lead_time                            0
arrival_date_year                     0
arrival_date_month                    0
arrival_date_week_number              0
arrival_date_day_of_month             0
stays_in_weekend_nights               0
stays_in_week_nights                 0
adults                               0
children                             4
babies                               0
meal                                  0
country                             488
market_segment                       0
distribution_channel                 0
is_repeated_guest                    0
previous_cancellations               0
previous_bookings_not_canceled       0
reserved_room_type                   0
assigned_room_type                   0
booking_changes                      0
deposit_type                         0
agent                               16340
company                             112593
days_in_waiting_list                0
customer_type                        0
adr                                  0
required_car_parking_spaces          0
total_of_special_requests             0
reservation_status                   0
reservation_status_date              0
dtype: int64

```

```
df.dropna().isnull().sum()

hotel 0
is_canceled 0
lead_time 0
arrival_date_year 0
arrival_date_month 0
arrival_date_week_number 0
arrival_date_day_of_month 0
stays_in_weekend_nights 0
stays_in_week_nights 0
adults 0
children 0
babies 0
meal 0
country 0
market_segment 0
distribution_channel 0
is_repeated_guest 0
previous_cancellations 0
previous_bookings_not_canceled 0
reserved_room_type 0
assigned_room_type 0
booking_changes 0
deposit_type 0
days_in_waiting_list 0
customer_type 0
adr 0
required_car_parking_spaces 0
total_of_special_requests 0
reservation_status 0
reservation_status_date 0
dtype: int64
```

```
df.describe()
```

```
{
  "summary": {
    "name": "df",
    "rows": 8,
    "fields": [
      {
        "column": "is_canceled",
        "properties": {
          "dtype": "number",
          "std": 42210.59518981826,
          "min": 0.0,
          "max": 119390.0,
          "num_unique_values": 5,
          "samples": [
            0.37041628277075134,
            0.48291822659316763,
            0.0
          ],
          "semantic_type": "",
          "description": ""
        }
      },
      {
        "column": "lead_time",
        "properties": {
          "dtype": "number",
          "std": 42151.05353185858,
          "min": 0.0,
          "max": 119390.0,
          "num_unique_values": 8,
          "samples": [
            104.01141636652986,
            160.0,
            119390.0
          ],
          "semantic_type": "",
          "description": ""
        }
      },
      {
        "column": "arrival_date_year",

```

```

{"properties": {"dtype": "number", "std": 41605.6829984143, "min": 0.7074759445202401, "max": 119390.0, "num_unique_values": 6, "samples": [119390.0, 2016.156554150264, 0.7074759445202401], "semantic_type": "", "description": "", "column": "arrival_date_week_number", "properties": {"dtype": "number", "std": 42201.81402111843, "min": 1.0, "max": 119390.0, "num_unique_values": 8, "samples": [27.16517296255968, 38.0, 119390.0], "semantic_type": "", "description": "", "column": "arrival_date_day_of_month", "properties": {"dtype": "number", "std": 42205.50879379506, "min": 1.0, "max": 119390.0, "num_unique_values": 8, "samples": [15.798241058715135, 23.0, 119390.0], "semantic_type": "", "description": "", "column": "stays_in_weekend_nights", "properties": {"dtype": "number", "std": 42209.53133083881, "min": 0.0, "max": 119390.0, "num_unique_values": 7, "samples": [119390.0, 0.9275986263506156, 19.0], "semantic_type": "", "description": "", "column": "stays_in_week_nights", "properties": {"dtype": "number", "std": 42207.69159751826, "min": 0.0, "max": 119390.0, "num_unique_values": 8, "samples": [2.500301532791691, 3.0, 119390.0], "semantic_type": "", "description": "", "column": "adults", "properties": {"dtype": "number", "std": 42207.539491149604, "min": 0.0, "max": 119390.0, "num_unique_values": 6, "samples": [119390.0, 1.8564033838679956, 0.5792609988330665], "semantic_type": "", "description": "", "column": "children", "properties": {"dtype": "number", "std": 42208.79477831908, "min": 0.0, "max": 119386.0, "num_unique_values": 5, "samples": [0.10388990333874994, 0.398561444786706, 0.0], "semantic_type": "", "description": "", "column": "babies", "properties": {"dtype": "number", "std": 42210.22904846642, "min": 0.0, "max": 119390.0, "num_unique_values": 5, "samples": [0.007948739425412514, 0.09743619130130332, 0.0], "semantic_type": "", "description": ""}

```

