Packaged Foods and Meats

Employees: 1,435

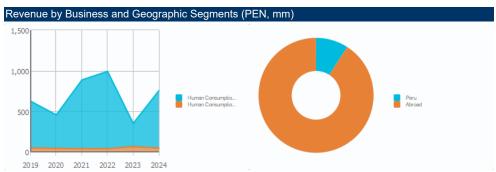
Incorporated: 1996 in PE

Av. Victor A. Belaúnde No. 147 Piso 3, Torre Real 1 Centro Empresarial Real San Isidro Lima, Lima 15073 Peru Phone: 51 1 708 5900

www.austral.com.pe

Austral Group S.A.A., a fishing company, produces and trades in marine based foods and ingredients in Peru and internationally. The company operates in two segments, Indirect Human Consumption and Direct Human Consumption. It offers frozen, canned, fishmeal, and fish oil. The company also provides frozen, fresh, and canned marine products of various species, such as horse mackerel, mackerel, squid, bonito, parakeet, and others. Austral Group S.A.A. was founded in 1996 and is headquartered in Lima, Peru. Austral Group S.A.A. is a subsidiary of Laco AS.

| Key Statistics                |                           |                           |                           |
|-------------------------------|---------------------------|---------------------------|---------------------------|
|                               | 12 Months<br>Dec-31-2023A | 12 Months<br>Dec-31-2024A | 12 Months<br>Mar-31-2025A |
| Total Revenue                 | 350.30                    | 753.66                    | 940.68                    |
| Growth Over Prior Year        | (64.7%)                   | 115.1%                    | 153.3%                    |
| Gross Profit Margin %         | (14.1%)                   | 38.8%                     | 36.7%                     |
| EBITDA Margin %               | (18.3%)                   | 34.7%                     | 31.7%                     |
| EBIT Margin %                 | (41.3%)                   | 24.1%                     | 23.3%                     |
| Net Income Margin %           | (32.6%)                   | 15.0%                     | 14.7%                     |
| Diluted EPS Excl. Extra Items | (0.44)                    | 0.44                      | 0.53                      |



<sup>\*</sup> Segments with negative values, such as corporate eliminations, are excluded from the total and percentage calculations and do not appear on the charts

| Top Holders                        |                                 |                                  |                             |
|------------------------------------|---------------------------------|----------------------------------|-----------------------------|
| Holder                             | Common Stock<br>Equivalent Held | % of Total Shares<br>Outstanding | Market Value<br>(PEN in mm) |
| Laco AS                            | 233,413,733                     | 90.12                            | 382.8                       |
| Holders as of Monday, June 9, 2025 |                                 |                                  |                             |

| Market Data     |           |                  |       |
|-----------------|-----------|------------------|-------|
| Last (Delayed)  | 1.64      | Market Cap (mm)  | 424.8 |
| Open            | -         | Shares Out. (mm) | 259.0 |
| Previous Close  | 1.64      | Float %          | 9.9%  |
| Change on Day   | 0.00      | Shares Sold      | -     |
| Change % on Day | 0.0%      | Dividend Yield % | 10.4% |
| Day High/Low    | -/-       | Diluted EPS      | 0.53  |
| 52 wk High/Low  | 1.75/1.15 | P/Diluted EPS    | 3.08x |
| Volume (mm)     | -         | Avg 3M Dly Vlm   | 0.01  |
| Beta 5Y         | 0.50      |                  |       |



| EPS Estimate     | (PEN)      |             |            |
|------------------|------------|-------------|------------|
| 1                |            |             |            |
|                  |            |             |            |
| ~6~6~6~6~6~6~6~6 | 10,0,0,0,0 | 18181818181 | 6,16,16,16 |

| Capitalization                  |        |
|---------------------------------|--------|
| Share Price as of Jun-06-2025   | 1.64   |
| Shares Out.                     | 259.00 |
| Market Capitalization           | 424.77 |
| - Cash & Short Term Investments | 142.60 |
| + Total Debt                    | 536.19 |
| + Pref. Equity                  | -      |
| + Total Minority Interest       | -      |
| = Total Enterprise Value (TEV)  | 818.35 |
| Impl.Shares Out                 | -      |
| Impl.Market Cap                 | -      |
| Book Value of Common Equity     | 594.21 |
| + Pref. Equity                  | -      |
| + Total Minority Interest       | -      |

| Key Executives and Board Members         |  |  |
|--|--|--|
| Chairman of the Board                    |  |  |
| General Manager                          |  |  |
| CFO and Administration & Finance Manager |  |  |
| Chief Operations Officer                 |  |  |
| Human Resources Manager                  |  |  |
|  |  |  |

| Events      |  |
|-------------|--|
| Date/Time   | Event  |
| Jul-25-2025 | Estimated Earnings Release Date (S&P Global Derived) |

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