




CONTACT

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PROFESSIONAL SUMMARY

Talented sales leader with demonstrated track record of success in promoting products and maximizing customer satisfaction. I effortlessly connect with customers and promote long-term loyalty. A reliable team member accustomed to taking on challenging tasks. I am hardworking with an optimistic soul driven by creating a better future.

SKILLS

- Fluent in Spanish
- Sales negotiations
- Serving customers
- Creative thinking
- Active Listening
- Complex Problem Solving
- Learning Strategies
- Microsoft Office
- Time Management

EXPERIENCE

ACCOUNT MANAGER Nov 2018 - Jul 2021*Five Guys Roofing, Gilbert, AZ*

- Managed existing accounts while acquiring new accounts for the company worth USD 1.8 million annually
- Recovered inactive accounts worth USD 200k by working with marketing and business development departments
- Spearheaded business-to-business department and worked closely with companies like Opendoor, Zillow, and Offerpad to help and provide solutions to their customers
- Proficient using MS Office and programs alike
- Performed detailed-oriented inspections

CONSTRUCTION ASSISTANT Jul 2018 - Nov 2018*Royal Landscaping, AZ*

- Worked closely with owner, in one-on-one manual labor for gas and electrical lines
- Efficient work during long hours and heavy lifting

CLUBHOUSE ATTENDANT Jul 2012 - Jul 2016*Greenfield Lakes Golf Course, Gilbert, AZ*

- Oversaw course and range cleanliness, providing necessary maintenance
- Repaired customer equipment in timely manner and proficiency
- Organized and scheduled reservations for members
- Sold and explained golf merchandise to new players

EDUCATION

ASSOCIATE OF SCIENCE Nov 2018*Chandler-Gilbert Community College, Chandler, AZ*

Semesters of associates, GPA: 3.5

HIGH SCHOOL DIPLOMA Jun 2016*Gilbert High School, Gilbert, AZ*

Star and All-State Lacrosse Athlete, GPA: 3.2