```

},\n      {\n        \"column\": \"is_repeated_guest\",\n        \"properties\": {\n          \"dtype\": \"number\",\n          \"std\": 42210.678307305345,\n          \"min\": 0.0,\n          \"max\": 119390.0,\n          \"num_unique_values\": 5,\n          \"samples\": [\n            0.03191222045397437,\n            0.17576714541079036,\n            0.0\n          ],\n          \"semantic_type\": \"\",\n          \"description\": \"\"\n        },\n        {\n          \"column\": \"previous_cancellations\",\n          \"properties\": {\n            \"dtype\": \"number\",\n            \"std\": 42209.38002891464,\n            \"min\": 0.0,\n            \"max\": 119390.0,\n            \"num_unique_values\": 5,\n            \"samples\": [\n              0.08711784906608594,\n              0.8443363841518928,\n              0.0\n            ],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n          },\n          {\n            \"column\": \"previous_bookings_not_canceled\",\n            \"properties\": {\n              \"dtype\": \"number\",\n              \"std\": 42207.02766341039,\n              \"min\": 0.0,\n              \"max\": 119390.0,\n              \"num_unique_values\": 5,\n              \"samples\": [\n                0.13709690928888515,\n                1.4974368477089461,\n                0.0\n              ],\n              \"semantic_type\": \"\",\n              \"description\": \"\"\n            },\n            {\n              \"column\": \"booking_changes\",\n              \"properties\": {\n                \"dtype\": \"number\",\n                \"std\": 42209.63515931599,\n                \"min\": 0.0,\n                \"max\": 119390.0,\n                \"num_unique_values\": 5,\n                \"samples\": [\n                  0.22112404724013737,\n                  0.6523055726747069,\n                  0.0\n                ],\n                \"semantic_type\": \"\",\n                \"description\": \"\"\n              },\n              {\n                \"column\": \"days_in_waiting_list\",\n                \"properties\": {\n                  \"dtype\": \"number\",\n                  \"std\": 42190.20344235136,\n                  \"min\": 0.0,\n                  \"max\": 119390.0,\n                  \"num_unique_values\": 5,\n                  \"samples\": [\n                    2.321149174972778,\n                    17.594720878752014,\n                    0.0\n                  ],\n                  \"semantic_type\": \"\",\n                  \"description\": \"\"\n                },\n                {\n                  \"column\": \"adr\",\n                  \"properties\": {\n                    \"dtype\": \"number\",\n                    \"std\": 41957.436659586354,\n                    \"min\": -6.38,\n                    \"max\": 119390.0,\n                    \"num_unique_values\": 8,\n                    \"samples\": [\n                      101.83112153446686,\n                      126.0,\n                      119390.0\n                    ],\n                    \"semantic_type\": \"\",\n                    \"description\": \"\"\n                  },\n                  {\n                    \"column\": \"required_car_parking_spaces\",\n                    \"properties\": {\n                      \"dtype\": \"number\",\n                      \"std\": 42210.319786938184,\n                      \"min\": 0.0,\n                      \"max\": 119390.0,\n                      \"num_unique_values\": 5,\n                      \"samples\": [\n                        0.06251779881062065,\n                        0.24529114746719846,\n                        0.0\n                      ],\n                      \"semantic_type\": \"\",\n                      \"description\": \"\"\n                    },\n                    {\n                      \"column\": \"total_of_special_requests\",\n                      \"properties\": {\n                        \"dtype\": \"number\",\n                        \"std\": 42210.36738912644,\n                        \"min\": 0.0,\n                        \"max\": 119390.0,\n                        \"num_unique_values\": 6,\n                        \"samples\": [\n                          119390.0,\n                          0.5713627607002262,\n                          0.7927984228089581\n                        ],\n                        \"semantic_type\": \"\",\n
```



```

{"description\": \"\"\n    }\n    },\n    {\n    \"column\":
\"reservation_status_date\", \n    \"properties\": {\n
\"dtype\": \"date\", \n    \"min\": \"1970-01-01
00:00:00.000119390\", \n    \"max\": \"2017-09-14 00:00:00\", \n
\"num_unique_values\": 7, \n    \"samples\": [\n
\"119390\", \n    \"2016-07-30 00:24:47.883407104\", \n
\"2017-02-08 00:00:00\" \n    ], \n    \"semantic_type\": \"\", \n
    \"description\": \"\"\n    }\n    }\n    ]\n
n} \", \"type\": \"dataframe\"}

```

