# JARED SHAKESPAERE

I am a NASM-certified personal trainer that enjoys programing and solving clients problems. I am an enthusiastic kinesiology pre-athletic training student with a lot of desire to learn. I am a team player that seeks to add value to Traction Sports Performance and grow as a fitness professional.

# **EXPERIENCE**

# October 2020-April 2021

Manager and Personal Trainer, Anytime Fitness

As a trainer, I programmed workouts, corrected form, motivated, and followed up on goals with clients. My clients primarily consisted of adults and athletes. I regularly looked to more experienced trainers and healthcare professionals for advice. This practice helped me become a great and well respected personal trainer.

As a manager, I sold memberships and personal training packages with a high close rate. I attended to member accounts and resolved billing issues. I was in charge of keeping the gym clean and functional while helping the members feel at home and comfortable during their workouts.

September 2017-September 2018 Co-Team Leader, Moxie Pest Control

As a door-to-door sales team leader, I focused on building a team of qualified sales representatives and trained the new reps on how to perform their duties. I sharpened their sales skills by teaching them paraverbal and non-verbal communication techniques. I attended leadership meetings and formulated plans on how to grow our company.

## **EDUCATION**

# **Louisiana State University**

April 2021-Present: Kinesiology Pre-Athletic Training

#### **Brigham Young University-Idaho**

September 2017- December 2020

## **Morningside College**

December 2016- September 2017

## **KEY SKILLS**