```
df = df[df['adr']<5000]
```

```
df.describe()
```

```

{"summary": "{\n  \"name\": \"df\", \n  \"rows\": 8, \n  \"fields\": [\n
    {\n      \"column\": \"is_canceled\", \n      \"properties\": {\n
        \"dtype\": \"number\", \n      \"std\": 40869.56721485206, \n
        \"min\": 0.0, \n      \"max\": 115597.0, \n
        \"num_unique_values\": 5, \n      \"samples\": [\n
        0.36986253968528593, \n      0.48276936275999693, \n      0.0 \n
        ], \n      \"semantic_type\": \"\", \n      \"description\": \"\"\n
      }\n    }, \n    {\n      \"column\": \"lead_time\", \n
      \"properties\": {\n      \"dtype\": \"number\", \n      \"std\":
40809.80185564527, \n      \"min\": 0.0, \n      \"max\": 115597.0, \n
      \"num_unique_values\": 8, \n      \"samples\": [\n
      105.01959393409864, \n      162.0, \n      115597.0 \n      ], \n
      \"semantic_type\": \"\", \n      \"description\": \"\"\n
    }\n    }, \n    {\n      \"column\": \"arrival_date_year\", \n
      \"properties\": {\n      \"dtype\": \"number\", \n      \"std\":
40264.85470157284, \n      \"min\": 0.7069896291119789, \n
      \"max\": 115597.0, \n      \"num_unique_values\": 6, \n
      \"samples\": [\n      115597.0, \n      2016.144752891511, \n
      0.7069896291119789 \n      ], \n      \"semantic_type\": \"\", \n
      \"description\": \"\"\n    }\n    }, \n    {\n      \"column\":
\"arrival_date_week_number\", \n      \"properties\": {\n
        \"dtype\": \"number\", \n      \"std\": 40860.83523719635, \n
        \"min\": 1.0, \n      \"max\": 115597.0, \n
        \"num_unique_values\": 8, \n      \"samples\": [\n
        27.045788385511734, \n      38.0, \n      115597.0 \n      ], \n
        \"semantic_type\": \"\", \n      \"description\": \"\"\n
      }\n    }, \n    {\n      \"column\": \"arrival_date_day_of_month\", \n
      \"properties\": {\n      \"dtype\": \"number\", \n      \"std\":
40864.48210516812, \n      \"min\": 1.0, \n      \"max\": 115597.0, \n
      \"num_unique_values\": 8, \n      \"samples\": [\n
      15.770089189165809, \n      23.0, \n      115597.0 \n      ], \n
      \"semantic_type\": \"\", \n      \"description\": \"\"\n
    }\n    }, \n    {\n      \"column\": \"stays_in_weekend_nights\", \n
      \"properties\": {\n      \"dtype\": \"number\", \n      \"std\":
40868.50372950941, \n      \"min\": 0.0, \n      \"max\": 115597.0, \n
      \"num_unique_values\": 7, \n      \"samples\": [\n

```

```

115597.0,\n          0.9207678399958477,\n          19.0\n    ],\n    \"semantic_type\": \"\",\n    {\n      \"column\": \"stays_in_week_nights\",\n      \"properties\": {\n        \"dtype\": \"number\",\n        \"std\": 40866.66477184999,\n        \"min\": 0.0,\n        \"max\": 115597.0,\n        \"num_unique_values\": 8,\n        \"samples\": [\n          2.4814657819839616,\n          3.0,\n          115597.0\n        ],\n        \"semantic_type\": \"\",\n        \"description\": \"\",\n        {\n          \"column\": \"adults\",\n          \"properties\": {\n            \"dtype\": \"number\",\n            \"std\": 40866.512138446815,\n            \"min\": 0.0,\n            \"max\": 115597.0,\n            \"num_unique_values\": 6,\n            \"samples\": [\n              115597.0,\n              1.8460340666280266,\n              0.5793226026996661\n            ],\n            \"semantic_type\": \"\",\n            \"description\": \"\",\n            {\n              \"column\": \"children\",\n              \"properties\": {\n                \"dtype\": \"number\",\n                \"std\": 40867.77029884725,\n                \"min\": 0.0,\n                \"max\": 115593.0,\n                \"num_unique_values\": 5,\n                \"samples\": [\n                  0.08267801683492945,\n                  0.3499607735485756,\n                  0.0\n                ],\n                \"semantic_type\": \"\",\n                \"description\": \"\",\n                {\n                  \"column\": \"babies\",\n                  \"properties\": {\n                    \"dtype\": \"number\",\n                    \"std\": 40869.20118364985,\n                    \"min\": 0.0,\n                    \"max\": 115597.0,\n                    \"num_unique_values\": 5,\n                    \"samples\": [\n                      0.0074915438981980505,\n                      0.09510277181586718,\n                      0.0\n                    ],\n                    \"semantic_type\": \"\",\n                    \"description\": \"\",\n                    {\n                      \"column\": \"is_repeated_guest\",\n                      \"properties\": {\n                        \"dtype\": \"number\",\n                        \"std\": 40869.65018514639,\n                        \"min\": 0.0,\n                        \"max\": 115597.0,\n                        \"num_unique_values\": 5,\n                        \"samples\": [\n                          0.032518144934557125,\n                          0.1773724537392609,\n                          0.0\n                        ],\n                        \"semantic_type\": \"\",\n                        \"description\": \"\",\n                        {\n                          \"column\": \"previous_cancellations\",\n                          \"properties\": {\n                            \"dtype\": \"number\",\n                            \"std\": 40868.35123214405,\n                            \"min\": 0.0,\n                            \"max\": 115597.0,\n                            \"num_unique_values\": 5,\n                            \"samples\": [\n                              0.08980336859953113,\n                              0.857844399643005,\n                              0.0\n                            ],\n                            \"semantic_type\": \"\",\n                            \"description\": \"\",\n                            {\n                              \"column\": \"previous_bookings_not_canceled\",\n                              \"properties\": {\n                                \"dtype\": \"number\",\n                                \"std\": 40865.9985148412,\n                                \"min\": 0.0,\n                                \"max\": 115597.0,\n                                \"num_unique_values\": 5,\n                                \"samples\": [\n                                  0.1408254539477668,\n                                  1.521073870276689,\n                                  0.0\n                                ],\n                                \"semantic_type\": \"\",\n                                \"description\": \"\",\n                                {\n                                  \"column\": \"booking_changes\",\n                                  \"properties\": {\n                                    \"dtype\": \"number\",\n                                    \"std\":

```

```

40868.60763556607,\n          \"min\": 0.0,\n          \"max\": 115597.0,\n          \"num_unique_values\": 5,\n          \"samples\": [\n0.21700390148533266,\n          0.6472000688286631,\n          0.0\n],\n          \"semantic_type\": \"\",\n          \"description\": \"\"\n}\n    },\n    {\n        \"column\": \"days_in_waiting_list\",\n        \"properties\": {\n            \"dtype\": \"number\",\n            \"std\": 40849.165604258305,\n            \"min\": 0.0,\n            \"max\": 115597.0,\n            \"num_unique_values\": 5,\n            \"samples\": [\n2.3876398176423264,\n            17.863820777442267,\n            0.0\n],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n}\n    },\n    {\n        \"column\": \"adr\",\n        \"properties\": {\n            \"dtype\": \"number\",\n            \"std\": 40838.2599250576,\n            \"min\": -6.38,\n            \"max\": 115597.0,\n            \"num_unique_values\": 8,\n            \"samples\": [\n97.03664299246519,\n            121.37,\n            115597.0\n],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n}\n    },\n    {\n        \"column\": \"required_car_parking_spaces\",\n        \"properties\": {\n            \"dtype\": \"number\",\n            \"std\": 40869.29218488849,\n            \"min\": 0.0,\n            \"max\": 115597.0,\n            \"num_unique_values\": 5,\n            \"samples\": [\n0.059672828879642204,\n            0.2401089616347926,\n            0.0\n],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n}\n    },\n    {\n        \"column\": \"total_of_special_requests\",\n        \"properties\": {\n            \"dtype\": \"number\",\n            \"std\": 40869.340246054584,\n            \"min\": 0.0,\n            \"max\": 115597.0,\n            \"num_unique_values\": 6,\n            \"samples\": [\n115597.0,\n            0.5616754760071628,\n            0.7853326807198735\n],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n}\n    },\n    {\n        \"column\": \"reservation_status_date\",\n        \"properties\": {\n            \"dtype\": \"date\",\n            \"min\": \"1970-01-01 00:00:00.000115597\",\n            \"max\": \"2017-09-14 00:00:00\",\n            \"num_unique_values\": 7,\n            \"samples\": [\n\"115597\",\n            \"2016-07-24 13:40:20.128550144\",\n            \"2017-02-02 00:00:00\"\n],\n            \"semantic_type\": \"\",\n            \"description\": \"\"\n}\n    }\n]\n}], \"type\": \"dataframe\"}

```

Data Analysis and Visualizations (Analysis And Findings)

```

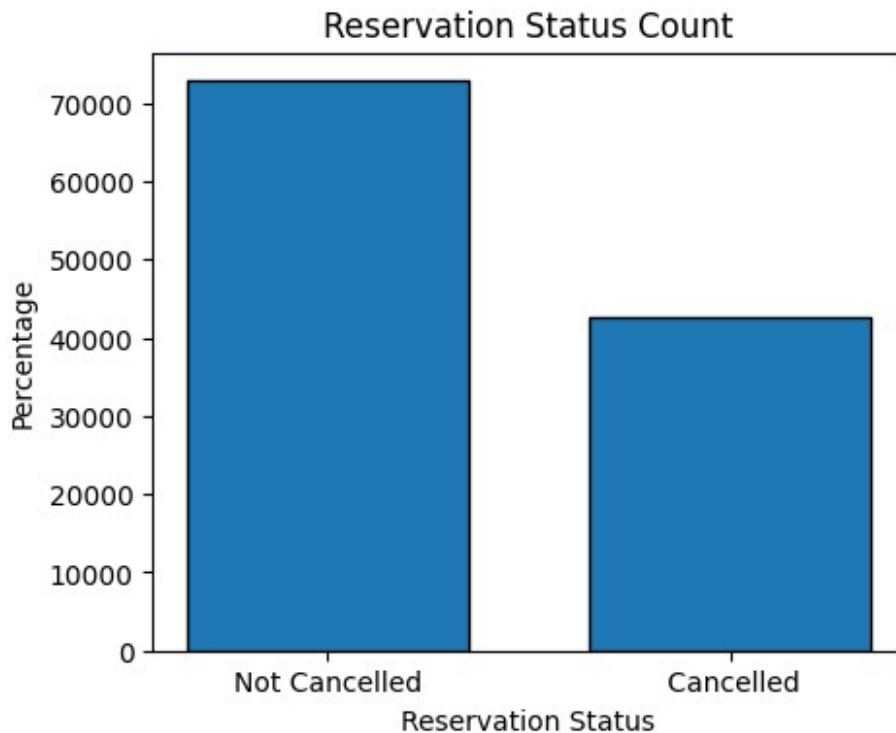
cancelled_perc = df['is_canceled'].value_counts(normalize = True)
print(cancelled_perc)

plt.figure(figsize = (5,4))
plt.title('Reservation Status Count')
plt.bar(['Not Cancelled','Cancelled'],df['is_canceled'].value_counts(),edgecolor = 'k',width = 0.7)
plt.xlabel('Reservation Status')

```

```
plt.ylabel('Percentage')
plt.show()

is_canceled
0    0.630137
1    0.369863
Name: proportion, dtype: float64
```



The accompanying bar graph shows the percentage of reservations that are canceled and those that are not. It is obvious that there are still a significant number of reservations that have not been canceled. There are still 37% of clients who canceled their reservation, which has a significant impact on the hotel's earning.

```
plt.figure(figsize = (8,4))
ax1=sns.countplot(x='hotel',hue='is_canceled',data=df,palette='Blues')
legend_labels,_ = ax1.get_legend_handles_labels()
plt.title('Reservation Status in different Hotels')
plt.xlabel('Hotel')
plt.ylabel('No of Reservations')
plt.legend(['Not Canceled', 'Canceled'])
plt.show()
```



In comparison to resort hotels, city hotels have more bookings. It's possible that resort hotels are more expensive than those in cities.

```
resort_hotel = df[df['hotel']=='Resort Hotel']
resort_hotel['is_canceled'].value_counts(normalize = True)

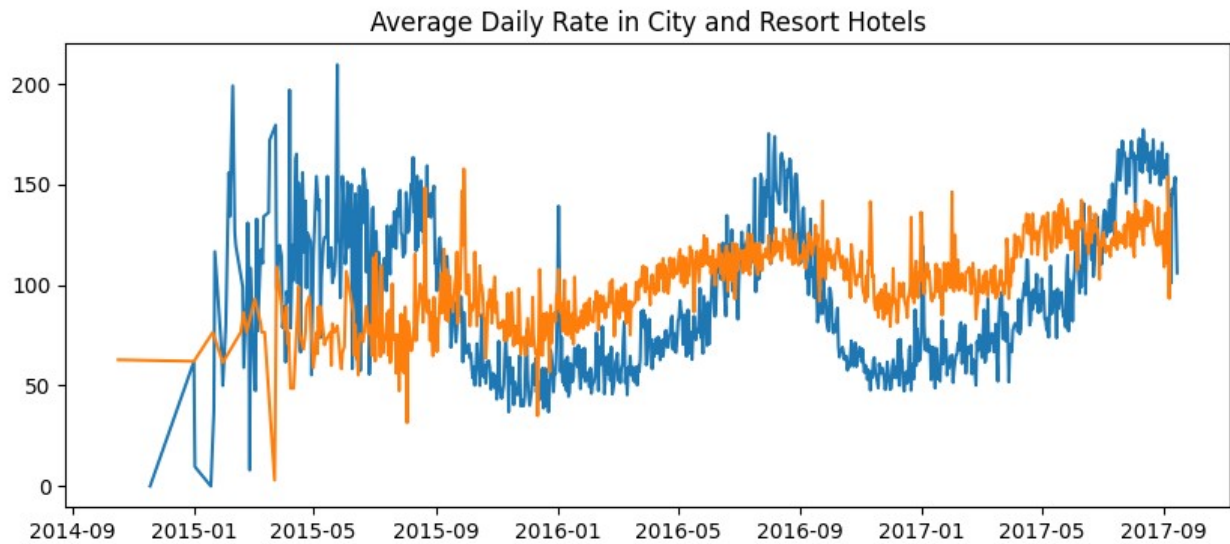
is_canceled
0    0.729877
1    0.270123
Name: proportion, dtype: float64

city_hotel = df[df['hotel']=='City Hotel']
city_hotel['is_canceled'].value_counts(normalize = True)

is_canceled
0    0.582137
1    0.417863
Name: proportion, dtype: float64

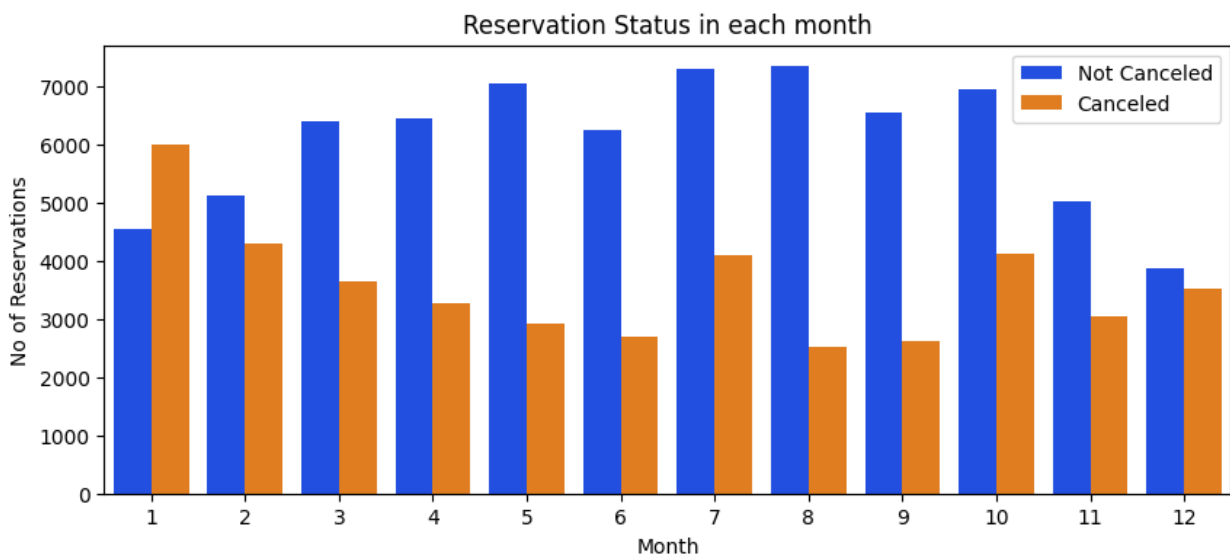
resort_hotel = resort_hotel.groupby('reservation_status_date')
['adr'].mean()
city_hotel = city_hotel.groupby('reservation_status_date')
['adr'].mean()

plt.figure(figsize = (10,4))
plt.title('Average Daily Rate in City and Resort Hotels')
plt.plot(resort_hotel.index, resort_hotel, label = 'Resort Hotel')
plt.plot(city_hotel.index, city_hotel, label = 'City Hotel')
plt.show()
```



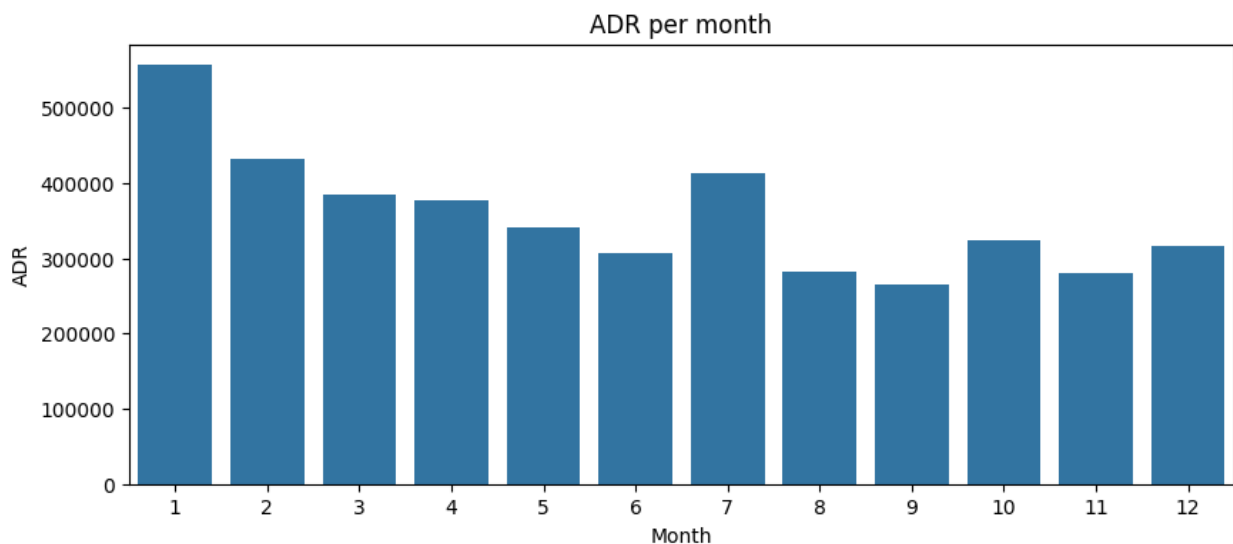
The line graph above shows that, on certain days, the average daily rate for a city hotel is less than that of a resort hotel, and on other days, it is even less. It goes without saying that weekends and hoildays may see a rise in resort hotel rates.

```
df['month'] = df['reservation_status_date'].dt.month
plt.figure(figsize=(10,4))
ax1 =
sns.countplot(x='month',hue='is_canceled',data=df,palette='bright')
legend_labels,_ = ax1.get_legend_handles_labels()
ax1.legend(bbox_to_anchor=(1,1))
plt.title('Reservation Status in each month')
plt.xlabel('Month')
plt.ylabel('No of Reservations')
plt.legend(['Not Canceled', 'Canceled'])
plt.show()
```



We have developed the grouped bar graph to analyze the months with the highest and lowest reservation levels according to reservations and the number of canceled reservations are largest in the month of august whereas January is the moth with the most canceled reservations.

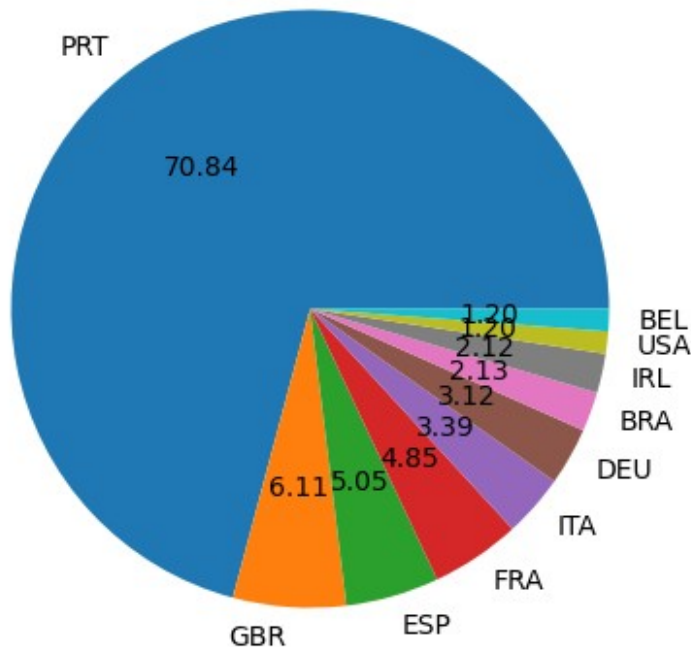
```
plt.figure(figsize = (10,4))
plt.title('ADR per month')
sns.barplot(x='month', y='adr', data=df[df['is_canceled'] ==
1].groupby('month')[['adr']].sum().reset_index())
plt.xlabel('Month')
plt.ylabel('ADR')
plt.show()
```



This bar graph demonstrates that cancellations are most common when prices are greatest and are least common when they are lowest. Therefore, the cost of the accommodation is solely responsible for the cancellation.

```
cancelled_data = df[df['is_canceled'] == 1]
top_10_country = cancelled_data['country'].value_counts()[:10]
plt.figure(figsize = (10,5))
plt.title('Top 10 Countries with Reservations Canceled')
plt.pie(top_10_country, labels = top_10_country.index, autopct =
'%.2f')
plt.show()
```

Top 10 Countries with Reservations Canceled



Now, let's see which country has the highest reservation canceled. The top country is Portugal with the highest number of cancellations.

Let's check the area from where guest are visiting the hotels and making reservations. Is it coming from Direct, Group, Online, Offline Travel Agents? Around 46% of the clients come from online travel agencies, whereas 27% come from groups. Only 4% of clients book hotels directly by visiting them and making reservations.

```
df['market_segment'].value_counts()
market_segment
Online TA      53786
Offline TA/T0  24111
Groups         19712
Direct         11717
Corporate       5289
Complementary   743
Aviation        237
Undefined         2
Name: count, dtype: int64

df['market_segment'].value_counts(normalize=True)
market_segment
Online TA      0.465289
```



```
Offline TA/T0      0.208578
Groups             0.170523
Direct             0.101361
Corporate          0.045754
Complementary      0.006428
Aviation           0.002050
Undefined          0.000017
Name: proportion, dtype: float64
```

```
cancelled_data['market_segment'].value_counts(normalize=True)
```

```
market_segment
Online TA      0.456321
Groups         0.282049
Offline TA/T0  0.193919
Direct         0.041024
Corporate      0.023155
Complementary  0.002269
Aviation       0.001216
Undefined      0.000047
Name: proportion, dtype: float64
```

```
cancelled_df_adr = cancelled_data.groupby('reservation_status_date')
['adr'].mean()
```

```
cancelled_df_adr = cancelled_df_adr.reset_index()
```

```
cancelled_df_adr.sort_values('reservation_status_date', inplace =
True)
```

```
not_cancelled_df_adr = df[df['is_canceled'] == 0]
```

```
not_cancelled_df_adr =
```

```
not_cancelled_df_adr.groupby('reservation_status_date')['adr'].mean()
```

```
not_cancelled_df_adr = not_cancelled_df_adr.reset_index()
```

```
not_cancelled_df_adr.sort_values('reservation_status_date', inplace =
True)
```

```
plt.figure(figsize = (10,4))
```

```
plt.title('Average Daily Rate in Cancelled and Not Cancelled
Reservations')
```

```
plt.plot(not_cancelled_df_adr['reservation_status_date'],
```

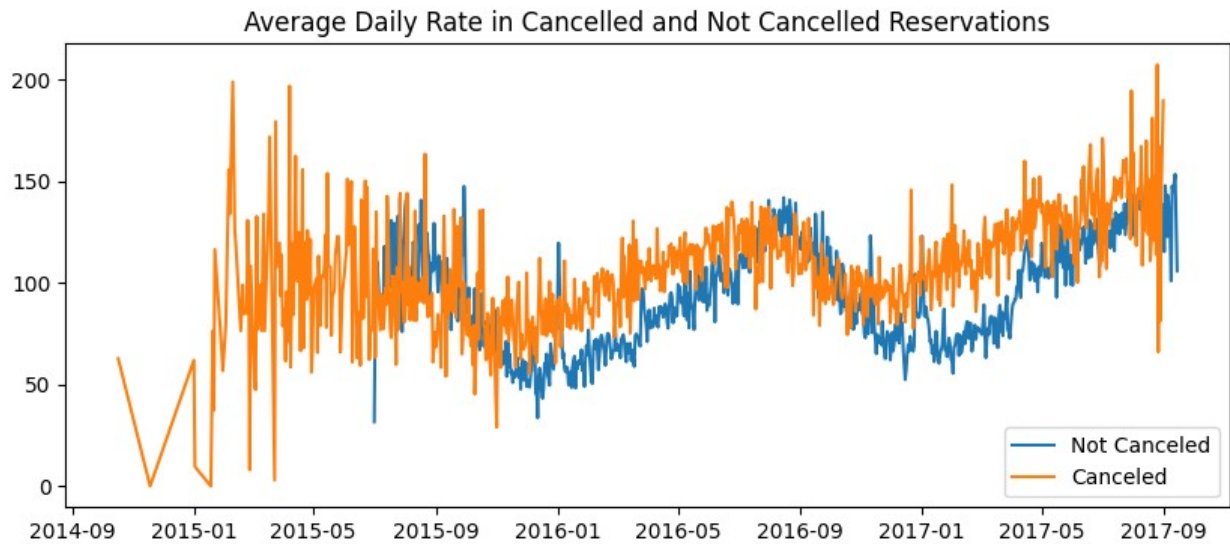
```
not_cancelled_df_adr['adr'],label = 'Not Canceled')
```

```
plt.plot(cancelled_df_adr['reservation_status_date'],
```

```
cancelled_df_adr['adr'],label = 'Canceled')
```

```
plt.legend()
```

```
plt.show()
```



```

filtered_df = df[(df['reservation_status_date'] >= '2016-01-01') &
(df['reservation_status_date'] <= '2017-09-30')]

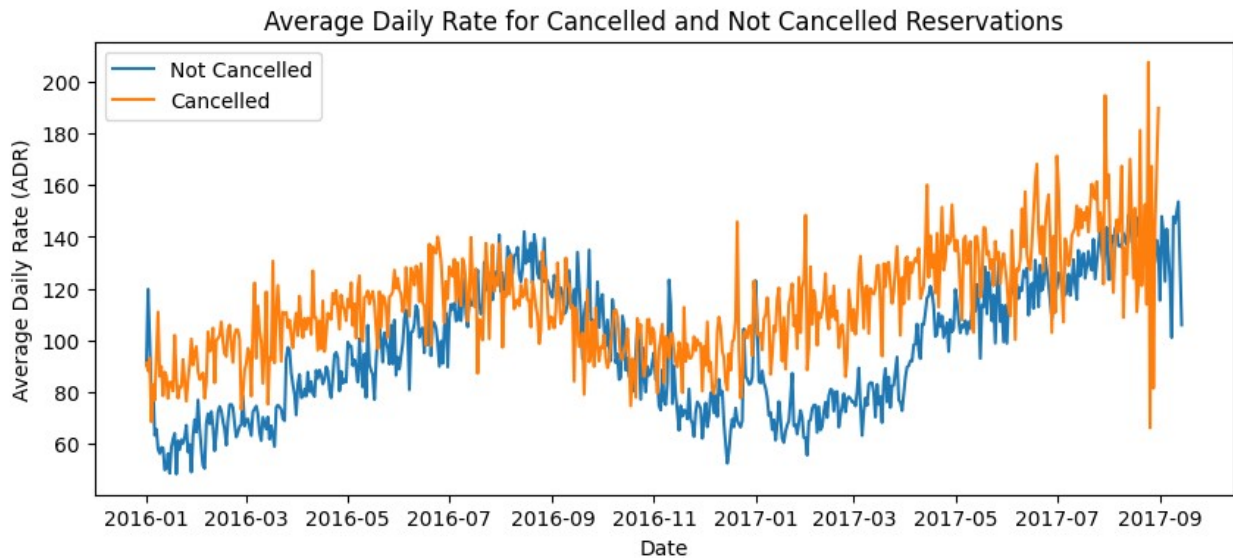
plt.figure(figsize=(10, 4))
plt.title('Average Daily Rate for Cancelled and Not Cancelled
Reservations')

# Filter data for the specified date range
cancelled_df_filtered =
cancelled_df_adr[(cancelled_df_adr['reservation_status_date'] >=
'2016-01-01') & (cancelled_df_adr['reservation_status_date'] <= '2017-
09-30')]
not_cancelled_df_filtered =
not_cancelled_df_adr[(not_cancelled_df_adr['reservation_status_date']
>= '2016-01-01') & (not_cancelled_df_adr['reservation_status_date'] <=
'2017-09-30')]

plt.plot(not_cancelled_df_filtered['reservation_status_date'],
not_cancelled_df_filtered['adr'], label='Not Cancelled')
plt.plot(cancelled_df_filtered['reservation_status_date'],
cancelled_df_filtered['adr'], label='Cancelled')

plt.xlabel('Date')
plt.ylabel('Average Daily Rate (ADR)')
plt.legend()
plt.show()

```



As seen in the graph, reservations are cancelled when the average daily rate is higher than when it is not canceled. It clearly proves all the above analysis, that the higher price leads to higher cancellation.

Suggestions

- 1. Cancellation rates rise as the price does. In order to prevent cancellations of reservations, hotel could work on their pricing strategies and try to lower the rates for specific hotels based on locations. They can also provide some discounts to the consumers.***
- 2. As the ratio of the cancellation and not cancellation of the resort hotel is higher than the resort hotel than the city hotels. So the hotels should provide a reasonable discount on the room prices on weekends or on holidays.***
- 3. In the month of January, hotels can start campaigns or making with a reasonable amount to increase their revenue as the cancellation is the highest in this month.***
- 4. They can also increase the quality of their hotels and their services mainly in Portugal to reduce the cancellation rate.***